

Τρίτη, 18 Οκτωβρίου 2011

Αγαπητοί αναγνώστες καλημέρα σας,

Στις 20 Σεπτεμβρίου του 2011, το Gartner Group ανέφερε ότι τα επίπεδα αποθεμάτων στην βιομηχανία των ημιαγωγών ανέβηκαν αισθητά στο τέλος του 3Q'11, καθώς οι αντίστοιχες πωλήσεις ελαττώθηκαν αισθητά μέσα στο τρίτο τρίμηνο του χρόνου. Σύμφωνα πάλι με την Gartner, η πρόγνωση για τις συνολικές πωλήσεις των ημιαγωγών για το 2011, είναι ότι θα είναι χαμηλότερες κατά 0.1% σε σύγκριση με τον προηγούμενο χρόνο.

Ανάλογες είναι και οι τάσεις για το Venture Capital, καθώς σύμφωνα με πρόσφατο [δελτίο τύπου](#) της NVCA, αισθητή είναι η επιβράδυνση στην αύξηση επιχειρηματικών κεφαλαίων VC, καθώς στο 3Q'11 αντλήθηκαν μόλις 1.7 δισεκάτ. δολάρια, το μικτότερο ποσό σε σύγκριση με τα αντίστοιχα τρίμηνα των οκτώ προηγούμενων χρόνων. Επίσης, η δραστηριότητα των IPOs το 3Q'11 ακολούθησε μια πτωτική τάση, καθώς ήταν η χαμηλότερη από τα επτά προηγούμενα τρίμηνα ([δελτίο τύπου](#)).

Τον περασμένο μήνα πραγματοποιήθηκαν 8 επενδύσεις στον τομέα των ημιαγωγών, σύμφωνα με τις πηγές που παρακολουθούμε, από 35 συνολικά επενδύσεις που πραγματοποιήθηκαν στο χώρο της τεχνολογίας.

Σε αυτό το Newsletter θα βρείτε τα ακόλουθα:

1. Λίστα επενδύσεων του Σεπτεμβρίου 2011 στον ευρύτερο χώρο της τεχνολογίας
2. Άρθρα από τον χώρο του Venture Capital και γενικού ενδιαφέροντος που σας προτείνουμε να διαβάσετε
3. Άρθρα σχετικά με την ενίσχυση της επιχειρηματικότητας στην Ελλάδα και Ευρώπη
4. Άρθρα έρευνας αγοράς με επίκαιρα στοιχεία για τον τομέα των ημιαγωγών
5. Παλαιότερα άρθρα που αξίζει να δείτε

Καλή συνέχεια στην προσπάθειά σας,

Δημήτρης Παπαϊωάννου

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1. Επενδύσεις Σεπτεμβρίου 2011

Company Name	Url	Industry	Business Activity	Funds Raised	Funding Round	Investors
Vidyo	http://www.vidyo.com/	Communications	Vidyo pioneered Personal Telepresence enabling multi-party video conferences using a personal computer, with HD quality over converged IP networks.	\$22.5M	Series D	QuestMark Partners, Menlo Ventures, Rho Capital Partners, Star Ventures
ViewRay	http://www.viewray.com/	Medical Devices	ViewRay, Inc., is a privately held medical device company developing advanced radiation therapy technology for the treatment of cancer. Using MRI-guided radiotherapy, the ViewRay system is intended to provide continuous soft-tissue imaging during treatment.	\$10M		Kearny Venture Partners, OrbiMed Advisors, Fidelity Biosciences, Aisling Capital, Siemens Venture Capital
IDENT Technology	http://www.ident-technology.com/	Communications	IDENT Technology AG provides technology solutions for working with e-fields in near-field communication and gesture controlled human-machine-interface. It markets its SKINPLEX technologies for detection, interaction, and identification applications in the capacitive near field and the gesture supported human-machine control applications in the form of			Robert Bosch Venture Capital, MIG Funds, Danube Equity Invest-Management

licenses.

