

JULIANNA E. GIORDANO

Internatinal Palms Realty, Inc.

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Julianna is a proud Native Floridian from Miami Shores. She is a wife and mother that works Full-Time as the Active Broker/Owner of a successful Residential Real Estate Firm (Miami/Fort Lauderdale) and Part-Time as a National Speaker/Instructor.

She has been an Adult Educator for over 20 years and has served her peers as an Education Director, Local and State Board Director, Chairman of International Committee, Member of Contracts, Risk

Management, Communications & Governmental Affairs Committees, and also the Professional Standards/Ethics Committee.

Whether it is a private training for 3, a CE Course for 30, a Break Out Session of 300, or On Stage presentation for 3,000; Julianna is quick to adapt!

Her passion is Agent Training in such specialties as: Risk Management, Negotiating, Contracts and Core Technology (everyday Real Estate tools & applications). She also teaches Pre & Post Licensing along with Core Law & a multitude of other things.

Julianna has written several courses as well as articles over the years on various topics. She believes that "Success unshared is failure" so she is always happy to help another Agent succeed!

CREENTIALS

Education

- » PA
- » Realtor®
- » DBPR Permitted Instructor

Designations/Certifications

- » CIPS®
- » GRIsm
- » e-PRO
- » TRC

APPROVED COURSES

CE Express

- » Communication Skills
- » Conflict Resolution for Realtors



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