

Fabrizio Macagno

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TEACHING AND ACADEMIC APPOINTMENTS

Academic qualifications:

- 2013: Italian Academic Qualification as Associate Professor of *Linguistics* (10/G1)
- 2013: Italian Academic Qualification as Associate Professor of *Logic and Philosophy of science* (11/C2)

Teaching and Academic Appointments

- January 2014 – present
Universidade Nova de Lisboa – Instituto de Filosofia da Linguagem
Research fellow (Investigador FCT). Field of investigation: Argumentation theory and science education.
- September-December 2012
Teachers College at Columbia University
Visiting Scholar: Research under the supervision of Prof. Deanna Kuhn on dialectical strategies in education.
- September 2010 – December 2013
Universidade Nova de Lisboa – Instituto de Filosofia da Linguagem
Post-doc researcher. Field of investigation: Argumentation theory and pragmatics.
- September 2011 - present
Universidade Nova de Lisboa – FCSH
Professor Auxiliar: Course: *Estratégias Argumentativas* (MA in Strategic communication).
- July 2012.
Universidade Nova de Lisboa – FCSH
Estratégias discursivas de persuasão. Escola de Verão (24 hours)
- January 2012
Universitat de Barcelona
Visiting Professor: Seminars and conferences on argumentation in in Science Education.

- 2009 - 2010

Università Cattolica del Sacro Cuore – Milano

Teacher. Course: Italian as a Foreign language (first language: English).
Alta Scuola in Media Comunicazione e Spettacolo (Almed)

- 2006 – 2010

Università Cattolica del Sacro Cuore – Milano

Teacher. Seminars and Laboratories for the course of Rhetoric (prof. Silvia Gilardoni) – Department of Foreign Languages.

- 2007-2010

Università Cattolica del Sacro Cuore – Milano

Teacher. Courses: Applied Linguistics; General Linguistics. Post-Graduate program: Italian as a Foreign Language.

- 2005 -2010

Università Cattolica del Sacro Cuore - Milano

Teacher Assistant. Courses: General Linguistics (prof. Maria Cristina Gatti; prof. Sara Cigada; prof. Giovanni Gobber). – Department of Foreign Languages. Jobs: Instructor for seminars and labs; Member of the examination committee for thesis defence; Supervisor of theses.

- 2008-2009

Università Cattolica del Sacro Cuore - Cremona

Teacher. Course: Italian as a Foreign language (first language: English).
Master in International Agribusiness

- 2006

University of Winnipeg – Manitoba – Canada. Department of Philosophy

Teacher. Course: “Introduction to Logical Reasoning”. Department of Philosophy.

- September – December 2004

University of Dundee – Dundee – Scotland. Department of Computing

Research fellow. Development and implementation of a corpus of argumentation. Collection, analysis, and diagramming of arguments (language: English). Research coordinator: prof. Christopher Reed.

- January - August 2004

University of Winnipeg – Manitoba – Canada. Department of Philosophy

Instructor (labs and seminars). Courses: Informal Logic and Argumentation (prof. Douglas Walton - Department of Philosophy).

Teacher assistant. Course: Argumentation (prof. Douglas Walton - Department of Philosophy).

Research fellow: Legal Argumentation and Critical Thinking.

PROFESSIONAL EXPERIENCES

Professional Experiences

- From October 2010

Expert witness at the court of Milan (Translator)

- From September 2008

International Law firm Martinez & Novebaci - Milano

Consultant and translator. Translation of contracts, deeds, briefs, opinions (Italian – English; English - Italian); linguistic consulting for legal opinions; liaison with foreign clients; paralegal work (consulting, document drafting).

- From September 2007

International Law firm Martinez & Novebaci - Milano

Teacher: Professional training courses. Courses: English (Elementary – Pre-Intermediate) and Legal English. Courses certified by the Bar Association of Milan.

Length of each course: 20 hours per month (November – July; September – July)

- July - August 2009

University of Windsor, Ontario, Canada

Research fellow. Research in legal communication and argumentation. Drafting of papers submitted to international peer reviewed journals

- 2008

Università Cattolica del Sacro Cuore – Milan

Responsible for language self-learning programs. Development and implementation of materials for on-line self-learning courses. Languages: English, French, German.