MTPV	http://www.mtpv.com/	Thermal Photovoltaics, Green-tech	MTPV Corporation is a clean energy company focus on innovations in Micron-gap ThermalPhotoVoltaics technology (MTPV). MTPV technology has been developed over the past 15 years beginning at MIT and Draper Laboratory and for the last 5 years in the labs of MTPV Corporation.	\$6.5M	Series B	Spinnaker Capital Partners, Applied Ventures, Ensys Capital
DeepFlex	http://www.deepflex.com/		DeepFlex, Inc., a Houston-based manufacturer of all-composite flexible pipe used in subsea oil and gas production environments.			AEM Capital
Solectria Renewables	http://www.solren.com/	Photovoltaic Inverter	Solectria Renewables, LLC is the leading U.S. based grid-tied photovoltaic inverter manufacturer for residential, commercial and utility-scale solar installations. Our versatile line of high efficiency products provide power solutions ranging from 1 kW residential systems to multi-megawatt solar farms.	\$2.1M		U.S. Department of Energy

RedZone Robotics	http://www.redzone.com/	Semiconductors, Robotics, Sensors	RedZone Robotics, Inc., a technology-driven company, designs and manufactures wastewater inspection technologies and services for municipalities, contractors, and engineering companies in North America. It offers robotics, sensors, and data management solutions.	\$25M	Series C	ABS Capital Partners
Striiv	http://www.striiv.com/	Health & Wellness	Striiv, a Redwood City, CA-based start-up that develops portable fitness devices	\$6M	Series A	Ronald Chwang, iD Ventures America, Colin Angle, Dado Banatao
RingCentral	http://www.ringcentral.com/	Telecoms, Services	RingCentral delivers hosted phone systems that are designed for mobile and distributed businesses, and is the market leader in cloud computing-based telephony.	\$10M	Series D	Cisco Systems, Sequoia Capital, Khosla Ventures, DAG Ventures, Silicon Valley Bank
VideoIQ	http://www.videoiq.com/	Video Surveillance	VideoIQ, Inc. produces intelligent video surveillance systems. The company's products include Icvr intelligent IP cameras and encoders with video recording and analytics for building video analytics, content-aware storage, and intelligent networking into security cameras and encoders; and HD intelligent smart video analytics engines, which act as a digital guard, transforming video surveillance into a system for warning and security protection in various environment and under	\$7.5M	Series C	Atlas Venture, Cisco Systems, Matrix Partners, Tenaya Capital

various conditions.

enLighted	http://enlightedinc.com/	Lighting Control Systems	enLighted, a company that develops advanced lighting control systems.		Intel Capital
REGEN Energy	http://www.regenenergy.com/	Wireless Energy Management Solutions	REGEN Energy Inc. designs, develops, and markets wireless energy management solutions in Canada and the United States. The company's products include EnviroGrid swarm-logic controllers, which are attached to electrical loads to communicate and coordinate with each other to reduce electrical demand for commercial, industrial, institutional, and multi-unit residential facilities.	\$5.5M	NGEN Partners, BDC Venture Capital
Pixel Qi	http://www.pixelqi.com/	LCD Displays	Pixel Qi Corporation aims to design innovative LCD screens which solve problems not addressed by conventional screens. Its first products are		3M New Ventures Series B

			sunlight-readable, low-power LCD panels aimed for mobile device applications.		
Microlight Sensors		Photonics, Sensors	Microlight Sensors Pte Ltd., a Singapore-based company that develops, manufactures, and sells optical systems, instruments, and components for sensor technologies.		Nanostart
MicroVision	http://www.microvision.com/	Laser Displays, Imaging	MicroVision offers the PicoP® laser display engine to power next-generation display and imaging products for pico projectors, vehicle displays and wearable displays that interface with mobile devices.	\$35M	not disclosed
SolarBridge Technologies	http://solarbridgetech.com/	Power Electronics	SolarBridge Technologies, formerly SmartSpark Energy Systems, was founded in 2004 to commercialize power electronics technologies created at the University of Illinois. In early 2009, they launched a new corporate strategy to focus exclusively on the solar industry with microinverter and monitoring solutions.	\$2.3M	U.S. Department of Energy

