



mi-Cluster

Venture Capital Observatory

Newsletter – Αύγουστος 2010

Δευτέρα, 13 Σεπτεμβρίου 2010

Αγαπητοί αναγνώστες καλημέρα σας και καλό μήνα,

Ελπίζω το Newsletter αυτό να σας βρίσκει όλους καλά, γεμάτους ενέργεια!

Η δραστηριότητα των μέγα M&As έχει αυξηθεί και πάλι, με 7 deals συνολικής αξίας που ξεπερνά τα 1 δις. δολάρια. Ενώ για τα τελευταία τέσσερα τρίμηνα που μας πέρασαν ο συνολικός αριθμός των M&As είχε αυξητική πορεία με 628 deals το Q2'10. Αυτές και πολλές άλλες ενδιαφέρουσες πληροφορίες στο άρθρο «*Big-ticket technology deals resume in Q2 2010*»

Στις επόμενες σελίδες αυτού του Newsletter θα βρείτε τα ακόλουθα:

1. Λίστα επενδύσεων του Αυγούστου 2010 στον χώρο της Μικροηλεκτρονικής & Ενσωματωμένων Συστημάτων
2. Σειρά με άρθρα από τον χώρο του Venture Capital που σας προτείνουμε να διαβάσετε
3. Παλαιότερα άρθρα που αξίζει να διαβάσετε

Καλή ανάγνωση και καλή συνέχεια στην προσπάθειά σας,

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1. Επενδύσεις Αυγούστου 2010

Company Name	Url	Industry Tags	Business Activity	Funds Raised	Funding Round	Investors
Atlantis Computing	www.atlantiscomputing.com/	IT Infrastructure	virtualization technology	\$10M	Series C	Partech International, El Dorado Ventures and Cisco Systems
6fusion	www.6fusion.com	IT Software	Development of an algorithm that radically simplifies the metering, consumption and billing of compute resources	\$3M	Series A	Intersouth Partners
Scio Security	www.sciosecurity.com/	Security, web, mobile	Technology that allows market participants to have greater security with Internet financial transactions	\$1M	Series A	not disclosed
Nimbula	www.nimbula.com/	Software, cloud, IT Infrastructure	Creation of a new class of cloud infrastructure and services for the private cloud market	\$15M	Series B	Accel Partners and Sequoia Capital
deCarta	www.decarta.com/	Software, mobile	Creation of a geospatial software platform that location-based services applications utilize	\$6.17M	Series A	not disclosed
Vanu	www.vanu.com/	Software, telecom	Vanu®'s software RAN solutions enable operators to have the flexibility to design and offer differentiated solutions to their end customers	\$2.15M	Series A	not disclosed
24M Technologies		Energy storage	Combination of attributes of rechargeable batteries,	\$10M	Series A	Charles River Ventures and North Bridge Venture Partners

			fuel cells and flow batteries			
GreenVolts	www.greenvolts.com/	Renewables	Development of solar concentration technology for public utility applications	\$7.5M	Dept financing	not disclosed
CallMiner	www.callminer.com/index.htm	Software	Development of a speech analytics solution that provides customer intelligence from call center recordings	\$1.96M	Series A	not disclosed
Basho Technologies	www.basho.com/	Software, IT Infrastructure	Production of Riak, a distributed datastore that combines high availability, easily-scalable capacity and throughput, and ease of use	\$2M	Series A	not disclosed
Avere Systems	www.averesys.com/	IT Infrastructure	Providment of Demand Driven Storage solutions that dynamically organize data in response to business demand	\$17M	Series B	Tenaya Capital, Norwest Venture Partners and Menlo Ventures
Ikonisys	www.ikonisys.com/	Medical devices	Introduce a robotic digital microscopic platform for cancer diagnosis and management in the market	\$3.8M	Series A	not disclosed
BoxTone	www.boxtone.com/	Enterprise software, Mobile	A Mobile Service Management solution for enterprises and government agencies to optimize their mobile usage and performance	\$7.5M	Series B	Lazard Technology Partners

Avedro	www.avedro.com/	Medical devices	Development of a non-incisional, noninvasive procedure to correct eye vision problems	\$4.6M	Series A	Borealis Ventures, De Novo Ventures, Flagship Ventures and Prism VentureWorks
Xtify	www.xtify.com/	Mobile, software, telecom	Location-based API for mobile devices that allows mobile developers	\$2.8M	Series A	Acadia Woods Ventures and others not disclosed
ViewRay™, Inc.	www.viewray.com/	Medical devices	Improvement of the accuracy of cancer treatments through a combination of simultaneous magnetic resonance imaging (MRI) and radiotherapy delivery	\$20M	Series C	Siemens Venture Capital (SVC) GmbH, Aisling Capital, Fidelity Biosciences, Kearny Venture Partners and OrbiMed Advisors
Viridity Software	www.viridity.com/	Datacenter software, IT infrastructure	Data Center Energy Resource Management Software	\$8M	Series B	Battery Ventures and North Bridge Venture Partners
Nvidia	www.nvidia.com	Hardware	Creation of high-performance supercomputers that exploit the computational capabilities of graphics chips	\$25M		Pentagon
Talari Networks	www.talari.com/	Networking	Adaptive Private Networking technology combines diverse, abundant, affordable IP bandwidth sources, applying a RAID-like approach to WAN connections	\$10M		Menlo Ventures
Pie Digital	www.piehome.com/	Networking, Software	Creation of a software platform and desktop device to help consumers connect	\$3.7M	Series C	not disclosed

