

# Biography / Resume

**Tim Linger, CSA, RMS**

Reverse Mortgage Specialist

**1-866-738-3773**



## Overview

Have been a Real Estate profession instructor on the *Reverse Mortgage for Purchase* since early 2010 and have educated hundreds of Realtors®, and other real estate professionals, on the benefits of this FHA program for senior homebuyers.

With nearly **15** years' experience in the reverse mortgage industry exclusively; the knowledge and personal experience accumulated is vast in all areas from education, presentation, application, to title, liens, and value issues will assist in making for a smooth transaction when working in partnership to close the reverse mortgage for purchase transaction.

The professionalism and assistance that comes while working closely from start-to-conclusion and from friendship-to-referral has always been be the best experience for all!

## Background

### **Reverse Mortgage Specialist & Trainer** – *Area Sales Leader* 2000 – Present

- Developed Florida territory from total scratch in 2000 - started as the reverse mortgage “Community Educator”
- Provided professional instruction & classes to several hundred of real estate professionals since 2010
- Substantially increased reverse mortgage production every year.
  - From just 6 sales in 2000 to nearly 100 loans this 2014, personally.
- Recruited & trained 100+ Reverse Mortgage Specialists (RMSs) from 2002 through present
- Conducted weekly motivational & training meetings for RMSs including reverse mortgage veterans

### **Senior Education Foundation** – *Founder & President* 2000 – 2010

- Founded company to help educate seniors on a variety of subjects and enrolled professionals to facilitate
- Organized hundreds of lectures on various topics important to seniors
- Continue to be recognized in the community as the regional expert on senior issues

### **CharityForCharities.org** – *Founder & President* 2002 – 2005

- Organized the largest fundraiser in Central Florida history – 3 years running
- Unified 27 local charities to partner and collaborate in harmony year after year
- Raised \$600,000 in in-kind donations, services, and funds during 3<sup>rd</sup> year annual event called “911 for Charities”

## Education & Organizations

- National Reverse Mortgage Lenders Association (NRMLA) - member 2000 - present
- Reverse Mortgage Specialist (RMS) 2000 - present
- Certified Senior Advisor (CSA) 2000 - present
- Certified in Long-term Care (CLTC) 2002 - 2010
- West Liberty University 1984 - 1984