Education

EDUCATION

- 2008

Università Cattolica del Sacro Cuore - Milano

PhD in Applied Linguistics – Faculty of Foreign Languages.

Dissertation: The argumentative uses of definition.

- 2003

Università Cattolica del Sacro Cuore - Milano

Master Degree in Arts: 110/110 cum laude.

Dissertation (in Linguistics): The conditions of meaning: the presupposition

- 1998

Liceo Scientifico “G. Peano”

High school diploma: Scientific Lyceum (final mark: 60/60)

PUBLICATIONS

Publications

H-Index: 8 G-Index: 22

Most cited works (*Publish or Perish*):

Citations	Title
378	<i>Argumentation schemes</i>
47	<i>Argument Diagramming in Logic, Artificial Intelligence, and Law</i>
28	<i>Araucaria as a Tool for Diagramming Arguments in Teaching and Studying Philosophy</i>
16	<i>Argument from Analogy in law, the classic tradition and recent theories</i>
14	<i>What we hide in words. Emotive words and persuasive definitions</i>
11	<i>Common Knowledge in Argumentation</i>
10	<i>The Argumentative Structure of Persuasive Definitions</i>
9	<i>Argumentative Reasoning Patterns</i>
7	<i>The Fallaciousness of Threats</i>

Books

- Macagno, F. Walton, D. (2014). *Emotive language in argumentation*. Cambridge University Press, New York.
- Walton, D., C. Reed, F. Macagno (2008). *Argumentation Schemes*. Cambridge University Press, New York.

Articles (peer-reviewed journals)

- Macagno, F. & Puppo, F. (2013). Il ragionamento per dicotomie nella strategia difensiva. *Cultura e diritti* 3: 63-73.
- Macagno, F. & Damele, G. (2013). The Dialogical Force of Implicit Premises: Presumptions in Enthymemes. *Informal Logic* 33 (3): 365-393.
- Macagno, F. (2013). Strategies of character attack. *Argumentation* 27(4): 369-401.
- Konstantinidou, K. & Macagno, F. (2013) Understanding Students' Reasoning: Argumentation Schemes as an Interpretation Method in Science Education. *Science and Education* 22(5): 1069-1087.
- Macagno, F. & Konstantinidou, K (2013). What students' arguments can tell us. Using argumentation schemes in science education. *Argumentation* 27(3): 225-243.
- Macagno, F. & Puppo, F. (2013). Argomentare in processo. Il "ragionamento per dicotomie" nella strategia difensiva. *Cultura e*

diritti 2: 47-59.

- Macagno, F. (2012). Gli usi argomentativi del linguaggio emotivo. *Sistemi intelligenti* 24 (3): 433-454.
- Macagno, F. & Walton, D. (2012). Character Attacks as Complex Strategies of Legal Argumentation. *International Journal of Law, Language & Discourse* 2 (3): 1-58.
- Macagno, F. & Walton, D. (2012). Presumptions in legal argumentation. *Ratio Juris* 25 (3): 271–300.
- Macagno, F. (2012). Presumptive Reasoning in Interpretation. Implicatures and Conflicts of Presumptions. *Argumentation* 26 (2): 233-265.
- Macagno, F. (2012). Classifying the Properties of Life *Journal of Biomolecular Structure and Dynamics* 29(4): 627-629.
- Macagno, F. (2011). The presumptions of meaning. Hamblin and equivocation. *Informal Logic* 31 (4): 367-393.
- Macagno, F. & Walton, D. (2011). Reasoning from Paradigms and Negative Evidence. *Pragmatics and Cognition* 19 (1): 92-116.
- Macagno, F. & Walton, D. (2011). Quotations and Presumptions - Dialogical Effects of Misquotations. *Informal Logic* 31 (1): 27-55.
- Macagno, F. & Walton, D. (2010). Ragionare Per Dicotomie - Struttura Argomentativa e Usi nel Common Law. *Ars Interpretandi* 15: 167-187.
- Macagno, F. & Walton, D. (2010). The Argumentative Uses of Emotive Language. *Revista Iberoamericana de Argumentación* 1: 1-37.
- Walton, D. & Macagno, F. (2010). Defeasible Classifications and Inferences from Definitions. *Informal Logic* 30: 34-61.
- Macagno F., Walton D. (2010). Wrenching from Context: The Manipulation of Commitments. *Argumentation* 24, 3: 283-317.
- Macagno F., Walton D. (2010). Dichotomies and Oppositions in Legal Argumentation. *Ratio Juris* 23: 229-257.
- Macagno F., (2010). Definitions in law. *Bulletin suisse de linguistique appliquée* 2: 199-217.
- Macagno F., Walton D. (2010). What we hide in words: emotive words and persuasive definitions. *Journal of Pragmatics* 42: 1997-2013.

