

Resume for Linda A. Olson

Experience

2013 – Present FAR Orlando, FL

Real Estate Instructor for Continuing Education

- Teach GRI 302 – An Introduction to Single-Family Residential Construction
- 2010 – Present Walk The Talk Presentations Orlando, FL

Real Estate Instructor for Continuing Education

- Write course materials related to Environmental Issues and “Green” for presentation to Real Estate agents at Boards of Realtors throughout Florida for continuing education credit.
- Teach these DBPR-approved courses to Boards of Realtors throughout Florida

2008 – Present D. Basile Real Estate, LLC Melbourne, FL

Real Estate Agent

- Specializing in commercial properties, especially vacant land but also completing transactions as a residential agent.
- Responsible for procuring listings of properties for lease or sale.
- Responsible for writing property descriptions and briefs of listed properties for distribution to prospective tenants, purchasers, and other real estate agents.
- Responsible for matching potential tenants, buyers, and investors with appropriate and desirable properties.
- Responsible for conducting contract negotiations between prospective clients and property owners.

2005 – Present Self-Employed Cocoa, FL

Independent Environmental Consultant

- Conduct environmental assessments on properties being considered for purchase to identify potential environmental issues present; assist buyer to assess the impact of the findings on the value of the land for the purpose of negotiating the purchase price of the property.
- Responsible for writing technical reports summarizing the results of complex environmental studies undertaken for clients.
- Responsible for reviewing, editing, proof reading and quality control of all technical reports prepared by five junior biologists.
- Responsible for the preparation of proposals and cost estimates.
- Responsible for managing and executing multi-parameter ecological and environmental projects.
- Responsible for coordination and permitting negotiations with all federal, state, and local regulatory agencies.
- Acted as liaison on project teams with architects, surveyors, planners, engineers, contractors, and developers.

2005 – 2008

Pruitt Real Estate, Inc.

Melbourne, FL

Commercial Real Estate Agent

- Responsible for procuring listings of properties for lease or sale.
- Responsible for writing property descriptions and briefs of listed properties for distribution to prospective tenants, purchasers, and other commercial real estate agents.
- Responsible for matching potential tenants, buyers, and investors with appropriate and desirable properties.
- Responsible for conducting contract negotiations between prospective clients and property owners.

1998 – 2005

Environmental Services, Inc.

Cocoa, FL

Vice President/Office Manager/Senior Project Manager

- Responsible for creation, development and management of local office, going from the sole employee to nine and from no revenue to an annual revenue of nearly \$700,000.00 in six years, making the office the fourth largest in the company.
- Responsible for business development including marketing existing services, pursuing new avenues of work, and establishing and maintaining positive relationships with clients and potential clients.
- Responsible for supervision and training of all staff.
- Responsible for writing technical reports summarizing the results of complex environmental studies undertaken for clients.
- Responsible for reviewing, editing, proof reading and quality control of all technical reports prepared by five junior biologists.
- Responsible for the preparation of proposals and cost estimates.
- Responsible for managing and executing multi-parameter ecological and environmental projects.
- Responsible for coordination and permitting negotiations with all federal, state, and local regulatory agencies.
- Acted as liaison on project teams with architects, surveyors, planners, engineers, contractors, and developers.

Prior to 1998

Various Ecological Positions

Throughout, FL

Project Manager/Senior Ecologist

- Design and completion of threatened and endangered species surveys and analyses in upland, wetland, and marine species; wildlife and biotic community sampling and impact assessments in upland and wetland habitats; developed and wrote study plans, mitigation plans, and wildlife habitat management plans; land management through prescribed burning and mechanical clearing; gopher tortoise surveys and relocations; wetland jurisdictional determinations; preparation of environmental permits and technical reports; experimental design and data analysis; radio telemetry for wildlife studies; aerial photo-interpretation; and Phase I Environmental.
- Responsible for management and execution of multi-parameter ecological and environmental projects.
- Responsible for writing technical reports summarizing the results of complex environmental studies undertaken for clients.
- Responsible reviewing, editing, proof reading and quality control of all technical reports prepared by junior biologists.
- Responsible for the supervision and training of junior staff.
- Responsible for conducting field work, preparation permit applications, and for coordination and permitting negotiations with all federal, state, and local

permitting agencies.

- Liaison on project teams with architects, surveyors, planners, engineers, contractors, and developers.

Academic Background

1983 Michigan State University East Lansing, MI
▪ B.S., Wildlife Management.
1986 University of Florida Gainesville, FL
▪ M.S., Wildlife Ecology.

Publications

Blog: Turning Green into Gold. Content includes information pertinent to the relationship between environmental concerns and real estate transactions.
Caine, L.A. and W.R. Marion. 1991. Artificial addition of snags and nest Boxes to slash pine plantations. J. Field Ornithol. 62(1): 97-106.
Caine, L.A. and C.S. Heiber. 1987. Web orientation in the spider *Mangora gibberosa* (Hentz) (Aranae, Araneidae). J. Arachnology. 15:263-265

Certifications

PADI Advanced Open Water Diver
Associate Ecologist, Ecological Society of America
Wildlife Biologist, Wildlife Society of America
Wetland Delineator, U.S. Army Corps of Engineers

Professional Affiliations (past and present)

Walk the Talk Presentations
National Association of Realtors
Florida Association of Realtors
Space Coast Association of Realtors
Melbourne Area Association of Realtors
Home Builders and Contractors Association of Brevard County (co-chair of north chapter)
The Wildlife Society
The National Association of Environmental Professionals
The Florida Association of Environmental Professionals

Community Service Activities

Health Center of Merritt Island – Volunteer Assistant with the Activities Department
Titusville Playhouse – Volunteer Usher and Bartender

Interests

Scuba diving, camping, hiking, traveling, woodworking, and reading.