



Critically-Acclaimed, Best-Selling Author Kim Lavine

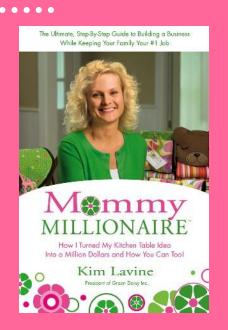


# What's NEW, What's NEXT, What's HOT!!

The Atlanta International Gift & Home **Furnishings Market®** 

AMERICASMART - JULY 13-17<sup>TH</sup> 2012

BUY MOM® provides both retailers and consumers alike a quality seal of assurance they can trust by leveraging the expertise of MOMMY MILLIONAIRE® to bring mom-invented and mom-approved products to the SHELVES OF MAJOR RETAILERS ACROSS THE COUNTRY.



































"I'm representing the products of up to 6 EXHIBITORS at this show as my personal picks as THE NEXT BIG THING, certified to be SHELF-READY for 1,000's of BIG and small RETAILERS across the country!" Kim Lavine

SAVE THOUSANDS OF DOLLARS in costs of having to attend a tradeshow alone, while getting ORDERING INFORMATION for your products in hands of MOTIVATED WHOLESALE BUYERS, including **BIG NATIONAL RETAILERS!** 

HAVE FUN while working hard and make PROFESSIONAL CONNECTIONS with peers and potential business partners that will last a lifetime.

LEARN FIRST-HAND FROM KIM LAVINE HOW TO GET THE MOST **OUT OF YOUR TRADESHOW** DOLLAR AND SELL!!

TAKE YOUR BUSINESS TO THE NEXT LEVEL AND GET YOUR PRODUCTS IN FRONT OF 150.000+ RETAIL BUYERS ACROSS THE U.S.--INCLUDING BIG RETAILERS—as an exhibitor WITH BUY MOM® at AmericasMart for the July 2012 International Gift and Home Furnishings show!



This will be your opportunity to mentor with Kim Lavine personally as she teaches you HOW TO SELL on the floor of the show, as well as how to get the most out of your tradeshow dollar. From working the press room, to making contacts in permanent showrooms, you will take advantage of Kim's own priceless expertise working the country's top tradeshows to take YOUR PRODUCTS TO THE NEXT LEVEL!



Show Hours: Beginning at 9am Friday July 13th through Tuesday July 17th at 2pm. Set up of your exhibit space in the booth is required by no later than Thursday July 12th at 2pm



The Atlanta International Gift and Home Furnishings Market at AmericasMart www.americasmart.com



Many of the exhibitors who joined us at previous shows have gone on to FABULOUS SUCCESS! After meeting buyers from NORDSTROM, QVC, BED BATH & BEYOND, WALGREENS, DILLARDS, HALLMARK, PENNEYS and more at the market, or as a result of taking Kim's course BREAK DOWN THE DOORS OF BIG RETAIL they are rolling out to TOP RETAILERS ACROSS THE COUNTRY!







































**Specialty Boutiques** 

Retailers Catalogs Home Centers Merchants Gift & Decorative Children's Stores Interior Designers Accessory Stores Souvenir Stores Gourmet Food Stores Jewelry & Fine Hospital Gift Shops Museums Garden Shops Retailers **Event Planners** Hotels/Spas

Resorts

**Department Stores** Hardware Stores/ Discount/Mass **Linens Stores Accessories Stores Hospitality Buyers** Apparel & Fashion Online Retailers **Sports-related Stores Housewares Stores** Gift Stores **Buying Groups** Zoos & Aquariums **Amusement Parks** Caterers Bed & Breakfasts Casinos Other

Home Furnishings

GET FACE-TO-FACE with the industry's 100 MOST POWERFUL RETAILERS plus thousands of specialty store owners, distributors, reps, and key buying groups representing hundreds of WHOLESALE BUYERS including:

# MHO'S WHO OF RETAILERS SHOP AMERICASMART

Ace Hardware Anthropologie Barnes & Noble

Bassett Belk

Bloomingdale's Boscov's

Cabela's

Century 21 Department Stores

Colonial Williamsburg

Costco Dillard's Do It Best

Family Christian Stores

Frontgate Hallmark Hamrick's Home Depot Horchow

Kirlin's Hallmark Stores

The Limited Macv's

Neiman Marcus

Norman's

Renaissance Imports

The Rock and Roll Hall of Fame

Ross

Schnuck's Markets Spencer's Gifts

**TJMaxx** 

**Urban Outfitters** Williams-Sonoma Z Gallerie

ABC Carpet/Home Ashley Furniture Bass Pro Shops

Bealls

Bergdorf Goodman

Bon Ton **Brookstone** 

Caesars Entertainment Coldwater CreeK

The Company Store Cracker Barrel Disney/WDW **Dollar General** Football Fanatics

Gordmans

Hammacher Schlemmer

Havertys Furniture Home Goods

**HSN** Kohl's Lowe's

Nebraska Furniture Mart

Nordstrom

Palmer Marketing Robb & Stucky Room Service Home Sak's Fifth Avenue Southwest Buying Group

Target True Value Walmart Whole Foods TO NAME A FEW!



































## THE NEXT BIG THING!





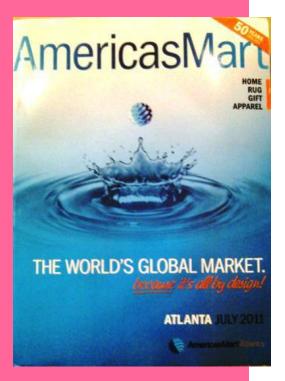




What's **NEW** What's **NEXT** What's **HOT**.

Visit www.BUY-MOM.com to order now

BLDG 3 BOOTH 5-1906



GET PROMOTED in A QUARTER PAGE AD in The Market Magazine, mailed to 200,000+ wholesale buyers 6-8 weeks before the show. directing retailers in search of THE NEXT BIG THING for their stores to order our product lines at the SHOW and the BUY MOM website.

HE MARKET MAGAZINE – Where AMERICA'S **RETAILERS** come to SHOP!

INVITE BUYERS TO YOUR DOOR with an ad in the trade magazine that gets results!

- Sent to over 200,000 RETAILERS NATIONWIDE, AmericasMart Magazine has the largest circulation of any industry publication.
- Retailers consider it a "sneak-peek" at what's in-store at market, as well as a KEY RESOURCE for trend information.
- 93% of retailers CONTACT companies that advertise
- 55% of retailers PLACE ORDERS with companies that advertise
- Reach prospective buyers before, during, and after-market with a publication that BIG AND SMALL RETAILERS ALIKE SHOP FROM!
- GET A 4-6 MONTH SHELF LIFE ON YOUR AD DOLLAR--a great return on investment

INCLUDES PLACEMENT ON THE

AMERICASMART ONLINE MARKETPLACE

WHERE 100,000 RETAILERS shop each month!

- Our BUY MOM catalog will be featured for a minimum of TWO MONTHS on THE destination on the web where retail buyers across the United States COME TO SHOP IN WHOLESALE QUANTITIES.
- AmericasMart Online Virtual Marketplace receives 80,000 TO 100,000 UNIQUE VISITS BY WHOLESALE BUYERS EACH MONTH.







































GET FEATURED in a PRINT VERSION OF THE BUY MOM CATALOG, distributed to thousands of WHOLESALE BUYERS at the biggest wholesale tradeshow in America--AMERICASMART!

Get your product's SELL SHEET featured in a FULL PAGE SPREAD in the Printed Buy Mom Catalog, included in the cost of exhibiting with BUY MOM!

#### DON'T HAVE A SELL SHEET?

For an extra fee, tap into the real-world expertise of our world-class designers to produce a SELL SHEET that SELLS!

We know what retailers are looking for and we focus on making you and your products look like a million bucks! Use our real-world experience making SALES TO TOP RETAILERS to build a compelling and exciting brand story around your product's RETAIL OPPORTUNITY!















































Soraya of GLITTER MY TATOO with her niece at dinner at The Buckhead Diner AmericasMart July 2011

616.607.2030

GET THE ATTENTION OF MAJOR INDUSTRY MEDIA by distributing a BLOCKBUSTER PRESS KIT at AmericasMart PRESS ROOM, and to writers, producers and editors who walk the floors on the hunt for THE NEXT BIG THING!

Today's media is constantly on the hunt for the latest products and trends. Your products could easily make the headlines with one of the dozens of publications that attend our market.

