



mi-Cluster

Venture Capital Observatory

Newsletter – Φεβρουάριος 2011

Δευτέρα, 14 Μαρτίου 2011

Αγαπητοί αναγνώστες καλημέρα σας,

Στο Newsletter αυτού του μηνός θα βρείτε μερικά deals κοντά στα 100 εκατ. δολάρια, αλλά όλα αυτού του μεγέθους είναι σε startups στον χώρο της ενέργειας. Αρκετά plays υπάρχουν επίσης στον χώρο των ιατρικών εφαρμογών και ίσως τα λιγότερα αυτού του μήνα στον χώρο των ημιαγωγών. Παρά ταύτα, οι ημιαγωγοί θεωρούνται μια «ζεστή» περιοχή για επενδύσεις υψηλής προστιθέμενης αξίας και σίγουρο είναι ότι στα επόμενα χρόνια θα δούμε το ξεδίπλωμα του επόμενου κύκλου ανάπτυξης των startups ημιαγωγών.

Στις αυτό το Newsletter θα βρείτε τα ακόλουθα:

1. Λίστα επενδύσεων του Φεβρουαρίου 2011 στον ευρύτερο χώρο της τεχνολογίας.
2. Σειρά με άρθρα από τον χώρο του Venture Capital που σας προτείνουμε να διαβάσετε.
3. Παλαιότερα άρθρα που αξίζει να δείτε.

Καλή συνέχεια σε όλους,

Δημήτρης

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1. Επενδύσεις Φεβρουαρίου 2011

Company Name	Url	Tags	Business Activity	Funds Raised	Funding Round	Investors
Nistica	http://www.nistica.com/	networks, optics	Nistica is a global supplier of agile optical modules that simplify, automate and make affordable the delivery of high bandwidth applications.	\$5.5M	Series D	Battelle Ventures, Technology Venture Partners, Novitas Capital, NTT Electronics, Fujikura
VertiFlex	http://www.vertiflex.net/	Medical Devices	VertiFlex, Inc., a medical device company, provides minimally invasive and motion preserving spinal surgery technologies in the United States and internationally.	\$14M		not disclosed
SolidFire	http://www.solidfire.com/	IT Hardware, cloud infrastructure	SolidFire is an early-stage startup based in Atlanta that is building new cloud computing infrastructure technology.	\$11M	Series A	New Enterprise Associates, Valhalla Partners, Novak Biddle Venture Partners
Spine Wave	http://www.spinewave.com/	Medical Devices	Spine Wave, Inc. engages in developing and marketing medical devices for the treatment of spinal disorders.	\$17.5M	Series E	New Enterprise Associates, Morgenthaler Ventures, New Leaf Venture Partners, Canaan Partners, Foundation Medical Partners
Hyperion Power Generation	http://www.hyperionpowergeneration.com/	nuclear power reactor	Hyperion Power Generation, Inc. (HPG) was formed to bring to market the unique Hyperion (formerly Comstar) small, modular, non-weapons grade nuclear power reactor invented by Dr. Otis "Pete" Peterson at the United States' famed Los Alamos National Laboratory (LANL) in New Mexico.	\$2.9M		not disclosed
NovoPolymers	http://www.novopolymers.com/	materials, photovoltaic	NovoPolymers NV is a company, with the vision and mission to develop and produce sustainable solutions for primarily the photovoltaic market.	\$4.2M	Series B	Gimv, Capricorn Cleantech Fund
LOC-AID Technologies	http://www.loc-aid.com/	Mobile, location-based Services	LOC-AID simplifies and manages the complex challenge of locating over 300 million mobile devices for location-based services	\$13M	Series C	InterSouth Partners, H.I.G. Ventures
CellNovo	http://www.cellnovo.com/	Medical Devices, wireless, touchscreen	CellNovo is a medical device company developing a wireless touch-screen insulin micro-pump system for Type1 diabetics.	\$30M	Series B	Edmond de Rothschild Venture Capital, Forbion Capital Partners, Auriga Partners, NBGI Ventures, Credit Agricole Private Equity, Advent Venture Partners, HealthCare

