



**City of San Bernardino**  
**Historical and Pioneer Society**  
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## **LIBRARY NEWS JUNE 2013**

By Richard D. Thompson, Librarian

### **BUSINESS HOUSES AND SOME PUBLIC WORKS IN SAN BERNARDINO — 1892**

Quite some time ago, probably 35 years, I ran across a story in the January 1, 1892, issue of the San Bernardino *Courier* that struck me as being most unusual, a story mostly about local business houses. Its length alone made it notably different. In the introductory paragraph the article states that a "corps of the best writers" compiled it. It is over 33,000 words long, and this certainly lends credence to the "corps" of writers needed for such a task. Sometimes the style is formulaic, but after all, these stories are basically the same thing—business biographies—and repetition is to be expected. At other times the writing is not bad. I particularly like the description of Meyerstein's clothing store (p. 81) as having a "tempting assortment of haberdashial habiliments" and salesmen who were "pertinaciously persuasive and polite."

The San Bernardino *Courier* began on October 10, 1886, and was owned by prominent businessmen, with William Edwin W. Lightfoot being the major investor. Lightfoot was born in Iowa and moved to the Mojave Desert in 1868. He lived in Oro Grande and Barstow, and for several years owned and operated Cottonwood Station, a commercial outpost located halfway between those two communities. Unfortunately, the newspaper business was ferociously competitive, and making a profit was practically impossible. The paper folded in 1894.

It had been my intent to find photographs of the buildings mentioned in this story (and photographs do exist of many, if not most of them), and to find photos of the persons named, as well. As time goes by, it is looking less and less likely that I am going to get around to doing that. I feel the information is too good to let pass by, and so it is presented below. There have been attempts in various communities to recreate the 1890 U.S. Federal Census, which was destroyed by fire, and this story from the *Courier*, together with other sources, would go a long way in recreating San Bernardino's 1890 census.

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### **SAN BERNARDINO COURIER, FRIDAY, JANUARY 1, 1892.** **OUR ANNUAL.**

This COURIER Annual is presented to the public this morning and New Year's day for their critical consideration. It is the first time a paper has ever been issued from this office in annual form, that dealt solely with San Bernardino city and its resources. The COURIER is proud of San Bernardino city, and cannot give it too much space for praise. The Annual contains a full write-up of our leading business houses. The articles in The Annual are written by a corps of the best writers in the city and the subjects on which they wrote are fully dwelt upon. With The Annual, The Courier wishes all its readers a happy New Year and many blessings.

**SAN BERNARDINO CITY**  
**ONE OF THE MOST PROSPEROUS CITIES ON THE COAST**  
**THE GARDEN CITY OF THE SOUTH**

**The San Bernardino of Ten Years Ago and the San Bernardino of Today.**  
**The Cause of Her Growth—The Future Outlook.**

San Bernardino city! Where can another city on the Pacific coast hold up to the world such a progressive history as San Bernardino city since the year 1882? There is not one. People often ask where is the city of San Bernardino? The city of San Bernardino is situated in the northern part of the beautiful valley of San Bernardino and about six miles south of the Sierra Madre mountain range, and 531 miles south of San Francisco, on the great thoroughfares that run southeastward, and those which penetrate the desert region of the interior basin.

The city of San Bernardino was originally laid out by the Mormons, on the same plan as the city of Salt Lake. The city is situated in the center of some of the finest farming land in the state, which is one of the city's greatest resources, as these lands are all thickly settled and growing into little cities themselves.

The city formerly occupied a mile square, this being the area of the city for nearly forty years. In April, 1891, the city limits were extended and the city area is now six and one-quarter square miles. San Bernardino, for the last ten years, has been growing rapidly and making gigantic strides which will surely make her the second city of southern California. For years the term "mossbacks" was extensively used against the city, but now that term can no longer be applicable to the city. The spirit of progress is about in all portions of the city. The old-time frame and adobe buildings are fast passing away and handsome structures being built in their place. This is true in regard to both business and private buildings. The old adobe building that stood so many years on the old corner, surrounded by the old dilapidated split picket fence, can no longer be seen; in its place stands a magnificent brick or frame structure, surrounded by the prettiest of lawns.

Prior to the building of the railroad into the county all communication with the outside world was by stage coach. But that dirty and disagreeable method of travel has long since been banished from our city's history. The first nearest approach to railroad accommodation for San Bernardino was when the Southern Pacific built into Colton, prior to 1882. Still San Bernardino was not satisfied with this, but she must have a railroad of her own, and not be compelled to depend on a sister city for the transportation of her people. Soon the opportunity offered itself and San Bernardino was there to take it, for better or for worse. The Santa Fe offered to run into the city for a certain sum and to build a depot and establish their car and machine shops in this city. The citizens met in mass meeting and accepted the terms of the railroad. With this movement new life was infused into the city of San Bernardino, and the day the first train pulled into the Santa Fe yards on Third street it marked a new era for the city. People now commenced to notice our city and came and visited it. The beauty of the surroundings pleased them and many concluded to remain.

What had been five, ten and fifteen-acre lots were cut up into little building lots of about 75 x 150 feet and neat little homes were built all over the city. This was in 1885. After a little time the Santa Fe built their fine depot and machine-shops, round-house, etc., which brought a large number of men into the city; these men brought their families, and they too built up little homes and in a short while a little city was built in and about the depot. Business in the city increased, new firms sprung up all over and the demand for stores became great. Far-seeing business men from all over the state centered their eyes on San Bernardino as the coming city of southern California. Property owners who owned vacant lots in the vicinity of Third, D and E streets, went to work at once putting up stores, which were rented before the

foundations were completed. The demands for tenement houses was daily increasing, and neat little cottages were built on every empty lot that could be found.

Street-car lines were put in operation on many of the streets, and the city had a live metropolitan appearance. For several years the city was lighted only with gas, which served very well for a time, but as the city grew the light had to grow also. The city trustees granted the present Electric Light company a franchise to put in the electric light system in this city. The result was that in a short while the entire city was lit up by electricity; the system has been extended into the new territory of the city, as the residents made application for lights. A prettier sight cannot be found than looking down on the city on a dark night when all the lights are burning brilliantly. The use of gas-light in the city is now passing away, except in a few private residences, as the incandescent light is rapidly coming into use and is a great improvement over all other lights.

### **THE FIRE DEPARTMENT.**

This city is well protected against the dangers of fire. The San Bernardino Fire Department has grown with the city. Once the only protection the city had was a little hand engine, one hose cart and six water cisterns. Later the city purchased a fine steam engine and the little hand engine was set aside. It soon became evident that it was a terrible job for men to pull the engine about, so the city purchased a team for the engine, the horses were put in training, and today there is not a fire department in the state that can get their teams out any quicker than the San Bernardino fire department.

Another hose carriage was purchased. This was a big improvement over the department of other years, but it was not to stop at that. The city was growing, new and costly buildings were going up in every portion of the city. They must be protected against fire. The old cisterns must be improved upon—but how? The efficient board of city trustees went to work and said “the city must have a new water system.” In council they called for a special election to vote \$160,000 for water bonds! The fever of bonds spread like wild-fire and bonds carried by a terrible majority, and the water system was put in, over twenty miles of pipe being laid right in the city and the water piped from a large reservoir, situated four miles northwest of the city, the water being furnished by several large artesian wells. This gives a sufficient pressure to throw the water over 100 feet into the air in the center of the city. There was no use for an engine then, so it was set by with the little hand engine, and a new hose-wagon was made in this city and put into use. About this time a hook and ladder company was formed, but they too found great difficulty in pulling the truck, so the city recently purchased a large horse for the truck, which is now in training.

The city has a gem in the way of a fire department with three hose companies and a hook and ladder company. Deluge Hose company have their house at the corner of Ninth and F streets. Niagara Hose company are stationed on Third street, between H and G, and Pioneer Hose company on Fourth street near D, right near the business center. All except Pioneer Hose company use carts drawn by hand.

On every corner or square in the city there is a fire hydrant, and in the business center one in the middle of the blocks, so that six or seven streams of water can be thrown on a fire at once. But with all these improvements there was yet something missing and that was the fire alarm system! What good were horses, engines and hose carts if the driver had to climb on top of the engine house to see where the fire was. The city trustees at once ordered an electric alarm system to be put in. This was done, and the city has now ten boxes, which will be increased right along as it is found necessary. Since the water system has been put in not one building has been entirely destroyed, and several fires which might have cost thousands of dollars were extinguished with only a little damage.

## **THE POSTOFFICE DEPARTMENT.**

The postoffice department is now under the supervision of Postmaster N. G. Gill, the office being situated in the handsome three story brick Block on the corner of Court and E streets, giving our city one of the neatest postoffices in the state. Before moving into the present handsome and commodious quarter the postoffice was crowded in a little room on D street near Fourth, but at that time good enough for the city's demands. Our citizens have no longer to look to the postoffice to get their [mail], as the city has a free delivery. The mail is sent out twice a day by carrier and mail boxes are stationed about at convenient distances so that the letters can be mailed without running to the postoffice.

The street pavings and water system are treated under separate heads in another column. Suffice it to say that the city has the finest water system on the coast, and streets that cannot be surpassed.

## **RAILROAD CENTER.**

San Bernardino city is the Chicago of southern California. Any and every way you look you can see trains of cars coming and going. The city is connected by rail with all the surrounding settlements. With Colton by the Southern California Motor company and Santa Fe, with Riverside by the same lines, with Redlands by the Santa Fe and San Bernardino and Redlands motor road, with Rialto, Ontario, Etiwanda and Cucamonga by the Santa Fe, with Highlands, Messina and vicinity by the San Bernardino, Arrowhead and Waterman railroad and the Santa Fe. These roads bring in a large number of people daily, who come into the city for the purpose of making purchases.

The union depot of the Redlands and San Bernardino and the Southern California Motor companies is situated on Third street, between E and F, and is one of the neatest little depots in the state. The building is of brick, two stories, and handsomely fitted up. At the back of the depot are large sheds for the trains to run into. The headquarters of the San Bernardino, Arrowhead and Waterman railroad are on D street, between First and Second.

Thus admirably situated with such resources as she possesses, San Bernardino cannot help but being as prosperous as she is. Her merchants carry goods that fit all classes of people. It would be hard to find a city that has as many different kinds of stores as San Bernardino has for its size. Coming even from other cities people save their fare by buying their goods in San Bernardino in preference to their home merchants.

## **THE CITY GOVERNMENT.**

San Bernardino is a city of the fifth class and has a population of about 10,000. The present city government consists of five trustees—Sidney Mee, (Dem.); A. M. Kenniston, (Rep.); J. J. Whitney, (Rep.); A. W. Potter, (Rep.), and H. G. Leshner, (Dem.); city clerk, B. B. Harris, (Dem.); city attorney, John Brown, jr., (Rep.); city marshal, E. H. Thomas, (Dem.); city treasurer, R. T. Blow, (Dem.); city assessor, G. A. Starke, (Dem.); city engineer, F. C. Finkle, (Dem.); superintendent of streets, George Williamson, (Dem.); health officer, C. C. Wainwright, (Rep.). The police officers are—P. J. West, George Heap, George Moesser, J. E. Clarke, and A. J. Baker.

Although a city where strangers are constantly coming in, the police force is sufficient to keep the strictest order, as the entire force are as good a set of men as could be selected for such a position. The city elections are held every two years, in April, and each political party puts up an entire ticket. The present board of city trustees have built up for themselves an excellent reputation for an honest and economical administration. Under them the city has made its greatest progress. They have reduced the city tax from ninety cents to fifty cents, and all the while kept up an extensive line of improvements,

such as street grading, street paving, water system and public buildings. Before the new territory was annexed to the old mile square nearly every street in the city was re-graded. The water system cost in the neighborhood of \$160,000. The pavilion, which is the largest in southern California, cost \$11,000; the street paving will foot up into the hundreds of thousands; the bonds for the high school building called for \$65,000, and in the face of all this the city taxes were reduced forty cents.

### **SOME OF OUR BUILDINGS.**

There are some fine buildings in San Bernardino, both in business blocks and private residences.

—The Stewart hotel block is the largest hotel building in southern California. It is a large four-story brick structure, situated on the corner of E and Third streets. The front ground floor is divided into stores, occupied by the following business houses: N. B. Hale & Son, jewelers; Wilbur & Chandler, clothiers (two stores); the San Bernardino National Bank; Southern Pacific office; Postal Telegraph company's office, and the Santa Fe railroad office. The remaining portion of the ground floor is divided into the hotel dining room, offices and billiard rooms and bar.

—The Farmers' Exchange bank is a handsome three-story brick structure, stone and marble front. The first floor is occupied by the Farmers' Exchange bank, one of the handsomest fitted up banks in the state.

—Next in line comes the St. Charles hotel block. This is also an elegant three-story brick block, situated on Third street, between E and F streets. The lower floor of this building is occupied by stores, the hotel dining room and office and bar.

—The postoffice block, situated on the corner of Court and E streets, is one of the handsomest blocks in the city, being a three-story building built of pressed brick. This building is occupied by stores, offices and the postoffice.