- Macagno F. (2009). The Dialectical-Dialogical Definition. *L'analisi linguistica e letteraria XVI Special Issue 1*: 443-461.
- Macagno F., Walton D. (2009). Argument from Analogy in Law, the Classical Tradition, and Recent Theories. *Philosophy and Rhetoric* 42 (2): 154-182.
- Macagno F., Walton D. (2009). Reasoning from Classification and Definition. *Argumentation* 23: 81-107.
- Walton D., Macagno F. (2009). Enthymemes, Argumentation Schemes, and Topics. *Logique et Analyse* 205: 39-56.
- Walton D., Macagno F. (2009). Classification and Ambiguity: the Role of Definition in a Conceptual System. *Studies in Logic, Grammar and Rhetoric* 16 (29): 1-20.
- Macagno F., Walton, D. (2008). The argumentative structure of persuasive definitions. *Ethical Theory and Moral Practice* 11(5): 525-549.
- Macagno, F., Walton, D. (2008). Persuasive Definitions: Values, Meanings and Implicit Disagreements. *Informal Logic* 28(3): 203-228.
- Macagno F. (2008). Dialectical Relevance and Dialogical Context in Walton's Pragmatic Theory. *Informal Logic* 28 (2): 102-128.
- Macagno F., Walton D. (2007). Types of Dialogue, Dialectical Relevance, and Textual Congruity. *Anthropology & Philosophy* 8 (1-2): 101-121.
- Macagno F., Walton D., Reed C. (2007). Argument Diagramming in Logic, Artificial Intelligence, and Law. *Knowledge Engineering Review* 22 (1): 87-109.
- Macagno F., Walton D. (2007). The Fallaciousness of Threats: Character and Ad Baculum. *Argumentation* 28(3): 203-228.
- Rowe G., Macagno F., Walton D., Reed C., (2006). Araucaria as a Tool for Diagramming Arguments in Teaching and Studying Philosophy. *Teaching Philosophy* 29 (2): 111-124.
- Macagno F, Walton D. (2005) Common Knowledge and Argumentation Schemes. *Studies in Communication Sciences* 5/2: 1-22.
- Macagno F, Walton D. (2005). Common Knowledge in Legal Reasoning about Evidence. *International Commentary on Evidence* 3/1: 1-42.

CONFERENCES

Book chapters

- Macagno, F. & Walton, D. (2013). Implicatures as Forms of Argument. In A. Capone et al. (eds.), *Perspectives on Pragmatics and Philosophy* (pp. 203-224). Berlin/New York: Springer.
- Macagno, F. (2013). The acts and strategies of defining. In G. Kišiček and I. Ž. Žagar (eds.), *What do We Know about the World? Rhetorical and Argumentative Perspectives* (pp. 63-78). Windsor (ON): Windsor studies in argumentation.
- Macagno F (2012). Reconstructing and assessing the conditions of meaningfulness. An argumentative approach to presupposition. In H. Ribeiro (ed.), *Inside Arguments: Logic and the Study of Argumentation* (pp. 247-268). Newcastle upon Tyne: Cambridge Scholars Publishing.
- Macagno F (2010). Dialectical and heuristic arguments: presumptions and burden of proof. In C. Reed and C. W. Tindale (Eds.), *Dialectics, Dialogue and Argumentation: An Examination of Douglas Walton's Theories of Reasoning and Argument*. London: College Publications.

