

RED Newsletter

A NON-PROFIT COUNTY WIDE ECONOMIC DEVELOPMENT CORPORATION



2012 RED Board of Directors, back row, L to R: Jerry Bergman, Gary Schoepp, Randy Olson, Scott Johnson, Bill Henderson, Walt McNutt. Front row, L to R: Leslie Messer, Cami Skinner, Tami Christensen, Pam Burman and Jackie Washechek.

Not Pictured: Leif Anderson, Craig Averett, Russ Fullmer, Chip Gifford, Shane Gorder, Tara Hill, Linette Miller, Mark Rehbein, Alan Seigfreid, and Don Steinbeisser.

JANUARY 2012

Membership Drive	2
MT Dept. of Commerce Visit	2
Federal Reserve Presentation	3
Oil Impact Presentation	3
Recognition to our Members	4
Recognition to our Members	5
Democratic Legislative Tour	6
RLF Award	7
Nypen Retiring	8
New Officers	9

Special points of interest:

- We would like to recognize and say Thank You for all of the support from the community to help our organization succeed.

Annual Meeting Recap

In November, RED held its annual meeting at the Elks Lodge.

The meeting was well attended, and this year's event featured a video of six business interviews. The speakers included: Todd King and Angela Deegan of Primo Truck Park, Mike Soucy of Mullen Crane & Transport, Steve Sparks of Microtel Inn & Suites, Jim & Rebecca Miller of Miller's Garbage Service, Margie Peterson of Holiday Inn Express & Suites, and Mike Johnson of Golden Prairie Inn, Best Western.

Also at the 2011 annual meeting, the participants were asked to rank Richland Economic Development's project priorities for 2012. In addition, RED sent the ranking sheet to the full membership.

2012 Project Priorities: We sent the ranking sheet to our membership, and the Sidney Chamber's membership.

In addition, Leslie presented the ranking sheet to the Fairview Town Council, the SAVAGE, Inc council, the Lambert School board, the Richland County Commissioners, and the Sidney City Council.

At this time, the rankings are as follows: #1) Housing, #2) Infrastructure, #3) Business Development, #4) Additional restaurants, #5) Value added Ag, #6) Industrial Park Development, #7) Downtown beautification & renewal, #8) Auditorium, #9) Rec center, and #10) Hotels.

In addition, the public has indicated services and other ideas to improve our economy. Here are the most re-

quested remarks:

Additional clothing stores for men and women, chain restaurants, make the development process faster and more efficient, day care and child care providers, employee housing, doctors and nurses, attract a Walmart, more building contractors, additional lumber yard, and an additional electrical / appliance store.

We truly appreciate the willingness and participation to rank the projects that Richland Economic Development should be working on during 2012. Thank you for taking the time to respond.





Membership Drive

Our 2012 membership drive is underway! Richland Economic Development appreciates the continued investment by our membership to assist in improving our economy.

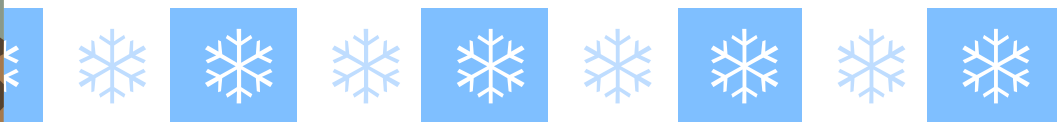
Our office held meetings with over 60 developers in 2011 who were looking at the communities in Richland County as a good place to do business. Some of the companies that opened here are Mullen Crane & Transport, Primo Truck Park, Patty's Custom Cakes, and Territorial Landworks.

We also assisted with all three of the hotel chains: Golden Prairie Inn-Best Western, Holiday Inn Express & Suites, and Microtel Inn & Suites. As additional hotel rooms were the number two priority in 2011, we were pleased to work with these interests to double the number of available rooms for Sidney.

Small business consultations were at an all time high this year. We sat down with over 35 people who were willing to learn the process of opening a new business. These folks are looking at all of the communities: Crane, Fair-

view, Lambert, Savage and Sidney as potential sites.

We truly and deeply value our memberships' financial commitments as well as their suggestions and comments. Thank you for continuing to support Richland Economic Development.



MT Department of Commerce Visit

We were pleased to visit with Karyl Tobel, from the MT Dept of Commerce. She was on an Eastern MT sweep of economic development agencies.

