

	<u>YE Actual</u>	<u>Budget</u>	<u>YE Actual</u>	<u>Budget</u>	<u>YE Actual</u>	<u>Budget</u>	<u>Budget</u>
Income 4000 · Membership Dues							
4010 · Membership Dues	55,534.33	50,000.00	59,574.94	54,000.00	65,632.48	58,000.00	65,000.00
Total 4000 · Membership Dues	55,534.33	50,000.00	59,574.94	54,000.00	65,632.48	58,000.00	65,000.00
4100 · Contributed Support							
4105 · Contributions Centers	6,097.45	7,000.00	4,300.34	6,000.00	3,613.10	5,000.00	5,000.00
4110 · Contributions Individuals	12,957.82	12,500.00	5,811.60	6,000.00	3,145.00	6,000.00	7,500.00
4115 · Auction- Education & Networking			16,585.00	7,500.00	16,612.25	12,000.00	10,000.00
4120 · Contributions Visionary Council	22,844.92	24,000.00	20,200.00	20,000.00	17,000.00	22,000.00	22,000.00
4125 · Contributions Organizations	9,500.00	7,500.00	8,000.00	7,500.00	8,075.00	10,000.00	10,000.00
4130 · Contributions Grants	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00
Total 4100 · Contributed Support	51,400.19	56,000.00	54,896.94	47,000.00	48,445.35	55,000.00	54,500.00
4150 · Revenues							
4160 · Cost Savings Partnership							
4161 · Health Benefits Admin Fee	0.00	0.00	12,036.00	10,800.00	13,440.00	12,000.00	13,000.00
Total 4160 · Cost Savings Partnership	0.00	0.00	12,036.00	10,800.00	13,440.00	12,000.00	13,000.00
4200 · Consulting Services							
4210 · Consulting Income	3,350.00	5,000.00	700.00	3,000.00	1,700.00	750.00	750.00
4215 · Consulting Travel	1,486.77	1,000.00	180.34	1,000.00	398.41	500.00	500.00
Total 4200 · Consulting Services	4,836.77	6,000.00	880.34	4,000.00	2,098.41	1,250.00	1,250.00
4300 · Education and Networking							
4112 · Continuum Initiative	0.00	0.00	1,506.22	0.00	0.00	0.00	0.00
4310 · Annual Conference	48,165.02	52,000.00	52,713.26	49,500.00	57,332.00	51,000.00	51,000.00
4314 · Staff Level Trainings	1,450.00	2,500.00	1,540.00	2,000.00	4,895.00	2,000.00	2,500.00
Total 4300 · Education and Networking	49,615.02	54,500.00	55,759.48	51,500.00	62,227.00	53,000.00	53,500.00
4400 · Career Development							
4410 · Leadership Endowment	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00	1,000.00	1,000.00
Total 4400 · Career Development	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00	1,000.00	1,000.00
4500 · ECCC Ministry Advocacy							
4510 · Communications & Merchandise	166.53	500.00	822.80	1,000.00	277.00	500.00	500.00
4520 · General Convention			13,000.00	13,600.00	0.00	0.00	0.00
Total 4500 · ECCC Ministry Advocacy	166.53	500.00	13,822.80	14,600.00	277.00	500.00	500.00
4900 · Misc Revenue							
4910 · Misc. Revenue	49.98	500.00	210.93	100.00	545.03	100.00	100.00
4915 · ESC Benefits Admin Fees	2,500.00		2,350.00	2,500.00	1,200.00	2,200.00	1,200.00
Total 4900 · Misc Revenue	2,549.98	500.00	2,560.93	2,600.00	1,745.03	2,300.00	1,300.00
Total 4150 · Revenues	58,168.30	62,500.00	86,059.55	84,500.00	81,287.44	70,050.00	70,550.00
Total Income	165,102.82	168,500.00	200,531.43	185,500.00	195,365.27	183,050.00	190,050.00

