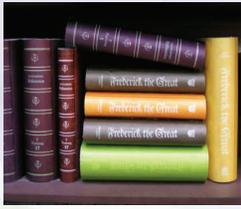


# Licensing Library



The Licensing Library is a collection of course materials for over **20** programs, and is available to

use for an affordable one-time or annual license fee. **Your instructor + our materials = affordable CE programs.**

## Do they qualify for CE credit?

Most of these programs are already approved for CE credit in at least one state. The course authors are accustomed to developing programs to meet the real estate CE requirements, so the courses were designed with that goal in mind. WTPP will work with you in adapting the course materials to meet YOUR state's CE requirements.

## What's included in the license?

Your board/association/office will receive:

- Complete, full-text outline
- PowerPoint Presentation
- One-on-one consulting between your instructor and the course author.

## How Much?

Most courses are around \$500 for an annual licensee, life-time licenses are available also.

# Staff Development & Coaching



For Realtor Board staff—As the former Director of Education for the second largest State Association of Realtors, Cherolyne Fogarty brings hands-on, real-world experience. A small investment of time and money can bring new staff up to speed in short order, and provide veteran staff with new ideas for course development, marketing and more. WTPP offers customized training and coaching for Education Directors. We'll take a look at your education budget and work to maximize it. We can develop new curriculum, policies, and offer training on working with committees and volunteers.

*"I have been coordinating education programs with Cherolyne for four years. She is a pleasure to work with, extremely knowledgeable about our industry and a consummate professional."*

— **Maureen Finch, Director of Education**

# Speakers

You've heard the saying, **'been there, done that.'** **Walk the Talk Presentations** is designed to bring you speakers and trainers who have lived and breathed the very thing they teach. They are **subject experts** not only from years of teaching, but from years

of **experience in the trenches of business.** They have 'walked the walk' and 'talked the talk.' Now, they bring the benefit of their successes, failures, and experiences in every presentation.



## We can help with:

- GRI Course development
- GRI—NAR Re-Accreditation
- Marketing, program fliers
- PowerPoint development
- PowerPoint training
- Education Workshop Planning
- Education Calendar Planning
- Marketing
- Working with committees and volunteers
- Juggling programs and priorities
- Convention education planning
- Developing an annual budget
- Developing a budget for specific education programs and services
- Developing CE courses
- Submitting CE courses for CE credit
- Instructor training and development
- Online education



## What others are saying...

*"Cherolyn is the consummate professional. She quickly determines the needs of her REALTOR members and converts those needs into market- leading programs. She has the unique ability to cut thru the red tape of Association minutiae to deliver leading edge programs in record time."*

*— Steven David, Past Chairman for the FAR Leadership Academy, Professional Development Committee, Instructor Committee*



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