—The Southern hotel block is another handsome three-story building situated on the corner of Fourth and D streets. The building has been built now about three years, and it is a credit to the city.

—The Otis block, on Fourth street, between D and E, is another handsome three-story block built of brick and marble.

—The opera house is one of the handsomest theatre buildings in the state outside of San Francisco. This building was erected in 1882. There are several handsome two-story business blocks throughout the city.

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The principal business streets are Third street, D street, E street and Fourth street, the numbered streets running east and west and the lettered streets north and south.

The people of San Bernardino are whole-souled and are working together for the welfare of the city and its future good.

The papers of the city are THE DAILY COURIER and Times-Index and Weekly Kaleidoscope. The COURIER is published every morning with the exception of Monday, and a weekly edition on Saturdays. The politics of the COURIER is Democratic. The Times-Index is an evening paper and Republican in politics. The Kaleidoscope is a weekly journal devoted to society news.

San Bernardino city being the county seat, of course has the county buildings. Taken in all, San Bernardino is a very pretty and healthy city.

San Bernardino city has two pretty soubriquets, the Fountain City and the Garden City. Both are very appropriate. The former is founded on the fact there are some 600 artesian wells in the city limits, and the flow of all is unfailing, and all that has to be done is to tap the earth and an abundant supply of water gushes forth. The water from these wells is the purest and healthiest in the world. The latter appellation is due to the fact that nearly every dwelling has its own green lawn and encircling group of trees and green hedges. Here is the orange, the pepper and the palm, here [is] the walnut, apple and peach and other beautiful trees of the temperate and semi-tropical zones, besides a countless number of vines and flowering plants.

Long live and flourish San Bernardino city. A city that is growing faster than any other city in the state, and a city that owes its growth, not to booms, but to the enterprise of its citizens, who have considerable faith in the city's future. Eastern people coming to southern California can find no better place to settle than in San Bernardino city.

### **F. C. FINKLE, CIVIL ENGINEER.**

Mr. F. C. Finkle, the city civil engineer of San Bernardino, although a young man only 27 years of age, has attained distinction in the engineering profession. He has been a resident of this city about five years, during which time he has built himself up a fine business, and two years ago he was appointed city engineer. Mr. Finkle, who is one of the best educated men on the Pacific coast, being not only well versed in the higher mathematics and the different branches of engineering, but also able to converse fluently in five or six modern languages and a good Greek and Latin scholar, is well known in the west as an expert in hydraulic engineering. He has been chief engineer in the construction of some of the largest water works and irrigation systems in southern California, among them the water works of this city, the Jurupa canal and East Riverside pipe line, all of which, have been highly successful and testify to his skill as an hydraulic engineer.

### **HARRISON & PACE.**

A Firm Doing a Big Grocery Business in Our City.

Among the many fine grocery stores of which San Bernardino city can boast, there is not one that does a better business than the firm of Harrison & Pace, the grocers in the Old St. Charles block. Their store is so situated as to catch a big portion of the trade from the more western portion of the city. The gentlemen are both very courteous in their dealings, and in this manner they bring a considerable amount of trade into their store. The store is thoroughly stocked with everything essential to make up a first-class grocery store. The stock of goods carried by Messrs. Harrison & Pace are of the very best in the market, and are sold at the most reasonable figures in the market. In the line of butter, eggs, potatoes and flour you can get no better quality in the city or for the price which Harrison & Pace ask. When you order a bill of goods from this firm, they are immediately delivered to the place where they are ordered to be delivered. This in itself is what tends greatly to build up a prosperous business.

Messrs. Harrison & Pace have been in business in San Bernardino in the neighborhood of five years as they started in business immediately on arriving in our city, buying out at that time the store of J. B Kane & Son, in the present location. From the first day of their advent into San Bernardino and the opening up of business, they have prospered, and have built up an excellent business, not alone in this city, but throughout the entire county, as they also ship a considerable amount of goods out of the county to neighboring places. They are at present carrying an immense stock of goods, amounting to about \$6,000. People visiting this store will find that they can get great bargains in almost every article that they may wish. These gentlemen have great confidence in the outlook for our city, and for this reason they carry the immense stock of goods. They are worthy of our people's patronage, and should receive it.

## **C. MEYER.**

Another One of the City's Prosperous Merchants.

Mr. C. Meyer is running in this city what might be called a general produce market, and it is the only business of the kind in the city. The present firm is a successor to C. Meyer & Co., who opened up in this city about two years ago. They opened up at first on Third street, between C and D, but the business grew so rapidly that new and larger quarters had to be obtained. After looking about the firm moved into the store it now occupies in the brick building just west of and adjoining the old St. Charles hotel. The stock of goods that Mr. Meyer keeps on hand is varied, and a stock that is bound to please the public and a stock that is applicable to all classes of people, the stock being that varied. His stock consists of seeds, fuel, fruits and general produce, such as barley, wheat, corn and other grains which this city affords an excellent market. You can get things nearly at your own price, and the best in the market. Mr. Meyer also carries on considerable trade with the outside places, and is patronized from all over the county. Mr. Meyer gives his patrons the most careful attention and extends courteous treatment to all. He is always glad to see you, and will give satisfaction.

## **JOHN HACKNEY.**

Another One of Our San Bernardino Blacksmiths.

John Hackney is another man who sees that it pays to start up a business in the city of San Bernardino. About nine years ago he opened up the blacksmith business on Third street, between E and F. The firm was at that time Hackney & Campbell, but a few years ago the firm dissolved, Mr. Hackney remaining in the business as sole proprietor. The horseshoeing done by Mr. Hackney is as good as can be done in our city. In the horseshoeing business he is very careful in treating the animal's foot, and turns you out a first-class job. Mr. Hackney is doing a big business and receives trade from all over the county, as he is known throughout the county as being one of the very best blacksmiths in the city. His charges are very low considering the work he gives in return.

## **FRATERNAL ORDERS.**

The Oldest and Noblest of all the Societies.

Ancient and Modern Masonry.

An Interesting History of the Order, as Compiled and Written for "THE COURIER," by T. J. Wilson, P.H.P., P.M. and P.W.P.

This city is blessed with many fraternal and beneficiary societies, pre-eminent among which is the Ancient, and honorable fraternity of Free and Accepted Masons. It is the foundation stone upon which the superstructure of all other organizations is erected, for from it their secret workings are derived. They simply shine by light borrowed from this, the greatest of all human organizations.

Its origin is lost in the misty ages of antiquity. It is believed to have existed in the days of the earliest workers in brass and iron, and long before the invention of music by Jubal. It is claimed that Masonry was lost "from the lofty tower of Babel and restored at the threshing floor of Ornan." This is only a symbolic expression and means that a man, upon his initiation into the order, comes out of the darkness and ignorance of the profane world and comes into the possession of the light, knowledge and order found only within the tiled recesses of the lodge, and imparted to none but good men and true. As to its secrets there are none. It is a science, and like all sciences, progressive in its character; and like them, its fundamental principles are as immutable as the laws of its founder, the great I Am.

It is acknowledged to be one of the learned institutions of the enlightened nineteenth century. After the lapse of thousands of years it still stands secure at the head of fraternal orders. Its usefulness is as great to-day as it was when Solomon laid the foundations of that magnificent edifice which, when completed, had “more the appearance of being the handiwork of the Supreme Architect of the Universe than that of human hands.” “It vaunteth not itself, is not puffed up, behaveth not itself unseemly,” but, like an angel of mercy, it relieves the wants of the widow, the orphan and the distressed in every condition of life, without so much as permitting “the left hand to know what the right doeth.”

A brother, under all circumstances, is given a royal welcome and made to know that a keen interest is felt in his welfare; that his interests are as faithfully guarded by the craft as by himself. He realizes that when for him the hour of HIGH twelve arrives he can, clothed in new habiliments, peacefully go from labor to refreshment with an abiding faith in him “who doeth all things well.” His worldly effects, his devoted wife and loving children, he can safely confide to that order whose purity of intention, love of virtue, faithfulness and integrity has never been questioned, and should he, in the full vigor of manhood, lie down in that sleep which knows no waking, his memory will be cherished by his brethren and perpetuated by having placed at the head of his narrow bed a column broken—the true significance of which is known to every Mason.

The oldest member of this the grandest of all organizations, living within the geographical boundaries of our State, is Hon. George Lord, who was made a Mason in the city of New York, February, 1828, nearly sixty-four years ago. From the date of his initiation to the present time, January 1892, he has never wavered in his devotion to the principles of the craft, but on the contrary has, year by year, become more thoroughly convinced that in becoming a Mason he has become a better man; that its teachings are calculated to prepare a man for life here and for the life beyond where the Supreme Grand Master of Heaven and Earth forever presides.

Brother Lord became an Odd Fellow in 1833, having been initiated a member of Boone Lodge No. 1, in the city of Louisville, Kentucky, in that year. He is a Past Noble Grand, and an honor to the society. In Masonry his travels and researches have been more extensive. He has witnessed the rebuilding and destruction of that noble edifice, the grandest ever erected by human hands. He has traversed among the broken pilasters and ruined walls of Tadmor. He has threaded the labyrinthian crypt, and discovered those truly valuable secrets that bring men in closer communion with the “Alpha and Omega, the first and last,” “the bright and morning star who sitteth beside the river of life” to receive his own.

During the trials and difficulties incident to a trip across the plains in 1849, Brother Lord never forgot his vows or regretted the step he had taken, but on the contrary, he blessed the holy name of the Great I Am, for the supreme satisfaction he enjoyed in the blessed promise made to the true descendants of those noble Giblemites who wrought without the hope of fee or reward, and now as he nears the close of a century of earthly existence he is prepared “to wrap the drapery of his couch about him and lie down to pleasant dreams” with the happy assurance that should the angel of death be commanded to strike his name from the roll of the living, he will carry as a passport from time to eternity the record of a well-spent life; of charity bestowed upon the poor and needy, the hungry fed, the naked clothed; the condition of the sick and afflicted ameliorated by visits and aid, of wrongs righted, of comforts administered to the dying and consolation to the sorely afflicted.

We have selected this good brother to illustrate the kind of material of which all Masons should be made. The modesty of this brother has prevented him from attracting the attention of any except his immediate friends; but this night when the anthem swells with the joyful tiding of “Peace on earth, goodwill to man,” hundreds of prayers will ascend to God, asking that our brother be blessed with health and that the brittle thread of life be lengthened and he be spared to us a few years more, a bright example of emulation, particularly by our young men.



Among the many illustrious names of heroes and sages who have worshipped at our shrine, the brotherhood point with pride to Washington, Franklin, Jackson, Garfield—names that will live until time shall be no more, and when the last trump shall sound and the dead arise, all true Masons will take part in the first resurrection, having made the necessary proficiency in the preceding life to entitle them to partake of the waters of life freely.

### **ELECTRIC LIGHT AND POWER COMPANY.**

One of the Leading Industries of San Bernardino City.

The Electric Light and Power company was incorporated in 1886, and has done much to make San Bernardino the prosperous city that it is. The brilliantly lighted streets are famous throughout southern California. The company's generating station is located at East Riverside and is operated by water power obtained from the Riverside Water company's canal. It is the most successful water power plant on the coast. The company has, also, an expensive steam plant at its station which it holds in reserve so that, in the event of any interruption in the water power, the steam plant can be put in operation, thus insuring its consumers an uninterrupted supply of light during the proper hours. Although the company furnishes light to Riverside and Colton, it has always made San Bernardino its headquarters. The beautiful incandescent lights furnished by the company are now all the rage.

### **THE SAN BERNARDINO GAS LIGHT COMPANY.**

The San Bernardino Gas Light company is one of our old established institutions, having been incorporated in 1881. Its works are as complete as any in the state. Its mains are of ample size and extend over a good portion of the city. Its gas is of a uniformly excellent quality. The company also handles coke, coal and tar at reasonable rates. It has lately made a specialty of the introduction of gas heating and cooking stoves. For safety, cheerfulness, convenience and efficiency no stove can compare with a gas stove. There is no odor, no dirt, no smoke, no ashes. Gas seems to be destined to entirely supersede coal as a heating agent. The elegant assortment of stoves on exhibition at the company's office, 418 Fourth street, is well worth seeing.

### **CALIFORNIA RESTAURANT.**

What It Has Done Under the Proprietorship of Charles Klein.

Everyone knows where the California restaurant is located and what kind of meals can be had when they visit that restaurant. The proprietor, genial Charley Klein, knows just what to set before a person to give him an appetite, if he has not already got one. Mr. Klein came to San Bernardino seven years ago and opened up the California coffee house on D street, between Third and Fourth streets. The business was opened on a very small scale, but under the careful management of Mr. Klein it increased to a wonderful degree, until he was compelled to seek a larger room. This he did, and opened up the California restaurant in its present location on Court street, between D and E. This was the first business opened on Court street.

Since he has been in business on Court street Mr. Klein has built up a magnificent patronage, and no better twenty-five cent meal can be had in the county than at the California restaurant. Everything connected with the house is neat and clean, and gentlemanly waiters are in attendance. Mr. Klein does everything for the comfort of his patrons. In the summer season he puts in large fans, run by water power, which keep his guests cool and comfortable. Mr. Klein will shortly move into the building lately occupied by THE COURIER, when he will add many improvements to his already flourishing business.

