



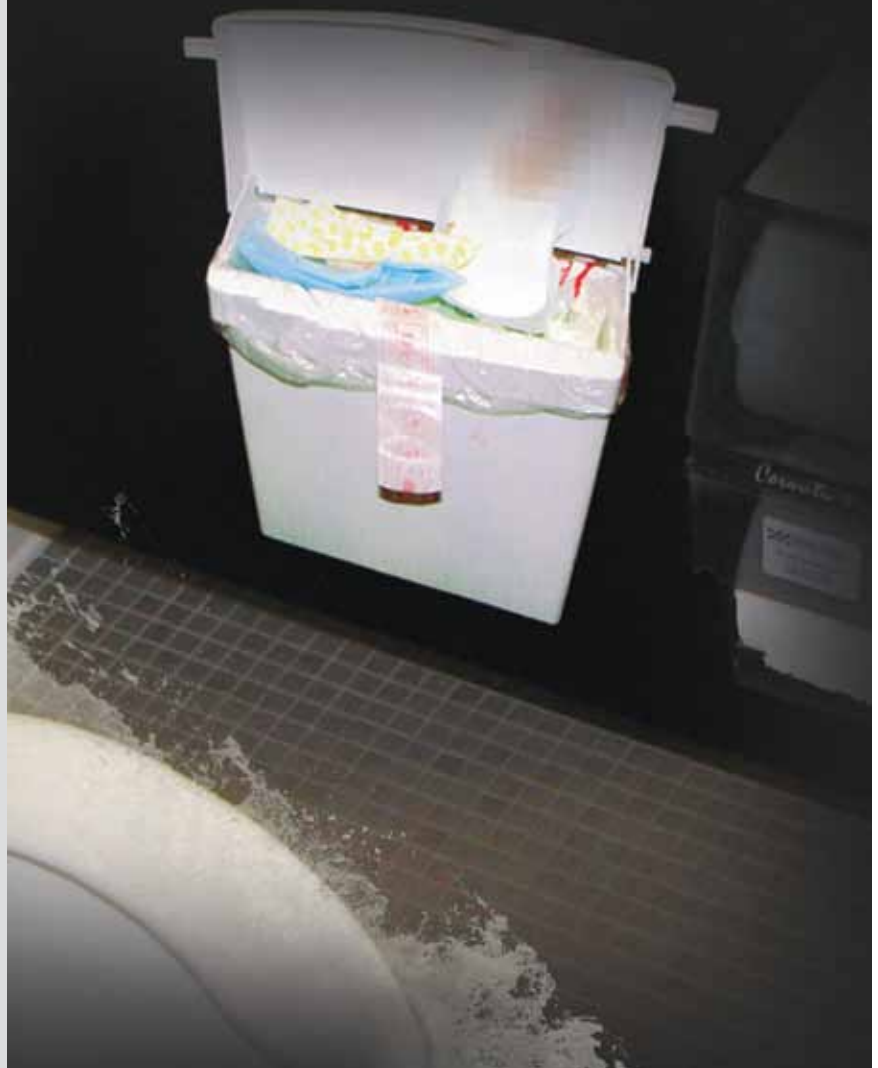
When was the last time **you** visited the **women's restroom?**

**What you'll find might shock you.**

# The disposal of feminine care products

is the **problem**  
no one  
wants to talk about.

That's why we developed the **Scensibles® System.**



Germs



Odors



Eyesore



Costs



Pollution

# The problem.

It's bigger than you think ... now let's talk about it.



## Germs

- The number-one bacteria hot spot in a women's restroom is the "sanitary" napkin disposal unit.
- Dangers of exposure to blood-borne pathogens are often overlooked.
- Germs, bacteria, and illnesses from person to person are often spread via contact with unclean restroom fixtures.
- Restroom users and custodial workers are exposed daily to potentially harmful germs and blood borne pathogens with only minimal precautions available to protect them.



## Odors

- Stall waste receptacles are usually emptied once or twice per day—harboring nasty odors.
- Odor ranks as one of the most common complaints from restroom visitors and is associated with an unclean, unhealthy environment.



## Eyesore

- Unwrapped, discarded feminine care products in stall waste receptacles are repulsive to view.
- Floors littered with soiled feminine care products ruin the aesthetics of even the finest restrooms.
- Stall waste receptacles are often streaked with blood and visibly dirty.



## Costs

- Tampons and pads clog toilets and cause pipe blockages, which lead to unscheduled maintenance calls, time-consuming cleanups, and expensive plumbing repairs.
- Tampons and pads do not disintegrate, decompose, or disperse in the short amount of time spent in the sewer system. Damages to pumps and motors as well as removal at the waste water treatment plant; adds to the cost of operation and tax bills.
- Septic, recreational vehicles, and marine sanitation systems are severely damaged from the flushing of feminine care products.



