



mi-Cluster

Venture Capital Observatory

Newsletter – Οκτώβριος 2010

Δευτέρα, 8 Νοεμβρίου 2010

Αγαπητοί αναγνώστες καλημέρα σας,

Στις 4 Νοεμβρίου, 2010 η ένωση των εταιρειών ημιαγωγών της Η.Π.Α. (SIA) ανακοίνωσε τις προβλέψεις της για τις παγκόσμιες πωλήσεις ημιαγωγών από το 2010 μέχρι το 2012. Εφέτος οι πωλήσεις του κλάδου προβλέπεται να φτάσουν το ρεκόρ των 300 δισεκατομμυρίων δολαρίων πράγμα που αντιστοιχεί σε αύξηση 32,8% συγκριτικά με τον προηγούμενο χρόνο. Για τα επόμενα χρόνια, σύμφωνα με την πρόβλεψη της SIA, οι πωλήσεις του κλάδου προβλέπεται να αυξηθούν κατά 6,0% το 2011, ενώ το 2012 κατά 3,4%. Ο προβλεπόμενος ετήσιος ρυθμός ανάπτυξης εκτιμάται ότι θα είναι 13,4% για την περίοδο 2009 έως 2012. Τα νούμερα αυτά είναι σίγουρα ενθαρρυντικά για εσάς που δραστηριοποιήστε στο χώρο.

Στις επόμενες σελίδες αυτού του Newsletter θα βρείτε τα ακόλουθα:

1. Λίστα επενδύσεων του Οκτωβρίου 2010 στον ευρύτερο χώρο της τεχνολογίας
2. Σειρά με άρθρα από τον χώρο του Venture Capital που σας προτείνουμε να διαβάσετε
3. Παλαιότερα άρθρα που αξίζει να διαβάσετε

Καλή συνέχεια στην προσπάθειά σας,

Δημήτρης

Δημήτρης Παπαϊωάννου

dimitri@exelonpartners.gr

Κωνσταντίνος Γιάντσιος

kgiant@wtvpartners.com

1. Επενδύσεις Οκτωβρίου 2010

Company Name	Url	Industry	Business Activity	Funds Raised	Funding Round	Investors
GLO	http://www.glo.se/	Semiconductor	Focused on commercialisation in the field of light emitting diodes for general illumination of the heterostructured nanowire technology			not disclosed
IS Pharma	http://www.ispharma.plc.uk/home.php	Pharmaceuticals, medical devices	The company develops, acquires, and commercializes various pharmaceutical and medical devices focusing on the areas of critical care, oncology, and neurology in the United Kingdom and internationally.	\$5.7M		Abingworth
Miramar Labs	http://www.miramarlabs.com/	Medical devices	Developer of medical devices for aesthetic indications	\$1M	Dept Financing	
XO Communications	http://www.xo.com/	telecom, networks	An integrated fiber optic network that provides telecommunications services in the United States markets	\$50M		not disclosed
AlertMe	http://www.alertme.com/	Software, smart energy, smart home	An affordable and easy to use Smart Energy and Home Monitoring system that puts you in control of your home, helping you save money and reduce your carbon footprint	\$15M	Series B	Good Energies, Index Ventures, SET Venture Partners, VantagePoint Venture Partners, British Gas
Symetis	http://www.symetis.com/	medical devices	Swiss Company developing innovative minimally invasive heart valve replacement therapies for patients suffering from heart valve diseases.	\$15.8M	Series C	not disclosed
Printtechnologies	http://www.printtechnologies.com/	Electronics	Developed an innovative technology designed to enable printed circuit structures on paper			3M New Ventures
IDEV Technologies	http://www.idevmd.com/	Medical devices	An emerging growth medical device company focused on the development of products for endovascular and interventional applications.	\$46M	Series D	Piper Jaffray Private Capital Group, PTV Sciences, Bay City Capital, RiverVest, Heron Capital
Light Blue Optics	http://lightblueoptics.com/	IT hardware	A privately-funded company developing and supplying miniature projection systems for use in high volume applications in markets including automotive, digital signage and consumer electronics.	\$13M	Series A	DFJ Esprit, Robert Bosch Venture Capital, Earlybird Venture Capital, Capital-E, NESTA, WhiteGold Fund Management