InnoPad	http://innopad.com/		innoPad researches and manufactures polishing pads for use in chemical mechanical planarization (CMP), a critical process in semiconductor manufacturing. innoPad's goal is to become your preferred CMP pad partner by offering drop-in products today and customizable solutions for the future.	\$2.7M		not disclosed
RF Surgical Systems	http://www.rfsurg.com/	Medical Devices	RF Surgical Systems, Inc. is the market leader in the detection and prevention of retained surgical sponges. The RF Surgical Detection System is the preferred solution in more than 1,500 operating rooms, trauma and labor and delivery suites nationwide.	\$12M		Split Rock Partners, Menlo Ventures, Stanford University
Spectrum Bridge	http://www.spectrumbridge.com/Home.aspx	Communications, Software, Networking	Spectrum Bridge is a privately held, telecommunication software company focused on making bandwidth more readily available to enterprises and consumers. The Company's core business is providing greater availability and access to wireless bandwidth and the efficient allocation of spectrum within a wireless network.	\$8.8M	Series B	True Ventures, Telecommunications Development Fund, Espírito Santo Ventures

Omni-ID	http://www.omni-id.com/	Communications, RFID	Omni-ID is a leading supplier of passive low-profile UHF RFID tags. The company is focused on delivering affordable high-performance tags that work reliably in harsh environments- including metals and liquids. Omni-ID technology affords customers complete accuracy in the identification and management of high value assets.	\$8M	Trillium Group
TeleCommunication Systems	http://www.telecomsys.com/	Communications	TeleCommunication Systems (TCS) is a leading provider of mission-critical wireless data solutions to government customers, public safety, and carriers.	\$20.7M	U.S. Army
Acumentrics	http://www.acumentrics.com/	UPS Power	Acumentrics was founded as a manufacturer of custom power products. The company quickly became an industry leader in rugged AC and DC uninterruptible power supplies (UPS) for military and industrial power conditioning and backup. Their RuggedUPS products are trusted in punishing environments found in war, heavy industry, and transportation.	\$2.5M	not disclosed

Base79	http://www.base79.com/	Media, Entertainment	Base79 simplifies the digital video landscape to create new profits for leading rights-holders throughout the world. With offices in the world's leading advertising markets, Base79 is led by a team of experienced media professionals catalysing the developing world of online video for content owners.		Series A	MMC Ventures
miiCard	http://www.miicard.com/	Security, Digital ID	miiCard is a user-centric federated Identity, a digital passport, service enabling for the first time pure online validation that "you are who you say you are". Empowering for the first time the execution of all financial transactions purely online and in real time, miiCard will become a standard, a digital passport, that supports consumers travelling the Internet.		Series A	IQ Capital Partners
Skorpios Technologies	http://www.skorpiosinc.com/Site/Welcome.html	Communications, Photonics	Skorpios Technologies, Inc., a development stage company, intends to offer opto-electronic modules for development of next generation communications ecosystem.	\$19M	Series B	Cottonwood Technology Fund, Sun Mountain Capital, Ericsson, Nokia Siemens Networks
eASIC	http://www.easic.com/	Semiconductors	eASIC is a fabless semiconductor company offering breakthrough NEW ASIC devices aimed at dramatically reducing the overall cost and time-to-production of	\$12.5M		not disclosed

customized semiconductor devices.

HelioVolt	http://www.heliovolt.net/	Photovoltaic Materials	HelioVolt's FASST process eliminates the expense of slicing photovoltaic circuits and assembling individual solar cells into modules. Its line of integrated platform circuits can be adapted to a range of sizes and shapes and applied to almost any construction material including glass, steel, metal, composites and some polymers.	\$50M		SK Group
Light-Based Technologies	http://w3.lightbasedtechnologies.com/	Semiconductors	Light-Based Technology delivers disruptive linear technologies for the control of solid state lighting products. Their solutions are easy to implement and very efficient. They can help you reduce the strain on natural resources from the materials required to manufacture your products while adding beneficial features.	\$7.5M	Series B	VantagePoint Capital Partners, Chrysalix Energy
eASIC	http://www.easic.com/	Semiconductors	Developer of programmable ASICs, which look to cut the time between tapeout and prototypes of semiconductor designs	\$12.48M	Stealth	Advanced Equities, Credit Suisse, Crescendo Ventures, Evergreen Pacific Partners, Evergreen Venture Partners, Khosla Ventures, Kleiner Perkins Caufield & Byers, Craig Klosterman (over the entire

investment cycle)