Architectural Digest Better Homes & Gardens

**Birding Business** Casual Living Cooking with Paula Dean Country Business Country Living Floor Covering News

Gifts & Decorative Accessories Furniture Today

Giftware News Gourmet Retailer **HFN** HGTV.com

Home Fashion & Furniture Trends Home Accents Today

Kitchenware News Kids Today

Rug Insider Rug News Sandra Lee's Semi-Homemade Southern Living **Tableware Today** Taste of the South

Traditional Home Veranda Victoria and more

PACKED BOOTH at AmericasMart January 2012



























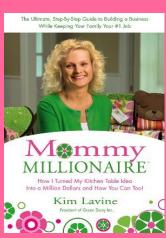
















BusinessWeek

'MOMMY MILLIONAIRE is an inspiring gift and road map to success for anyone who's ever had a dream."



'Loaded with resources for a fledgling business." USA Today



"An impressive entrepreneurial saga. A top-notch how-to guide gem." Publishers Weekly

### strategy+business

A Best Business Book of 2007: "Breaks new ground in the crowded field of startup



"How inspiring you have been to me. A year after reading MOMMY MILLIONAIRE, I have seen amazing success. I was chosen to be part of Target's 2008 Parent Invented Products Program. Now I'm in Target, Wal-Mart and Babies-Rwithout your words." Sari Crevin - Booginhead.com

GET SERIOUS about making serious MONEY, tapping into Kim Lavine's critically-acclaimed, bestselling business expertise in the booth at the show!

Identified as America's Expert on Inspirational Business Advice, Kim Lavine has transformed the lives of millions who have read her books, watched her on TV, listened to her on the radio, and were inspired by hearing her speak to change their lives in powerful ways.

Her advice and empowering encouragement has touched and inspired women around the world through her appearances on The Today Show. Rachel Ray, Good Morning America, NBC & ABC news, CNN, CNBC, FOX, NPR, Oprah & Friends Radio Network, LifetimeTV.com, and features in USA Today, Country Living, Guideposts, Inc, Business Week, Entrepreneur, Women's World, and American Baby to name a few.

Kim is on a mission to put the heart back in business and help kick-start a MILLION NEW BUSINESSES in America, by empowering people to follow their dreams, inspiring them with hope, honesty and faith.

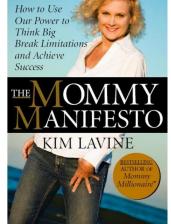
verything begins with a search for something better--a dream,

an idea, the courage to face a challenge, and the passion to get it

done.

You can do it. Believe in yourself. Change the rules. Join the revolution."

From MOMMY MILLIONAIRE, Kim Lavine



INFO@MOMMYMILLIONAIRE.COM

616.607.2030































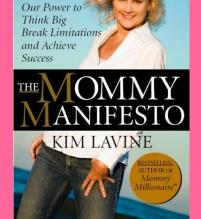








How to Use



"I'm representing the products of up to 6 EXHIBITORS at this show at a COST OF \$3,500 EACH.

All advance publicity, advertising collateral, online catalog, order sheets, and lighting are included in the cost, offering the opportunity to save thousands."

SPACE IS EXTREMELY LIMITED. PREVIOUS OPPORTUNITIES HAVE SOLD OUT IN DAYS.

SPOTS MUST BE GUARANTEED WITH FULL PAYMENT OF \$3,500. FIRST COME, FIRST SERVED.

CALL 616.607.2030 OR INFO@MOMMYMILLIONAIRE.COM TO TALK TO A MEMBER OF OUR **TEAM TODAY!** 

You could spend \$10,000 exhibiting at this show alone! SAVE THOUSANDS OF DOLLARS and unnecessary STRESS from having to manage complex logistics ALONE, and get the MOST BENEFIT OUT OF EVERY DOLLAR YOU SPEND!

#### **INCLUDES**

- EXHIBIT SPACE in the booth
- ONE-ON-ONE COACHING WITH KIM LAVINE at the show
- 1/4 PAGE AD in THE MARKET MAGAZINE, sent to 200,000 retailers
- FULL PAGE SPREAD in the BUY MOM CATALOG
- TWO MONTH LISTING on the AmericasMart Virtual Storefront, where 100,000 retailers shop each month
- TWO MONTHS OF ONLINE PROMOTION at the new BUY MOM **WEBSITE**
- EXPOSURE TO TOP MEDIA attending the show
- WHOLESALE AND RETAIL advance order taking for TWO MONTHS, supported by a TOLL-FREE CUSTOMER SERVICE NUMBER STAFFED BY BUY MOM.
- Learn how to Connect with DISTRIBUTORS
- Search out representation in PERMANENT SHOWROOMS
- Source INTERNATIONAL MANUFACTURERS
- SHARE ROOM COSTS with fellow exhibitors
- Learn how to MERCHANDISE your exhibit
- Learn HOW TO PITCH buyers at the show
- HAVE FUN with your peers
- Learn what a SHOW SPECIAL is and how to use it
- Includes all LINE SHEETS
- ALL BOOTH FURNISHINGS, FIXTURES, LIGHTING, ELECTRICAL, CARPET, SIGNAGE, WALLS AND EXHIBIT SPACE ARE INCLUDED IN YOUR COST! You just set up your table and SELL!