NanoInk	http://www.nanoink.net/	manufacturing	An emerging growth technology company specializing in nanometer-scale manufacturing and applications development for the life science and semiconductor industries	\$65M		Lurie Investment Fund
TriReme Medical	http://www.trirememedical.com/	BioTech	Development and manufacturing of novel stent technologies for the treatment of coronary artery disease (CAD) at or near bifurcations.	\$17M	Series D	Bio*One Capital, Three Arch Partners, Adams Street Partners
GC Aesthetics	http://www.gcaesthetics.com/	Medical devices	Leading designer, manufacturer, and distributor of medical devices for the global aesthetics industry.	\$30M		Montreux Equity Partners
Veebeam	http://www.veebeam.com/	IT hardware, wireless, networks	Brings to market a wide array of consumer hardware - including wired and wireless Internet connectivity products.	\$6M	Series B	Amadeus Capital Partners, Intel Capital, Oak Investment Partners, Bay Partners, Formative Ventures, Khosla Ventures, Vision Capital
BNI Video	http://www.bnivideo.com/	Software, video	Develop the tools and services that video service providers (VSPs) in the cable, telecommunications and wireless industries need to compete in an increasingly on-demand world.	\$16M		Cisco Systems, Comcast Interactive Capital, Time Warner Investments, Charles River Ventures, Castile Ventures
Accent	http://www.accent-soc.com/index_flash.php	Semiconductor	A ISO 9001:2008 certified world leader in semiconductor integration of communications and metering technologies and with renowned investors such as Sofinnova Partners (France) and Cadence.	\$5M		not disclosed
InfraReDx	http://www.infraredx.com/	optics, medical imaging	Specializes in near-infrared spectroscopic (NIRS) technology and its application to coronary imaging.	\$21M		Sanderling Ventures
Sun Catalytix	http://www.suncatalytix.com/	GreenTech	An early-stage renewable energy startup founded on groundbreaking science from the research lab of Professor Daniel Nocera at MIT.	\$9.5M	Series B	Polaris Venture Partners, Tata Capital
Michelson Diagnostics	http://www.md-ltd.co.uk/	Medical imaging	Developer and manufacturer of products based on Multi-Beam Optical Coherence Tomography (OCT)	\$2M	Series A	Octopus
BiOptix Diagnostics	http://www.bioptix.com/	BioTech, medical device	Development of a highly-sensitive biosensor for detection of trace amounts (~pg/mm ²) of bacteria, viruses, proteins, nucleic acids, antibodies and other biological and chemical agents in real-time and with minimal human intervention.	\$250K		not disclosed

Memor Systems	http://www.memor-systems.com/	Semiconductor	A seed-stage startup specializing in scaling memory performance.	\$5.1M	Series A	Lightspeed Venture Partners
SolarEdge	http://www.solaredge.com/	Photovoltaic, energy, software	Provides the world's first end-to-end Distributed Solar Power Harvesting and PV Monitoring Solution, allowing maximum energy production and faster return of investment.	\$25M	Series C	Lightspeed Venture Partners, Opus Capital, Genesis Partners, Walden International, ORR Partners, Vertex Venture Capital, JP Asia Capital Partners
Redwood Systems	http://www.redwoodsystems.com/	Electronics	LED lighting system architecture helps customers reduce energy costs while providing a degree of control and automation of commercial lighting never before possible.	\$15M	Series B	Index Ventures, Battery Ventures, U.S. Venture Partners
Ice Energy	http://www.ice-energy.com/	GreenTech, energy storage	Clean energy technology company focused on developing utility-scale distributed energy resource and storage technologies.	\$24M	Series C	Energy Capital Partners, Good Energies, Sail Venture Partners, Second Avenue Partners
NinePoint Medical	http://www.ninepointmedical.com/	medical devices	A transformational medical device company developing innovative, real-time, in vivo pathology devices.	\$33M	Series A	Third Rock Ventures, Prospect Venture Partners
Nexidia	http://www.nexidia.com/	Software, video, content	A platform that unlocks the untapped value inside the massive amounts of unstructured audio and video content by making it searchable and enabling you to achieve competitive advantages, operational efficiencies, and new business opportunities.	\$23M	Series F	BlueCross BlueShield Venture Partners, Sandbox Industries, HarbourVest Partners, HIG Ventures, Paladin Capital Group, Boston Millennia Partners, Morgan Stanley, Cordova Ventures
Carrot Medical	http://www.carrotmedical.com/	medical electronics	Offers medical electronics solutions that integrate audio and visual data.	\$1.1M		not disclosed
1366 Technologies	http://www.1366tech.com/v2/	Semiconductor	Engages in the development and manufacture of multi-crystalline silicon solar cells and light-capturing ribbons in the United States.	\$20M	Series B	North Bridge Venture Partners, Polaris Venture Partners, Hanwha Chemical Corporation, Ventizz Capital Fund IV
Oversi	http://www.oversi.com/	Web, networks	An Israeli OTT (over-the-top) caching and content delivery company.	\$4.9M	Series C	not disclosed
Vishay Precision Group	http://www.vishaypg.com/	Precision measurement & control	An international designer, manufacturer and marketer of Foil Technology Products and Weighing Modules and Control Systems for a wide variety of applications.	\$25M		not disclosed
Minnow Medical	http://www.minnowmedical.com/	medical devices	Engages in the research and development of medical device products for interventional cardiovascular procedures.	\$4.7M		Neomed Management