Book reviews

- Macagno F. (2006). Book Review. Edward Schiappa. *Defining Reality. Definitions and the Politics of Meaning*. Carbondale/Edwardsville, 2003: Southern Illinois University Press: 207 pp. *Studies in Communications Sciences*: 251-254
- Macagno F. (2006). Book Review. Frans H. Van Eemeren and Rob Grootendorst, *A systematic theory of Argumentation*, Cambridge University Press, Cambridge 2004, 216 pp. *Studies in Communications Sciences*: 258-262
- 32 recensioni di libri ed articoli di argomentazione e linguistica per la rassegna di Linguistica Generale de «L'analisi linguistica e letteraria», anni 2005-2007.

Conferences

With peer review

- May 2013. What We Hide in Words: Value-Based Reasoning and Emotive Language. *OSSA Conference – The virtues of argumentation* (University of Windsor, May 22-25, 2013).
- May 2013. Commentary on CRITICISM IN NEED OF CLARIFICATION. *OSSA Conference – The virtues of argumentation* (University of Windsor, May 22-25, 2013).
- Invited Speaker. May 2013. Analogy and (re)definitions. *The role of analogy in argumentative discourse* (University of Coimbra, May 3-

4, 2013)

- April 2013. Personal attacks: Strategies and emotive reasoning. *III International Workshop on Argumentation: Beyond Current Paradigms* (UNED, Madrid 24-25 April 2013).
- January 2013. *Strategies of character attack*. Rhetoric in Society (Copenhagen, 15-18 January 2013).
- October 2012. With D. Walton and G. Sartor. Argumentation Schemes for Statutory Interpretation. In Araszkievicz, M., Myska, M., Smejkalova, T., Savelka, J., & Skop, M. (eds.) International Conference on Alternative Methods of Argumentation in Law (Brno 25 October 2012) (pp. 63-75). Brno: Masarykova Univ.
- October 2012. With G. Damele. *The dialogical force of implicit premises. Presumptions in legal enthymemes*. In Araszkievicz, M., Myska, M., Smejkalova, T., Savelka, J., & Skop, M. (eds.) International Conference on Alternative Methods of Argumentation in Law (Brno 25 October 2012) (pp. 41-53). Brno: Masarykova Univ.
- July 2012. With G. Damele. *Legal Argumentation in Constitutional Courts Decisions: A Rhetorical Analysis*. CADAAD (Braga, 4-7 July 2012).
- Keynote speaker. Giugno 2012. *The arguments of Interpretation*. alle Giornate tridentine di Retorica (Trento 7-8 June 2012)
- April 2012. The Rhetoric of Definitions. International Conference on Rhetoric (Postira, Croatia, 19-22 April 2012).
- November 2011. *The dialectical force of missing premises. Enthymemes as dialogical strategies*. ILLI International Workshop on Semantics, Pragmatics and Rhetoric (Donostia, 9-11 November 2011).
- May 2011. *Implicatures and hierarchies of presumption*. Argument Cultures: Proceedings of the 8th International Conference of the Ontario Society for the Study of Argumentation (OSSA) (University of Windsor, ON 18-21 May 2011).
- March 2011. *Reconstructing and assessing the conditions of meaningfulness. An argumentative approach to presupposition*. International Colloquium: "INSIDE ARGUMENTS – LOGIC VS ARGUMENTATION THEORY" (Faculty of Letters of the University of Coimbra, Portugal, 24-26 March 2011).
- January 2011. *Presupposing redefinitions: Implicit strategies for persuasively defining*. International Conference "Communication and Cognition 2011: Manipulation, Persuasion and Deception in Language" (University of Neuchâtel, Switzerland, January 26-28).
- July 2010. With D. Walton (2010). *Burdens of Proof and Persuasion in Everyday Argumentation*. In: Proceedings of the International Society for the Study of Argumentation. (ISSA), June 2010.