## Pollution

- Overflows from combined storm and sanitary sewer systems go into rivers, lakes and oceans.
- The Center for Marine Conservation reports over 600,000 tampons and tampon applicators were collected along coastal areas during the annual one day International Coastal Cleanup over the past 25 years.
- Sea turtles, birds, and fish ingest trash for food which destroys their digestive tracts.

## The facts.

### Speak for themselves.

OSHA's Blood Borne Pathogen Standard expects that feminine hygiene products be discarded into waste receptacles that are properly lined to prevent contact with the contents. During emptying, if there is the potential for blood to be released from the product; it is the employer's responsibility to determine if it should be handled as regulated waste.

All blood, including menstrual blood, carries the risk of blood borne pathogens such as Hepatitis and may survive outside the body for several days, even on a dry surface, and still be infectious.

Only human waste and toilet paper should be flushed down a toilet. Any solid or viscous matter has the potential to cause blockages in public sewer systems and can impede operations.

Tampons clog leach tubes and cause tank back up in septic systems.

## The founder.

### Talks to you.

Disposing of feminine care items. It's not a subject that was likely to come up with my girlfriends on the phone or over a cup of coffee. That is until now. Now I can't stop talking about it. "The problem" began to really bother

me a few years ago. I started to notice signs in public restrooms: "Do not flush tampons and other feminine care items because they cause clogs." What was the alternative? Discarding products in a visibly dirty bin, overflowing with smelly, unsightly items? This was unacceptable to me. Why should women have to put up with these hideous conditions? And it's a legitimate health concern.

I knew there must be a better way. We put considerable time and effort in coming up with the design and features of Scensibles®, a unique product that addresses "the problem" head on. It's the kind of product that people say "that makes so much sense!" We believe you will too! Put Scensibles® in your women's facilities and you will do more than create attractive, user friendly restrooms. You'll also contribute to a more hygienic public environment and save on expensive plumbing repairs as well!

Sincerely

Ann Germanow



# The solution.

It's worth talking about.

## SCENSIBLES®

**Scented bags for clean, easy, discreet disposal of feminine care products: pads, tampons, and panty liners.**

**Single-use oxo-biodegradable plastic bags with a pleasant fresh scent**

**Contemporary pink on pink, flower pattern**

**Easy tie handle closure**

**Accommodates varying sizes of feminine care products**

**High density poly, 1ml thick material  
3<sup>3</sup>/<sub>8</sub>" x 9<sup>3</sup>/<sub>4</sub>" x 2" gusset**

## The benefits.

**More than just talk.**

**Eases concerns** of contact with germs and exposure to possible blood-borne pathogens

**Conceals contents**

**Provides discreet disposal** in or out of the stall

**Keeps stall waste receptacle cleaner**—shorten time emptying and disinfecting

**Inhibits the growth of odor-causing bacteria** with built-in antimicrobial agents

**Masks odors**

Provides an **easy alternative to flushing**

Reduces costly maintenance and repairs of plumbing systems

**Reduces toilet paper consumption**—no need to wrap product in wads of toilet paper

**Oxo-Biodegradable plastic**



# The system.

Straight talk.

## Single-bag dispensing

Simple installation with double-sided foam tape or screws

Quick, convenient refilling

Easy-to-clean

Durable imprinted instructions

Additional vinyl adhesive sign at no charge



## Refills

Box contains 50 interleaved bags



(SBX)

## Standard Dispensers

- Classic white, satin chrome, black and stainless steel
- 3 3/4" x 5 1/4" x 1"



(SDW)



(SDSC)



(SDBL)



(SDSS)

## Combination Dispenser Receptacles

- All-in-one units
- Classic white and stainless steel



(CDW)

- 11 1/2" x 9 3/4" x 5 5/8"
- Removable rigid plastic liner
- Use Combo Liner Bag (LBCD)



(CDSS)

- 11" x 8" x 4"
- Use SecureFit360 Liner Bag (LBSF360)

## Locking Dispensers

- Opens with easy to use key
- Classic white and stainless steel



(LD)

- 3 3/4" x 5 1/3" x 1 1/3"
- Choose from 4 translucent color windows



(LDSS)

- 3 3/4" x 6 1/2" x 1 1/8"

# Specially designed liner bags.

The only choice.

