

**David C Sietsema**

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**EDUCATION**

**University of Colorado at Boulder – Leeds School of Business** **Boulder, CO**  
MBA with emphasis in Real Estate & Renewable Energy **May, 2015**  
GPA: 3.73

**University of Colorado at Boulder – College of Engineering & Applied Science** **Boulder, CO**  
Bachelors of Science in Architectural Engineering (Lighting & Electrical Emphasis) **December, 2007**

**EXPERIENCE**

**Dynamic Materials Corporation** **Denver, CO**  
*Market Analyst Intern* *June - August, 2014*

- Evaluated Bloomberg Terminal service and made recommendation on value to DMC.
- Created auto-updating external market indicator dashboard using Bloomberg's Excel plug-in.
- Researched downhole pressure and temperature market for due diligence of acquisition target.

**Sequel Venture Partners (Dan Mitchell)** **Boulder, CO**  
*Acquisition Research Intern (Finance)* *December, 2013*

- One-time project to research acquisitions of medical device companies by publicly traded corporations to determine range of expected financial ratios.

**Lohmiller & Co doing business as Carrier West** **Denver, CO**  
*Outside Sales Engineer* *January, 2011 – August, 2013*

- Grew sales of HVAC equipment and controls to top Front Range mechanical contractors including RK Mechanical and Murphy Company via face-to-face business.
- 2012 Quota Breaker Award (Awarded to only 2 of 8 commercial sales engineers).
- Bachelors and Masters Water Cooled Chiller Certification by Carrier in Charlotte, NC (Only 2 of 8 commercial sales engineers had the opportunity for this certification.)
- Installation Training for LG Variable Refrigerant Flow HVAC Systems in Rancho Cucamonga, CA
- Board Member of Rocky Mountain ASHRAE (American Society of Heating Refrigerating and Air-Conditioning Engineers)

**Washington Air Reps** **Bellevue, WA**  
*Inside Sales Engineer* *May, 2008 – January, 2011*

- Grew sales of HVAC equipment to top Puget Sound mechanical contractors including PSF Mechanical under direction of an Outside Sales Engineer during the Great Recession of 2008.
- Developed rebate program with Puget Sound Energy for installation of Variable Frequency Motor Drives to help drive sales by demonstrating expertise in energy saving retrofits.

**ADDITIONAL INFORMATION**

- Certifications: **ARGUS, Colorado Associate Real Estate Broker (Feb. 2015), ULI Advanced Excel Modeling for Real Estate Professionals, Bloomberg Essentials, RASEI Renewable Energy Certificate (May 2015)**
- Software Proficiency: Acrobat, Excel/Solver, AutoCAD, MATLAB, CoStar, ARGUS, Bloomberg
- Photography Enthusiast (davidsietsema.com)
- Eagle Scout Award (2001), PADI Open Water SCUBA Certification (2008)
- University of Colorado Hiking Club – Trip Leader for Backcountry Treks (2002-2007)