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A Non-Profit Countywide Economic Development Corp

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## Full Board Meeting Minutes

10/3/2018

*Sidney Health Center*

Randy Olson brought the meeting to order at 6:41 AM. Board members present were: Leif Anderson, Bryce Baker, Chip Gifford, Shane Gorder, Walt McNutt, Randy Olson, Mark Rehbein, Gary Schoepp, Cami Skinner, Heather VanGelder, Leslie Messer and Katie Dasinger. Members absent were: Craig Averett, Jason Brothen, Pam Burman, Tami Christensen, Bill Henderson, Vanessa Pooch, Blaine Rogers, Alan Seigfreid, Don Steinbeisser, and Jackie Washechek.

Mark moved to accept the past minutes, Bryce seconded. Approved.

**Financial Reports:** The September report is the final report of the 2018 fiscal year, however, the final RFL admin interest is not reflect in this report; but will be recorded and adjusted appropriately. Loss of membership this year has made a dramatic impact on our bottom line. There were no extraordinary expenses in September.

Mark moved to approve all financials. Walt Seconded. Approved.

**2019 Budget:** The 2019 budget is pretty grim. With membership down and operational costs up, it is difficult. The by-laws prohibit Leslie to present a negative budget for approval, so we will be doing all we can to cut costs without cutting production. The executive board has approved the budget as presented. Without a significant increase in membership money, we will experience a fiscal loss again in 2019.

Bryce moved to approve the 2019 budget. Mark seconded. Approved.

**Annual meeting:** The 2018 Annual meeting will be held Tuesday, November 6<sup>th</sup> at the Sidney Country Club. Dick Vande Bossche from ONEOK will be the keynote speaker! Leslie is excited to announce that the Town of Fairview will also be making a report! The Executive Board also submitted the ballot for consideration.

Cami moved to accept the presented ballot. Leif Seconded. Approved.

**Leadership Montana Confluence:** Leslie was pleased to report what a wonderful experience this year's Leadership Confluence was. There was a lot to take away, including but not limited to insight into how Maury Povich has helped to change the media portrayal of western Montana, and skills on how to approach those who you may not reach out to normally.

**RLF CD:** As the RLR loan payments come in, the checking account grows quickly. Leslie recently withdrew \$80,000 from the RLF checking account, and purchased another CD at an amazing interest rate.

**Chamber Appreciation BBQ:** Leslie and Katie attended the Chamber's Member Appreciation BBQ. The food and conversations were fantastic. It is always nice to be able to enjoy outreach opportunities with the Chamber.

**API Presentation:** Per Commissioner Mitchell's request, Leslie has been working on gathering information to potentially host an oil and gas trade show. Leslie attended the API meeting in September and the group is not in favor of participating in this type of event. They expressed that there are already multiple shows in the area and the return on investment is very little. Leslie is going to continue to work on more ideas.

**LYIP Update:** The Army Corp has put out the bids for construction; and on October 1<sup>st</sup> they selected Ames Construction as the contractor. No construction is expected until spring.

**SYP Updates:**

- In September SYP toured the city lagoon. It was a great experience and over 20 people attended.
- October's event will be the Game of REAL Life
- December will include working with the local elementary schools to "Adopt a Grade" with the teachers from each grade picking a few items they always run low on in the middle of the year.
- February's event will be a meals on the go type of event
- April will be a State of the State, State of the County, State of the City and State of the Town event. Joel K will be on skype, and we have also extended the invitation to other community elected officials.

**City Report:**

- None

**County Report:**

- The TNORM and DEQ have put together a meeting to discuss more options for the landfill.
  - FAA denied the permit to allow the landfill to be placed (violation of the airspace aircraft)
  - Requests have been made to allow the public to comment on the new proposal
- Drawings have been submitted for the library remodel
- The armory is still being cleaned of lead

**Open Discussion:**

- Real estate is experiencing seasonal slowdown. No commercial properties are moving.
- Hotels are busy but the rates have flattened out
- Circle is getting a man camp
- Cape air's completion rate in Sidney is 97.5 %

Meeting adjourned at 7:45 AM

Next Full Board Meeting: **\*\*\*NO FULL BOARD MEETING IN NOVEMBER DUE TO ANNUAL MEETING\*\*\***

Next Executive Board Meeting: Tuesday, October 30th, 2018