## **E. R. CRITES.**

Who Runs the Economic Grocery Store in This City.

This thoroughly equipped grocery store is situated in the Southern hotel block, on the corner of Fourth and D streets. Ever since his advent in this city Mr. Crites, the proprietor, has done a splendid business. The excellent stock of goods he keeps on hand is a sufficient inducement for people to patronize him. Mr. Crites came to this city from Los Angeles about one year ago, and established the Economic grocery store in its present location. The Economic is the headquarters for all goods in the grocery line, and the prices are what can well be called "rock bottom." When you purchase of the Economic be sure and ask for the "cash coupon," which gives you a chance in the handsome china and crockery prizes given to those purchasing a certain amount of goods. Here can be had choice family groceries, flour, feed and provisions. Prompt attention is given patrons; also, the most courteous treatment accorded to all. Those who have dealt once at Mr. Crites' store always return, as entire satisfaction is given to all. His goods are what he represents them to be and the prices are such that no one can complain.

## **D. A. CODDINGTON.**

He Is Doing a Big Business In the San Bernardino Bakery.

The San Bernardino Bakery, at 327 Third street, was established in 1887. D. A. Coddington, the present proprietor, is doing a large wholesale and retail business in staple and fancy bakers' goods, and his long list of customers look upon his establishment as an indispensable factor to their comfort.

A unique and distinguishing feature of this establishment, developed in the last few months, and which surprises even its most enthusiastic patrons by its continued success in spite of its cheapness, is its famed "five cent lunch counter." San Diego has boasted of her excellent fifteen cent meals, but this place offers its wholesome and palatable lunches, unexcelled in quality, for much less. Delicious coffee, genuine Boston baked beans and brown bread, milk, renowned for its richness—but we refrain. Everything served is not excelled in quality by first-class city hotels.

## **OUR LAUNDRIES.**

The San Bernardino Steam Laundry the Place to go.

When a community has such an institution as the San Bernardino Steam Laundry in its midst, the Chinese laundries should be given to understand that their services are no longer needed. The steam laundry was opened on Sixth street, near C, about four years ago, by a company from Los Angeles. It is now run by Messrs. Miller & Strasser. By the excellent work turned out they have built up a fine business. The clothes are neatly washed and ironed and are not subjected to the rough treatment they receive at the Chinese laundries. The steam laundry employ continually from twelve to fifteen men and women. This in itself shows that they are the recipients of a large and increasing patronage. They run wagons and their patrons are given every attention and consideration. To have your clothes thoroughly washed and neatly ironed you should take them to the San Bernardino Steam Laundry.

## **THE BEE HIVE.**

One of the neatest and most attractive little confectionery establishments in San Bernardino is "The Bee Hive," on D street between Court and Fourth. Mr. Godfrey, the proprietor, is particularly fortunate in having such pleasant and accomplished help. Delicious, pure and wholesome candy is the rule there.

## **OUR PUBLIC SCHOOLS.**

Record of Rapid Growth of School Population.

Doubled In A Single Year.

San Bernardino the Center of a New Movement in Education—A Model High School.

Nothing can better reflect the growth of a city than its public schools. Just one year ago the total number of school children enrolled in San Bernardino was 632. Today it is 1,200. This rapid increase results both from the internal growth of the city, and the annexation of surrounding districts, naturally tributary to the county seat. By this union, the children in the rapidly growing suburbs have all the benefits of city supervision.

### Work of a Year.

The past year has witnessed many changes in educational matters. A wide-awake, progressive school board, composed of five representative men, acting with the advice of the efficient county superintendent of schools, G. W. Beattie, laid before the citizens a proposition to erect a high school second to none in the state. On the sixth day of June, the vote to establish was taken, and soon after \$60,000 was raised, with only four dissenting votes in the entire city. San Bernardino may well be proud of this record.

Acting without delay, plans were prepared, the site selected and the contract for building awarded. At the opening of the next school year the high school pupils will begin work in the best equipped structure on the Pacific slope. The plan of the high school is a marvel of simplicity and convenience. In addition to a dozen large class-rooms and an assembly room with seating capacity of 700, there will be a small assembly room on each floor, to accommodate the pupils who recite in the adjoining class-room. This excellent feature will avoid the necessity of climbing long flights of stairs several times daily.

There will also be splendidly furnished chemical and physical laboratories, and two large and finely appointed gymnasiums for girls and boys. It is the intention to look as closely to physical as to mental growth. Take all in all, the young men and women of this city will here be able to obtain instruction in every branch of study below the university.

### Superintendent of Schools.

The second important step taken by the school board was the selection of a superintendent, specially trained for the work. Following a second time the advice of Mr. Beattie, the board elected Mr. Alex. E. Frye of Boston. Mr. Frye was principal of the Quincy school of Quincy, Massachusetts, during the famous educational movement in that city; later, teacher in Boston, and method teacher in the Cook county (Chicago) normal school. The board has shown its confidence in Superintendent Frye by giving him entire control of the school system.

### The Teachers.

At present thirty-two teachers are employed, at an average salary of eighty-seven dollars a month. We can thus command the services of the very best teachers, and none others are desired. In addition to their regular duties in the school-room, the teachers attend daily meetings to receive instruction in methods of teaching and managing. Even on Saturdays method lessons are conducted, at which scores of county teachers are regularly present. The influence of the work thus extends far beyond the city limits, making this the educational center of the county.

The practical workings of the school system can doubtless be much better understood by noting the new movement in education, which began here, than by quoting dry statistics.

### The New Movement.

Every person recognizes the fact that the value of education consists in the development of the senses, of memory, imagination and thought power, rather than in filling the mind with mere facts. Look back upon your own school life and test the question. What has become of the thousands of facts over which you pored for weary hours? All will agree that the aim of education is power of mind. The standard is no longer what a child knows, but what he can do, what habits of study he has formed.

We are also ready to acknowledge that in order to give his habits of work and study the best possible basis for growth, a child should be in a position to work at the top of effort; that is, he should always rank with his equals in power. A child has earned the right to be promoted the instant he proves his ability to do the work of the grade next highest. Why should he be held back a month, or six months, just because it is not the time of year for promotion?

But while progressive teachers all over the country are striving to promote on the basis of mental growth, a very serious defect is apparent. No means have before been devised to systematize the examination of the various powers of the children's mind, and to record the results. Hence there is no plan to discover and strengthen the weak parts of the individual minds.

To illustrate: A child enters school, weak in power to see forms. The defect is not noticed. Day after day comes failure in arithmetic because the child cannot picture in mind the forms which are related in quantity. His reading is mechanical; no forms rise up to stimulate expression. History is tried, but what a failure! No crescent Marathon, no hidden gully of Waterloo, no cloud-capped Mission Ridge!

He turns to literature, but what to his mind are the beautiful vales of Cashmere, the crags of Ben Nevis, or the crystal sheet Loch Lomond? And so the boy struggles on, but at every turn comes failure, just because his mind cannot perceive forms.

Five minutes' examination when he first entered school, and his mind would have been on record—weak in power to perceive forms. Then every energy would have been bent to strengthen that faculty. Day after day he would have been encouraged to model fruits or other forms in clay. Week after week he would have built the beautiful hills and valleys of his school district in sand, till the world of forms stood revealed to his developed senses. Then history, literature, geography, geometry, etc., would have been sources of constant delight, because of the beautiful pictures and relations of forms.

So a child may be weak in color, tones, or in any one or more of a score of elements. It is to insure a very careful examination of every child's mind, that a system of mind charts has been prepared originally for use in the San Bernardino schools. These charts necessitate the study by the teachers of the temperaments, sense defects, constitutions, facilities and powers of mind, habits and tastes, and afford basis for promoting children on their power to do the working of a higher grade.

The charts are revolutionizing the methods of teaching, as teachers realize that their success will be measured, not by how many worthless facts are crowded into the feeble minds, but by the actual growth in power of the minds themselves.

During the coming year, the eyes of educators will be turned toward our city to observe the details of working under this system; and San Bernardino is sure to gain national fame for its schools. Already has

recognition come, for in April the New York School Journal, the leading educational weekly of the country, will devote an entire page to the methods in use in our city schools.

With a progressive school board, the hearty co-operation of citizens, finely equipped school buildings, wide-awake teachers, and a plan of work second to none, surely the children are most fortunate who have the benefits of our public school system.

### **J. F. SLOCUM.**

The Grand Rapids Furniture Company and the Business It Does—The Undertaking and Embalming Department.

One of the handsomest and most artistically arranged furniture stores in southern California, is the Grand Rapids Furniture company, located in the mammoth stores under the new St. Charles hotel, west of Jonas Bros. Grand indeed is the sight that meets the eye on entering this large and magnificently stocked store. The entire interior display is a sight which every lover of the beautiful should behold. It can hardly be realized, with the display before the eyes, that such a large furniture institution as the above exists in our city. This company carries a stock of furniture that cannot be surpassed even in the great city of San Francisco, with its thousands and thousands of advantages over this city.

Our people should feel proud at the thought that they have right in their midst such a mammoth establishment as the Grand Rapids Furniture company. Let the people far and wide, in the city and out of the city, and throughout the entire southern portion of the state, remember that San Bernardino has such a store as the Grand Rapids Furniture company. A business like this is in itself a grand advertisement to any place, and for that reason our people should make their patronage liberal in the extreme.

This store first opened up in the three-story brick block near the corner of Third and G streets, some five years ago. The class of stock there displayed to the people called forth a big trade, which has been growing steadily and rapidly from that date to the present. The business grew at such a rapid rate that larger and more commodious quarters had to be looked for. With the business increasing the stock was also increased, and consisted of a much finer variety. It must not be inferred that the class of furniture kept in stock in this immense establishment is such that only the rich can enter and buy, but there is also the class of furniture for the poor as well. They keep all prices of furniture, and furniture that will wear.

On entering the store the eye meets with handsome parlor sets neatly, artistically and expensively upholstered; many varieties of these sets are neatly arranged, affording the purchaser an excellent opportunity for selecting just what they want. Then comes the handsome and unique chamber sets, in all the different kinds of wood imaginable. Here stands the neat, durable and less expensive bedroom set for the man of moderate means to fit up his little home, while by the side of it stands a chamber set fit for the apartments of a general, and which cannot help but calling forth the true saying, "a thing of beauty is a joy forever." Any one who wishes nice and complete dining room furniture, can find it at the Grand Rapids in every conceivable style and for all prices, from the lowest price to the most expensive.

The finest of fine bookcases can be had here, and when Mr. Slocum guaranties an article of furniture you can rest assured that it will be just as he represents it to be. All designs of dining room tables are kept at the Grand Rapids, and one can almost in every instance fit their own price in this line and others. Easy chairs, rockers are kept here from the plainest to the most artistically arranged and expensively upholstered in the market. But when it comes to the carpet department, here is where the eyes cease to believe their senses. The stock of carpets as kept by the Grand Rapids Furniture company is beautiful beyond description, and no matter what city you may visit, their beauty and design cannot be surpassed;

but this line, like all others, varies in prices to suit all classes of people. The Grand Rapids also carries a fine and expensive stock of curtains.

In the undertaking department of the Grand Rapids Mr. Slocum does a big business. Having on hand the finest stock of caskets and funeral supplies that can be had in southern California. Undertaking and embalming is a specialty in this establishment, and in the embalming department the best of work is done with neatness and dispatch. All telephone and telegraphic orders are given the most prompt attention. The Grand Rapids company's street numbers are 532, 534, 536 and 538 Third street.

### **COWIE BROTHERS.**

A Fine Tailoring Establishment—An Immense Line of Patrons.

It is said that a man is known by the company he keeps. It is equally true that a tailoring establishment is known by its patrons. Mr. Cowie had been located here but a very short time before the knowing ones learned that he was just what he advertised to be. In fact San Bernardino has in a great measure her salubrious climate to thank for being able to claim Mr. Cowie as one of its tailors. Before coming here Mr. Cowie had been in business in the city of New Orleans, where he had a lucrative trade among the fashionable set of that metropolis of the south. He found, however, that that section of the country did not agree with his health, so he and his brother decided to seek a more congenial climate. Hence their location in San Bernardino. Unfortunately this move was made too late to save the life of Mr. Cowie's brother, he dying a year after their location here. The business has since been conducted by Mr. Cowie under the firm name of Cowie Brothers.

Mr. Cowie is a cutter of unsurpassed skill. He makes it a practice to keep thoroughly posted on styles both in the cut and material. Instead of depending upon Los Angeles or San Francisco for points in his business, he goes to the fountain head. Many of his fabrics he imports direct. His help, and he always has a large force at work, is selected with care. An incompetent man cannot remain in his employ. To illustrate: During the holidays now on, orders came rushing in so rapidly, he found it necessary to almost double his force of workmen. Instead of picking up any of the available stragglers of the trade, he sent to New Orleans and San Francisco for the best men obtainable. They have recently arrived, and Mr. Cowie will be able to complete every order on time. The establishment is located in the opera house building. The cutting department and parlor are on the ground floor fronting on D street. Even if you have no intention of ordering a suit, you should drop in and examine the many patterns he carries in stock.