Mobius Therapeutics	http://www.mobiustherapeutics.com/	medical, surgery	Mobius Therapeutics is an early stage venture focused on ophthalmic surgery solutions. Its first product, Mitosol, is a system for delivering antifibrotic agents in glaucoma, refractive, and corneal surgery.			BioGenerator
Ipadio	http://www.ipadio.com/	telecoms, mobile, phonecasting	Ipadio aims to become the voice of the web, offering an easy way of phonecasting live to the web from any phone, from anywhere in the world.	\$1.6M		not disclosed
Violin Memory	http://www.violin-memory.com/	Semiconductor, memory	Violin Memory created the Violin Switched Memory (VXM) which improves the performance of memory on computers.	\$35M	Series B	Juniper Networks
AirCell	http://www.aircell.com/	inflight broadband	Aircell is developing a new broadband Internet service that will change inflight communications and bring Wi-Fi to commercial airline and business passengers.	\$35M		Ripplewood Holdings
NexGen Storage	http://www.nexgenstorage.com/	storage	NexGen Storage delivers the industry's first SAN solutions with configurable, deterministic performance and Quality of Service (QoS) for virtual server environments.		Series A	Grotech Ventures, Access Venture Partners
Control4	http://control4.com/	home automation electronics	Control4 Corporation manufactures wired and wireless home automation products in the United States. It offers software and hardware products, which enable home theater and television, multi-room music, lighting, temperature, and security control through a range of in-home and over-the-Web remote control technology.	\$15M		not disclosed
1366 Technologies	http://www.1366tech.com/	Semiconductor, materials, solar	1366 Technologies, Inc. engages in the development and manufacture of multi-crystalline silicon solar cells and light-capturing ribbons in the United States.	\$3M		U.S. Department of Energy
Varian Semiconductor Equipment Associates	http://www.vsea.com/	Semiconductor	Varian Semiconductor Equipment Associates, Inc. engages in the design, manufacture, marketing, and service of semiconductor processing equipment used in the fabrication of integrated circuits.	\$4.8M		U.S. Department of Energy

Meraki	http://meraki.com/	wireless networks	Meraki came out of a research project at MIT in 2006 and is now based in San Francisco. Meraki has grown rapidly from its modest roots. It now provides wireless networks controlled in the cloud used in offices, hotels, stores, and other large areas.	\$15M	Series C	Sequoia Capital
CIQUAL	http://www.ciqual.com/	telecoms, mobile, analytics	CIQUAL brings a new level of customer insight to mobile operators. The company's Session Insight system delivers the most accurate, real-time, dynamic view of mobile broadband service and user experience.			Tomorrow Ventures, One97 Communications, Par Equity, Scottish Enterprise, Investment Arm
Stream Media	http://www.streammed.com/	mobile, payments	Stream Media Pte Ltd was founded in March 2009 by Chua Zi Yong. Presented with the opportunity from increasing smartphone penetration and demand for products and services on the go, MoVend, the seamless payment platform, was created to make content consumption simpler to the end user.	\$1M	Series A	SingTel Innov8, Stream Global
BLINQ Networks	http://www.blinqnetworks.com/	wireless networks	BLINQ Networks is the pioneer in developing next-generation non-line-of sight (NLOS) wireless backhaul products for compact base stations that enable wireless carriers to address the growth in demand for capacity.	\$7.4M	Series A	New Venture Partners, Summerhill Venture Partners, Business Development Bank of Canada
ELENZA	http://www.elenza.com/	Electronics	ELENZA, Inc. is developing the world's first electronic "AutoFocal" Intraocular Lens to compete in the multi-billion dollar IOL market.	\$24M	Series B	Carlyle Group, Delphi Ventures, ITOCHU Corporation
Ulthera	http://www.ulthera.com/	Medical, ultrasound	Ulthera is an emerging ultrasound-based medical technology company that is raising the bar for aesthetic medical procedures.	\$10.5M	Series C	New Enterprise Associates, Apposite Capital
AirWalk Communications	http://www.airwalkcom.com/	Telecoms, RAN, CDMA	AirWalk Communications offers a complete line of IP-based Radio Access Network (IP-RAN) solutions that enable simple network expansion for CDMA wireless service providers.	\$10M	Series B	Sevin Rosen Funds, TL Ventures, Alta Berkeley, Duchossois Technology Partners
BridgeLux	http://www.bridgelux.com/	LED solutions	The Company's focus is bringing innovation to light by providing high power, energy-efficient and cost-effective LED solutions.	\$21M		VantagePoint Venture Partners, DCM