digital devices in the home

WePay	www.wepay.com/	Web, e-commerce	web platform to collect payments, donations and sell tickets	\$7.5M	Series B	Highland Capital Partners and August Capital
Smooth-Stone	www.smooth-stone.com/	Semiconductors	ARM-based server chips which consume small amounts of power	\$48M		not disclosed
Infinite Power Solutions	www.infinitepowersolutions.com/	Energy, electronics	Working on advanced thin-film batteries for portable electronics	\$20M	Series C	Al Gore's Generation Investment Management
Storage Appliance	www.clickfree.com/	Hardware	storage and back-up solutions	\$15M	Series C	Tandem Expansion
JiWire	www.jiwire.com	mobile, advertising	mobile audience media company, leveraging Wi-Fi to deliver ads	\$2.1M	Dept financing	Draper Fisher Jurvetson, Panorama Capital and Comcast Interactive Capital
Viridity Software	www.viridity.com	IT Infrastructure, Software, Energy	Collection of data on server energy consumption and a host of other metrics	\$8M	Series B	Battery Ventures and North Bridge Venture Partners.
Forte Design Systems	www.forteds.com	Semiconductor, Software	Products to help engineers create production-ready chip designs	\$2.7M		Lanza Tech Ventures, Infinity Capital and Maywood Capital Partners
iContact	www.icontact.com/	web, enterprise software, marketing	E-mail marketing services like newsletter creation and distribution	\$40M	Series B	not disclosed
Omnitrol Networks	www.omnitrol.com	Enterprise software, IT Hardware	distributed automated real-time smart agent networks for the aerospace manufacturing, supply chain and logistics industries	\$1.4M		Westlake International

VSS Monitoring	www.vssmonitoring.com/	Networking, Software	Distributed Traffic Capture, systems-architecture technology	\$20M	Series A	Battery Ventures
Payfone	www.payfone.com	Mobile, Telecom, e-commerce, mobile payments	mobile payment	\$11M	Series B	Opus Ventures , Bob Borchers , BlackBerry Partners Fund and RRE Ventures
Maskless Lithography		Semiconductor	printed circuit boards	\$4.1 M		TL Ventures and U.S. Venture Partners
Avere Systems	http://www.averesystems.com/	Storage, semiconductors, IT Hardware	enterprise storage	\$17M		
Joyent	http://www.joyent.com/	IT Services, Cloud	Cloud service provider	\$7M	Series B	Intel Capital
C2Call	http://www.c2call.com/	web, telecom	Web calling applications	\$2M	Series A	Draper Investment Company, High-Tech Grunderfonds, and Klaus Wecken

2. Άρθρα σχετικά με το Venture Capital:

- ❖ [Big-ticket technology deals resume in Q2 2010](#)
- ❖ [How to Discuss Stock Options with Your Team](#)
- ❖ [Dividend Policy and the Lintner Model - Research Paper by "VRS" \(pdf\)](#)
- ❖ [My Life as a CEO \(and VC\): Chief Psychologist](#)
- ❖ [Integrated reporting - Closing the loop of strategy \(pdf\)](#)
- ❖ [The most unlikely place to find startup funding](#)
- ❖ [Sometimes, conflict between VCs and entrepreneurs is a good thing](#)

3. Παλαιότερα άρθρα που αξίζει να διαβάσετε:

- ❖ [Investment Grows in Venture Hubs Around the World](#)
- ❖ [U.S. Venture Investment Nears Pre-Recession Levels](#)
- ❖ [Understanding a VC's Seed Funding Policy is Critical](#)
- ❖ [Growth Returns to European Venture Investment After Record Low a Year Ago](#)
- ❖ [Want to Know How VC's Calculate Valuation Differently from Founders?](#)

Το παρόν newsletter έχει αναρτηθεί και [εδώ](#).



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Το παρόν αποτελεί Παραδοτέο του Έργου της Exelon Partners με διακριτικό τίτλο «Παρατηρητήριο Κεφαλαίων Υψηλού Επιχειρηματικού Κινδύνου (VC) που Επενδύουν στην Μικροηλεκτρονική και στα Ενσωματωμένα Συστήματα», που εκτελείται σύμφωνα με την σύμβαση επιχορήγησης ΜΙΚΡΟ2-57 στο πλαίσιο της Ενέργειας V του προγράμματος «Φάση-2 Ενίσχυσης Ελληνικών Τεχνολογικών Συνεργατικών Σχηματισμών στη Μικροηλεκτρονική» του Corallia Clusters Initiative.

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