Expense

7200 · Salaries & Related Expenses

7220 · Director	22,617.69	21,672.00	19,453.80	20,000.00			
7221 · Salary	240.41	275.00	266.59	250.00	39,901.92	40,000.00	40,800.00
7222 · FICA/Medicare	22,858.10	21,947.00	19,720.39	20,250.00	3,187.49	3,060.00	3,121.20
7223 · Employee Benefits					11,435.10	11,430.00	12,347.04
7224 · Workers Compensation	38,108.15	38,108.00	39,251.32	39,251.00	546.53	525.00	600.00
Total 7220 · Director	9,852.00	10,211.00	10,343.22	10,496.00	55,071.04	55,015.00	56,868.24
7230 · Communications Director	403.59	500.00	523.20	500.00			
7231 · Salary	48,363.74	48,819.00	50,117.74	50,247.00	15,868.01	18,700.00	19,704.00
7232 · FICA/Medicare					1,262.77	1,431.00	1,507.36
7233 · Employee Benefits	2,246.46	2,000.00	7,407.18	8,268.00	1,275.13	2,289.00	6,511.84
7234 · Workers Compensation	0.00	500.00	110.21		240.47	250.00	300.00
Total 7230 · Communications Director	2,246.46	2,500.00	7,517.39	8,268.00	18,646.38	22,670.00	28,023.20
Total 7200 · Salaries & Related Expenses	73,468.30	73,266.00	77,355.52	78,765.00	73,717.42	77,685.00	84,891.44

8000 · Program Expenses

8100 · Cost Savings Partnership							
8110 · Purchasing/New Partnerships	1,600.00	1,600.00	2,120.45	2,000.00	0.00	0.00	0.00
8370 · Ecumenical Networking			1,015.00		2,674.85	3,000.00	3,000.00
Total 8100 · Cost Savings Partnership	1,600.00	1,600.00	3,135.45	2,000.00	2,674.85	3,000.00	3,000.00
8200 · Consulting							
8210 · Consultants' Fee	0.00	0.00	0.00	0.00	1,700.00	750.00	750.00
8215 · Consultants' Travel	1,486.77	1,000.00	180.34	1,000.00	398.41	500.00	500.00
8220 · Mentoring for Consultants	0.00	1,000.00	0.00	500.00	0.00	0.00	0.00
Total 8200 · Consulting	1,486.77	2,000.00	180.34	1,500.00	2,098.41	1,250.00	1,250.00
8300 · Education and Networking							
8310 · Webinars & Online Resources	0.00	0.00	0.00	500.00	0.00	500.00	0.00
8315 · ECCC Face to Face Visits	958.32	1,000.00	1,050.89	1,000.00	1,712.37	1,000.00	1,000.00
8320 · Annual Conference							
8321 · Lodging/Meeting/Food	33,525.00		36,340.50		39,180.50		
8322 · Snacks/Beverage/Entertainment	1,948.00		2,684.62		2,060.35		
8323 · Wellness/Trip	3,458.00		1,900.00		2,123.66		
8324 · Materials	852.48		706.50		834.14		
8325 · Presenters/Staff	3,362.20		5,206.74		6,937.84		
8326 · Miscellaneous	742.31		963.00		1,672.64		
8327 · Transportation	1,051.02		2,100.00		2,090.47		
8320 · Annual Conference - Other	0.00	46,000.00	0.00	43,000.00	0.00	47,000.00	47,000.00
Total 8320 · Annual Conference	44,939.01	46,000.00	49,901.36	43,000.00	54,899.60	47,000.00	47,000.00

