Where to find salary information?

*The Chronicle of Higher Education*
Salary Explorer

The National Association of Colleges and Employers (NACE)
[http://www.naceweb.org/salary_calculator/?referal=research&menuID=6037&nodetype=1](http://www.naceweb.org/salary_calculator/?referal=research&menuID=6037&nodetype=1)
They have salary surveys and salary calculators

*Sacramento Bee*
(Faculty salaries for UC and Cal State)

IEEE-USA's Salary Calculator
Institute of Electrical and Electronics Engineers (careers in industry)

Others:
Monster.com
CareerBuilder.com

**Suggested Readings:**
CollegeGrad.com. (2008). “Successful job offer negotiation.” Available at:  

“Evaluating and negotiating job offers.” Available at: [http://www.rileyguide.com/offers.html](http://www.rileyguide.com/offers.html)


Miller, L. E. (2009). “Five ways to negotiate a better job offer ... Despite the economy.” Available at:  

Weiss, T. (2009). “How to negotiate for a better salary, even now.” Available at:  