During our conversation, Karyl related the upcoming changes to the Commerce programs and how they would affect the applicants.

Karyl also learned of the projects and activities of RED.

One additional highlight of the visit was a certificate to Leslie Messer. The award states that Leslie is a 2011-2012 Certified Development Partner, knowledgeable in Business Resources Division of Financial Programs, the

Primary Sector Work Force Training Grant, the Big Sky Economic Development Training Fund, as well as the Community Development Block Grant program.



Federal Reserve Presentation

Richland Economic Development was pleased to be contacted by John Franklin, 1st Bank, to give a presentation to the Federal Reserve Board while they met here in Sidney.

John has served on the Federal Reserve Board for years, and finally coerced them to travel to Sidney. While they

were here, they took a tour of the oil field, and were also educated on the overall economy.

The event wrapped up with a luncheon at the Fair Event Center. This was well attended by several businesses and individuals. During lunch, the crowd heard from chairman of the Federal

Reserve Board of Directors.

John personally thanked us for the great information that RED provided. John stated that the Federal Reserve Board directors were very impressed with the information, and that they won't be forgetting Sidney.

Oil Impact Presentation

RED was invited to make presentations on the overall affect of the oil industry development on the economy. The objective of the presentations were to give one pulse on how development can impact all areas of a community.

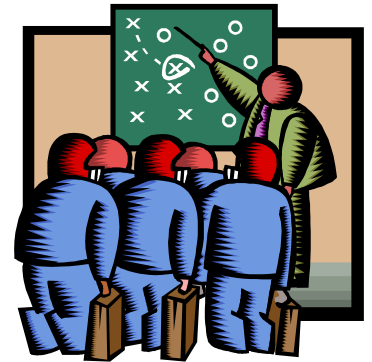
Leslie made presentations in the communities of Miles

City and Malta. At each meeting there were planners, engineers, city and county council members, economic developers, disaster and emergency directors, and community members.

Each community found the information educational and helpful to assist them to

prepare in advance of development.

Richland Economic Development was compensated for the travel expenses to make the presentations.



RED would like to thank ALL of our members for their continued support! We'd also like to WELCOME our newest members in 2012!

*Primo Truck Park
Territorial Landworks, Inc
& Planet Hair*



RED Would Like To Recognize ALL of Our Members By Consecutive Years of Membership

1 - 9 YEARS

MIKE CONLON
KIRBY DASINGER
GREGORY FAUL
BETH REDLIN
MATTHEW ROSENDALE, SR.
KEN & PAT TORGESON
AMERIPRISE FINANCIAL
AMESTOY CONSULTING
AMUNRUDS RV, INC
BEAGLE LAND
BECHTLE ARCHITECTS, INC
BELL RIDGE FARMS
BOSS
C & L CHARIOTS
CANDY BOUQUET
CHECKERS, INC
CON'S WEED CONTROL
CROSS PETROLEUM
D & M WATER SERVICE
DOORBUST'N PORTABLES
EAGLE COUNTRY FORD
EAST-MONT ENTERPRISES
EDWARD JONES-NICK

FARM BUREAU FINANCIAL
FIRST SECURITY BANK
FRONTIER HEATING, INC
G & C INDUSTRIES, INC
GURNEY ELECTRIC INC.
HUB INTERNATIONAL INS.
HARMON'S AGATE & SILVER
HEALTHY SMILES
JENSEN AGENCY
JIM'S CATERING
JOHN STOCKHILL JEWELERS
KALBERER'S HEATING
THE LUCKY BUCKLE
M & C BEVERAGE
M & M CAFÉ
MARTINI SIDING & WINDOWS
MICROTEL INN & SUITES
MILLERS CORNER
MILLERS GARBAGE SERVICE
NORTHERN STATES FISHING
OLSON PLUMBING & HEATING

PICTURE PERFECT PHOTOGRAPHY
PRIMO TRUCK PARK
QUINNELL ELECTRIC
RAMBUR CHAROLAIS
RESTORX OF MONTANA
RICHLAND FARM MUTUAL INS.
RICHLAND MOTOR INN &
LONE TREE INN
SAFFLOWER TECHNOLOGIES
SHARP & SASSY
SIDNEY LIQUOR AGENCY
SIDNEY RENTAL
SOUTH 40
TRIANGLE NITE CLUB
UINTAH
UPLAND KENNELS
WATCO COMPANIES
WINNER'S PUB & CASINO
YELLOWSTONE CHIROPRACTIC
YELLOWSTONE KENNELS
YELLOWSTONE MARKET PLACE

THANK YOU FOR YOUR CONTINUED SUPPORT!