### **THE FRUIT BUSINESS.**

Hart & Brown Company Making a Success of It.

There is not a neater or more thoroughly fitted up fruit store in the city of San Bernardino than the store of Hart & Brown Company, corner of Third and E streets. All the fruits known to the fruit market are kept in this store. They are doing such a mammoth business that the present quarters are hardly large enough to accommodate them. Besides fruits these gentlemen have on hand a large stock of the best brands of cigars and tobacco, the best varieties of candies that are made, besides all varieties of nuts.

Besides doing business in this city, they do an extensive business throughout the county, shipping fruits to all points and realizing there from a sufficient income to keep on the market only the very best of fruits, etc. They are constantly making improvements in and about their premises, in the way of making their store presentable and attractive to the public eye. The business was started at the present quarters about two years ago, on a small scale, but has grown to be one of the leading firms of the city. Taking

into consideration the quality of stock carried by this firm, the prices asked for the goods are very reasonable, as when you buy of Hart & Brown Company you can rest assured you are getting value received.

## **LESHER & HYDE.**

Painters, Decorators and Paperhangers—A Worthy Firm.

Among the numerous firms which have kept pace with the rapid strides made by San Bernardino city in the last six or eight years, is that of Leshner & Hyde, painters and decorators. The two gentlemen of this firm, Mr. Hyde and Mr. Leshner, have made enviable reputations among their fellow-townsmen as men of integrity and enterprise. They have had a public acknowledgement of the esteem in which they are held by the election of Mr. Leshner as a city trustee. Harry Leshner, though a young man, has by his push, enterprise and public spirit proven to the citizens of San Bernardino county that he is a man in every way worthy the trust and confidence of the community in which he lives.

As a proof of the foregoing statement one has only to recall the scenes of the last county election. Mr. Leshner received the nomination at the hands of the Democratic party for county recorder. It is generally conceded that there is a Republican majority in this county of 800 at least. With this overwhelming majority, and a popular man as an opponent, Mr. Leshner made a run that even surprised his most sanguine friends. Had he resorted to the means usually employed at such times, he could undoubtedly have been elected. So much for Mr. Leshner as a public man.

Mr. Hyde, the other member of this firm, is a thorough business man in every sense of the word. He has those peculiar traits which few men possess, which enable him to win the confidence, respect and esteem of every one with whom he comes in contact. A good illustration of this is the manner in which he brought the theatrical business in this town to its present high rating among the profession, and this, too, without neglecting the firm's business in the least. At the time Mr. Hyde and Mr. Leshner took the management of the opera house here the "show" business was at a very low ebb. The citizens had been deceived, disgusted and disappointed so many times before by inferior troupes of barn-stormers who had appeared in the opera house, that they had well nigh given up ever visiting the theatre again.

The first move made by Messrs. Leshner & Hyde was a thorough renovation of the opera house, after which much money and labor was expended in decorating the interior. It was made a rule by these gentlemen to book none but good companies. In fact celebrated attractions have been brought here at such a cost to the local management that expenses alone were barely made by these local managers. It was by this method that public confidence was restored, and San Bernardino began to rank as a good "show" town in theatrical circles. Now, in a large measure, owing to Mr. Hyde and Leshner, San Bernardino is considered the best theatrical town in southern California. The above incidents show that these gentlemen are of the class of men that does more than any other to make a city great and prosperous.

The business of the firm is on D street. They carry a full and expensive line of wall paper and wall decorations. Mr. Leshner is an artist of rare ability. He is therefore competent to discern art in others and has made it a rule to have none but the best and most skilled men in his employ. One has only to walk the main street of San Bernardino and observe the signs bearing the firm's imprint to at once see that the rule has been rigidly observed. Some of the handsomest interior decorations in the county are the work of this firm. These gentlemen have a taste and tact for the kind of work that is admired by all who have occasion to employ it. Honest work, promptness and square dealing have made a reputation for this firm that they may well be proud of.

## **“THE COURIER.”**

What It Has Been, and What It Will Be.

A Paper Devoted To The People.

Its Steady Growth in Prosperity and in the Confidence of the Public. Its Political Faith and General Qualifications.

A Happy New Year, is THE COURIER's greeting to all. May the new year bring all our people happiness, and our city and county growth and prosperity. THE COURIER is the friend of every man, woman and child in the city of San Bernardino, and devotes itself to the city's prosperity. THE COURIER first made its appearance in the journalistic field on October 10, 1880, with the late lamented Arthur Kearney as its editor. Its office at that time was in the building now occupied by the barber shop of George Silveria on Third street, near E. THE COURIER continued publication in that building until February, 1887, when it moved into the office lately vacated on Court street, adjoining the Arion.

During all that time THE COURIER has been hard at work in the interest of San Bernardino city and county. In all cases it has given to the world what its managers thought to be to the best interests of all concerned. It has been fearless in all its dealings, and for that reason has gained many friends, not alone in San Bernardino city but throughout the entire county. It has always given the news and will continue to do so, no matter where it strikes. It is here to give the news and will continue to do so. In pursuing this course the paper has made some enemies as the truth is bitter in many cases. In politics THE COURIER is Democratic, but not to an extreme point. It believes in the principles of the Democratic party, but will support no Democratic candidate whom it believes unworthy of the office to which he aspires.

THE COURIER believes in the bright future of our city, and will continue to do all it can for the prosperity of the city and its different interests. All THE COURIER asks of the people of this city is their liberal patronage. It gives you the latest and most reliable news, and its carriers will deliver you the paper for twenty-five cents per week wherever you want it left.

THE COURIER job office is one of the finest in Southern California, turning out as neat work as can be desired. THE COURIER is now located in its new quarters, opposite the old office, and has put in many new improvements. The job office is under the supervision of Major Voorhees, who is one of the best job printers in Southern California. The composing room is in charge of J. K. Schaeffer, who has been with THE COURIER nearly five years. The business manager is W. E. W. Lightfoot, while the editorial department is under the control of J. H. Lightfoot. The telegraphic report of THE COURIER comes over the lines of the Postal Telegraph and contains the news from all over the world.

Having said enough in its own behalf, THE COURIER again wishes you all a happy new year and bids you adieu.

## **FEETHAM & HAYES**

What These Gentlemen Are Doing in the Grocery Line.

Although the above firm does not hold forth in a marble or stone front building, nevertheless they do just as large a business as many of the stores that do. All the goods in the world that Feetham & Hayes carry are enclosed in a little frame building on the corner of Third and Mt. Vernon streets. You can tell a man by the clothes that he wears, comes into play in this store. The outside appearance is terribly deceptive, for once on the inside one of the neatest arranged little stores in the county presents itself for inspection. The firm carries a varied and large stock of groceries, and for the quantity the best in the city.



The Mt. Vernon Store, as it is known, was opened by Messrs. Feetham & Hayes about three years ago. They have an extensive business with the railroad employees, besides an extensive trade throughout other portions of the city. The stock of goods they carry is as good as can be found in the city, and all orders are promptly attended to. The firm runs two delivery wagons, which are kept on the go all the day. The business is growing so rapidly that ere long the firm will either have to enlarge their store or seek new quarters. Buy of Feetham & Hayes.

### **COLE & ROURKE.**

What Is Doing in the Livery Stable Line By Them.

When you want to take your best girl out riding, or some one else's best girl, you generally hunt about to get a fine livery team. Now, the place to get a good team and one that is a goer, is at Cole & Rourkes, whose mammoth stables are situated on Third near C street. Both of these gentlemen are well known, not only in this city, but throughout the county, as good judges of what horses are, and for that reason they know just what kind of horses to keep on hand to satisfy the ever particular public. They have teams that can be driven from sunrise to sunset, and cover considerable ground in that space of time and not to be much the worse for wear.

Cole & Rourke have been in the livery business in this city for over eight years, and have built up for themselves a handsome business by their fair and upright treatment to all who visit the stables. They handle about thirty head of fine horses and all kinds of rigs, ranging from a dog cart to a Concord coach. The horses they let are all gentle and goers, so that a lady can ride behind one of their teams in perfect safety. So, for teams go to Cole & Rourke.

### **E. GILL.**

What He Does in the Bakery and Restaurant Business.

Take a great number of our business men and clerks who have not got time to go home to dinner, and they want a place to go where they can get home meals. They will find it at the bakery and restaurant of E. Gill, in the Swing block, on D near Fourth street. Mr. Gill does an excellent business as he serves to the public the very best of meals. For twenty-five cents a better meal can not be had in the city than at E. Gill's. Mr. Gill runs a bakery in connection with the restaurant, and turns out good bread, cakes and rolls. He has been in this business about one year, and has been very successful. He has been in our city about five years and was for a long while the foreman of THE COURIER office.

### **LOUIS MIGEL.**

His Second-Hand Store and the Business He Does.

Second-hand stores are something in every city in the state, but it is a class of business that must be run in the right manner to make it a success. L. Migel has the knack of running a second-hand store that it is both popular and successful. L. Migel came to San Bernardino in the year 1872, and has been in active business life ever since. He at first opened up a variety store, keeping in stock almost everything one could think of. He established a good business, and later on he opened up a new and second-hand furniture store. Here is where he struck the key note of success, as from that day to this he has prospered in the business and has added a great deal to his stock of goods. Migel has been in business in different portions of the city, moving from smaller to larger buildings as his business increased.

For the stock usually found in a second-hand store, Migel keeps a stock that will beat them all. You can go to Migel's and get a stove that will answer nearly as good as a new one, and can get it almost at your own price. All kinds of stoves are at your command. In the line of furniture this is also true, as you can go to Migel's and buy a very neat bedroom set or dining room furniture, at different prices. Mr. Migel keeps not only old furniture but also a considerable stock of new goods, which are set apart from the second-hand goods. This new furniture consists of chairs, sofas, bedroom and dining room sets, and tables, all of the very neatest patterns. Migel has also on hand a large stock of crockery, tinware, woodenware, carpets and mats, all of which are almost as good as new. Mr. Migel has his own upholstering department and experienced workmen employed, doing the neatest upholstery work of any second-hand store in the city. So when you want anything in the line of second-hand goods call and see Migel.

### **W. G. MOORE.**

The Proprietor of Our Popular News Depot on Third Street.

For over fifteen years W. G. Moore has been in business in this city, and has built up a trade in the business he follows that is equalled by none in southern California. Mr. Moore has fitted up one of the neatest news depots in the county, and gives prompt attention to the wants of his patrons. He is agent for all the principal papers of the state and also for a large number of eastern periodicals. Besides papers, magazines and other literature he carries a large and choice stock of stationery, which he sells at a very reasonable price. Mr. Moore has moved from building to building several different times, each time seeking a larger place to accommodate his fast-growing business. He has his store neatly fitted up, having in one end what might be called a branch postoffice, enabling regular patrons to enter the store, go to their boxes and get their papers without asking any questions. Mr. Moore's news depot is situated on Third street, between D and E.

### **AL ROGERS.**

An Enterprising Young Man—Proprietor of Court Street News Stand.

Al Rogers has opened up a news stand on Court street. Mr. Rogers is a San Bernardino boy, having spent nearly his entire life here. He has natural qualifications for the book and paper business, and will undoubtedly meet with success in the trade. His place of business is on a street that is rapidly becoming one of the most traveled streets in the city. If you wish anything in the book or paper line, you cannot do better than give your order to Mr. Rogers. Subscriptions taken for all newspapers and periodicals from both east and west. In this particular branch of the trade Al has had considerable experience. For a number of years he has been connected with the various news stands in this city, and his natural tact, combined with his experience will undoubtedly assure him success in this venture.

### **A. JONAS & BROTHERS.**

In Union there is Strength—A Remarkable Family.

This firm consists of five brothers, every one in his way a remarkable man. The father, Joachim Jonas, or as he is more frequently called, Rabbi Jonas, is a man of great force of character, deep learning and honest convictions. He received a liberal education, graduating with honors. He was for years an instructor in various languages. He is a profound thinker, a clear reasoner and an eloquent and forcible talker. Although not actively engaged in the commercial business, he was possessed of, and endowed his sons with, those well-known traits which make successful business men.

The founder of the firm of Jonas Brothers is the oldest brother, A. Jonas, who twenty years ago conceived the idea of establishing a business that would one day extend over the entire coast. His first venture in that line was the establishment of a clothing and shoe business in Oakland. By the application of the strictest of business principles the business grew rapidly. Ten years ago they began to look around for a suitable place to start their first branch. After weighing the matter it was decided that Santa Cruz was the proper place. At this point they therefore established it.