**Completely covers the inside surface to protect from soiling**

**Encloses discarded products; reducing risk of exposure to possible blood borne pathogens**

**Masks odors**

**Exceeds OSHA expectations of protecting janitorial staff**

**Inhibits the growth of odor-causing bacteria with built-in antimicrobial agents**

**Keeps stall feminine waste receptacles clean**

**Prevents cleaning staff from unsafe removal practices**

**Oxo-biodegradable plastic**

**Fragrance, Low density poly, 1 ml thick**

## SecureFit 360® Liner (LBSF360)



- Custom design with unique strap to secure in place and for safe removal
- Fits Surface Mounted Metal, Stainless and Plastic Disposal Receptacles
- Size: 13" x 14" with 6" strap



## Multi Liner (LBM)



- Flexible open-end bag
- Fits Floor, Partition Recessed, Dual Access Partition Mounted and Rubbermaid 6140 Disposal Receptacles
- Size: 10" x 4" x 12"

## Combo Liner (LBCD)



- Tight fitting open-end bag
- Fits CDW White Combination Dispenser Receptacle
- Size: 9 1/2" x 3 1/2" x 12"

# Brown waxed paper bags.

A real problem to talk about.



Waxed paper liner bags do not control odors or hold their form, resulting in a pile of dirty products outside of the bag and exposing the contents.

Stall feminine waste receptacles cannot serve as both a dispenser of stacks of waxed paper liners and a container to hold soiled discarded products.

Needles and other sharps are frequently discarded in feminine waste receptacles, increasing risk of potentially harmful punctures.

# The comments.

Who's talking about the Scensibles® System.



“We were experiencing expensive plumbing blockages from feminine care items at a number of our properties. The installation of the Scensibles® system took care of the problem. The way I look at it, every tampon not flushed is a success story! I believe that supplying our tenants with these hygiene products reflects our concern for not only their health but the health of their patients.”

— Bruce H. Hunt, Director Commercial Property Management,  
THE CABOT GROUP, Inc.

“The Scensible Source solution is a cost efficient, and safe, green alternative to traditional disposal methods. Not only does this healthy approach reduce the labor of custodians, but customers appreciate the ease and eco-design of the system. Although no one likes to discuss disposal of feminine products, Scensibles is the best replacement system — everyone benefits: customers, custodians, and the environment!”

— Perry Shimanoff, Cleaning Consultant

“Plumbing problems, sanitary and cleaning issues, and cleaner rest rooms—it's amazing to find a product that solves all three. The day we had Scensibles installed, I immediately began getting e-mails from women in the building, thanking us for this great solution. As a property manager, I see feminine hygiene products as a problem with plumbing and clogs. Since we installed Scensibles, we have not had a single maintenance issue related to feminine hygiene products. This has saved us a great deal of money!”

— D. Mark Campbell, Former Director of Administrative Services/Property  
Manager for Association United States Army

“I discovered your product (SCENSIBLES) in the ladies' room at Wegmans. I was initially attracted by the subtle and pleasant scent (which is very unusual in a public restroom) so I looked around the stall. The pretty pink bags caught my eye and my curiosity so I pulled one out. I thought WOW! I must say, that was the most pleasant experience I've ever had in a public restroom.”

— Milinda Perez, Consumer

“I like the fact that women can use these bags, dump hygiene items in there, and then toss them in the regular trash. It's much better than cleaning staff having to stick their hands in the containers and pull used products out. Not everyone wraps up their [waste], so blood-borne pathogens are a problem. Also, [some passengers] would drop needles in the sanitary napkin receptacles, even though we provide a needle container.”

— Ellen White, Kingston Dock The Washington State Ferry System

“The sanitary disposal bags (SecureFit360) are working great inside of the restrooms here at the airport. The employees love the durability and scent of the bags. The handle on the bag is great for removing them out of the bins. An important factor is the sanitary disposal bags appearance look much better inside the bins. I actually received hugs from the employees for introducing these bags to them. Thanks for creating a bag that we could use to make our employees happy and provide a better appearance inside of the restrooms.”

— Melody Smith, Hartsfield-Jackson Atlanta Airport

“We are pleased with the improvement in cleanliness and convenience the Scensibles bags offers our tenants. We have found the product to be a cost-effective alternative to the traditional waxed bags. Our janitorial staff is thrilled with the ease of disposal.”

— Robert C. Tail, President of Broadstone Real Estate LLC.

## Customers value the health and environmental benefits of the SCENSIBLES® System

- Grocery Stores
- Restaurants
- Ferry Systems
- Banks
- Colleges/Universities
- Hotels/Motels
- Airports
- Health Clubs
- Manufacturing Plants
- Theaters
- Office Buildings/Complexes
- Spas/Salons
- Hospitals
- Animal Hospitals
- Recreation/Entertainment Venues
- Medical/Dental Clinics
- Government/Military
- Service Agencies
- Museums
- Places of Worship
- Campgrounds
- Parochial and Public Schools

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