

Neal's real estate career began as the client care manager for one of Miami's most successful real estate teams this decade. During his tenure with the company Neal moved his way through the ranks to listing assistant, listing manager, and eventually Operations Manager. Having gained a first-hand knowledge of how real estate works and learning innovative ways to excel in the field of real estate, Neal soon became an outstanding buyer's agent, taking part in 30+ transactions his first year of being licensed. The priceless knowledge gained while serving in this role proved to be vital in laying a strong foundation for what has become an emerging real estate force.

Understanding the importance of both real world "on the job" experience and structured education, Neal has attained numerous certifications and designations including CLHMS (Certified Luxury Home Marketing Specialist), CIPS (Certified International Property Specialist), CREO (Certified REO Specialist) and SFR (Short-Sale & Foreclosure Resource). To his clients, this means that they have much more than an average real estate agent working for them. They have a dedicated professional on their side!

Since entering the industry, Neal has personally participated in more than 400 real estate transactions while overseeing another 1,000+ deals in a management capacity. Neal's proven marketing plan and effective negotiating skills allow him to sell homes in HALF the time of average REALTORS servicing the same areas. In 2014, seeing a void in client-centered real estate services, Neal opened World Renowned Real Estate Brokerage which provides world-class home marketing services to the world's most discerning clients.

Neal's contributions go far beyond the 'deal' as he is a state licensed real estate instructor and has published articles for nationally recognized media outlets such as The Miami Herald. While garnering a loyal following of clients who refuse to accept anything less than real estate excellence, Neal's professional track record and continuous flow of referral business provide the solid foundation for the company's vision to be...

Locally Known, Globally Recognized.

DESIGNATIONS:

Certified Luxury Home Marketing Specialist (CLHMS)
Certified International Property Specialist (CIPS)
Transnational Referral Certification (TRC)
Short-sale Foreclosure Resource (SFR)
Certified REO Specialist (CREO)

LEADERSHIP:

2016 Broward Chapter Young Professionals Network – Chairman
2016 Florida REALTORS – Communications Committee
2016 Florida REALTORS - Communications Committee
2016 Florida REALTORS – YPN Advisory Committee
2016 Florida REALTORS – Public Policy Committee
2015 & 2016 Florida REALTORS® - State Director
2015 & 2016 Miami Association Young Professionals Network - Leadership Board Member
2015 & 2016 Broward Council of Miami Association of REALTORS® - Board of Governors
2015 Miami Association Young Professionals Network - Leadership Board Member
2015 Broward Chapter Young Professionals Network - Leadership Board Member

EDUCATION:

Troy University, Troy, AL, B.S. Business Management
Foreign Buyers and Sellers – The Things You Don't Know Will Hurt You, Miami Association of REALTORS®
How to Sell Miami, Miami Association of REALTORS®

MEMBERSHIPS & TEACHING EXPERIENCE:

State of Florida - Licensed Real Estate Instructor
Miami Association of REALTORS®, Florida and National Associations of REALTORS®
Miami Association of REALTORS® Multiple Listing Service
ProxioPro - Global Referral Network
Beyond the Velvet Rope: Selling to the Affluent - Presenter, Miami Association of REALTORS®

RELATED EXPERIENCE:

2007 - 2009 Operations Manager for #1 South Florida regional team - RE/MAX Beach Properties
2009 - 2014 COO of #3 Keller Williams Realty team worldwide (for # of transactions)