

Alex F. Staneski
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EDUCATION

University of Colorado Boulder, Boulder, CO **(Expected) Class of 2015**
Master of Business Administration (MBA), Fellowship Award Recipient
Course Work: *Financial Accounting and Corporate Finance including forecasting, modeling, and evaluation*

The Pennsylvania State University, University Park, PA **Class of 2009**
Bachelor of Science Supply Chain & Information Systems, Concentration in International Business
Overall GPA: 3.54/4.00 **Major GPA: 3.67/4.00**

Institute for American Education: *Study abroad program at Le Centre d'Aix en Provence, France* **Spring 2008**

EXPERIENCE

Area Manager, Level 5, Amazon Fulfillment Services, Middletown, DE **April 2012-Present**

- Assisted in setting-up and launching the most successful distribution center (1.2 Million sq. ft.) in Amazon to date, contributing approximately \$543,000 in cost savings
- Responsible for developing standardized work for inbound scheduling procedures, building transportation relationships, and overseeing all inbound freight consisting of approximately 3.7 M units of inventory during the holiday season
- Acted as a consultant to Senior Operations Manager providing guidance on operation flow, lean implementation, labor strategy, production, quality, and high-level reporting
- Selected by regional management to support sister site and develop a standard work process to reduce defect backlog; utilized PDCA to create a visual management and andon system to eliminate backlog and increase productivity by 25%
- Proven track record of developing interns in lean methodologies and management skills throughout Amazon career; two of three interns were offered full-time positions

Inbound Area Manager, Level 4, Amazon Fulfillment Services, New Castle, DE **July 2010-March 2012**

- Assumed “Stand-In Inbound Operations Manager” role successfully managing teams of 150 Amazon and temporary associates during the “Peak” holiday seasons
- Engaged department of 35 associates to deliver a 2010 YOY inbound department productivity improvement of 14.5% through PDCA’s, achieving the highest inbound throughput in the network and resulting in \$48,000 in cost-savings
- Executed \$5.0M transfer of new release Kindle Fire shipments to Mid-Atlantic sites with zero defects
- Aided in a network-wide waste reduction Kaizen resulting in an annual transportation savings of \$1.1M
- Introduced focused zone-based stowing in the warehouse to optimize inventory placement reducing process variability by approximately 20% encompassing a 2012 YOY productivity improvement of 12.5% housing a record 3.8M units
- Developed department standard work practices to identify and track breaks in process work sequences, monitor process TAKT times, and identify quality defects using lean methodology
- Created department volume and labor planning tool to analyze workflow, labor capacity, and truck scheduling to ensure weekly inbound freight is level-loaded in order to mitigate labor risks

Management Trainee, Integrated Distribution Services Group, Secaucus, NJ **July 2009-June 2010**

- Increased receiving department productivity by 55% through waste reduction and implementation of new material handling equipment, realizing an estimated \$27,000 in annual labor savings
- Analyzed Bed Bath & Beyond account operations to match customer cost versus customer profitability, and drove the need for higher pricing margins resulting in contract renegotiations
- Eliminated waste using value-stream mapping to decrease customer order picking time through SKU Pareto analysis; project resulted in a 30% increase in productivity through decreased cycle time and travel distance
- Implemented and designed new pick tickets for Bed Bath & Beyond account reducing paper material by 90%
- Managed August Silk Relocation project totaling \$100,000, creating project charter, coordinating with different vendors to plan facility closeout, warehouse redesign, and customer relocation to reduce costs and increase the bottom line

ACTIVITIES AND SKILLS

- Avid rock climber, cyclist, and runner participating in century races and half-marathons
- Director of Leeds Entrepreneurs Alliance Club at University of Colorado
- Trained and certified in Amazon’s Proprietary *Lean System* ACES
- Penn State Men’s NCAA Track and Field Javelin Athlete, 2005-2006
- Skills: Advanced Excel modeling, forecasting, demand planning, and Microsoft Office Suite including Project