Attolight	http://www.attolight.com/	Semiconductor	As experts in electron microscopy and ultrafast spectroscopy, their scientific tools bring ultrafast measurements to the nanoworld.	\$800K	Seed Financing	not disclosed
TeleCommunication Systems	http://www.telecomsys.com/	Mobile, wireless	A leading provider of mission-critical wireless data solutions to government customers, public safety, and carriers.	\$3.3M		U.S. Army
UltraSoC Technologies	http://www.ultrasoc.com/	Semiconductor	An independent provider of SoC infrastructure to enable rapid development of embedded systems based on advanced SoC devices.	\$2M	Series A	Octopus Ventures
Sigmascreening	http://www.sigmascreening.com/	medical devices	An Amsterdam based medical device company, focused on the development of new products in the area of breast cancer screening.		Series A	Life Sciences Fund Amsterdam
Solar Components	http://www.solarjoos.com/	GreenTech	A company that makes portable solar chargers	\$2.8M		
SiOnyx	http://www.sionyx.com/	Semiconductor	Leading innovator in shallow junction photonics, a patented semiconductor process that dramatically enhances the performance of the light sensing devices commonly used in consumer, industrial, medical and defense related applications.	\$12.5M	Series B	Crosslink Capital, Vulcan Capital, Polaris Venture Partners, Harris & Harris Group
CommProve	http://www.commprove.com/	wireless,telecoms	Develops real-time Quality of Service (QoS) monitoring for wireless networks.	\$4M		not disclosed
TeleCommunication Systems	http://www.telecomsys.com/	Wireless	A leading provider of mission-critical wireless data solutions to government customers, public safety, and carriers.	\$1.6M		U.S. Army
Kontiki	http://www.kontiki.com/	content delivery networks	Provides on demand enterprise video delivery solutions. It offers Kontiki Live, a method of streaming live video using existing network infrastructure	\$10.7M	Series B	MK Capital, New World Ventures, Cross Creek Capital
All Access Telecom	http://www.allaccesstelecom.com/	telecoms	An international wholesale carrier with points of termination worldwide that give customers access to all strategic markets across the globe.	\$250K		Thermo Credit
SemiSouth Laboratories	http://www.semisouth.com/	Semiconductor, GreenTech	create products for a variety of power electronics applications such as solar and wind inverters, telecom rectifiers, high-efficiency power supplies, and hybrid-electric drives.	\$30M		Power Integrations

