

# AUSTIN ROBERTS

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## EDUCATION

**University of Colorado**, Leeds School of Business

Emphasis on Real Estate and Finance

**Boulder, CO**

2013-2015

**Boston College**, College of Arts and Sciences

B.A. Degree in Economics

**Chestnut Hill, MA**

2003-2007

**LUISS Guido Carli University**, Semester Abroad Intensive Italian Program

Emphasis on International Business & Relations, and Italian Language Studies

**Rome, Italy**

January – June 2006

## WORK EXPERIENCE

### **Chipotle Mexican Grill**

**Denver, CO**

*Marketing Consultant*

March 2011 – March 2013

- o Managed all promotions, rollouts, and other communications with operations teams throughout the country
- o Worked for and helped organize Chicago & Denver Cultivate Food and Music Festivals
- o Read and responded to every customer email that came into the “Talk To Us” section of Chipotle’s website
  - Answered questions on “Food with Integrity”, corporate philanthropy, restaurant development, menu testing, employee relations, food allergens/nutrition, supply and food chain
- o Identified service, mechanical, and food related issues at specific restaurants and worked with managers and field teams to resolve each specific issue
- o Partnered closely with the social media team to spread Chipotle’s voice and vision to all of our customers, clients and fans

### **Miles Livingston General Contractor**

**Denver, CO**

*Contractor*

August 2009 – January 2011

- o Worked alongside the general contractor on house restoration and renovation projects
- o Responsibilities included mechanical, demolition, framing, electrical and audio/visual wiring, and finish work

### **BCOR – Fitness for Everyone**

**Denver, CO**

*Certified Fitness Trainer & Coach*

July 2009 – December 2010

- o Trained groups of 20-30 clients in local parks
- o Educated clients on nutrition, exercise and healthy living during and outside of training sessions

### **UBS Wealth Management**

**Denver, CO**

*Financial Advisor Associate*

July 2007 – July 2009

- o Attained FINRA Securities Licenses: Series 7, Series 66 and CO Life Accident & Health Insurance
- o Completed UBS Wealth Management Education Program
- o Worked as a Junior Partner with a Wealth Advisor who managed over \$80 million in clients’ assets
  - Contributed to the growth of his business by helping him bring in \$16 million in Net New Assets
  - Constructed financial plans, investment portfolios, client review materials, and quarterly performance reports
  - Developed a full scale business plan for my partner's business
- o Headed a firm-wide initiative on financial planning and implementing a tiered client servicing system throughout the entire Colorado Market Area
  - Directly responsible for achieving an 80% committal rate to the initiative in Colorado

### **UBS Regional Consulting Center**

**Los Angeles, CA**

*Financial Advisor Associate*

August - December 2008

- o Assisted Regional Head in forecasting the business plan for the entire Southwest Region
- o Actively helped newly hired Ultra High Net Worth Teams familiarize themselves with UBS systems in the Los Angeles Private Wealth Office that had over \$5 Billion in assets between the twelve Private Wealth Advisors
- o Constructed Preferred Financial Plans for High Net Worth Clients, with between two to ten million dollar accounts, that focused on the complexities of estate planning and tax efficient avoidance

## TRAVEL, LANGUAGE, & ACTIVITIES

### **Travel & Language**

- o Traveled for one month in Southeast Asia visiting Vietnam, Thailand, China and Singapore
- o Spent five months in Argentina, Uruguay and Chile traveling and working with my brother
  - Developed high conversational fluency in Spanish

January – February 2010

February – June 2010

### **Activities**

- o Skiing, travel, hockey, yoga, hiking, camping, cooking, golf, and supporting Colorado sports teams