

Nathan Roberts
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SUMMARY OF QUALIFICATIONS

Hard working, quick learning, real estate professional with a keen ability to effectively manage multiple responsibilities. Well versed in the entitlement process, construction management, and financial modeling. Intimate understanding of the Denver real estate market, and dedicated to its sustainable and authentic growth over time.

EDUCATION

University of Colorado at Boulder – Leeds School of Business

Boulder, CO

MBA with emphasis in Real Estate & Sustainability

May, 2016

- **Graduate Real Estate Association:** Co-planned the 2014 GREA annual retreat.
- **Impact Catalyst:** partnering with B-Lab Colorado to create the B Impact Assessment 201, an evaluation process for companies interested in achieving “B-Corporation” certification.

Boston College

Chestnut Hill, MA

B.A., Economics; Minor: Hispanic Studies

May 2009

- GPA: 3.65, Dean’s List Second Honors, Cum Laude

PROFESSIONAL EXPERIENCE

Kittredge Properties, Ltd.

Denver, CO

Niche real estate developer focused on long-term investment and superior property management.

Owner Representative

April 2013 – September 2014

- Collaborated with city officials to obtain all entitlements for an 8-lot residential development in central Denver. The project received final approvals from the City of Denver and the Denver Water Department in September of 2014.
- Consulted with real estate brokers, civil engineers, architects and planners on a weekly basis to determine the lot layout, design guidelines, marketing approach and character of the 8-lot residential development.

Real Estate Analyst

- Prepared financial proformas to analyze the financial feasibility of property acquisition using discounted cash flow models.
- Determined optimal use for potential acquisitions and development sites by analyzing current zoning laws, upcoming city projects, transportation trends, recent developments, liquor and excise hearings, city council events, and demographic information.
- Performed on the ground research on potential development sites, and investments.

Vedge Restaurant

Philadelphia, PA

Ranked by Zagat as number three overall in customer service for the entire Philadelphia.

Server

June 2012 – January 2013

- Catered to high-end clientele with robust expectations for quality of service, presentation of food and wine, and overall dining experience.
- Opened and closed the restaurant and reconciled all finances at the end of a shift.
- Received extensive training on wine service, food preparation and customer service.

REAL ESTATE CERTIFICATES AND EXPERIENCE

- Received certificate from Colorado State University in Construction Management. A six-month long course encompassing every major component of the construction process. Completed in January of 2014.
- Licensed real estate broker in the state of Colorado.
- Active member of Urban Land Institute, and NAIOP.

OTHER ACCOMPLISHMENTS

- Fluent in Spanish, Conversational in Portuguese.
- Extensive travel experience, including countries in Latin America, Asia, the Middle East, Africa and Europe.