It then became necessary to divide the force. Mr. Marcus Jonas was selected to manage the Oakland house. One of the peculiar features of the joining of these brothers in business is the fact that before each brother joined the firm he was obliged to prove himself thoroughly competent. It is a fact, that actually engaging in, and succeeding in the mercantile business was insisted upon before being admitted as a member of the firm. This was particularly true of M. Jonas and Dave Jonas. Both of these gentlemen first began in the smallest way for themselves, and proved conclusively that they were worthy of all confidence. It must be very gratifying to these young men to note that among their patrons today are the very same people who were their patrons while doing business separately as itinerant merchants. Mr. M. Jonas was selected as manager of the headquarters at Oakland, and Mr. Dave Jonas as manager of Santa Cruz.

The founder of the firm, Mr. A. Jonas, then decided that, in order to do away with the jobbers percentage and give his customers the benefit, it would be necessary for him to go to the manufacturers and buy direct from them. This would do away with the middleman's profits, or, what was more to the point transfer the money from their jobbers' to their patrons' pockets. This gentleman had peculiar adaptability for just this kind of work. He resolved then to make an especial study of this work. This he did and succeeded beyond his most sanguine expectations. This was one of the principle features to which their success may be attributed.

Mr. Dave Jonas, the brother selected to take charge of the Santa Cruz house, is a gentleman with whom the citizens of San Bernardino are well acquainted, he having been manager of the San Bernardino branch for a number of years. This enterprising young man began in a small way at Hangtown or Placerville, travelling from place to place. Coming in contact with so many people of such varied descriptions and being a man of unusual intelligence, he at that time acquired those traits, which were in part natural and which have since made him a popular man wherever he resides.

Years of this work fitted him as few men are fitted for the mercantile business. Many times since becoming a member of the firm he has had men step into the store, greet him with a hearty handshake, and exclaim, "Why I used to buy goods of you years ago, up in Eldorado county." Little incidents of this kind must have been very gratifying to the brothers, and at the same time showed as nothing else could show the confidence they inspired and kind of men they were. Mr. Dave Jonas, shortly after returning to Santa Cruz from San Bernardino, married and has now become a permanent resident of Santa Cruz, where, judging from the way he is spoken of by the local papers there, he is as popular as he was while manager of the San Bernardino branch of the firm.

Mr. M. Jonas, manager of the Oakland store, is also a graduate of that most thorough of schools, experience. He has, by industry and an incessant and concentrated application of all his faculties to the success of their business venture, proven himself the proper one to act as first lieutenant of the anchor man of the firm, A. Jonas & Brothers. Mr. M. Jonas is also married, and with his family makes his home in Oakland, where he is classed as one of the substantial citizens of that renowned city.

Mr. Joseph L. Jonas, the present manager of the San Bernardino branch, first came to San Bernardino two years ago. He succeeded his brother Dave in the management of the firm's interest here. Although here for only two years, Joseph Jonas has so identified himself with San Bernardino that he is looked

upon as one of the established institutions of the city and county. His kindly face, his genial and honest greeting, his manly and upright dealing, have won the respect and confidence of the people of the county. He is a man whom to know is to esteem. He is entirely free from the petty jealousies that so often spoil the best traits in the character of merchants. Although he is continually striving to outdo his competitors, still he admires pluck, business capabilities and success even in a rival.

As an illustration of the true California spirit of these brothers, nothing better can be cited than an act of theirs on Christmas day. Mr. Joseph Jonas had advertised to make a present to every boy and girl who would call at the store on Christmas day. At the hour named the street in front of their store was literally packed. A line was formed, and one by one the little boys and girls marched up to the store door, where each received a handsome Christmas present. It seemed to make the giver as happy as the receiver, judging from the smiling face of Mr. Jonas. Acts of this nature have made Jonas Brothers a household word in San Bernardino county. Mr. Joseph Jonas is yet a single man, but it will be safe to predict that he will not remain long in a state of single blessedness.

The youngest member of the firm, Mr. Jacob Jonas, is also well and favorably known in San Bernardino, having lived here for some time. He also has the same characteristics possessed by his brothers in such a marked degree. He is now connected with the Santa Cruz store, in which place he has made a host of friends.

But to return to Mr. A. Jonas, the founder of the illustrious firm. It is owing to his management that it now occupies its exalted rank on this coast. This gentleman foresaw that in a business union of a number of brothers all personality must be laid aside and everything conducted on the strictest business principles. In fact, he insisted on measures which would generally be considered superfluous in an ordinary partnership. Daily, weekly, monthly, quarterly and yearly reports are sent to headquarters. Pursuing these rigid business principles has cemented this union of brothers as a business firm in ties as indissoluble as ties of brotherhood.

Mr. A. Jonas is married to a native daughter. He, with his family, lives in the city of Oakland. Of course much of his time is spent in the east, where he is ever on the alert to take advantage of the markets for the benefit of his patrons. In the city he has chosen for his home he has the reputation of being a very philanthropic man. Although his works of charity have not been accompanied with a trumpet of horns, he is nevertheless known among the poor as a free giver. The indigent and needy recognize in him a friend and helper.

It is gratifying to know that in this age of avarice we have such a noble and generous specimen of manhood. San Bernardino is indeed fortunate in numbering among her citizens members of a family of this stamp. To such as these she owes her present prosperous condition. In the language of the Orient, "May their shadows never grow less."

#### **A. P. MORSE.**

One of San Bernardino's Prominent Young Business Men.

Who in the county of San Bernardino is better known than Arthur P. Morse, the popular young wall paper and paint merchant of San Bernardino? What business man in this city stands better in the public estimation than he? He has built up a reputation as a citizen and a business man in this city and county that will live always with people to his credit.

Arthur P. Morse started in business in this city over ten year ago, when the business prospects of our city were in a doubtful state, but nevertheless he ventured to risk his money in the city's future. Where the

handsome new Katz block now stands, was ten years ago occupied by little frame stores. In one of the houses was a novelty store owned by one Moody. The stock consisted of shelf ware for kitchen and dining room, stationary, and a hundred other varieties of stuff. Mr. Morse bought Moody out, and continued to run The Fair, as it was called. He increased his stock by putting in a better variety of goods. The business began to grow as Mr. Morse became better known. Every one flocked to The Fair to take advantage of the bargains he offered.

The little frame store and faithful friend grew too small, and The Fair was moved into the Burt block, occupying one-half of the store used by Davis & Haas, dry goods. Here Mr. Morse added to his already extensive stock, toys and a line of Japanese goods. The Fair became popular, for the line of goods carried there was never before placed on the San Bernardino market. Those who visited The Fair were always accorded the most gentlemanly treatment by Mr. Morse, and the goods they bought gave them entire satisfaction, what he represented them to be they were.

At this time one Mr. Baker opened a store on Third street, in which he kept paints, oils, brushes and glass. Mr. Morse had an opportunity to buy into this business, and strengthened in his desire by the support of the people in his other business, he bought in with Mr. Baker. The new firm prospered, as success seemed to follow directly in the footsteps of Mr. Morse. In the new business the friends of the old business followed him up and heartily supported him in his new departure. Tiring of the business and desiring to travel about, Mr. Baker sold out his interest to Mr. Morse. He was then sole owner again of a rapidly growing and paying business. Like in The Fair, he had no rivalry, but in regard to the prices of his goods he took no advantage of the people.

After being in the old quarter for a while, the rapid growth of his business again called for more room. Alive to the interests of his business and the wants of his patrons, Mr. Morse moved into his present quarters, next door to THE COURIER office on Court street, between D and E streets. Here he almost trebled his stock of goods. He now had in stock the very finest of artists' materials, all kinds of paints, sashes and wall papers.

The present quarters are very large, the store being 125 feet deep and 30 feet wide. It is divided into two apartments. In the back part is where the oils and paints are kept. Here is the place where Mr. Morse makes the handsome picture frames which are displayed in the large show windows and on the walls on the interior of the store. He manufactures frames of all descriptions and at all prices. You can order a \$5 frame, or a \$25 or \$50 one, and get one that will give you entire satisfaction. For the purpose of making picture frames Mr. Morse keeps an expert workman employed, and he is always busy. In the wall paper line Mr. Morse keeps a stock that cannot be surpassed even in San Francisco. The stock of window shades is varied, and some very costly. He also has in stock a large stock of artists' materials that cannot be beaten in the state. His paints and oils are of celebrated brands. He has a trade in all lines he carries throughout the entire county. All go to A. P. Morse's paint store.

### **MODEL HOME BAKERY.**

What This Restaurant and Bakery Is Doing.

Among the many business houses in San Bernardino city, there are none that does a better business than the Model Home Bakery and Restaurant, situated on D street in the Garner block, between Court and Fourth streets. When strangers come into a city the first thing they do is to look for a place to stop while sight-seeing. They generally stop at lodging houses and go out for meals. They want a place where they can get just what they want to eat and not have to pay four prices for it.

A place that is neat and cleanly kept is the Model Home Bakery. This is one of the largest eating houses in the city. The dining hall is about 120 feet deep and 40 feet wide. On the right as you enter is the shelving, on which are strewn all the delicacies, pies, cakes, muffs, buns and rolls and candies. The great showcases are filled to their utmost capacity with the most delicate edibles. There are two large and showy windows in which are displayed samples of what are kept within. The tables are set in regular rotation around the room, and are neatly and tastefully fitted up.

The restaurant is largely patronized by our citizens, who know what a good thing is. They know that they can go to the Model Home and get a meal that gives entire satisfaction and that cannot be beaten in the city. The restaurant presents such a home-like appearance that a person passing cannot help entering its portals, and once within nothing can stop them from partaking of what is offered to make the inner man happy. The Model Home Bakery is not known only in San Bernardino but throughout the county, and those coming into the city for the day always go there for their meals. Remember the Model Home bakery.

### **JOHN TOMICICH.**

He Runs the French Restaurant in First Class Style.

The French restaurant, John Tomicich proprietor, is undoubtedly the best restaurant in the city. It is the oldest restaurant in the city, having been established in 1873, in the present location. Mr. Tomicich came from Los Angeles to this city. He saw that San Bernardino needed a first class restaurant, and he did not hesitate to give it one. As the city grew so grew the French restaurant. Mr. Tomicich is here to subserve the wants of the people, and he manages to do it. Meals can be had at this restaurant at all hours of the night, and are served in all styles. On one side of the restaurant are the private boxes, while in the back you find the spacious private dining parlors for families.

The French restaurant is situated on the west side of D street, between Third and Fourth. When you are hungry and are desirous of a fine meal you should visit the above named restaurant and fulfill that desire. Mr. Tomicich keeps on hand the choicest wines to serve with meals. When a person enters his restaurant and calls for a meal he is given prompt attention, and can get a meal from twenty-five cents up to \$5. So, always remember the French restaurant as the best in the city.

### **THE CITY'S STREETS.**

No Mud or Dirt for San Bernardino.

The Luxury of Paved Streets.

What Has Been and What Will Be Done at Once in the Way of Street Paving—We Have the Best System Known.

Well paved streets are a luxury of which San Bernardino can boast, as she has now completed or in course of construction nearly three miles of paved streets, which is certainly a good showing for a city of 10,000 people. The pavements are all of a superior order, all the business streets being paved with bituminous rock laid on a foundation of cement concrete, and the residence streets paved with porphyry and limestone marble macadam.

The bituminous rock is obtained from the Chino ranch, in this county, and the rocks used for macadamizing are also products of our own county. This shows how fortunate the city of San Bernardino is in another respect, having the material with which to beautify her streets right at her door. The bituminous rock has been pronounced by experts to be the best obtainable on this coast, and it is sure to become an important article of export from our midst. The paving of streets is no doubt going to

be extended still more next summer, as the people of this city are very progressive, and know that money invested in good streets is well spent. While we now have more paved streets in this city in proportion to its size than any other city in California, still it is certain that this class of improvement is going to more than keep pace with the rapid growth of the city.

The streets which are now paved with bituminous rock are Third street, D street and a portion E street, while work will shortly begin on Court street. Fourth street is macadamized with porphyry, and Second street, together with a portion of E street, are paved with a marble macadam.

### **GREENE & WASTELL.**

One of the Leading Dry Goods Houses of San Bernardino.

This firm, by their indomitable pluck and enterprise have built up a trade during the past two years that is second to none in the city. They opened up in business in San Bernardino in October, 1889, in one-half of the store they now occupy in the postoffice block. Business grew at such a rapid rate that they soon had to obtain possession of the other half of the store, which they succeeded in doing. When they enlarged their store, a large stock of new goods was added to the already magnificent stock. They now have about \$35,000 stock on hand of the finest goods in the clothing and dry goods line in the state.

Their stock of gentlemen's wearing apparel is the very finest and large enough to supply an enormous trade. They carry the finest stock of imported high art novelties brought to this country, including silks, black goods, colored dress goods, cloaks, wraps, jackets, etc. All you have got to do is to visit the store and see that it is the truth.

To compare the cloak department of Greene & Wastell with anything in this city would seem absurd. They have no competition in style or price. They carry a large stock of ladies,' misses' and children's garments of every description. In the gent's clothing line Greene & Wastell carry everything from a walking stick to a trunk. Men's full dress suits, overcoats. Gent's underwear, hosiery, neckwear, cuffs, collars. So if you want anything from a collar button to a wedding suit, call and see Greene & Wastell.

