



mi-Cluster

Venture Capital Observatory

Newsletter – Ιούλιος 2010

Δευτέρα, 9 Αυγούστου 2010

Αγαπητοί αναγνώστες καλημέρα σας και καλό μήνα,

Ελπίζω το Newsletter αυτό να σας βρίσκει όλους καλά και να γεμίζετε δημιουργική ενέργεια για το Φθινόπωρο. Αυτή η περίοδος που διανύουμε μπορεί να είναι η αρχή ενός καινούριου κύκλου ανάπτυξης, στο εξωτερικό τουλάχιστον, καθώς οι επενδύσεις Venture Capital έχουν αυξηθεί κατά 50%, στο πρώτο μισό του 2010. Ελπίζουμε ο κύκλος αυτός να δώσει ώθηση και σε Ελληνικές εταιρίες, μέλη του mi-Cluster, που φιλοδοξούν να δραστηριοποιηθούν στις διεθνείς αγορές.

Οι βιομηχανικοί κλάδοι που εμφανίζουν το μεγαλύτερο ενδιαφέρον για τους διεθνείς επενδυτές είναι η βιοτεχνολογία, οι τεχνολογίες περιβάλλοντος (clean tech), οι ιατρικές τεχνολογίες, το λογισμικό και οι τεχνολογίες Διαδικτύου. Αξίζει λοιπόν να διαβάσετε τουλάχιστον το πρώτο άρθρο της 2^{ης} ενότητας για περισσότερα στοιχεία.

Στις επόμενες σελίδες αυτού του Newsletter θα βρείτε τα ακόλουθα:

1. Λίστα επενδύσεων του Ιουνίου 2010 στον χώρο της Μικροηλεκτρονικής & Ενσωματωμένων Συστημάτων
2. Σειρά με άρθρα από τον χώρο του Venture Capital που σας προτείνουμε να διαβάσετε

Καλή ανάγνωση και καλή συνέχεια στην προσπάθειά σας,

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1. Επενδύσεις Ιουλίου 2010

Company Name	Url	Industry Tag	Business Activity	Funds Raised	Funding Round	Investors
ApaceWave Technologies	www.apacewave.com/	Telecom, Mobile, Networking	Development next-generation mobile broadband solutions	\$7.8M		Venrock, DCM and WK Technology
Enable Networks	www.demo.capeco.biz/manager/login	Networking	Networking	\$3.2M		CEO Jeff Abramowitz
Invuity	www.invuity.com/	Medical devices	Development of illumination technology for minimally invasive surgeries	\$13.2M	Series C	Kleiner Perkins Caufield & Byers
ExactCost	www.exactcost.com/	Software	Provide help to healthcare organizations to migrate from "traditional financial methods to activity-based methods."	\$2M	Dept finance	not disclosed
Ambiq Micro	www.ambiqmicro.com/	Semiconductor	Development of next-generation, energy efficient microcontrollers	\$250,00		Draper Fisher Jurvetson and Cisco Systems
Azuki Systems	www.azukisystems.com/	Telecoms, Mobile	Providement of mobile applications	\$3M	Series A	Kepha Partners and Sigma Partners
cMoney	www.cmoney.com/	Mobile	Development of a new way to send money using a cellular telephone and a text messaging system	\$100M	investment commitment	AGS Capital Group
iLevel Solutions	www.ilevelsolutions.com/	Software	Providement of portfolio company tracking software for the alternative investment industry	\$6M	Series A	Egis Capital Partners, Epiphany Ventures and others not disclosed
EcoMotors	www.ecomotors.com/	Green tech	development of innovative next-generation diesel engines, with a focus on fuel efficiency, low emissions and cost-effective solutions for developing markets		Series B	Cascade Investment and Khosla Ventures

