

Equity Elevator & Trading Company P.O. Box 69 - 3<sup>rd</sup> and Railroad Ave. Wood Lake, MN 56297 507-485-3153 or 507-485-3183 www.eetwoodlake.com

# **2016 Soybean Policy & Discounts**

### **Moisture**

 1.5% Shrink from 13.1%-13.5%, then 1% shrink per half point 13.6 & up.

Moisture	Shrink
13.1%-13.5%	1.5%
13.6%-14.0%	2.5%
14.1%-14.5%	3.5%
14.6%-15.0%	4.5%
15.1%-15.5%	5.5%
15.6%-16.0%	6.5%
16.1%-16.5%	7.5%
16.5%-17.0%	8.5%

• Moisture over 17% subject to rejection.

### **Test Weight**

• 2 cents per lb under 54 pounds.

# Test Weight

53.9-53.0	\$0.02/bu
52.9-52.0	\$0.04/bu
51.9-51.0	\$0.06/bu
50.9-50.0	\$0.08/bu

• Under 50 lb Soybeans subject to rejection.

#### **Damage**

• 2 cents per half point of damage over 2%.

#### Damage

2.1%-2.5%	\$0.02/bu
2.6%-3.0%	\$0.04/bu
3.1%-3.5%	\$0.06/bu
3.6%-4.0%	\$0.08/bu
4.1%-4.5%	\$0.010/bu
4.6%-5.0%	•

Damage over 10% subject to rejection

# **Heat Damage**

• 4 cents per half point over 0.3%.

### Heat Damage

\$0.04/bu
\$0.08/bu
\$0.12/bu
\$0.16/bu
\$0.20/bu
\$0.24/bu
\$0.28/bu
\$0.32/bu

• Heat Damage over 5% subject to rejection

## **Foreign Material**

• FM over 1% will be deducted from load.

### **Storage Rates**

- Price Later is 4 cents per month, charged by the day. Price Later CANNOT be transferred into Open Storage or a Contract.
- Open Storage is 5 cents per month, charged by the day.

### **Other Discounts**

- Splits over 10% will be discounted 5 cents per 5% of splits.
- Musty will be discounted 5 cents.
- Sour will be discounted 10 cents.
- Excessive Green or Immature beans can be rejected.