

MICHAEL KLUTH

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EDUCATION

University of Colorado at Boulder – Leeds School of Business

Boulder, CO

MBA with emphasis in Real Estate and Finance

May, 2014

- **Completed Courses:** Financial Accounting, Managerial Economics, Applied Finance, Entrepreneurial Finance, Real Estate Finance, Real Estate Economics, Real Estate Law,
- **Current Courses:** Real Estate Project Competition, Urban Land Use, Construction Law

University of Colorado at Denver

Denver, CO

BS in Music, Minor in Recording Engineering

May, 2012

EXPERIENCE

Prologis

Denver, CO

Intern

May, 2013 – Present

- Worked for \$2.6B private fund during the Summer developing an IRR model for the fund and a database system for quarterly reporting. Also, analyzed investor liquidity constraints, and assisted in day to day operations. Transitioned to the Americas operations team in the Fall. Redeveloped models for more efficient quarterly operations and created BI database components to assist with analysis. Currently developing a BI tool that will be globally adopted at the market level to increase the accuracy and speed of the forecasting process.

Transition Partners LTD

Boulder, CO

Finance Intern

November, 2012 – March, 2013

- Assisting with finding \$6.5 million in equity, preparing due diligence, redoing the financial projections, and formulating the business plan for an early stage medical device company on the cusp of commercialization.

Home Depot

Fort Collins & Aurora, CO

Department Supervisor

June, 2010 – November, 2012

- Supervised a \$4.5 million garden department. Duties included managing, training, and hiring between 5 and 20 seasonal employees, managing and ordering inventory/commodities and controlling budgets while performing all the duties of a sales associate.

Sales Associate

- Took a voluntary demotion when I enrolled as a full time student to complete my bachelor's degree. Sales Associate duties include customer service, maintaining store appearance, and restocking.

Tagawa Greenhouses Enterprises

Brighton, CO

Territory Manager

March, 2007 – June, 2010

- Received promotion from Merchandiser position. Responsible for merchandising, care and maintenance of product in a \$2.5 million territory covering 3 states, interviewing, hiring, training, and scheduling of between 3 and 20 seasonal employees, and communicating direction between stores, corporate, and Tagawa Greenhouses on a vendor basis.

Merchandiser

- Responsible for the merchandising, care and maintenance of product and coordinating between Tagawa Greenhouses and the stores on a vendor basis.

Broomfield Auditorium

Broomfield, CO

Acting Technical Coordinator

April, 2003 – April, 2008

- Acted as technical coordinator during a personnel change and managed all technical duties of the auditorium. Worked with performers and renters to ensure their technical needs were met.

Technical Aide

- Assistant to Technical Coordinator helping with lighting, sound, set up and take down for concerts and other duties as assigned.

ADDITIONAL INFORMATION

- Excellent with Excel Modeling
- Wall Street Prep Financial Statement Modeling and M&A/DCF course
- Advanced Excel Modeling for Real Estate Professionals course taught by Josh Kahr
- Attended NAIOP Development 101 series
- MS Office Suite, VBA, DAX, Yardi, ARGUS Certified