

**Brian Dwyer**  
[Brian.Dwyer@colorado.edu](mailto:Brian.Dwyer@colorado.edu), Ph. (339)364-0458  
<http://www.linkedin.com/in/dwyerbrian>

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### **EDUCATION**

**University of Colorado at Boulder – Leeds School of Business**

MBA with emphasis in Real Estate & Finance

**Boulder, CO**

Expected May, 2014

- Current GPA 3.6
- Relevant Coursework: Corporate Finance, Applied Finance, Real Estate Principals, Real Estate Law & Practice, Real Estate Economics, Real Estate Finance & Investments, Entrepreneurial Finance

**Stonehill College**

Bachelor of Arts w/ major in Political Science

**North Easton, MA**

Graduated May 2007

- **Activities and Awards:** NCAA Division II Track & Field Athlete, Bronze Scholar Award for Performance in Athletics & Academics, Dean's List

### **EXPERIENCE**

**Real Capital Solutions**

*Private Equity Firm Specializing in Real Estate Investments*

**Louisville, CO**

*May 2013-Present*

**Multifamily Analyst Intern**

- Produce market analyses in numerous primary, secondary, and tertiary markets for a variety of product types including traditional apartments, condominiums, military housing, self-storage, oil-boom housing, and distressed assets
- Developed adaptive reuse plan for conversion of existing commercial properties into apartments and condominiums
- Underwrite acquisitions for various product types in numerous markets – often with limited information due to the distressed nature of the asset
- Forecast vacancies, rent growth, market supply & demand, and demographic trends in target markets
- Support Asset Management through assistance in marketing, budgeting, and revenue management

**Modern Real Estate**

*Privately owned residential brokerage & property manager focused on Metro Boston Area*

**Allston, MA**

*Leasing & Sales Agent*

*October 2010-September 2012*

- Provided close, personal client attention and tenacious follow-up to ensure the best service and achieve highest sales possible
- Demonstrated the features and benefits of available multifamily and apartment rental properties
- Strategically orchestrated local marketing efforts with local colleges and universities to create potential clients and increase consumer awareness
- Prepared applications, supplemental documents and leases for clients and landlords
- Analyzed costs and revenue potential for prospective income-property buyers and assisted in the buying and leasing process

**Denali Construction Corporation**

*Builder of fine luxury homes in Greater Boston Area*

**North Reading, MA**

**Project Coordinator**

*August 2009-September 2010*

- Coordinated simultaneous production of 2-3 high end residential and commercial construction projects
- Estimated, budgeted, planned, and scheduled construction projects from \$300,000 to \$5 million range, integrating feasibility analysis for sustainable practices and energy efficiency
- Supervised employee & sub-contractor labor during project phases
- Directed client-relations with high-demand, deadline-oriented clients
- Evaluated company marketing and business development opportunities and initiated programs in a cost-efficient way

**State Street Bank & Trust Corporation**

*Fund Accountant/Portfolio Administrator*

**Boston, MA**

*March 2008-August 2009*

- Priced equity, debt, and derivative assets in multiple portfolios daily
- Completed daily, weekly, monthly, and quarterly reporting to clients (mutual fund management firms and other institutional investors) including cash flow, income, expense and trade analysis
- Reconciled cash availability, foreign exchange and wire-transactions in real-time
- Administered trade settlement through coordination with domestic and international counter-parties

**Additional Information**

**Skills:** Excel, Argus, Costar, Financial Modeling, Proformas, Market Research, Decision Modeling, Spreadsheet Analysis, Business/Legislative Research, Strategy, Creative Problem Solving, and Persuasive Writing