Bluebell Telecom	http://www.bluebelltelecom.com/	Telecom	A fast-growing telecommunication reseller business based in the North of England.	\$3.9M		Octopus Investments, YFM Private Equity
Compact Media Group	http://www.compactmediagroup.com/	web, collection administration services	Provides a broad range of collection and administration services which are designed to maximise royalty income for intellectual property rights owners	\$17M		Lyceum Capital
Pelican Imaging	http://www.pelicanimaging.com/	Semiconductor	A company specializing in computational cameras. As of August 2009 the company remains in stealth mode.	\$10M	Series B	not disclosed
Prism Analytical Technologies	http://www.pati-air.com/	Energy, testing Services	Provides its clients superior air testing methodologies with extraordinary customer service.		Series A	not disclosed
Cleversafe	http://www.cleversafe.com/	IT hardware, IT services	The company offers dispersed data storage technologies.	\$31.4M	Series C	Motorola Ventures, New Enterprise Associates, OCA Venture Partners
QderoPateo Communications	http://www.gpcmobility.com/	mobile, software	Leader in visually connected information networks, devices and technologies, is expanding the frontiers of Augmented Reality.	\$3.4M		not disclosed
Curefab	http://www.curefab.com/	Medical imaging	The Curefab One system connects to conventional Ultrasound systems. It processes with advanced algorithms for pattern detection the acquired 2D Ultrasound images and provides objective parameters to increase diagnostic certainty			High-Tech Gruenderfonds, Bayern Kapital
Cappella	http://www.cappella-med.com/	Medical Devices	Medical device company that is developing novel solutions for the treatment of Complex Coronary Artery Disease (CAD) and specifically bifurcation vascular disease.	\$10.5M	Series D	PolyTechnos Venture Partners, ACT Venture Capital, Fountain Healthcare Partners, Mitsui Ventures, Kreos Capital
dPoint Technologies	http://www.dpoint.ca/	materials, air-conditioning, fuel cells	Developer of novel polymer membranes that are designed to improve the energy-efficiency of Heating, Ventilating and Air-Conditioning systems used in buildings.	\$.6M		not disclosed
Endgame Systems	http://www.endgamesystems.com/	Security	Provides cybersecurity solutions to the defense, civilian and national security community.	\$29M	Series A	Bessemer Venture Partners, Columbia Capital, Kleiner Perkins Caufield & Byers, TechOperators

2. Άρθρα σχετικά με το Venture Capital και τον κλάδο:

- ❖ [SIA Forecast 2010 - 2012](#)
- ❖ [Why Andreessen Horowitz Just Raised \\$650,000,000](#)
- ❖ [Revisiting Paul Graham's "High Resolution" Financing](#)
- ❖ [John Kotter: Four Ways to Kill a Good Idea](#)
- ❖ [Angel Investing 4 – Why You Need Deep Pockets to Win Big](#)
- ❖ [Angel Investing – The Most Underrated Skill: Access to Buyers](#)
- ❖ [3 things to look for when choosing your co-founders](#)
- ❖ [What I *Would Have* Said at TechCrunch Disrupt](#)
- ❖ [The Four Main Things that Investors Look for in a Startup](#)
- ❖ [10 Inspiring TED Talks for Startups](#)

3. Παλαιότερα άρθρα που αξίζει να διαβάσετε:

- ❖ [57% of businesses likely to acquire other companies](#)
- ❖ [Angel Investing \(1\): Dealflow – Are You Sitting at The Right Poker Table?](#)
- ❖ [Angel Investing Skill 2 – Domain Knowledge](#)
- ❖ [Angel Investing: Skill 3 – Relationships with VCs](#)
- ❖ [The guide to getting a base in Silicon Valley for your European start-up](#)

Το παρόν newsletter έχει αναρτηθεί και [εδώ](#).



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Το παρόν αποτελεί Παραδοτέο του Έργου της Exelon Partners με διακριτικό τίτλο «Παρατηρητήριο Κεφαλαίων Υψηλού Επιχειρηματικού Κινδύνου (VC) που Επενδύουν στην Μικροηλεκτρονική και στα Ενσωματωμένα Συστήματα», που εκτελείται σύμφωνα με την σύμβαση επιχορήγησης ΜΙΚΡΟ2-57 στο πλαίσιο της Ενέργειας V του προγράμματος «Φάση-2 Ενίσχυσης Ελληνικών Τεχνολογικών Συνεργατικών Σχηματισμών στη Μικροηλεκτρονική» του Corallia Clusters Initiative.

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