Benefits and Services Value Statement

VALUE ADDED MEMBERSHIP ACCOUNT™
CURRENT VALUE STATEMENT

GOVERNMENT RELATIONS VALUE
1999 LEGISLATIVE SESSION
- HB 269 - Your Association was involved in passing this bill, which eliminated a $1.50 disposal fee on every battery in a car sale. The value is an estimate based on an average of 20 sales per month, per dealer.
  $ 300.00
- SB 1270 – FIADA amended this bill to allow for licensed dealers to issue additional temporary tag with DMV approval.
  Value Varies
Please contact Association Office for a complete list of the legislation your lobbyists were involved.

PRODUCTS AND SERVICES VALUE
MANHEIM AUCTION COUPON
  $ 100.00
MANHEIM TECHNOLOGY PRODUCTS
  $ 100.00
WYNN'S WARRANTY PROGRAM (5 sales per year will pay for FIADA membership)
  Value Varies
YOUR AUCTION, INC. COUPON
  $ 100.00
NEAL AUCTIONEER COUPON
  $ 75.00
ADESA AUTO AUCTION COUPON
  $ 50.00
WATSKY CPA CONSULTING FEE (2 hour consultation)
  Value Varies
LEGAL CONSULTING FEE (Approximately $250 free with 10% additional discount)
  Value Varies
GALLAGHER PROMOTIONAL PRODUCTS DISCOUNT ($25 off any custom purchase)
  Value Varies
FORMS DISCOUNT (Discount on 14 available forms is 26%)
  Value Varies
TML ACCESS TO DMV DATABASE (title/lien/odometer/brand info)
  Value Varies
STATE SKIP SERVICE (Estimated value of $350 per usage)
  Value Varies
AT&T LONG DISTANT DISCOUNTS
  Value Varies

COMMUNICATION / PARTICIPATION VALUE
COMMUNICATION
- Trader Magazine
  $ 50.00
- Source Book
  $ 75.00
- Auto Check Vehicle History Report
  Value Varies
PARTICIPATION
- Quarterly Meetings (including “Money Making Idea” segments)
  Value Varies
- Statewide Annual Convention
  Value Varies
- National Convention
  Value Varies

1999 CUMULATIVE VALUE OF FIADA MEMBERSHIP
CURRENT MEMBERSHIP DUES

$ 1,150.00
$ (300.00)

1999 VALUE ADDED OVER DUES (RETURN ON INVESTMENT)

$ 850.00

*VALUE ADDED MEMBERSHIP ACCOUNT – YOUR ASSOCIATION HAS CALCULATED THE ESTIMATED VALUES ON THIS STATEMENT FROM THE BEST INFORMATION AVAILABLE. ACTUAL VALUES MAY VARY AND THE ASSOCIATION MAKES NO REPRESENTATIONS OR WARRANTIES REGARDING THE ACTUAL VALUE, IF ANY, THAT A MEMBER RECEIVES FROM THEIR MEMBERSHIP IN THE ASSOCIATION.

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