The art department is replete with thrilling interest, and consists of everything the heart can desire in the way of fancy work and materials for the same.

In the handkerchief, glove and lace line, are all the latest novelties and new goods are arriving daily. Ladies' hosiery and underwear stock is one of the finest in the city. This firm are offering some great bargains in ladies' silk hose, divided skirts, combination suits, natural wool vests, children's hosiery and underwear. They surely have the finest stock in the city. Their millinery department is without doubt beyond reproach, and all orders are promptly attended to and the best of work guaranteed.

The most courteous treatment is accorded to all by the clerks and proprietors. Truly, Greene & Wastell have a great store.

### **A SUCCESSFUL MAN.**

What Can Be Accomplished by Energy, Pluck and Fair Dealing.

L. G. Allen came to San Bernardino in 1875, when but a young boy. He attended our public schools under Professor Charles R. Paine, now of Crafton. At the end of one year, his father, Rev. G. W. Allen, bought a man's claim to 80 acres of government land at Highland. The influential old settlers went to Mr. Allen and told him that the land was a dry desert and worthless; that City creek often dried up, and

that he would lose both time and money. Mr. Allen replied that he had a son who knew how to work, and would try it. He built a house and moved on the ranch in 1876, and placed his son Lucius in charge.

The summer of 1877 come near proving the old settlers' warning true. City creek dried up and Lucius hauled water from Harlem springs, two miles and a half, to keep alive 300 trees that had been planted that spring. The season was very hot, and nearly one half of the trees died. But that did not discourage Mr. Allen. More trees were bought and planted, ground cleared, graded and set to oranges, raisin grapes, alfalfa and grain.

In March 1879, Elder Allen was taken ill, and after eleven days of intense suffering, died. A few days before his death he called his son Lucius, and said: "I cannot live long and I want you to take care of grandma (Mrs. Nancy Allen) and mother while they live." Lucius said: "I will"; and for twelve years has kept his promise. His grandmother died last February at the age of nearly eighty-nine years. His mother and sister still live with him at 653 Third street.

In December, 1881, Lucius, not being satisfied with his education, sold the farm at Highland for \$5,500, and moved, with his mother, sister and grandmother, to San Jose, where he and his sister, Mrs. Arthur, attended the State Normal school. While in the high middle class Mr. Allen assisted a school mate, who had granulated eyelids, to place the medicine on them and caught the disease, losing his sight for nearly six months. The doctors recommended him to go to the mountains. He moved his folks to Mariposa, and took up land to make a home, but finding the weather too cold and the snow too deep, after proving up on the land, he moved back to San Bernardino, and on February 20, 1886, with his brother-in-law, Legare Allen, rented forty feet on the west side of his store of Mr. Truman Reeves. In June Mr. Allen bought his partner out, and the following year rented sixty feet on the west side of the store.

When Mr. Reeves went out of business in February, 1889, Mr. Allen rented the entire store, and today his store is crowded with books, stationery, notions and [ ? ] goods, packed closely on both sides, with counters and tables loaded occupying the center of the store. This is a sample of what a man can do who has pluck, push and perseverance, and who does unto the people as he would like them to do by him.

## **LIVINGSTON & CO.**

A Wonderful Growth—What Can Be Done in Five Years.

Five years ago D., S. and E. Livingston arrived in this city, rented the Cocran building and put in a stock of dry goods, opened their doors and began business. Their stock, though not small for San Bernardino, was modest. Six clerks were employed at that time, and their task was not extremely arduous at that. The Messrs. Livingston had been told that the dry goods business was overdone, that the bottom would drop out of the southern California town, that in fact they could do better some place else.

Notwithstanding this discouraging talk, here they located and here they are now, But how changed! Instead of six clerks twenty are hardly able to serve their customers. Instead of a single, narrow store room they now occupy the first and second floors of the largest, handsomest and most centrally located building in the business portion of the town. The first floor room is broad, deep and commodious, with four rows of counters running the entire length of the building. This is devoted to dry goods, millinery, boots and shoes. A broad, easy flight of stairs leads to the floor above. Here they have one of the largest and best selected stocks of carpets and matting to be found in southern California.

When asked what they attributed their success to they replied: "Of course the old oft-proven business principle of 'square dealing' cuts a great figure, but in this day and generation a merchant has something more to do than to stand behind the counter and give full measure and pleasant treatment. A merchant



must not only study the wants of his patrons but be able to anticipate their wishes. In other words he must be a man who has such confidence in his own taste and judgment that he will not hesitate to keep ahead of the times in business, styles, etc. He must not be afraid to carry a stock of goods that is a little larger than the town demands. He must, so to speak, create a market. By doing this we have brought our business to its present mammoth proportions. Our citizens have learned that it is not necessary for them to leave San Bernardino to obtain what they wish in our line. This, I think, has been the secret of our success.”

This is a wonderful showing in five years, a showing that any merchant may be proud of. D., S. and E. Livingston are not only proud of their record (and justly so) but they feel like thanking the people of San Bernardino county for their appreciation and liberal patronage. Their feeling of gratitude and consideration toward their numerous employees took a more substantial form on Christmas night, as the following, taken from THE COURIER of the 26th of December, will show:

#### A Merry Christmas.

Livingston & Co., did the handsome thing last night for their clerks. An invitation was issued to each of their twenty employees to partake of a banquet given to them by Messrs. D., S. and E. Livingston, to be served at the Hotel Stewart at 8 o'clock. The following ladies and gentlemen assembled at the dining-rooms of the Stewart, where the proverbial bounteous spread was awaiting them: Miss A. Reitenger, Miss G. Swisher, Miss A. Goldberg, Miss A. Hanke, Miss M. Thompson, M. Smith, M. G. Willis, Miss Annable, Messrs. A. Leipsic, A. Wendelborn, F. Kelly, N. Elkins, A. Goldberg, M. Rosenback, A. Rosenback, F. Starke, F. Williams, D., S. and E. Livingston.

A most enjoyable time was had, the banquet being enlivened by appropriate speeches, stories and conversation. Mr. James Elder of San Francisco, presided. A box of fragrant Havanas was presented to the gentlemen, accompanied by a presentation speech in poetic form. The banquet ended by mutual good wishes and congratulations. Messrs. D., S. and E. Livingston were unanimously voted the best and most considerate of employers.

Institutions of this kind San Bernardino may well be proud of. They are what make a city of the country town.

A brief biographical sketch of these three young men who have thus succeeded in establishing name and fame for themselves, would not be amiss but suffice it to say that they for fifteen years engaged in business in San Francisco before locating here. They were successful there, but like many others in 1885 and '86, they turned their eyes to southern California. After a thorough inquiry and examination into the condition of the southern part of the state, they resolved to come south and locate. At first Los Angeles was spoken of, then San Diego. But after coming on the ground they were so favorably impressed with San Bernardino that here they pitched their tent, and here they have remained until the most gratifying success has crowned their business efforts.

One has only to step inside their magnificent and almost palatial store on Third street to recognize at once that their establishment is the place of the city. San Bernardino people, when escorting their eastern friends over the city, after showing them the natural wonders of this garden city of southern California, never fail to call particular attention to the business places of the town of which they are particularly proud. In this category Livingston & Co. invariably come first. And well they may for if there is one place of business in San Bernardino that the citizens of this city can justly point to with pride, Livingston & Co. is that place. This firm is one which always will be found at the front. Its judgment and taste in the selection of goods is well nigh infallible. Its knowledge of the art of decorating the store

and particularly the show windows is something that has often been commented upon by the public, and is, as has often been said, incomparable.

Such a showing in five years is truly wonderful. There is not a firm in California that started with the same capital that can make a showing that will reflect more credit upon itself. If these gentlemen remain for another five years in San Bernardino it will be safe to prophesy that they will then occupy the same relative position in business circles that they do now.

### **MRS. D. WAUTENPAUGH.**

#### The Fine Millinery Business This Lady Has Established in Our City

Mrs. D. Wautenpaugh has established a millinery business in this city that reflects the greatest credit upon herself and the city. Her handsome millinery apartments are situated in the Southern Hotel block, the second door from the corner of Fourth and D streets, and is as handsomely fitted up as any millinery establishment in southern California, and her stock of millinery is the finest and most select in the state. Ladies, if you want a bonnet trimmed that will suit you in every way, you can go to no better place in the city than Mrs. Wautenpaugh's. She employs only first-class trimmers, while Mrs. Wautenpaugh herself cannot be excelled as a trimmer by any lady in southern California.

The artistic hand of Mrs. Wautenpaugh is known throughout the county. She came to San Bernardino over four years ago, and was employed by H. B. Fox. From Fox she went to Cohn, and from Cohn to Greene & Wastell's. Each move brought her a larger salary, as a milliner like her was hard to find. In June, 1891, she started in business for herself in her present location. Her trimmings and hats are of the very latest styles, and prices are reasonable.

### **EDUCATIONAL.**

#### San Bernardino Academy and Business College.

This institution of learning was established in 1883 by Prof. D. B. Sturges, who has had continuous charge as principal up to the present time. The school occupies a commodious building near the corner of Fourth and D streets, and is thus within easy reach of all the street car and motor lines. It has been well patronized by the people of the city and surrounding county, students coming from Colton, Highland, Redlands, Old San Bernardino and other localities within reach.

Prior to 1883 there was no school in the county that afforded facilities for preparation for the university or for entrance to law colleges and other professional schools. San Bernardino Academy was the first to offer these facilities, and up to the present time nearly all students coming from the county to the State university have been prepared at this institution.

The first class graduated from the academy was that of 1885, in which were F. W. Richardson, the present efficient deputy county clerk, and J. H. Lightfoot, editor of THE COURIER. Since 1885 classes have graduated each year, with the exception of 1887, when owing to a change in the curriculum, no class was prepared. In 1888 five young men graduated, four of whom entered the State university and one Hastings' law college. Of this class F. L. Adams has been admitted to practice in the state supreme court, E. B. Taylor has graduated from the law college at Ann Arbor, Mich., a third, Perry Tompkins, is a member of the senior class of the State university, while two others, Arthur Drew and J. F. Johnson, have taken partial university courses.

In 1889 the school was placed on the list with those accredited by the faculty of the State university at Berkeley, so that graduates could be admitted upon recommendation without examination. Of the class of that year three entered the university: Nat B. Hinckley, Harry Willis and Miss Eva Shinn. Messrs. Hinckley and Willis are still pursuing their college course, being members of the junior class. Other graduates of the academy are Frank Van Leuven, chief of police in Albuquerque; Mrs. Belle Williams, Misses Annie and Ida Anderson, rising teachers of the county; Mrs. Colson and Fenton P. Foster, of this city; Miss Cook, of Cucamonga; Mr. N. Curtis, of Old San Bernardino, and Mr. B. Warner, of Colton.

All who have entered the university from the academy have taken high rank in their classes, thus showing the excellence of their preparation. Thoroughness is the motto of this school. The energies of students are not wasted on a multitude of subjects, but concentrated upon essentials. By mastering a few things they become masters of their own powers, which is the highest outcome of education.

The academic curriculum embraces English, Latin, mathematics, history and natural science, twice as much time being given to English as to any other subject. One of the chief aims of the academy is to give to the student that most difficult and valuable of all acquisitions made in school, ease and grace in writing his mother tongue.

The business college department embraces all subjects usually taught in a commercial college, including shorthand and typewriting. The thorough character of the work done is attested by the fact that since the establishment of this school very few young men or women have gone abroad for their business education, while a constantly increasing number of those educated here are occupying positions of trust in this and other communities.

Altogether San Bernardino Academy and Business college is an institution of permanent value in the community. In every department of its work it is abreast of the times, embracing the best results of modern research and method. It has been a great stimulus to higher education, and is held in high esteem by the entire people, and especially those who have enjoyed its advantages.

### **C. COHN & CO.**

Another One of Our Leading Firms and What They Are Doing.

Among the San Bernardino city business houses, not one is better known or more highly rated in commercial circles than C. Cohn & Co. Starting in business here in 1888, the firm has grown and increased until its yearly business now averages many thousand dollars. Steadily C. Cohn & Co. have mounted the rounds of the ladder of success, and by an extraordinary display of business ability and sterling worth, placed itself far in the lead of its less progressive neighbors.

Located on the corner of Court and E streets, C. Cohn & Co. enjoy a trade that is seldom equaled. The stock of goods carried by this company exceeds \$25,000. The trade of the firm covers a vast amount of territory, as it does a business in Riverside, Redlands and Colton. The goods carried by Cohn & Co., come direct from the east.

Before moving into their present quarters, Cohn & Co. occupied one half of the store now used by Greene & Wastell in the postoffice block. But their business grew to such an extent that they were compelled to seek larger and more commodious quarters. The business of the firm grows steadily, owing to the fact that the firm keep on hand a stock of goods that pleases every one.

Ladies can visit the store and buy the finest of ladies' underwear for the most reasonable prices imaginable. Here too can be had the supplies for all kinds of fancy work, and also the fancy work itself.

