

BCICA E-News Bulletin



"Saving energy for the Future"

Association (between newsletters) Update

Sixty years and counting - Yes, this the 60th anniversary (Diamond Jubilee) for BCICA. This is the year you will not want to miss the annual Christmas Party at the River Rock Casino and Resort. Watch for future announcements and mark your calendar for December 8, 2018.

Prompt Payment - The prompt payment campaign, spearheaded by Dana Taylor at MCABC, has recently gained the support of the entire construction industry. A recent letter to the Attorney General included the signatures and logos of 13 Construction Associations across the Province. Log on to www. bcica.org and read the complete article under News.

QAC Update - Jobs specified with a QAC are increasing as engineering companies begin to understand the value of a unique quality assurance certificate program specifically for the installation of mechanical insulation. BCICA staff, with the assistance of some of the members of the Board have presented to UBC, MCW Consultants, Morrison Hershfield as well as Stantec in July.

2018 Mesothelioma Golf Tournament - The event was a tremendous success and BCICA wishes to once again thank all participants and sponsors (photos at www.bcica.org). All monies go to Cancer Research and it is for that reason that members are reminded to remit any outstanding fees or sponsorship monies that may have been pledged but were missed. Help BCICA to conquer Mesothelioma by ensuring that your donation has been forwarded to BCICA #108-4238 Lozells Avenue, Burnaby BC V5A 0C4.

Remittances - BCICA open shop contractors are reminded to <u>please remit "hours" monthly</u> to enable long term financial planning by the Board. Historically some smaller contractors have remitted monies on a quarterly basis, a practice that does not allow staff to provide accurate statements for budgeting purposes. By sending at least a record of employee hours monthly, staff has the ability to provide a better estimate of current and future finances. Don't forget, that as of July 1, all remittances (Open Shop and Union Contractors), are based on \$0.21 / hour.

Estimating Considerations - Did you know that in the past the only projects that an insulation contractor included for shields/saddles/sleeves was on a bid deposit project? This was due to the fact that it was a challenge for the insulation contractor to estimate the number of ancillary products required. Will the mechanical install oversize on all piping (hot and cold), or just the cold? Will the RWL be oversized? How many hangers are required per 4,6, or 8 feet....?

When the mechanical contractor estimates they include for the proper number of hangers, they also include the proper shield count and therefore include the cost of the product in the estimate. Just because the bid deposit no longer active, shields, saddles and sleeves are still required regardless of the project. Shields are a cost to the contract that shouldn't be absorbed by the insulation contractor, Understand your costs and allow for the install not the product.

BCICA commercial contractors in particular are asked to send comments on this issue to enable the BOD to set some guidelines that will assist members with the bidding process. Let us know what you think regarding how you include for ancillary products such as shields, saddles and sleeves by sending your comments for consideration by the BOD to me at brian.bcica@telus.net.

Fortis Rebate - A News Flash that you have to read to believe. Surely a requirement for a QAC on every rebate application must be the future focus of BCICA lobbying efforts.

https://www.fortisbc.com/Rebates/RebatesOffers/PipeAndTankInsulationRebates/.../def...

TIAC - 56th Annual Conference September 7-10 Banff, Alberta. Information at www.tiac.ca

And remember to check the website at <u>www.bcica.org</u> for the latest mechanical insulation industry information. Detailed information on major developments that may affect your business are posted regularly.

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