

# SUSAN GUZZETTA

PROFESSIONAL SPEAKERS FOR ALL OCCASIONS



## LES BROWN

### WORLD RENOWNED SPEAKER WITH A HIGH ENERGY MESSAGE

Les Brown is the leading authority on releasing human potential and enhancing lives. As a renowned professional speaker, personal development coach, author and former television personality, Les Brown has risen to national and international prominence by capturing audiences with electrifying speeches, challenging them to live up to their greatness.

Born a twin in low-income Liberty City near Miami, Florida, Les and his twin brother, Wes, were adopted when they were six weeks old. Les was academically and behaviorally challenged as a child and labeled as a slow learner. This damaging label hampered his self-esteem until a former teacher challenged Les to expand his mind and talents beyond the expectation of others.

Les initiated a process of relentless self-education, helping him realize greatness in himself and others. He rose from a hip-talking morning DJ to community leader; a political commentator to three-term legislator and found his greatest talent and impact as a premier keynote speaker and trainer.

In 1986, Les entered the public speaking arena on a full-time basis. After three years in the public speaking arena, Les received the National Speakers Association's highest honor: The Council of Peers Award of Excellence (CPAE). He was also selected one of the World's Top Five Speakers by Toastmasters International and honored with the Golden Gavel Award.

Les recorded an Emmy-award winning PBS special and is the author of two highly acclaimed books. Additionally, he is the former host of a nationally syndicated daily television talk show which focused on solutions rather than problems. While Les Brown is one of the most sought after speakers for many organizations, Les has found yet another passion for changing lives.

Les Brown decided to share his secrets of success, but personally train and develop others to become better communicators and speakers in their own arenas, thus creating The Les Brown Speakers Network.

The intense training required by Les Brown welcomes persons from all walks of life to learn how to create presentations, execute a powerful delivery, and customize speeches to teach, inspire, and channel an audience to new levels of achievement.

Members of The Les Brown Speakers Network have found an inner-voice they never knew existed. They are known to mesmerize audiences throughout the world because of Les Brown's commitment to developing a new generation of life changers and communicators.

Les Brown currently trains more than 1,500 speakers and continues to reinvent himself to positively change the world.

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### TOPICS

#### **Live Full & Die Empty**

This program shares the importance of living our dreams now, and not waiting for "some day." From powerful principles to captivating stories, Les' energy will inspire you to leap towards your next level. This is likely Les Brown's greatest speech ever!

#### **Getting Unstuck**

Some people go through life in park! Everyone hits bumps now and then, but don't let that stop you! Learn how to overcome obstacles and Get Unstuck so you can get back to living your dream! This presentation will put you back on track to personal success!

#### **It's Possible!**

Yes! It's possible to achieve your dreams and succeed! Watch Les as he tells about his life struggles, and how to overcome your own personal roadblocks in life.

#### **Live Your Dreams!**

Classic Les Brown personal development program that has changed the lives of THOUSANDS around the world! Learn how to unleash the power inside to live the life you have always dreamed about in this best-selling program.

#### **Take Charge of Your Life**

Stop letting others dictate your path and future in life! Les reveals how to regain control and Take Charge of your life in this energized presentation.

#### **The Power to Change**

You have the power to CHANGE your life—your direction—and your future! Listen and watch as Les takes you through the steps to re-focus your energy on your dreams in this life-changing presentation.

#### **You Deserve!**

Les brings home the message that just about anything you desire can be yours if you put forth the energy, time, effort and tenacity to go after it.

#### **Take Charge of Your Life**

Stop letting others dictate your path and future in life! Les reveals how to regain control and Take Charge of your life in this energized presentation.

#### **Create Your Greatest Life**

What do I really want out of life? Les Brown's exceptional new program will not only help you answer that question, it will also lead you step by step toward making each and every one of your dreams come true.

#### **Speak Your Way to Unlimited Wealth**

As a professional speaker, are YOU the message that you bring? Are you impacting lives? Do you hold yourself to high standards, and are you willing to persevere? If you answered yes to those questions, you're ready to move forward, getting those bookings and the speaking fee that you deserve!

#### **Increasing Your Presentation Power**

Increase YOUR presentation power by learning how to deliver a dynamic speech, while reading your audience and knowing their individual needs. Throughout this in-depth, 2 volume series, Les will pull from his speaker "bag-o-tricks" to help you learn how to really touch your audience, driving that message home!

#### **Bringing Out the Millionaire in You**

If you want to see your millionaire potential bear fruit? Do you have dreams big enough to require a treasure chest of riches? Allow Les to bring out the millionaire in YOU!

#### **It's Not Over Until You Win**

If you go through life without challenging yourself, you'll never discover what you're made of. Les will inspire you to charge forward again and again, never giving up until you win!

#### **Choosing Your Future**

In this series, Les Brown prepares you to make it on your own, mentally, emotionally, and spiritually—rather than trying to depend on anything outside yourself. Excellent for children to adults!

#### **Sell Your Way To Greatness: Keys to Exceptional Sales**

Les is back with his most inspirational tape series ever! Sell Your Way To Greatness! will help you realize the potential within yourself to far surpass your sales goals. Les will give you inside tips that helped him and many others reach the top of their sales careers. You will learn how to lock into your goals and stay focused until you reach them, no matter how hard the path may seem.

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### TESTIMONIALS

"Your motivating meeting really hit home with our attendees. I know we have hungry F&I managers across the country inspired to strive toward new levels of achievement."

Michael P. Zewalk  
Director  
General Motors Acceptance Corporation

"A true motivator and the best speaker our company has presented to our agency force. We wanted to break new records and set new heights in our sales and that's exactly what Les Brown brought into our agency force!"

Gerald Battle  
Agency Manager  
Allstate Insurance

"You have my heartfelt appreciation. I now believe that—it's possible!"

Charles E. Panoff  
Mass Mutual Insurance Company

"Your ability to weave our corporate goals into your presentation helped our Mobil dealers and distributors relate, comprehend, and enroll in our vision to be the number one company in the petroleum industry."

Michael D. Damitz  
Project Manager  
Mobil Oil Corporation

"I can't tell you how much it means to us to have someone like yourself speak at our seminar. You truly exemplify the meaning of SUCCESS!"

Peter Lowe  
President and Chief Executive Officer  
Peter Lowe International

"It is amazing what changes occur when members of our system have the insight of someone who has truly lived his dreams and still knows how to practice what he preaches."

Laura Bernstein  
Director of Public Relations  
Schlotzsky's Deli

"Everyone at our conference was affected! Your captivating personality and approach grabbed all of us in the room, and you didn't let us go! You made us laugh and cry with your touching personal stories. You spoke to our topic People Advantage with eagerness and enthusiasm. A member of our senior management (who has been exposed to over 25 speakers in his career) announced to our entire group, that you were the best speaker he has ever heard!"

Karen Marryshow  
Phillip Morris

"I thought you might be interested in the results of a random survey we conducted of 166 of the 1,200 people who attended the three conferences. Out of a possible score of five (meaning excellent), your presentation received a 4.21, the highest of all our speakers. Thirty of those responding said your talk was the single best part of the conference for them."

Jeff Smith  
Northwest Airlines

"What a terrific program! I heard such great comments from my colleagues that viewed and others around the country. We had over 100 downlinks (satellite) as you know, and the audiences were large. The Fairfax County government for example, had 200 of its employees and family in the room. Your message got distributed to a group of very enthusiastic people."

Kandace Laass  
U.S. Chamber Of Commerce