

## Josh Cadillac Bio

Josh Cadillac was born in New York City, New York February. At age 13 he was also integrated into the family real estate business in the asset preservation department. In 1996 Josh became vice president of Aacon Contracting (the family business). He was responsible for all real estate acquisition research and analysis as well as tenant relations and coordinating asset preservation. In 2000 he was made president of Aacon Contracting where in addition to his previous tasks he became final decision maker on all purchases and dispositions of assets. In 2005 Josh diversified the company into the restaurant business opening 2 Italian restaurants.

In 2008 Josh left his role as president to work full time in real estate for Century 21, King Realty, but he also retained a role as a consultant with Aacon. Over the course of the next 2 years Josh achieved nearly every major real estate designation possible. In 2010 Josh was asked to take on a leadership role at Century 21 King Realty to aid in new agent training and oversight. To aid in the training of agents Josh created new courses which he taught to both customers and agents. When it became clear that Josh's classes were the most well attended teaching sessions his office put on he was made a regular speaker in general office meetings.

Josh was also able to establish relationships to bring in and handle REO properties from major banks for the company. He has established himself as an expert on distressed assets in his field and in addition to REO work has been one of the most prolific closers of short sale transactions in the South Florida area. In 2012 Josh partnered with Cody Lampariello (owner of a successful title company) to found ROI Property Management. Since then ROI has been acquiring distressed assets and engaging in the business of property management of their own and others properties. In 2013 Cody and Josh decided to put together a course to teach agents how to avoid the biggest mistakes that keep deals from closing. They collaborated on the writing of The Closers Handbook, and the creation of the accompanying course the A.C.E.