

# Death Valley 49ers Artisan Show

Previously “Southwest Mining, Mineral, Lapidary and Craft Show”

## Information Sheet

1. Thank you for your participation in the Death Valley 49er Encampment. We appreciate the work that is involved in you getting to Furnace Creek and setting up your booths. You will find that the Borax Museum outdoor exhibit area where our show takes place provides a great historical backdrop for your displays. The surrounding Furnace Creek Ranch is very much an oasis in the desert.
2. Our Encampment is attended by somewhere around 1500 to 2000 participants who are mostly a retired RV crowd. Additionally, Furnace Creek Ranch gets a constant flow of tourists visiting the area. The Park Visitor Center is an excellent attraction and is adjacent to the Ranch.
3. Thanks for using E-mail for our 49er communications. Email is a way to save time and yet keep everyone informed. If you do not have email, you must find a friend or relative who does... and will print our correspondence and give it to you. You are always welcome to call with questions etc... but we plan to send out updates and information using email.
4. We want to hear your questions and suggestions. We won't necessarily be able to follow up on all the good ideas...but if we don't hear them, we can't give them a try. When your thoughts are in writing they are far more likely to get meaningful attention...so again, email works great.
5. This is your show too. Please be on the lookout during your travels for other crafters that you think would be a good fit with our event. Sending our Chairman their information via email works best...and you can always provide them with our info as well.
6. You can start setting up at 12:00 NOON on the Sunday before the show. When you arrive please check in before setting up. Call the show Chairman on their cell if you do not see someone to check in with. You may exhibit for the full 6 1/2 days of the show..or a lessor time... It is your choice. If you do not plan to be present for all days of the show, please advise the Chairman of the days you plan to exhibit.
7. When you check in you will receive a packet containing your Death Valley 49ers membership materials, a Vendor's badge, and next years application. This will include a program of events and two buttons that admit you to the various activities. Hopefully you enjoy western music, we have some of the best. For more details on the week's many activities go to our web site at: [DeathValley49ers.org](http://DeathValley49ers.org) .

8. For those returning Crafters, you will be in your usual booth spaces. See the map of booth locations dated 12-17-18. Note that the Museum's display numbers are different from the Craft Show's booth numbers on the show map. Refer to this year's "Artisan's Booth Assignments" to confirm your booth number.
9. The public street parking along the south side of the show is for loading and unloading. Once you are unloaded, please re-park your vehicles elsewhere so that other crafters can unload.
10. As a Vendor, you must provide all your own equipment needed for your space; easy ups, tables, chairs, display walls, hangers, tie downs etc.
11. You must maintain your booth space and surrounding area in a safe and secure manor. This includes set up and take down. The Show takes place in the outdoor display area of the Borax Museum and is in continuous use by the public. No alcohol consumption is allowed in the show area. No loud or amplified music, sales pitching Etc. Any music you may want to play should only be audible within your own booth space.
12. This is an outdoor show. Mother nature rules the sun, temperature, wind etc. While November is a best pick weather wise for the area, you must be prepared for the possibilities...hot days, strong winds, even rain is possible.
13. Xanterra, who owns the resort, does have some security on property and the Show Chairman walks the show area when available. However, neither the Death Valley 49ers, the National Park Service, or Xanterra can assume any responsibility or liability for your supplies, products, wares, equipment Etc. By signing your application, you agree to exonerate the above three entities and all persons assisting on their behalf from all liabilities.
14. Please attend the short welcome meeting Monday morning at 8:30 AM on the patio of the Borax museum. We will go over any last minute updates and answer your questions.
15. The Artisan show hours run from 9 AM to 4 PM Monday thru Saturday and 9 until noon on Sunday.
16. If you will be setting up your booth during show hours, it must be done with the greatest respect for the business of those who are already set up and with a mind for the safety of the public attending the show.
17. If you are interested in putting on a workshop about your craft please let the Chairman know. Please do so by May 15th so that we can get your workshop listed in the Encampment program.
18. You are responsible for your own sales at this show. We do not charge a commission on your sales. While we do not keep track of your sales, we ask that you provide us with an estimate of sales at the end of the show for our evaluation and planning purposes. You must take care of the sales tax related to your sales and submit payment to the State Board of Equalization of California as required.

19. To avoid competition with the folks at Furnace Creek Ranch who graciously support our event we can not allow sales of food items in our show.
20. The sooner you get your application in the better. We accept applications until the show starts or until all spaces are spoken for, which ever comes first. But we are limited to a total of 36 booths. For new Vendors, a check that covers both the booth fee and the membership fee must accompany your application. Returning vendors should turn in an application to hold their site for the next year by the end of the show. We allow returning Vendors to make payment as late as the first of August. Returning Vendors will get their usual sites. New Vendors will be given site choices based on availability, their needs and their date of application. The person signing this application must be present at the show.
21. The fee for a 10'x10' booth space is \$100.00. You are welcome to reserve more than one booth space. Additionally, a membership fee of \$35.00 is required. (Everyone involved with the Encampment is required to buy a membership; volunteers, musicians, artists and crafters alike...yes even your show Chairman). You may request a cancellation up to September 1st to receive a refund of booth fees. Please note that the membership fee is non refundable.

### **Last and Most important**

22. Potential new Vendors will be reviewed to determine if they are an appropriate match for our show. We are looking for quality hand crafted items. We expect that you will have a major hand in the products you offer at our show. At least 80% of the items displayed and for sale must be handcrafted . Any market or mass-produced items are unacceptable and may not be sold at this show. The spirit of this show is that you are selling Arts and Crafts which you have made yourself. While our theme is western, some latitude is given in this regard. Originality matters. We look for items that are different from the other products we already have. The number of Artisans with the same type of items will generally be limited to a maximum of three. (Lapidary and jewelry are exceptions to this rule). We do not allow imported items.
23. Some of our long time vendors may have gotten away from the hand crafted standard stated above. Because we appreciate their loyalty, we are happy to have them return. We do ask that they do two things... 1) be completely truthful with customers as to the origin and degree to which an item is hand made and their own work... offer this truth without being asked. and 2) begin to reorient your inventory towards the standard spelled out above in item 22.

updated 12-17-14