Mirics Semiconductor	http://www.mirics.com/	Semiconductors	Software-based broadcast TV decoding and other technology	\$2.5M	Seed	Acacia Capital Partners, Intel Capital, Pond Ventures (over the entire investment cycle)
Zenverge, Inc.	http://www.zenverge.com/	Semiconductors	Developer of media encoding and decoding chips	\$20.5M	Series D	Entropic Communications, CID Group, Woodside Fund
DisplayLink	http://www.displaylink.com/	Semiconductors	Semiconductor manufacturer that develops USB display hardware. Formerly Newnham Technology	\$15M	Series D	Atlas Venture, Balderton Capital, Benchmark Capital, DAG Ventures, DFJ Espirit, Espirit Capital Partners, Cipio Partners (over the entire investment cycle)
Intellex			Develops RFID tags and readers aimed at asset tracking and temperature monitoring for the pharmaceuticals and food industry	\$9.0M	Series A	Third Point Ventures, Arcapita Ventures, New Venture Partners, Woodside Fund
Pixim	http://www.pixim.com/	Semiconductors	Develops chipsets used for digital imaging capture and video capture	\$5.2M	Seed	In-Q-Tel, Mayfield, Ridgewood Capital, Tallwood Venture Capital (over the entire investment cycle)
Coda Automotive	http://www.codaautomotive.com/	Automotive, Electric Drivetrain	CODA Automotive teamed with American partners to develop an American designed and manufactured electric drivetrain as well as battery system electronics to serve as the foundation for the CODA car.	\$41M	Series D	not disclosed

2. Άρθρα σχετικά με το Venture Capital και γενικού ενδιαφέροντος:

- ❖ [NVCA Venture Capital Fundraising Q3 2011](#)
- ❖ [NVCA Venture-backed Exits Q3 2011](#)
- ❖ [European Business Angel Network white paper: early stage impact investing](#)
- ❖ [The ERC awards over €670 million to 480 emerging research leaders](#)
- ❖ [Tips to help you think about sales at your startup](#)
- ❖ [Why super pro-rata rights are not a good deal for entrepreneurs](#)
- ❖ [Why your startup doesn't need a COO](#)
- ❖ [Economic conditions snapshot, September 2011: McKinsey Global Survey results](#)

3. Άρθρα σχετικά με την ενίσχυση της επιχειρηματικότητας στην Ελλάδα και στην Ευρώπη:

- ❖ [Ξεκινά από 1 Οκτωβρίου 2011 ο δεύτερος κύκλος του νέου Επενδυτικού Νόμου](#)
- ❖ [Commission launches 53 FP7 calls for proposals](#)
- ❖ [Παρατείνεται το πρόγραμμα «Νέα Καινοτομική Επιχειρηματικότητα»](#)

4. Άρθρα έρευνα αγοράς:

- ❖ [Gartner says current semiconductor inventory at "worrisome levels"](#)
- ❖ [Worldwide semiconductor sales slowing rapidly; 2011 revenue to decline 0.1 percent](#)
- ❖ [IDC: More mobile Internet users than wireline users in the U.S. by 2015](#)

5. Παλαιότερα άρθρα που αξίζει να διαβάσετε:

- ❖ [Technology Investors Turn Wary on Ventures](#)
- ❖ [The tech IPO delays have begun](#)
- ❖ [Arranged marriages in the start-up world](#)
- ❖ [Fenwick & West's Silicon Valley Venture Capital Survey Reveals Strong Valuations in Q2](#)
- ❖ [Venture Capital Survey Silicon Valley Q2 2011](#)

Το παρόν newsletter έχει αναρτηθεί και [εδώ](#).



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