



Has the Employer ever had a qualified retirement plan?

Yes No

If yes, specify type of plan: _____

Does the employer utilize or provide leased employees?

Yes No

Is this proposal:

a new plan including administrative services and funding:
census data requested? (Name, DOB, DOH, annual compensation)

a takeover plan including administrative services and funding

Checklist of helpful information needed for takeover proposal:

- A copy of the latest enrollment package that is given to new employees
- Plan documents – adoption agreement, any amendments
- Plan participant valuation (statement of assets, account balances by fund/source, vested percentages)
- Copies of most recent plan year nondiscrimination and top-heavy tests
- Investment contract and related documents
- Census data

If this is a takeover, approximately how much are they paying annually for administrative services? _____

Who handles the administration now? (5500's, ADP test, participant statements, etc.) _____

Select the two most important objectives::

- | | | |
|-------------------------------|----------------------------|-----------------------------|
| Maximum tax deduction | Reward key employees | Motivate employees |
| Pre-tax savings for employees | Reward long term employees | Shifting costs to employees |
| Attract and retain employees | Reward all Employees | Other _____ |

Estimated amount of annual recurring contributions: _____

Estimated existing plan assets available for transfer: _____

Where are the investments now? _____

Are there any current surrender charges? Yes No If yes, ____%

Who will make the investment choices:

- The employer (or trustee) will direct all investments
- Each plan participant will direct all investments for their retirement account
- Other: _____

Payroll Frequency: Weekly Bi-weekly Semi-monthly Monthly

Investment Professional Information

Name: _____

Firm: _____ E-mail Address: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ B/D: _____