ConnectAndSell	http://www.connectandsell.com/	switching technology, networks	ConnectAndSell delivers live conversations on demand, using a combination of proprietary switching technology and our virtual sales agents.	\$7.5M	Series C	Institutional Venture Partners
INCHRON	http://www.inchron.com/	test solutions, embedded systems	INCHRON GmbH is a leading manufacturer and supplier of design and test solutions for real-time software in embedded systems.			Hasso Plattner Ventures, KfW SME Bank
Siine	http://www.siine.com/	keyboard	The company mission is to improve the most-used interface on the planet – the keyboard interface.	\$550k	Seed Financing	Atomico Ventures
Telogis	http://www.telogis.com/	location based services	Leading Global Platform for Location Based Services Telogis' product portfolio consists of a comprehensive wireless fleet management solution for fleets and a robust, proprietary mapping solution for fleet management companies and other telematics OEMs, enterprise users and systems integrators.	\$2.8M		not disclosed
C3Nano	http://www.c3nano.com/	electrode, materials	C3Nano is an early stage venture backed startup developing a revolutionary new transparent electrode material for applications including flexible displays, touch screens, solar cells and smart windows.	\$3.2M	Series A	GSR Ventures Management
amBX	http://www.ambx.com/	lighting & video systems	amBX is a software company that is revolutionizing lighting and digital entertainment markets by taking video and audio content out of the screen and into the room.	\$700k		Northstar Ventures
RFinity	http://www.rfinity.com/	Mobile, payments	RFinity's Person-to-Person payment app lets cell phone users instantly start making and receiving PayPal payments – in the real world!	\$4M	Series A	Horizons Ventures
VisionOSS	http://www.voss-solutions.com/	IP telephony	VOSS was created to support the emerging demands of the IP telephony (IPT) and unified communications (UC) industry. Having identified that there was a lack of management capabilities in the IP-PBX and UC vendor solutions arena, VOSS has been providing integrated, fulfillment software solutions to large enterprises and managed service providers ever since.	\$10M		Intel Capital, Eden Ventures, XAnge Capital