BARRX Medical	www.barrx.com/	Medical devices	Treatment solutions for Barrett's esophagus caused by gastroesophageal reflux disease	\$15M	Series D	Highland Capital Partners, Delphi Ventures, Alloy Ventures, Frazier Healthcare Ventures, Sutter Hill Ventures and Greenspring Associates
Alpha Orthopaedics	www.alphaorthopaedics.com/index.html	Medical devices	Utilization of a unique non-invasive therapeutic intervention to relieve pain originating from musculoskeletal conditions	\$2M	Equity and security finance	Industry experts
Solargen Energy	www.solargen-energy.com/	Greentech, renewables	generate energy from solar energy	\$4.1M	Series B	UMC Capital and Chinatrust Venture Capital
Wellcore	www.wellcore.com/	Mobile, Security	Automatically detect falls and can send the GPS coordinates of an incident to family members if paired with a cell phone	\$2M	Equity and dept finance	Menlo Ventures
MobileIron	www.mobileiron.com/	IT Hardware	Management of smartphone use	\$16M	Series C	Sequoia Capital, Norwest Venture Partners and Storm Ventures
Theranos	theranos.com/index.shtml	Medical devices	Development of real-time monitoring systems that enable patients and their doctors to make more informed medical decisions	\$45M		Draper Fisher Jurvetson, ATA Ventures, Tako Ventures and Continental Properties Inc.
TriVascular	www.trivascular.com/	Medical devices	Creation of endovascular medical devices for aortic repair	\$45M	Series C	Pinnacle Ventures and New Enterprise Associates, Delphi Ventures, MPM Capital and Kearny Venture Partners
Calisolar	www.calisolar.com/	Renewables, Green tech	Creation of high-efficiency solar cells	\$15M	Series A	Advanced Technology Ventures, Globespan Capital Partners and Hudson Clean Energy Partners
uControl	www.ucontrol.com/	Security	Expand development of next-generation security system for the home	\$3.9M		private investors

iKoa	www.ikoa.com/index.html	Semiconductor	Creation of products for consumer devices including mobile phones and personal computers	\$7.2M		Khosla Ventures and Catalyst Partners
AirWalk Communications	www.airwalkcom.com	Networking	Development of wireless technology that assists in covering wireless hotspots, blind spots and in building/campus networks	\$4M	Additional funds	not disclosed
EndoStim	www.endostim.com	Medical devices	Development of novel micro stimulator technology to treat a number of widely prevalent sphincter related disorders	\$6M	Series B	Sante Ventures, Prolog Ventures and other investors not disclosed
Calient Networks	www.calient.net	Networking, Software	Development of intelligent, photonic switching systems and software to assist service providers in scaling their networks	\$10M	Series A	not disclosed
Pelican Imaging	www.pelicanimaging.com		Imaging technology			In-Q-Tel
BlueArc	http://www.bluearc.com	Software, Semiconductor	Storage software	\$20M		Growth Capital, Meritech Capital Partners, Morgenthaler Ventures, Crosslink Capital and other investors
Caringo	www.caringo.com	Storage, software	Storage software technology	\$5M		not disclosed
FortiusOne	www.fortiusone.com	Software	Intelligent Mapping technologies that enrich information visualization for maps and geographic data	\$4.9M		not disclosed
Envivio	www.envivio.com	Telecoms	IP Video Services	\$15M	Mezzanine	
Sensear	www.sensear.com	Gadgets	development and manufacture of high noise communication headsets	\$7.1		Exto Partners
SolidFire	www.solidfire.com	Semiconductor, IT Services, Storage	Cloud Based Solid State Storage		Series A	Valhalla Partners, Novak Biddle Venture Partners