WE HANDLE ALL THE COMPLICATED LOGISTICS SO YOU CAN FOCUS ON ONE THING - SELLING!!

ATTENTION: I'm putting my reputation on the line to offer retailers only the BEST NEW PRODUCTS, designed to be shelf-ready for MAJOR DISTRIBUTION. You must be a graduate of my course "BREAK DOWN THE DOORS OF BIG RETAL" To exhibit with BUY MOM.

























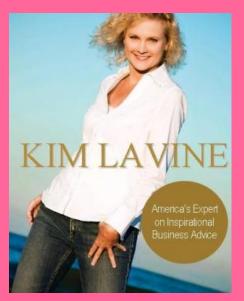








Are you ready to GET SERIOUS about making Serious MONEY?



"Channels of distribution are the keys to the millionaire kingdom."

"Do you have a MILLION DOLLAR IDEA? Then WHAT'S HOLDING YOU BACK from getting your hare? We're going to KICK IT TO THE CURB in this coaching group, personally led and mentored by me!"

Media, Websites--OR EVEN SHARKS--to make a MILLION DOLLARS IN SALES! I made millions in sales BEFORE I got famous for making millions in sales--AND YOU CAN TOO!

Join my select group of MILLION DOLLAR PRODUCT entrepreneurs in this 8 WEEK COURSE as we **BREAK DOWN DOORS** OF BIG AND SMALL, DISCOUNT AND SPECIALTY RETAILERS, ACROSS THE **US AND EVEN THE WORLD!** 

I'm turning sales into a system by PERSONALLY leading 8 weeks of SALES BOOT CAMP. You'll learn everything you need to TAKE YOUR SALES--AND REVENUES--TO THE NEXT LEVEL including:

**PRICING**: LEARN the secrets of pricing your product for big retailers, including what their "SWEET SPOT" mark-up percentage is. I'll teach you how to use my own proven strategies I've developed from selling products to America's biggest retailers to not only MAKE THE SALE, but MAKE MONEY AT THE SAME TIME!

**SELL SHEETS:** LEARN what goes into a successful SELL SHEET and use it to empower buyers to RAPID ROLL OUT of your product line into all their stores. I'll teach you what KEY SELLING POINTS are for every retailer--big or small--and show you how to use them to SELL MORE products to not only retailers, but their buyers!

PRESS KITS: LEARN the secrets of a KILLER PRESS KIT and use it to open doors to publicity that sells products. I'll show you how I created a press kit that at my own kitchen table that was personally handed to the President of Saks and his board of Directors by my buyer--resulting in roll-out to 240 stores in 3 months!

LINE SHEETS: LEARN what it takes to create PROFESSIONAL LINE SHEETS that will get you fast-tracked into stores using EDI--Electronic Data Interchange. Don't know what EDI is? You MUST find out how to navigate this complex landscape to open the doors to mass-market distribution! Not knowing is NOT AN OPTION!

PUBLICITY: LEARN how to CONVERT PUBLICITY INTO CASH. I'll teach you how to create a well-thought out publicity campaign like the ones I've paid tens of thousands of dollars to NY publicists to do. If you're spending time, money, and energy chasing down publicity INSTEAD OF SALES, you are losing money--not making it.

PROSPECTING: LEARN how to prospect MILLION DOLLAR SALES LEADS in new ways that nobody else is doing right now! I'll teach you how to get the COMPETITIVE ADVANTAGE by intelligently developing buyer contacts. Stop wasting time and money sending costly samples and press kits to the wrong people and start sending them to the MILLION DOLLAR PROSPECTS!

SALES: LEARN not only how to MAKE THE SALE, but KEEP THE SALE! I'll teach you my own personal secrets for not only selling into major retailers like Saks, Macy's and Bed Bath & Beyond, but for driving record sell-throughs too, week after week.

ADVERTISING, TRADESHOWS, EDI, FOLLOW-UP, COLD-CALLS, FORECASTING --- CASHING CHECKS!

THIS ISN'T GOING TO BE EASY BUT YOU WILL BE SUCCESSFUL!