Kaltura	http://corp.kaltura.com/	video management distribution platform	Kaltura provides the world's first Open Source Online Video Platform. Tens of thousands of web publishers, integrators, and application developers use our free and flexible platform to add advanced video and photo functionalities including uploading, importing, editing, annotating, remixing, publishing, syndicating, searching, monetizing, and monitoring.	\$20M		Nexus Venture Partners, Intel Capital, .406 Ventures, Avalon Ventures, Silicon Valley Bank
TwinStrata	http://www.twinstrata.com/	storage	TwinStrata is a market innovator producing storage solutions for the data center enabling application data flexibility and agility for today's business needs and tomorrow's growth.	\$750k	Debt Financing	not disclosed
MobileTag		Mobile, barcode	Mobile Tag, the European leader in mobile barcode solutions, continues to innovate with the launch of its latest application: mobiletag Universal Reader and shopping.	\$6.6M		SEB Venture Capital, XAnge Private Equity, Alven Capital
Ivivi Health Sciences	http://www.ivivihealthsciences.com/	medical devices	Ivivi Health Sciences, LLC, a San Francisco, CA-based company that develops and commercializes portable electrotherapy devices for post-operative indications.	\$9.5M	Series A	not disclosed
Soladigm	http://www.soladigm.com/	light heat controlling glass	Soladigm is developing next-generation green building solutions with a global impact.	\$10M	Series C	The Westly Group, Navitas Capital
Brightsource Energy	http://www.brightsourceenergy.com/	solar plants	BrightSource Energy designs and builds large scale solar plants that deliver low-cost solar energy in the form of steam and/or electricity, at prices competitive with fossil fuels, to industrial and utility customers worldwide.	\$90M		not disclosed
VisionScope Technologies	http://www.vision Scopetechnologies.co.uk/	industrial imaging	Launched in August 2007, VisionScope Technologies brings together various Industrial Imaging & Endoscopy companies to provide complete customer solutions.	\$6.3M		not disclosed
Tango	http://www.tango.me/	mobile video calling	Tango is a free, high-quality mobile video calling service for iPhone and Android that works on 3G, 4G, and Wi-Fi.	\$8.7M		not disclosed

Fon	http://www.fon.com/en/	home networking	fon is a startup wifi company attempting to turn your business or home wifi router into a link in a network of publicly accessible hotspots. Users who opt to share their WiFi with others and become "Foneros" will gain access to the rest of the free Fon Network.	\$10M		Atomico Ventures
ecoATM	http://www.ecoatm.com/	kiosk system	ecoATM is the first and only company to create an automated self-serve kiosk system that uses patented, advanced machine vision, electronic diagnostics, and artificial intelligence to evaluate and buy-back used electronics directly from consumers for cash or store credit.	\$14.4M		Claremont Creek Ventures, Silicon Valley Bank
Cuculus	http://www.cuculus.net/	smart metering home	Cuculus is a supplier of platform solutions for Smart Metering and Smart Home in Germany. Cuculus combines a unique technology, originally developed by the Technical University Ilmenau and IDEO Laboratories, with a utility and telecoms market expertise.			T-Venture
ExaGrid Systems	http://www.exagrid.com/	storage backup	ExaGrid Systems, Inc. provides disk based backup solutions in the United States. It also offers disk-based data de-duplication backup solutions, as well as disk-based backup systems for information technology companies.	\$10.6M		not disclosed
MiaSolé	http://www.miasole.com/	thin film photovoltaic materials	MiaSolé is a pioneer in the development of Copper Indium Gallium Selenide (CIGS) thin film photovoltaic products. Their goal is to enable grid parity solar energy by 2012 through high volume manufacturing of low cost solar modules.	\$106M	Series F	not disclosed
Phononic Devices	http://www.phononicdevices.com/	thermoelectric materials	Phononic Devices is commercializing advanced thermoelectric materials and device concepts exclusively licensed from the University of Oklahoma designed to dramatically improve the efficiency of heat-to-electric energy conversion, and conversely, efficient use of electricity for cooling and refrigeration.	\$10M	Series B	Venrock, Oak Investment Partners

