

GREGORY D GLASS

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EDUCATION

University of Colorado at Boulder – Leeds School of Business

Boulder, CO

MBA with a focus on Commercial Real Estate

May 2014

CU Real Estate Center Fellowship Recipient, Fall 2013-Spring 2014

- **Relevant Courses:** Real Estate Finance and Investment Analysis, Real Estate Economics, Real Estate Law, Real Estate Principles, Sustainable Real Estate, Decision Modeling (Management Science)
- **Activities:** Graduate Real Estate Association, active member of ULI and NAIOP

Prescott College

Prescott, AZ

B.A. English, minor in Environmental Studies

December 2001

REAL ESTATE EXPERIENCE

Level 3 Communications

Broomfield, CO

Corporate Real Estate Intern

January, 2014 – Present

Dividend Capital Diversified Property Fund

Denver, CO

Asset Management Intern

May 2013 – August 2013

- Worked with asset manager on \$300 million retail portfolio of 25 grocery-anchored shopping centers
- Utilized Argus and MRI to build out data for annual budget process for each property in portfolio
- Developed strategies for leasing out and/or redeveloping less desirable properties
- Used MRI Leaseflow to track and update flow of renewals and new tenants in pipeline
- Researched and produced report for roof-top wireless communications for portfolio

Clear Capital

Truckee, CA

Valuation Analyst

September 2006 – March 2008

- Reviewed, quantified and verified quality requirements and customer specific guidelines on over 10,000 real estate valuation reports for residential properties
- Reconciled appraisal reports with broker price opinion reports citing strongest evidence to support most probable value
- Acquired residential realtor licenses in California and Nevada
- Managed library of technical valuation prompts sent to clients hundreds of times per day
- Named to team that resolved problematic valuations in real time with clients in the field

Portland Construction Solutions

Portland, OR

Strategy Consultant

March 2012 – August 2012

- Researched strategic growth opportunities and developed business development plan that resulted in successful acquisition of clients in multi-family sector

BUSINESS DEVELOPMENT EXPERIENCE

Simple Fuels Biodiesel

Reno, NV

Co-Founder

August 2004 – September 2006

- Secured start-up capital from private investors to create Nevada's first vertically-integrated biodiesel company sourcing local, recycled feedstock
- Originated vertically-integrated bio-regional business model to produce renewable fuel
- Developed relationships with and contracted over 200 restaurants to supply used kitchen oils
- Managed staff of 4, A/P and A/R with P&L responsibility

LEADERSHIP ROLES

CU Student Government Finance Board

Boulder, CO

Board Member

September 2012 – Current

- Elected to two-year term on University wide board that oversees \$37 million annual budget for one of the largest, most active student unions in the nation.

Leeds School of Business Student Advisory Council

Boulder, CO

Representative

September 2012 – Current

- Elected by MBA peers as one of four representatives to act as a liaison between student body and administration.