10 - 19 YEARS



DR. ROGER ANDERSON
BUD & ANNE GROSKINSKY
MARK HAUGE
WARREN JOHNSON
DAVID MCMILLEN
JERRY NYPEN
LEONARD & JEAN ODENBACH
MARK REHBEIN
1ST CHOICE COLLISION
AGRI INDUSTRIES
B & B BUILDERS
BLACK GOLD MANAGEMENT
BRENNER, AVERETT & CO
CASTLE ROCK CONSORTIUM
CHERRY CREEK N.P. RADIO
CITY OF SIDNEY
ELECTRICLAND INC
EXDIVIO SOLUTIONS, INC
FAIRVIEW CHAMBER OF COMMERCE
FOOTERS, INC
GAFFANEY'S OF WILLISTON

GARTNER/DENOWH ANGUS
BILL HENDERSON
INTERSTATE ENGINEERING
J.D. FARMS
KFC
KRINGEN CONSTRUCTION
LYIP-BOARD OF CONTROL
MID- RIVERS
MSU EASTERN AG RESEARCH
NETZER LAW OFFICE
NIEHENKE WELDING, INC
N.W. FARM CREDIT SERVICES
CENTURY LINK/QWEST COMMUNICATIONS
RANGER LOUNGE
REYNOLDS MARKET
SIDNEY COUNTRY CLUB
SIDNEY ELKS LODGE
SIDNEY PAINT & GLASS
SIDNEY REALTY
STEINBEISSER & SONS



20 + YEARS

DR. GREGORY CAVANAUGH
STANLEY LINDBLOM
DR. PAUL MARTINEAU
1ST BANK
ACTION AUTO
BEAGLE PROPERTIES
BIG SKY SIDING & WINDOWS
BLUE ROCK PRODUCTS
CHMS, P.C.
EDWARD JONES-ENID
FARM & HOME SUPPLY
FULKERSON FUNERAL HOME
H & R BLOCK

JOHNSON HARDWARE
LOWER YELLOWSTONE REA
MITCHELL'S OILFIELD
PRO BUILD
RICHLAND FEDERAL CREDIT UNION
SEITZ INSURANCE
SIDNEY CHAMBER OF COMMERCE
RICHLAND COUNTY COMMISSIONERS
SIDNEY HERALD
SIDNEY JOB SERVICE

SIDNEY MILLWORK CO
SIDNEY RED E MIX
SIDNEY SUGARS
SIDNEY TAX SERVICE
SMITH, LANGE, & HALLEY
STOCKMAN BANK
THRIVENT FINANCIAL
THE ROUNDUP
TRI-COUNTY IMPLEMENT
TACO JOHNS/TRT, INC
UNION GATEWAY INC BC/BS
WELLS FARGO

THANK YOU FOR YOUR CONTINUED SUPPORT!





Democratic Legislative Tour

Richland Economic Development was contacted by Stacey Otterstrom, MT Political Director of the Democratic Party, to facilitate an oil tour. Stacey handled the invitations and press releases of the event.

Stacey informed our office that four democratic legislators, Robyn Driscoll, Billings; Tony Belcourt, Box Elder; Jon Sesso, Butte; and Chuck Hunter, Helena, and their two aides, were traveling out to Eastern Montana on their Business and Jobs tour.

Due to the impacts from the oil industry in Richland County, Stacey asked RED to facilitate an educational and informational tour specifically on oil development.

Our office contacted the County Commissioners, the City of Sidney, the City / County Planner, and the County Public Works Department for their input.

The meeting was moderated by Rep. Walt McNutt. Richland Economic Development gave a brief presentation on the impacts of the oil industry on the overall economy.

Following that were presentations from Marcy Hamburg, City / County Planner, Mayor Bret Smelser, City of Sidney, Don Stepler, Richland County Commissioners, and Dr. Dan Farr, Sidney Public Schools.