Transphorm	http://www.transphormusa.com/	power modules	Transphorm is redefining power conversion. Our ultra-efficient power modules eliminate up to 90% of all electric conversion losses.	\$20M	Series C	Google Ventures, Kleiner Perkins Caufield & Byers, Foundation Capital, Lux Capital
SmartSynch	http://www.smartsynch.com/	smart grid	SmartSynch is a Smart Grid Technology Company enabling utilities to communicate with any device on the grid.	\$25.7M	Debt Financing	not disclosed
GreenGoose!	http://greengoose.com/	wireless sensors	SensibleSelf makes wireless “lifestyle” sensors that measure personal behaviors. The application, GreenGoose is built on the patent-pending technology and provides a game platform for measuring the things we do.	\$100k	Angel Financing	Shervin Pischevar, Jay Levy
Nano Terra	http://www.nanoterra.com/	smart materials displays	Nano Terra is developing so-called “smart materials,” including ultra-thin electronic displays, fuel cells, sensors and solar power devices, based on technology developed by its co-founder, Harvard University professor and serial entrepreneur George Whitesides.	\$750k	Debt Financing	Harris & Harris Group
Digital Angel		electronic id	Digital Angel is an advanced technology company in the field of animal identification and emergency identification solutions.	\$2M		not disclosed
Aircuity	http://www.aircuity.com/	sensing control solutions	Aircuity manufactures integrated sensing and control solutions that cost-effectively reduce building energy and operating expenses while simultaneously improving its indoor environmental quality.	\$3.5M		not disclosed
OnChip Power	http://www.onchippower.com/	power supply	Headquartered in Massachusetts, OnChip Power is an MIT technology start-up commercializing a next generation power supply architecture that enables miniaturized electronic products. They create value by providing power supplies with 10x smaller size, 3x greater reliability, and 50% fewer components.	\$1.8M	Series A	not disclosed
Clickatell	http://www.clickatell.com/	Mobile, messaging	Clickatell currently deliver SMS messages through their SMS Gateway to 815+ mobile networks in 220+ countries. Their customer base of 10,000+ consists of small, medium and large enterprises in a variety of industries looking for SaaS messaging services and Bulk SMS Gateway connectivity.	\$12M	Series B	Sequoia Capital, DAG Ventures

Cardiorobotics	http://www.cardiorobotics.com/	robotics	Cardiorobotics, Inc. develops and markets robotic technologies for medical, industrial, military, and law enforcement applications.	\$6.5M	not disclosed
Solyndra	http://www.solyndra.com/	thin film solar vells	Solyndra is a manufacturer of cylindrical panels of CIGS thin-film solar cells based in Fremont, California.	\$75M	not disclosed

2. Άρθρα σχετικά με το Venture Capital και τον κλάδο:

- ❖ [How Many Investors are Too Many?](#)
- ❖ [What's the Real Deal with AngelList?](#)
- ❖ [Raising \\$\\$ on AngelList? Working w/ McClure? Ask Jody Sherman](#)
- ❖ [How CFOs can keep strategic decisions on track](#)
- ❖ [Is it OK to Hire People from Your Friend's Company?](#)
- ❖ [A Growing Startup Should Only Hire Entrepreneurs](#)
- ❖ [8 Questions to Help Decide if You Should be Raising Money Now](#)
- ❖ [Communicating with the right investors](#)
- ❖ [Can You Really Build a Great Tech Firm Outside Silicon Valley?](#)
- ❖ [IDC's Semiconductor Research Group Launches New SMART TECHNOLOGY World& Conference in San Francisco](#)

3. Παλαιότερα άρθρα που αξίζει να διαβάσετε:

- ❖ [How to Handle a VC Presentation with No Deck](#)
- ❖ [Connecting Goals and Go-To-Market Initiatives](#)
- ❖ [On Leadership, Teams, Success & Happiness](#)
- ❖ [Rethinking knowledge work: A strategic approach](#)

Το παρόν newsletter έχει αναρτηθεί και [εδώ](#).



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Το παρόν αποτελεί Παραδοτέο του Έργου της Exelon Partners με διακριτικό τίτλο «Παρατηρητήριο Κεφαλαίων Υψηλού Επιχειρηματικού Κινδύνου (VC) που Επενδύουν στην Μικροηλεκτρονική και στα Ενσωματωμένα Συστήματα», που εκτελείται σύμφωνα με την σύμβαση επιχορήγησης ΜΙΚΡΟ2-57 στο πλαίσιο της Ενέργειας V του προγράμματος «Φάση-2 Ενίσχυσης Ελληνικών Τεχνολογικών Συνεργατικών Σχηματισμών στη Μικροηλεκτρονική» του Corallia Clusters Initiative.

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