

JUSTIN R. PRICE

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EDUCATION

University of Colorado at Boulder – Leeds School of Business
MBA with emphasis in real estate and finance

Boulder, CO
May, 2014

San Diego State University
B.S. Business Administration with emphasis in real estate

San Diego, CA
May, 2008

EXPERIENCE

Intrawest
Real Estate Intern

Denver, CO
May, 2013 – August, 2013

- 16 week internship shadowing the Director of Real Estate, working in a largely analytical role.
- Used advanced Excel modeling to analyze the financial feasibility of several potential hotel, condo, single-family and timeshare developments and acquisitions.
- Performed land value analysis for Intrawest's entire portfolio of developable land.
- Participated in major planning meetings for the development of the Versant Soleil Ski Village at Mont Tremblant in Quebec Canada.
- Conducted research for potential entry into new resort markets.
- Helped with the disposition of 2 real estate assets, one domestically and the other in France.
- Exposure to international business practices and law, mainly in Canada and France.
- Dealt with several legal cases that highlight the potential pitfalls of condo & hotel development, retail leasing, and the timeshare business.

Martinez and Associates
A Commercial Real Estate Brokerage Firm
Director of the Self-Storage Group

Ontario, CA
May, 2009 – May, 2012

- Specialized in the brokerage of self-storage and RV storage facilities in the Southern California market.
 - Analyzed real estate projects for financial feasibility by understanding and applying current market trends. Conducted over 50 analyses of self-storage properties totaling more than \$120 million in value.
 - Experience writing and critically analyzing several different real estate and loan contracts.
 - Excellent research skills: looking up titles, loan documents, public records, foreclosures, LLC's, and tracking down contact information of hard to reach owners.
 - Developed strategic marketing campaigns and sales brochures, using standard mail, email, internet, newspapers & magazines to ensure a broad reach of potential buyers.
 - Maintained a kept connected with a contact list of over 1,000 buyers, sellers, and owners.
 - Assisted clients through all phases of the escrow and due diligence process by facilitating the transfer of documents, conducting site inspections, writing and amending contracts, and ordering various reports.
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ADDITIONAL INFORMATION

- Licensed Real Estate Salesperson in California since 2009. DRE# 01868400
- Active member of ULI, NAIOP, and ICSC
- Additional coursework and seminars: Wall Street Prep financial modeling, NAIOP Development 101 series, CU advanced Excel modeling lecture series, CU asset management series, LEED Green Associate seminar.