

CAPABILITY STATEMENT



SummerStreetAdvisors

COMPANY OVERVIEW

Summer Street Advisors (SSA) is full-service real estate advisory firm founded by Mr. Jack Mullen in 2010. SSA provides a full range of asset & transaction management services in the commercial real estate industry throughout the United States and The Territories. Prior to the formation of SSA, Mr. Mullen was an executive member of GE Capital Real Estate's Global Valuation team. He has an MBA from Fordham University and a BA in Economics & Political Science from Salve Regina University. Mr. Mullen currently serves as the Vice-President of the Real Estate Finance Association of CT (REFA CT).

CORE SERVICES

- Site Inspections for Financial Valuation
- Real Estate Valuation – Office, Retail, Multifamily, Single Family, Industrial, Hospital, Land, Mobile Home
- Risk Rating Validation
- Underwriting – Real Estate Loans & Assets
- Legal & Financial Documentation Review
- Asset & Transaction Management

OTHER SERVICES PROVIDED

- Lease Review & Administration
- Property Financial Review & Evaluation
- Loan Restructuring
- Business Plan Formulation & Execution

DIFFERENTIATORS

- Services provided on assets in excess of \$10 billion, in over 100 transactions ranging from \$5,000 to \$1 billion in value;
- Services provided by seasoned and certified professionals appraisals, environmental evaluation, title research, and engineering;
- Expertise in banking, law, real estate management, construction loan management and operations.

PAST PERFORMANCE

- **\$29 Billion Multifamily Loan Portfolio Acquisition (Fannie Mae, Freddie Mac and the Federal Housing Administration)** – Performed credit risk assessment for the acquisition of a bank portfolio, including property/loan valuations, loan review, underwriting, and site inspections. **Ranieri Partners/WL Ross & Co.** – Jon Pfiel, Principal, (617) 803-3896.
- **\$200 Million Acquisition of Nationally Chartered Bank.** Provided advisory services for the acquisition of a nationally chartered bank, including valuation of the bank's loan portfolio, an estimate of expected loan losses and an assessment of the bank's capital adequacy. **Home Savings and Loan Company** - Matt Garrity, Executive Vice President, (216) 702-5696.
- **\$475 Million CMBS Restructuring (32 Properties; 5 states)** – Working with a Special Servicer, SSA provided advisory and loan restructuring services, including underwriting, property operations review, legal strategy and business plan execution. **Torchlight Investors**, Steve Altman, Managing Director, (212) 488-5640.
- **\$65 Million Shopping Center Development Acquisition** – Retained by the purchaser, SSA performed diligence and financial review services, including abstracting leases, review and verification of financial underwriting and analysis of property cash flow and expenses for comparison against documentation and projections. **Carlton Group**, Navish Chawla, Chief Investment Officer, (212) 716-5609.

Company Data

DUNS Number:	014776786
CAGE Code:	6VW62
EIN:	271648048
NAICS Codes:	525990, 531110, 531320, 531390, 524126, 523110 522294,522310
PSC Codes:	B545, R402, R404, R411, R611, R710, X1AA, X1AA
SAM Registration:	Active
Accepting Credit Cards:	YES
Business Size:	Small Business
Approved accounting processes in place	Established in Westport, CT in 2010

Contact Information

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