8330 · Staff Level Trainings	1,677.44	2,500.00	1,540.00	2,000.00	5,282.93	2,000.00	2,000.00
8340 · Continuum Initiative Expense	0.00	0.00	3,012.44	1,600.00	0.00	0.00	0.00
8350 · Event Scholarships	900.00	1,000.00	0.00	1,000.00	200.00	1,000.00	2,000.00
8360 · ACA - EEP Certification			300.00		300.00	300.00	300.00
8380 · Staff Continuing Education					666.89	2,000.00	2,000.00
Total 8300 · Education and Networking	48,474.77	50,500.00	55,804.69	49,100.00	63,061.79	53,800.00	54,300.00
8500 · ECCC Ministry Advocacy							
8505 · Staff Travel	1,961.16	2,000.00	3,349.64	2,000.00	3,191.64	2,000.00	2,000.00
8510 · Visionary Council	6,633.98	6,000.00	7,800.65	6,000.00	4,703.68	6,000.00	6,000.00
8515 · General Convention	0.00	0.00	12,987.68	12,000.00	2,000.00	2,000.00	2,000.00
8530 · Affil. Org. Support	245.00	245.00	395.00	245.00	821.89	500.00	500.00
Total 8500 · ECCC Ministry Advocacy	8,840.14	8,245.00	24,532.97	20,245.00	10,717.21	10,500.00	10,500.00
8900 · New Projects							
8910 · Misc/New Projects	515.55	500.00	3,437.56	1,000.00	3,165.68	2,000.00	1,500.00
Total 8900 · New Projects	515.55	500.00	3,437.56	1,000.00	3,165.68	2,000.00	1,500.00
Total 8000 · Program Expenses	60,917.23	62,845.00	87,091.01	73,845.00	81,717.94	70,550.00	70,550.00
9000 · Administrative Expenses							
9100 · Board of Directors							
9110 · Board Meetings	13,786.17	13,000.00	15,583.33	14,000.00	16,303.77	15,000.00	16,000.00
9120 · Annual Conference Prep/Visit	713.93	2,000.00	1,085.00	1,000.00	2,084.34	2,000.00	1,500.00
Total 9100 · Board of Directors	14,500.10	15,000.00	16,668.33	15,000.00	18,388.11	17,000.00	17,500.00
9200 · Communications							
9220 · Telephone and Internet	1,560.00	1,600.00	1,560.00	1,560.00	960.00	1,800.00	1,800.00
9225 · Website	829.99	300.00	470.75	500.00	1,094.55	750.00	1,000.00
9230 · Postage	629.25	1,000.00	770.60	800.00	813.04	800.00	1,000.00
9235 · Newsletter Printing	688.50	600.00	688.50	600.00	910.35	700.00	1,000.00
9240 · Merchandise	258.98	500.00	1,211.78	1,000.00	1,683.87	500.00	500.00
Total 9200 · Communications	3,966.72	4,000.00	4,701.63	4,460.00	5,461.81	4,550.00	5,300.00

9300 · Non-Personnel Expenses							
9310 · Office Supplies	787.25	500.00	915.93	750.00	657.40	750.00	750.00
9315 · Office Printing	643.00	500.00	434.15	500.00	246.15	500.00	500.00
9320 · Office Equipment	429.18	500.00	1,059.80	500.00	2,669.35	3,000.00	2,000.00
9325 · Office Space Rental	4,008.00	4,128.00	4,248.00	4,248.00	0.00	0.00	0.00
9330 · Audit / Review	1,900.00	1,700.00	2,500.00	1,900.00	2,700.00	2,500.00	2,500.00
9340 · Professional Service - Legal	385.00	370.00	395.00	385.00	370.00	400.00	400.00
9350 · Insurance - D&O/Liability	1,710.00	1,600.00	1,610.00	1,600.00	1,890.00	1,600.00	1,600.00
9360 · Credit Card Fees	14.80		1,488.68		821.84	1,000.00	1,000.00
Total 9300 · Non-Personnel Expenses	9,877.23	9,298.00	12,651.56	9,883.00	9,354.74	9,750.00	8,750.00
9400 · Misc Expenses							
9410 · Miscellaneous	620.85	750.00	878.06	750.00	709.16	750.00	750.00
9420 · Payroll Services	631.23	500.00	819.26	650.00	1,265.77	650.00	1,200.00
9430 · Reconciliation Discrepancies	0.00	0.00	-0.09	0.00	0.01	0.00	0.00
9440 · Contingency Provisions	1,888.00	0.00	0.00	0.00	1,201.28	2,000.00	1,000.00
Total 9400 · Misc Expenses	3,140.08	1,250.00	1,697.23	1,400.00	3,176.22	3,400.00	2,950.00
Total 9000 · Administrative Expenses	31,484.13	29,548.00	35,718.75	30,743.00	36,380.88	34,700.00	34,500.00
Total Expense	165,869.66	165,659.00	200,165.28	183,353.00	191,816.24	182,935.00	189,941.44
Net Ordinary Income	-766.84	2,841.00	366.15	2,147.00	3,549.03	115.00	108.56