Amsterdam, June 29 - July 2, 2010, p. 1940-1950, AMSTERDAM:SIc Sat.

- May 2008. *The Dialectical/Dialogical Definition* IADA Workshop (Milan, 10-14 May 2008).
- February 2008. *Definitions in Law* VALS-ASLA (Lugano, 7-9 February 2008).
- August 2006. With D. Walton: *Argumentative Reasoning Patterns*. ECAI 2006 (Riva del Garda, 28 August – 2 September 2006).

Invited talks

- 12 December 2013. Università Cattolica del Sacro Cuore di Milano. *Che cosa nascondiamo nelle parole? Linguaggio emotivo e strutture argomentative*.
- 6 November 2013. Hunters College – City University of New York. *Emotive Language and Persuasive Definitions*.
- 27 November 2012 – 1 December 2012. Università della Svizzera Italiana. *Practical reasoning and hierarchies of values*. International Ph.D. Course on Practical reasoning – Argupolis.
- October 2012. Universidade de Coimbra. *Argumentação e emoções*.
- October 2012. Universidade Nova de Lisboa. *Enthymemes and implicit premises*. International Colloquium “Meaning and Arguments”.
- January 2012. Universitat de Barcelona. *Argumentation schemes as a teaching instrument*.
- November 2010. IFL Universidade Nova de Lisboa. *Presumptive approach to implicatures*.
- July 2010. IFL Universidade Nova de Lisboa. *Redefinitions and emotive language*.
- August 2009: CRRAR, University of Windsor. *What Words Hide. The Persuasive Definition*.
- October 2007: TAR Meeting – Amsterdam. *Persuasive Definition*.
- January 2007: Colloquium Lugano – Amsterdam. Title: *Argumentative uses of definition*.
- January 2006: Colloquium Lugano – Amsterdam. Title: *Definition as a predicable*.
- January 2005: Colloquium Lugano – Amsterdam. Title: *Definitions in Argumentation*.

GRANTS AND AWARDS

Grants and awards

- 2013. *Starting grant*. 5-year research grant.
- 2013. *Exploratory project*. Total award: 50.000 Euros.
- 2011-2014. Nominated in the Marquis' Who is who in the world.
- 2012. *Santander award for the scientific production*. 1st prize. Universidade Nova de Lisboa.
- 2011. Fundação para a Ciência e a Tecnologia. Post Doctoral Research Fellowship.
- 2010. Universidade Nova de Lisboa. Post Doctoral Research Fellowship.
- 2005-2008. Università Cattolica del Sacro Cuore di Milano. Ph.D. Grant.
- 2006. University of Winnipeg. Pre-Doctoral Fellowship.
- 2004. University of Dundee. Pre-Doctoral Research Fellowship.
- 2004. University of Winnipeg. Research Fellowship.
- 2004. Università Cattolica del Sacro Cuore di Milano. Investigation grant – Ministry for the Foreign Affairs.

SUPERVISION

Thesis supervision

- 2014. Master thesis of Catarina Alameida. *O impacto do programa Argue With Me no processo de ensino-aprendizagem na disciplina de Religião*.
- 2013. Master thesis of Filipe Fontes. *As estratégias argumentativas no discurso político eleitoral*.
- 2008. Master thesis of Fabrizio Bozzetti. *Il dialogo information seeking nella comunicazione terra-luna*.

REVIEWER AND BOARD OF EDITORS

Services to the field

- From 2012. Member of the editorial board of *Argumentation* and *Topoi*.
- 2013. Reviewer for *Argumentation, Informal Logic, Synthese, Philosophy and Rhetoric, Cognitive Development*,
- 2012. Reviewer for *Argumentation, Informal Logic, AI and Society, Philosophy and Rhetoric*
- 2011. Reviewer for *Pragmatics and Cognition, Informal Logic, Argumentation in Context, Topoi, Nature Climate Change, Education Research Journal*

LANGUAGES

Languages

- Italian – Native speaker
- English – C2 (Legal English)
- Portuguese B2
- German – B1
- French - B1