During lunch, the Democratic Legislators invited open

conversations with any and all attendees. The Legislators were looking to learn and listen on this fact finding tour of our area.

In conclusion, the group boarded a bus and toured an oil well site, a drilling rig site, and the future subdivision sites for housing and commercial developments as well.

Jon Sesso stated that he deeply appreciated the tour, and pointed out, "We have to identify revenue streams that allow us to invest in the infrastructure that is so badly needed here."



RLF Award



Leslie Messer, Tina Turner, Doug Hill at Planet Hair



Richland Economic Development is pleased to announce that the Revolving Loan Fund (RLF) committee has awarded its seventh loan for the purchase of an existing business in Sidney. Tina Turner was approved for a loan to make renovations to the Planet Hair.

Tina completed an application in partnership with her lead lender, Doug Hill, Stockman Bank, and presented this project to the RLF committee for review. The funding request was to purchase new equipment, as well as remodeling costs for Planet Hair.

Tina explained that it would have been very challenging to add additional equipment lines,

remodel her salon, and add additional staff. She has a renewed vision about the services that her salon provides, and for her loyal clientele.

The RLF committee is pleased to assist Tina in this business venture. The intent of the RLF is to offer an additional tool to support new business and business expansion projects. Doug Hill states, "The financial support that Tina received from the Revolving Loan Fund made this transaction possible. We are excited to help her to finance the building, and keep this business in our area."

Richland Economic Development encourages existing businesses and

new business start up projects to consider the RLF as a resource. The RLF loan pool of \$1,000,000 is not free money, but an investment made by the Richland County Commissioners, to assist in the development of business in our economy. The application and review process is achievable, and done in conjunction with the area financial institutions in Richland County.

If you or someone you know is thinking of expanding or launching a new business in Richland County, contact any of the local financial institutions or Richland Economic Development today for an application!





Nypen Retires



Randy Olson and Jerry Nypen

Randy Olson presents a plaque to Jerry Nypen for his eight years of service on the Richland Economic Development Board of Directors.

Jerry also retired from the Lower Yellowstone Irrigation Project as manager.

As Agriculture is Jerry's passion, he served on the Ag committee, the Mon Dak Energy Alliance, the Mon Dak Ag Open, as well as the Richland County Fair booth.

He kept us informed of critical issues related to the endangered species, pallid sturgeon, and how the Federal Government was making modifications to the LYIP project.

Richland Economic Development wishes Jerry the best for the future, and will miss seeing him at our meetings. Jerry did a great job as a director, and sharing his passion for Agriculture with everyone.



Honoring Olson



Randy Olson and Tami Christensen

Tami Christensen presents a plaque to Randy Olson for his leadership skills at the helm as president of Richland Economic Development over the past two years.

Randy did a tremendous job serving as the RED President, and the organization truly appreciates his leadership abilities. Olson serves on the Executive Committee, the Nominating Committee, and the Website Commit-

tee.

Some of the projects and activities that Randy represented RED were: Mon-Dak Energy Alliance, Richland County Fair booth, Mon Dak Ag Open, as well as community meetings, etc.



Randy continues to be an energetic, visionary board director, and we are so pleased to retain him on our board.

2012 RED Officers



Russ Fullmer, Jackie Washechek, Pam Burman, Tami Christensen.

During the January meeting of the Richland Economic Development Board of Directors, the new officers were installed.

Tami Christensen will serve as President, Russ Fullmer will serve as Vice President, Pam Burman will serve as Secretary, and Jackie Washechek will

serve as Treasurer.

Officers Christensen, Fullmer, Burman, and Washechek will also serve on the RED Executive Board along with: past president Randy Olson, Gary Schoepp, and Scott Johnson.

RED is pleased to wel-

come Alan Seigfreid, Jensen Insurance Agency, as a 1-year appointee to the Board of Directors. Alan's experience includes: insurance, real estate, as well as the Richland Airport Authority.

Congratulations to all officers, as well as, executive board and full board directors.



Congratulations!



RICHLAND ECONOMIC
DEVELOPMENT

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A NON-PROFIT COUNTY WIDE ECONOMIC DEVELOPMENT CORPORATION

*“Despite the immense challenges that we have faced
and continue to face, we refuse to indulge in
negativity or pessimism. We are an organization that
believes in empowering people to be their best”*

Talal Abu-Ghazaleh

