

2019 Calendar of Classes for Linda Olson

Date	Class	State	Location	Time
23-Apr	Commercial Purchase and Sale Agreements Revealed	Georgia	Newnan-Coweta Board of Realtors	9:00 - 4:00
30-Apr	So You Think You Want to Be a Commercial RE Prof	Florida	Orlando Area Association of Realtors	9:00 - 1:00
	Commercial Contracts Revealed	Florida	Orlando Area Association of Realtors	2:00 - 5:00
1-May	Successful Lease Negotiation and Preparation	Florida	Daytona Beach Association of Realtors	1:00 - 5:00
8-May	Commercial Purchase and Sale Agreements Revealed	Georgia	Columbus Board of Realtors	9:00 - 4:00
10-May	So You Think You Want to Be a Commercial RE Prof	Florida	Osceola County Association of Realtors	9:00 - 1:00
15-May	Development of Land: Unearthed	Florida	Daytona Beach Association of Realtors	9:00 - 1:00
	Vacant Land Contracts Revealed	Florida	Daytona Beach Association of Realtors	2:00 - 5:00
20-May	class to be determined	Tennessee	Chatanooga Association of Realtors	all day
21-May	So You Think You Want to Be a Commercial RE Prof	Tennessee	Northeast Tennessee Association of Realtors	10:00 - 3:00
23-May	Commercial Purchase and Sale Agreements Revealed	Georgia	Savannah Area Board of Realtors	9:30 - 4:30
29-May	Advanced Fundamentals of Commercial Real Estate: Next Steps	Florida	Daytona Beach Association of Realtors	1:00 - 4:00
4-Jun	Development of Land: Unearthed	Florida	Osceola County Association of Realtors	9:00 - 1:00
	Vacant Land Contracts Revealed	Florida	Osceola County Association of Realtors	2:00 - 5:00
6-Jun	Advanced Fundamentals of Commercial Real Estate: Next Steps	Florida	Orlando Area Association of Realtors	9:00 - 12:00
	The Art of Networking	Florida	Orlando Area Association of Realtors	1:00 - 4:00
13-Jun	Commercial Contracts Revealed	Florida	Ocala-Marion County Association of Realtors	9:00 - 12:00
18-Jun	class to be determined	Georgia	Chatanooga Association of Realtors	all day
21-Jun	GRI 302 - Land, Environment & Private Property Rights	Florida	Orlando Area Association of Realtors	1:00 - 4:00
25-Jun	NAR Green Designation - Green Day 1	Florida	Pinellas Realtor Organization	9:00 - 4:30
26-Jun	NAR Green Designation - Green Day 2	Florida	Pinellas Realtor Organization	9:00 - 4:00
9-Jul	Commercial Leasing Made Easy	Georgia	Savannah Area Board of Realtors	9:30 - 4:30
10-Jul	So You Think You Want to Be a Commercial RE Prof	Georgia	Golden Isles Board of Realtors	1:00 - 5:00
11-Jul	Lot & Land Purchase and Sale Agreements Revealed	Georgia	Golden Isles Board of Realtors	9:00 - 4:00
12-Jul	Advanced Fundamentals of Commercial Real Estate: Next Steps	Florida	Northeast Florida Association of Realtors	9:00 - 12:00
	Development of Land: Unearthed	Florida	Northeast Florida Association of Realtors	1:00 - 5:00
18-Jul	Commercial Contracts Revealed	Florida	Space Coast Association	9:00 - 12:00
	Successful Commercial Lease Negotiation and Preparation	Florida	Space Coast Association	1:00 - 5:00
19-Jul	Commercial Contracts Revealed	Florida	Osceola County Association of Realtors	1:00 - 4:00

22-Jul	Commercial Leasing Made Easy	Florida	Osceola County Association of Realtors	1:00 - 5:00
23-Jul	Successful Commercial Lease Negotiation and Preparation	Florida	Osceola County Association of Realtors	1:00 - 5:00
27-Aug	So You Think You Want to Be a Commercial RE Prof	Florida	Orlando Area Association of Realtors	12:30 - 4:30
24-Sep	Commercial Leasing Made Easy	Florida	Pinellas Realtor Organization	9:00 - 1:00
	Commercial Contracts Revealed	Florida	Pinellas Realtor Organization	1:30 - 4:30
29-Sep	Lot & Land Purchase and Sale Agreements Revealed	Georgia	Savannah Area Board of Realtors	9:30 - 4:30
15-Oct	NAR Green Designation - Green Day 1	Florida	Orlando Area Association of Realtors	8:30 - 4:30
	NAR Green Designation - Green Day 2	Florida	Orlando Area Association of Realtors	8:30 - 4:30
22-Oct	GRI 302 - Intro to Single-Family Construction	Florida	Osceola County Association of Realtors	9:00 - 12:00
	GRI 302 - Land, Environment & Private Property Rights	Florida	Osceola County Association of Realtors	12:30 - 4:30
12-Nov	Commercial Leasing Made Easy	Tennessee	Knoxville Area Association of Realtors	9:00 - 4:00
13-Nov	The Art of Networking	Tennessee	Knoxville Area Association of Realtors	9:00 - 12:00
14-Nov	Lot & Land Purchase and Sale Agreements Revealed	Georgia	Newnan-Coweta Board of Realtors	9:00 - 4:00