

3 Step Success Plan

IMPROVE YOURSELF	BUILD A TEAM	BECOME A LEADER
<p>0-30 PEPS = 0 - 30 days</p> <p>20 CRITICAL INITIAL SKILLS</p> <p>Time Focus: 95% Personal effectiveness 5% on recruiting</p> <p>Action Items:</p> <ul style="list-style-type: none"> <input type="checkbox"/> 3-way Welcome Call with upline <input type="checkbox"/> Get FIN # <input type="checkbox"/> Become Preferred Customer <input type="checkbox"/> Sign up for Voice Com <input type="checkbox"/> Gain a firm knowledge of Juice Plus & VF at www.juiceplus.com, www.juiceplusvirtualfranchise.com <input type="checkbox"/> www.thepeak.bz <ul style="list-style-type: none"> • Virtual Franchise webinar • Getting Started webinar <input type="checkbox"/> Starter Guide: <ul style="list-style-type: none"> • Commit to 10-1-10 • Sharing your story • Events: 2 Wellness Presentations • Make an effective list of 200 names <input type="checkbox"/> Set up JP websites <input type="checkbox"/> RI Training <ul style="list-style-type: none"> • Take the PE Profile • Participate in the RI Game <input type="checkbox"/> Have a personal improvement <p>•Goals:</p> <ul style="list-style-type: none"> • Enroll customers & distributors • 5 PC's - Receive JP for free • Fast Track to DD • Increase Profile PEPs to 30+ • Green/Yellow in first 20 skills 	<p>31-45 PEPS = 30-150 days</p> <p>20 CRITICAL INITIAL SKILLS</p> <p>Time Focus: 15% on personal improvement 50% on recruiting 30% on training new distributors 5% on retention</p> <p>Action Items:</p> <ul style="list-style-type: none"> <input type="checkbox"/> 10—30 hours per week commitment <input type="checkbox"/> Make 8-10 contacts per week <input type="checkbox"/> 60% conversion rate on contacts to a presentation (dvd, event, web walk, 3-way call, meeting...) <input type="checkbox"/> 90% conversion rate on follow up to customer or distributor <input type="checkbox"/> Track overall conversion of contacts to distributors <input type="checkbox"/> Help new distributors 10-1-10 <input type="checkbox"/> Take PE Profile Quarterly <input type="checkbox"/> Qualify your business <p>Goals:</p> <ul style="list-style-type: none"> • Complete 10-1-10 • 15—25 distributors on team • 3-5 committed to leadership track • Break even and then Residual Income of \$1500/month • Fast Track to SC • 3+ Club Qualifier • Increase PEPs to 45+ • Green/Yellow in team building skills 	<p>46-70 PEPS = SSC, QNMD, NMD, 39 Club</p> <p>10 CRITICAL INITIAL SKILLS</p> <p>Time Focus: 10% on personal improvement 15% recruiting 65% training new leaders 10% on retention</p> <p>Action Items:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Full time/professional commitment <input type="checkbox"/> Training using team PE Profile Results <input type="checkbox"/> Training system using RI Game <input type="checkbox"/> Enroll 1 - 2 new front lines each month <input type="checkbox"/> Promote 1 new leader each month <p>Goals:</p> <ul style="list-style-type: none"> • Fast Track to SSC, QNMD, NMD • 15 or more leaders • 20+ serious business builders • 50 - 100 preferred customers • Stage recognition for team members • 100 representatives in education system and events • At least 250 team members • 12, 24, 39 Club Qualifier • \$100,000+ Residual Income • Increase PEPs to 70+ • Green/Yellow in leadership skills • Increase team PEPs average to over 30