



John C. Cushman, III
Co-Chairman of the Board
CA License #00367890
Cushman & Wakefield, Inc.
License No. 00616335

601 S. Figueroa Street, Suite 4700
Los Angeles, CA 90017-5752
jcushman@cushwake.com
Direct phone: 213/629-6575

John C. Cushman, III is a leader in the commercial real estate industry on a global basis. As Co-Chairman of the Board of Cushman & Wakefield, Inc., he is responsible for formulating and articulating strategic policies and initiatives for the company on a domestic and global basis. Prior to becoming Co-Chairman of the Board of Cushman & Wakefield he was acknowledged by a variety of media sources as the top office leasing broker in the country. Cushman & Wakefield is the world's largest private commercial real estate firm with 234 offices in 61 countries on 6 continents with more than 15,000 employees.

Mr. Cushman began his career with Cushman & Wakefield in 1963 in New York City. In 1967, he moved to Los Angeles to open Cushman & Wakefield's office in Southern California. He and his twin brother, Louis B. Cushman, started their own firm in 1978, Cushman Realty Corporation, which they grew from 2 offices to operations in 11 US cities. In 2001 Cushman Realty Corporation merged with Cushman & Wakefield.

Mr. Cushman negotiated the largest office lease in the world – the world headquarters of Merrill Lynch & Company involving 4 million square feet (initial occupancy) at the World Financial Center in New York City. He also completed headquarters relocations for many of America's largest corporations and institutions, including Burlington Northern, Inc. (Seattle), UBS PaineWebber, Inc. (New York City), Atlantic Richfield Company (Los Angeles), Unocal Corporation (Los Angeles), and The Boeing Company (Chicago),

Mr. Cushman recently completed a two-year term as National President of the Boy Scouts of America and President of the Boy Scouts of America Foundation. He currently serves as a member of the Boy Scout's National Executive Board. Most recently he was appointed to Mayor Villaraigosa's Los Angeles Economy and Jobs Committee. Mr. Cushman is a Trustee of the Urban Land Institute headquartered in Washington, DC and was formerly a director of the Real Estate Roundtable and the National Park Foundation both located in Washington, DC. Additionally, Mr. Cushman serves as Trustee Emeritus of Colgate University, as an honorary member of the Board of Fellows of Claremont University Center, and was formerly a director of the Claremont Graduate School, a member of the Colorado University Boulder College of Business Advisory Board, and a member of the Advisory Council of the University of Southern California LUSK Center for Real Estate. In May 2008 he received an honorary doctorate degree from Colgate University and in November 2008 he received the 2008 Lifetime Achievement Award from *Commercial Property News*.

Directorships include: Cushman & Wakefield, Inc. (Co-Chairman of the Board), Callaway Golf Company, and iCRETE LLC (Co-Chairman). He also serves as Chairman and Director of Zaca Mesa Winery in Santa Barbara County, California. Over the years, Mr. Cushman has served on the boards of 14 public corporations.



August, 2012