The finest of ladies' neatly embroidered handkerchiefs at prices ranging as to the quality of the goods. In the linen department the firm carries nothing but new and novel designs. Here can be found the finest linens for napkins and table cloths, towels, scarfs, etc. Also muslins, sheetings, flannels, comforts, blankets, gingham, trimmings, and wash dress goods of every description. Shelves and shelves are packed to overflowing with all the latest weaves in foreign and domestic novelties. Elegant silks in black and colors of every conceivable weave and design. Here, ladies, is the place you want to go. Gents, you can also get the finest of underwear here, also the best of neck wear, collars, cuffs and shirts of all designs. Their motto is, misrepresent nothing.

### **W. H. ASHE.**

Doing a Big Business in the Boot and Shoe Line.

A man is always fitted to the business and W. H. Ashe, the D street shoe man, makes a perfect success of his business. Mr. Ashe came to San Bernardino from New York about three years ago. Seeing an opening for a good business in this city he opened the People's shoe store about one year ago in a store near the corner of Third and D, on D street, and has now as nice a little business as can be found in the city.

Mr. Ashe is safe in saying, his shoe department stands alone. He carries many celebrated brands in ladies', children's, misses' and gents' boots, shoes, slippers and rubber goods. The prices at his store are the lowest in the city, and it is strictly the place to which to go to buy your shoes. One splendid feature about this store is that it is well lighted, and persons going in the store can see exactly what they are buying. Mr. Ashe is honest and upright in his dealings with all who visit his store. Mr. Ashe is a perfectly reliable business man who makes a creditable citizen. Mr. Ashe has lately had his store refitted, papered and painted up, so that it now presents as nice an appearance from the interior as any store in the city.

### **GEORGE M. COOLEY.**

An Example of What Industry, Coupled With Brains, Will Do.

In 1875 a young man, then a resident of San Bernardino, made application to a firm of hardware dealers, Messrs. Ruffen & Biays, in this city, for a situation. His application was received and the young man put to work as a clerk to learn the business. As he had accepted the position with the end in view of learning the business thoroughly, he applied himself with great diligence to his task. Instead of making a study of how to shirk, as is often the case with young men in similar positions, this youth applied himself to every task given him by his employers with honest effort to do it as well as lay in his power. It mattered not how arduous or disagreeable it was, he applied his best knowledge and truest endeavors to its completion.

It was not long before his employers noticed the evident desire of their apprentice to perfect himself in the business, and on every available occasion instructed him in the secrets of the trade. He proved himself an apt scholar, and before many years had the fullest confidence of his employers, in fact he showed so much aptitude and knowledge of the business that he was very often consulted in regard to the business ventures of the house. For ten years this young man remained with the firm, gaining the friendship of all with whom he came in contact.

At this period he had an opportunity of buying the business, which he did. The firm's sign came down, and his own name, George Cooley, took its place. By being as faithful to his own business as he had been to his employers', George Cooley has increased his patronage wonderfully. His business has kept

pace with the rapid growth of the city, and country branch after branch has been added, until he is now one of the largest dealers in southern California in bar iron, steel of all grades, cast-iron soil-pipe and fillings, wrought iron water and gas pipes, wire nails, plumbing goods, blacksmith's coal and supplies. These goods are all bought in large lots, which enables him to compete with anyone on the coast. For instance, he has just received 500 kegs of nails direct from the east. His tinning and galvanized iron trade is the largest in the county.

In 1891 the city of San Bernardino was ready to put in a system of water works, for which \$100,000 in bonds had been voted. As one might naturally suppose from the amount of money to be expended, the system was to be excelled by none on the coast, The city's trustees had been untiring in their efforts to have everything pertaining to the system in every way as perfect as possible. Heavy bonds were insisted upon from all contractors as evidence of good faith and to insure honest work and material.

Mr. Cooley obtained the contract for laying the pipe, and entered into an agreement under a guarantee bond to keep the system repaired for one year. With his usual thoroughness, a trait which formed a potent factor in his struggle for success in early life, Mr. Cooley worked like a Trojan. While the work of laying the pipe progressed he seemed to be everywhere. These are not idle words, as can be proved by the astounding fact that in the twenty-two miles of pipe in the system, only one leak has been found to repair, costing him \$2.50. Could a contractor have a better proof than that of the thoroughness of his work? Could a city have evidence more convincing of an employee's fulfillment of the intent and letter of a contract?

Mr. Cooley has the contract for putting in the water system at the State Hospital for the Insane in this county.

Mr. Cooley, although a public-spirited man, has time after time refused to accept at the hands of the public the political honors tendered him.

To show the interest taken by Mr. Cooley in public affairs, it may be well to state that he was one of the prime movers to rid San Bernardino of the arbitrary [rate] which is charged San Bernardino merchants by the railroad companies, and which is now pending in the courts.

Thus episode serves to show the material of which Mr. Cooley is made. Long may San Bernardino be blest with citizens of this stamp.

## **STOUGHTON & WHITCOMB.**

What They Have Done in The Hardware Business.

Stoughton & Whitcomb are the people and they do a business that is unequaled in the city. They have been in the hardware business in San Bernardino for over five years, and carry as fine a stock of hardware as can be found on the coast. The store is situated on Third street between D and E street, in the Aldrich block.

The store is large and filled to its utmost capacity. On the right side as you enter is the long line of shelving, containing a thousand and one things. In the center of the room is the large stock of stoves that are kept on hand. These stoves are as good and as durable as can be found any place in the state. The stoves range in price so that the poorest can well afford to go to Stoughton & Whitcomb's to make their purchases. They have all makes of stoves to pick from. Beside stoves for wood are also the finest galvanized stoves at remarkably low figures. These stoves are the latest improved, and are perfectly safe. The coal stoves kept by this firm are durable and very pretty and of all sizes and prices.

In the way of kitchen ware the housewife can find no better place in the city to make her choice than at Stoughton & Whitcomb's. Here is where you can get just what you want and something that will last you a life time. The carpenter can go into Stoughton & Whitcomb's and select a complete outfit as nice and as durable as can be found any place in southern California. Their saws, chisels, hammers, planes and other carpenters' tools are of the very best makes, and can be had at a reasonable figure.

The farmer can also go to Stoughton & Whitcomb's and get his implements at bed-rock prices, and the best the market affords. This firm does plumbing and all kinds of sanitary work, employing only expert workmen in their workshops. This enterprising firm carries a \$15,000 stock of goods. Our people can do no better than call and see Stoughton & Whitcomb.

### **W. W. SKINNER.**

The Business He Is Doing in San Bernardino as a Butcher.

The butcher business in the city of San Bernardino is one of the best paying kind, and none of them are gathering in money and the people's good will as fast as W. W. Skinner, who runs the neat little shop in the Swing block, on D street near Fourth.

Mr. Skinner and family came to San Bernardino in 1886. On arriving in the city he went into the shop of A. A. Burcham, where he clerked for about a year and a half, giving general satisfaction to his employer. After leaving the shop of Mr. Burcham, he thought he would open up a butcher shop of his own, and accordingly he opened a shop called the Washington Market on Court street near the corner of D. From the very first day the business was good, and continued to grow steadily, until he was obliged to seek for more room, which he obtained by moving into his present quarters in the Swing block. The business continued to grow, and today there is not a more prosperous butcher shop in the city than that of W. W. Skinner. He kills weekly six beeves, seven sheep, four hogs and three calves, so there is always on hand fresh steak, pork and veal.

### **LUSBY & WAGHORN.**

The Only Exclusively Commission Merchants in San Bernardino.

In 1885 and 1886 the majority of men with capital enough to go into business for themselves in southern California, or especially in San Bernardino valley, thought that they must engage in some business directly or indirectly dependent upon the orange industry. This prevailing idea prevented any one from seeing that there were other openings in the business circle of this region until it became so apparent that it was no longer possible to remain concealed. But even then people were still impressed with the idea that every business must depend upon the orange or fruit industry. One man at least, saw that there were other openings that presented, to his mind at least, fair opportunities for business. This man was J. R. Lusby.

In 1888 Mr. Lusby decided that a commission house, doing an exclusive and legitimate commission and produce business would prove a paying one. He therefore began operations in 1888. In starting, he had to, of course, feel his way as it were. This is a business in which it is very important to know just where certain products can be disposed of to the best advantage. This required judgment and a certain amount of experience. The business grew rapidly and in 1889 Mr. August Waghorn of Portland, Oregon, bought one-half interest in the institution. The firm is now known as Lusby & Waghorn. Their trade has grown rapidly and spread over a much larger territory than it was at first anticipated it would. This firm have in the way of business found markets for products, which, before its advent in this county, were raised only for home production.

Two and three carloads of butter and eggs are handled monthly. These products, before the advent of this firm, found only a local market and that rarely, an exception now and then, when some merchant saw an isolated opportunity to get rid of a batch. Now the producers find a ready market for every pound of butter and every egg. No one fears over production. The consequence is that many have engaged in these two articles alone. Ranchers who have expended nearly all their money to obtain a ranch, set it out to fruit trees, have now an opportunity to engage in an industry that will give them a handsome living until such time as their orchards begin to bring in a revenue. It is only necessary to note the prevailing price of A1 ranch butter to recognize immediately that it is far from being a drug upon the market. In fact it often occurs that after shipping out a large amount of butter, this firm finds it necessary, and to their gain as well, to import large quantities of the northern California article.

They handle vast quantities of potatoes, onions and such produce that comes under the head of farm and dairy productions. December, 1891, eight carloads of potatoes were handled.

Thus, it will be seen that this business venture that was looked upon as almost an experiment has yearly increased until now we have in San Bernardino a large and flourishing business house which would be a credit to any city. Messrs. Lusby & Waghorn are to be congratulated upon their success.

### **WILBUR & CHANDLER.**

The Gents' Furnishing Goods and Boot and Shoe Business.

"Nothing succeeds like success." The popular firm of Wilbur & Chandler have clearly illustrated this saying. These gentlemen have been in business in San Bernardino for about two years, and have built up an excellent business. The history of their start in business is as follows: Joe Cohen opened up a store in the Stewart Hotel block in the room now occupied by the Santa Fe office. His stock consisted of gents' furnishing goods and hats.

Mr. Cohen established a good business and then sold out to Julius Koch, who in turn sold out to Wilbur & Chandler. Under the proprietorship of Koch the business went down, but as soon as Messrs. Wilbur & Chandler took possession it got better, and has been steadily increasing up to the present date. They remained in the same quarters for quite a period, when they moved into their present quarters. Moving into their new quarters they added to their already extensive stock. They also added a large stock of clothing to their business about one year ago, such as has never before been brought to our city, the stock being one of the finest and the styles the very latest known to the fashionable world.

A young man who intends doing the act that makes two loving hearts beat as one, wants to go to Wilbur & Chandler and select the suit for the occasion. At this store is where style and worth rule supreme, and where a fit is given that no tailor in our city can equal. You are guaranteed a perfect fit or you need not take the clothes. With a firm that carries a stock like Wilbur & Chandler, you have no need to visit the tailor. Here also can be had all the latest styles and fashions of gentlemen's hats, from the very lowest to the highest prices known. In the gents' clothing and furnishing goods line Messrs. Wilbur & Chandler carry a \$25,000 stock. For all things in this line, be sure and go to Wilbur & Chandler's. They are the best in the city.

Adjoining the clothing store is a large boot and shoe department. Here is to be found the largest and finest stock of boots and shoes in the southern part of the state. The principal brands of shoes kept here are the J. & P. Cousins and the Edwin C. Burt & Co., which are the finest ladies' shoes on the market. The shoe for the gentlemen is the Burt and Mean's and Rockland. The James Mean & Co. shoe comes at \$3. Besides these brands there are many others, all of which are good. The Little Red School House shoe, for children, cannot be beaten. In the shoe line Wilbur & Chandler cannot be surpassed. Their

stock in boots and shoes is estimated at \$12,000. This department has been run about one year, and does an immense business. They solicit your patronage.

## **THE NATIVE SONS.**

Their Organization in This City and Its Growth.

Arrowhead Parlor, No. 110, N.S.G.W., takes its name from that freak of nature that is visible in our San Bernardino mountains about six miles from town, it being a prominent land mark in California for years, in fact before the settlement by our pioneer fathers of this beautiful valley. It was organized July 20, 1887, with a charter roll of thirty-four members, as follows:

J. W. Aldridge, F. M. Towne, George L. Bryant, D. D. Rich, W. A. Nash, F. L. Holcomb, J. H. Tittle, F. S. Adams, Emery B. Tyler, Alex. S. Keir, Joseph E. Rich, A. H. Starke, E. E. Meyerstein, B. B. Rick, Henry A. Keller, C. D. Dickey, R. L. Mathews, H. L. Nash, Charles A. Burcham, Will A. Johnson, Joseph Folks, W. N. Crandall, E. E. Katz, Albert A. Burcham, Ben Armer, J. W. Stevenson, H. M. Barton, J. D. McDonald, G. L. Adams, Byron Van Leuven, Ben Livingston, Perry Tompkins, I. H. Curtis and George L. Blake.