Solera Networks	www.soleranetworks.com	<u>Software, Security, Web, Telecoms</u>	real-time network forensics and network monitoring	\$15M	Series C	Trident Capital, Allegis Capital and Canopy Ventures
Xtreme Power		<u>Energy, Software</u>	Dynamic Power Resources™ (DPRs) for utility-scale power management and energy storage systems	\$29.5M	Series C	Bessemer Venture Partners, The Dow Chemical Company, SAIL Venture Partners
Elemental Technologies	www.elementaltechnologies.com	<u>Software, Media</u>	massively parallel video processing solutions	\$7.5M	Series B	Steamboat Ventures, a venture capital firm affiliated with The Walt Disney Company
Tri-O-Gen	www.triogen.nl	<u>Greentech</u>	ORC (Organic Rankine Cycle) Machines That Allow Production of Electricity from Waste Heat	€4.5M		Yellow&Blue Investment Management
SynapSense	www.SynapSense.com	<u>Energy, Greentech, Software</u>	technology improves energy efficiency and cuts power and cooling costs in data centers	\$5M		GE Energy Financial Services, Emerald Technology Ventures, Sequoia Capital, Robert Bosch Venture Capital, American River Ventures, Nth Power and DFJ Frontier
Integrated Diagnostics	www.integrated-diagnostics.com	<u>Medical Device</u>	personalized diagnostics	\$10M	Series A	InterWest Partners, BioTechCube
Tethys Bioscience	www.tethysbio.com	<u>Medical Device</u>	cardiometabolic diagnostics company that creates and commercializes breakthrough biomarker-based blood tests	\$33	Series D, Equity & Loan	Greenspring Associates, Inc. (formerly Montagu Newhall Associates, Inc.), Paul Capital Investments, as well as current investors. Oxford Finance Corporation, Silicon Valley Bank
Skinit	www.skinit.com	<u>Web</u>	provider of technology and products to customize personal electronic devices (PEDs) on-demand	\$60M		ABS Capital Partners, Norwest Equity Partners
LedEngin	www.ledengin.com	<u>Semiconductor, Energy</u>	solid-state lighting company specializing in high performance LED lighting components		Series D	NGP Energy Technology Partners, WK Technology Fund, Partech International, Horizon Ventures, Eyon Group, Dr. Keh-Shew Lu

IPeak Networks	www.ipeaknetworks.com	<u>Networks,</u> <u>Telecoms</u>	networking technology development		Series B	Miralta Capital L.P. and Arjesan II Limited Partnership and others
Trilliant	www.trilliantinc.com	<u>Energy,</u> <u>Software,</u> <u>Utilities</u>	Smart Grid solutions that enhance energy efficiency, utility operations, and renewable resource integration	\$106M		Investor Growth Capital, VantagePoint Venture Partners, ABB, GE, MissionPoint Capital Partners and zouk ventures
Tech Valley Communications	www.techvalleycom.com	<u>Telecoms</u>	facilities-based provider of fiber optic telecommunication and Competitive Local Exchange Carrier (CLEC) services to enterprise customers			Riverside Partners
FreightWatch	www.freightwatchintl.com	<u>Security,</u> <u>Software, IT</u> <u>Services</u>	global logistics security provider	\$10M		Bridge Investments LLC
Pacific Biosciences	www.pacificbiosciences.com	<u>Biotech,</u> <u>Software,</u> <u>Medical</u>	disruptive technology platform for real-time detection of biological events at single molecule resolution	\$109M	Series F	Gen-Probe Incorporated,
Ventus Medical	www.ventusmedical.com	<u>Medical device</u>	medical device company focused on transforming the treatment of sleep disordered breathing	\$40M	Series D	
eMeter Corporation	www.emeter.com	<u>Software, Energy</u>	smart Grid management software	\$12.5M		Sequoia Capital and Foundation Capital

2. Άρθρα σχετικά με το Venture Capital:

- ❖ [Venture Capital Investing Increases 50 Percent](#)
- ❖ [Investment Grows in Venture Hubs Around the World](#)
- ❖ [Beware of Premature Merge Elation](#)
- ❖ [U.S. Venture Investment Nears Pre-Recession Levels](#)
- ❖ [Understanding a VC's Seed Funding Policy is Critical](#)
- ❖ [Conway: During The Bubble, 77% Entrepreneurs Failed. Now, It's Around 40%](#)
- ❖ [Venture Capital Q&A Session](#)
- ❖ [Growth Returns to European Venture Investment After Record Low a Year Ago](#)
- ❖ [Want to Know How VC's Calculate Valuation Differently from Founders?](#)
- ❖ [What's Really Going on in the VC Industry? What Does it Mean for Startups?](#)
- ❖ [This Week in VC with Rick Smith of Crosscut Ventures](#)
- ❖ [I Want My CIC! ... The Benefits for Startups to Be Co-Located](#)
- ❖ [This Week in VC – Scott Painter, CEO of Zag & TrueCar](#)
- ❖ [Is Your Idea Worth \\$1 Million?](#)

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