The following were the first officers of the organization: D. D. Rich, past president; D. W. Fox, president; F. M. Towne, first vice-president; F. L. Holcomb, second vice-president; R. L. Mathews, third vice-president; G. L. Bryant, recording secretary; B. B. Rich, financial secretary; H. A. Keller, treasurer; W. A. Nash, marshal; E. B. Tyler, outside sentinel; J. E. Rich, inside sentinel; H. M. Barton, A. H. Starke, Joseph Folks, trustees.

Since that date the Parlor has steadily grown until now it has a reputation of being one of the leading Parlors of California, and is recognized as the banner Parlor of southern California, a remark so tersely expressed by Grand Trustee McCalvey in his annual report to the Grand Parlor, last year. It numbers now fifty-nine members on its roll books composed of some of the very best and brightest young men in the valley, and it is an organization all young men, native born, should be proud to be identified with. Since its organization it has sustained the loss of only one member, brother George Lord, Jr.

The following named young gentlemen will be installed as the officers for the ensuing six months term: H. L. Nash, past president; I. H. Curtis, president; E. B. Tyler, first vice-president; A. A. Burcham, second vice-president; Thomas Starke, third vice-president; A. H. Starke, recording secretary; O. D. Foy, financial secretary; H. A. Keller, treasurer; W. R. Wozencraft, marshal; W. D. Wagner, E. B. Tyler, J. W. Curtis, trustees.

## **THE NEW ST. CHARLES.**

The Leading Hotel of San Bernardino City.

San Bernardino city has several hotels, but the leading one of the city in every particular is the New St. Charles hotel, situated on the north side of Third street between E and F streets. The St. Charles hotel is well and favorably known all over California as one of the finest hotels in the southern part of the state without exception. This hotel was built in the year 1888, and is a handsome three-story brick, with all the modern architecture. The hotel contains eighty well-ventilated and nicely furnished rooms, fixed up with all the comforts of home. The rooms are situated on the second and third floors, and are kept neat and clean. The large dining hall is situated on the ground floor, and is very spacious. The tables are clothed in the best that can be had in the market, for a square meal, such as will make the heart glad, can be had at this hotel. Rooms and board can be had at from \$1.25, \$1.50 to \$2 per day.



When the New St. Charles was first opened up it was under the management of the Karns Brothers, who were very popular, and made the hotel business a success. The Karns Brothers were followed by Myron Littlefield as manager, who also built up a good business for the hotel. After Mr. Littlefield came Mr. John Andreson, the proprietor of the building. Mr. Andreson and his family took charge of the hotel, and as Mr. Andreson is one of our city's most popular men, he did a fine business and made the hotel more popular than ever. The hotel taking up too much of his time, Mr. Andreson quit the business, and was succeeded by Mr. F. A. Urban. This gentleman is a popular and thorough hotel man, and since he has assumed the management the hotel has nearly doubled its business. The hotel has a fine bus, and meets all trains passing to and from the city. When in San Bernardino stop at the New St. Charles.

### **W. A. BOREN.**

What He Is Doing in the Grocery Business.

There is not a young man in San Bernardino county better and more favorably known than W. A. Boren, one of our leading young grocers. He came to San Bernardino in 1854, when San Bernardino had anything but a prosperous and bright outlook, a time when railroads were unknown in the county and the orange groves lived only in the imagination. But he determined to remain with the city for what it would bring. He has prospered, and today he is one of our most prominent and successful business men.

He has been in business in San Bernardino for fifteen years. At present he is in the grocery business, and carries about a \$5,000 stock of the best brands of family groceries in the city. One thing that aids greatly in making his business a success is that his patrons are always given prompt attention, and when they order goods to be delivered at 10 a. m., they do not have to wait until 6 p. m. before they have them delivered. You can go to W. A. Boren's and get the finest of jellies, jams, different fruits pressed, pickles, olives, ketchups, salads, canned meats, fish and fruits, baking powders, crackers of all variety, the best brands of ham and bacon, flour, potatoes and butter. The prices are very low in consideration of the quality of goods sold. Mr. Boren gets his butter and eggs fresh from the farms every day.

Mr. Boren has an extensive trade throughout the county as well as in the city. When in San Bernardino you want to be sure and call on W. A. Boren on E street, between Court and Third.

### **CARTER & OEHL.**

Retail Butchers—A Fine Showing—What Can Be Done in a Few Years.

This firm started in business in the year 1886. That was the time of the boom, but having so many competitors, it required enterprise, business tact and knowledge of the cattle business. Both members of the firm understood thoroughly that most important thing in this business, that is, how to buy and where to buy. Californians are fastidious in their diet. They want and will have the best the market affords. If the best in the market is not A1, a kick is immediately registered. Carter & Oehl, recognizing this peculiar trait, decided to govern their meat business accordingly. So care was always taken to buy only first-class meats. The strictest attention was given to killing, dressing and preparing the meat for market. This may seem a small item, but butchers, packers and meat men all recognize the fact that the best beef, mutton or pork can be absolutely ruined in dressing.

Thus by careful attention to details the business grew surprisingly. In fact grew from almost nothing to such proportions that any retailer might be proud. At the present time they have one of the finest retail establishments in the city. The market is situated on E street between Third and Court. Twelve or so beeves are killed and sold weekly, besides about fifty head of other stock. They are well acquainted over the entire valley, and have the respect and confidence of the community at large. They have a fine

delivery, and pay particular attention to serving their city customers promptly. The firm is ever worthy the confidence of the people, and are deserving the liberal patronage they receive.

### **ALLEN & HUNT.**

Wagon Makers and General Blacksmiths—First Class Work.

The two young men doing business under the above firm name are well-known in this city and the surrounding country. They have the reputation of being first-class all-around workmen. What is of more material advantage to them is that they are deriving the benefits of their reputation. One has only to call at their place of business on Third street, near C, to note the substantial way the farmer and others show their appreciation of the worth of this firm. All work in their line is executed with care and in a workman-like manner. They are worthy your patronage and solicit your work.

### **O. P. ROBARTS.**

The Evergreen Nursery, Corner Highland and Arrowhead Avenues.

Mr. Robarts arrived in San Bernardino December 9th, 1881, from Phoenix, Arizona. While in Phoenix he had heard much about this valley, and wished to see it. Of course, at that time this now world-renowned portion of California was not known as it is at present. People, the residents themselves, were not aware of the great value of much of the land that is now considered the most valuable in the county. Land that then was considered worthless, is now, with irrigation, the best in the valley. Although Mr. Robarts, in common with other gentlemen, at that time, was not aware of the great opportunities open for investors in this county, he decided to remain. After looking around in the spring of 1882, he located on the Rincon grant in Chino valley, planting an orchard. He put out an orchard and vineyard. The heavy rains during the winter of 1883 and 1884, drowned out his vineyard and orchard and destroyed all his past labor on the place.

In the summer of 1884 he moved into the city of San Bernardino, where he began work at his trade, contractor and builder, until 1887. At that time he went into the real estate business. This venture did not prove a success, or at least success enough to satisfy Mr. Robarts. In the spring of 1888 he started into the nursery business. He eventually became owner of the Evergreen nursery, situated on the corner of Highland and Arrowhead avenues. He has now on hand over one-half million one and two-year-old orange plants, besides 60,000 in his foothill nursery. Mr. Robarts is making preparations to put out this year 150,000 deciduous trees in his nursery. His alfalfa land brings him in over \$1,000 per year net. This crop is one that is not receiving the attention it should in this county. There are thousands of acres of land in this county that could be made to yield a handsome revenue to its owners if put out to alfalfa.

The home of Mr. Robarts is one of the most attractive on Highland or Arrowhead avenues. His place contains fourteen acres. This is a splendid showing for a man whose capital in 1884 was but \$750. This little sketch of Mr. Robarts' business career will serve to prove the oft asserted statement that there is no place on earth like southern California for a man with small capital who endeavors to make a success in fruit culture.

### **BAXTER NETTLETON & PERDUE.**

This House Handles More Goods Than Any Similar Firm in the Valley.

This firm has been in business in this city about one year, and have shown themselves to be one of the most enterprising young firms here. Within the last three months they have bought an interest in what is

called the City mills, situated on the corner of Fourth and B streets. These gentlemen handle an immense amount of goods in their line. Their stock of plaster, cement and lime is of the very best that can be procured in the markets Their trade in the line of hay and grain is principally confined to carload lots; in fact they are the largest jobbers of hay and grain in this locality.

They have also a wholesale and retail trade in potatoes and coal and wood. Their coal and wood yard is situated east of the Santa Fe depot, on Third and I streets. They have renovated the City mills by supplanting the old-fashioned overshot wheel, with a 16-inch turbine, and since they started up in the fall they have been obliged to run a full force night and day to fill orders.

### **JOHN T. LEFFEN.**

A San Bernardino Pioneer—Twenty-Five Years in Business Here.

The gentleman whose name heads this brief sketch, and who is so well and favorably known in this city, is one of San Bernardino's most respected citizens. For twenty-five years Mr. Leffen has conducted a machinist and blacksmith business in this town. He is an expert machinist himself, and never employs a man knowingly who is not. The most intricate, difficult and particular work is really what Mr. Leffen likes best to undertake. He is prepared to do all kinds of lathe work. His shop is situated at No. 50 (old number) C street, near the corner of Fourth. Mr. Leffen is married. He and his estimable wife have reared a family that any parent in the land might be proud of. Mr. and Mrs. Leffen's children have grown up here in San Bernardino, and without exception have the respect of the entire community. He and his wife settled here in 1854, and have identified themselves with every move tending to advance the prosperity of the city.

### **A. A. BURCHAM.**

Wholesale and Retail Butchers—An Old House.

This house is one of the oldest in the city. Every man and woman in the city who has been here for any length of time remembers the founder of this well-known establishment, the father of the present proprietor. Mr. A. A. Burcham has almost been raised to the cattle business. His father was the owner of a stock ranch, from which source he drew the beef and other stock for his market. The knowledge that A. A. Burcham acquired in his early days has been the prime factor of his success. He is careful about the kind of meats he selects for his customers. His shop, though heated during the cold weather, contains a cold-air refrigerator for the preservation of his stock.

He has a splendid delivery system, and does a thriving business with hotels and restaurants. His delivery is prompt, and he makes it a rule to do everything he can in the way of pleasing his patrons by polite attention and care in putting up orders. He has such a large trade, that to accommodate his customers living in different parts of the city, he conducts two markets, one on D street, between Fourth and Court, and the other on E near the corner of Third street. He is a public-spirited man, taking great interest in every movement tending to advance the welfare of San Bernardino.

### **J. G. SLOAN.**

Groceries, Staple and Fancy—Provisions, Grain, Etc., Always on Hand.

Mr. Sloan is engaged in the above-named business. His store is on the corner of Third and C streets, and in that place he is conducting a business which was founded a year ago by Mr. H. Connor. The latter gentleman, an old resident of San Bernardino, had brought the business to a very flattering point. After

passing into the hands of Mr. Sloan, it has steadily increased, until it has become thriving and lucrative. He is a favorite with the farmer, who likes honest dealing and his money's worth. Mr. Sloan deals largely in farm produce, butter, eggs, etc. His city customers can feel sure of getting fresh farm products. All orders, if so desired, are delivered in any part of the city. Politeness, dispatch and honest dealing is this gentleman's motto.

### **C. E. & F. MOORE.**

Diamonds Valued at Thousands of Dollars Kept in Stock.

One year ago the firm whose name appears above, established themselves in this city. Their advent was marked by a great change in the jewelry business in this county. As soon as the firm had obtained suitable quarters it put in such a stock of jewelry, silverware and diamonds as San Bernardino had never seen before. In fact in order to successfully compete in any business in this age, it is necessary to buy everything at the lowest notch. This can only be done by buying in vast quantities and that too at the centers of trade.

This is what Moore brothers have done. The array of articles made of the precious metals in their emporium is dazzling. The sparkling and scintillating precious stones lie in luxurious profusion, set as it were, beds of precious metals. It is a rare treat to visit their store, and hundreds avail themselves of the privilege daily. As might be supposed, they make a specialty of diamond setting. Of course, all other work done by first-class jewelry houses is done here. A full line of watches and clocks is always on hand. They have some very unique styles in mantle clocks. Watch repairing done in the most workman-like manner at the lowest prices. Their establishment is located at No. 326 E street, opposite the court house.

### **CITY WATER WORKS.**

A System Second to None on the Pacific Coast.

Pure Artesian Water Under Pressure.

A Brief Description of the System Now Owned, Controlled and Operated by the City—Combined Storage and Distribution Reservoirs.

The one thing, of all others, of which the city of San Bernardino is justly proud is its system of water works. About two years ago the city board of trustees wisely decided that the city needed a system of water works, and that such a system should be constructed, owned and operated by the city itself. There were many capitalists in the field who were anxious to obtain a franchise for putting in water works, but it was the united opinion of the city trustees that the people should never depend upon a soulless corporation for their water supply, but that they, the people, should own and regulate a water works system adapted to the needs of the city. The result was the calling of a special election to vote on the proposition of issuing \$160,000 of twenty years...bonds, to defray the expenses of constructing such a system, that being the amount estimated by competent engineers which would be required to build...fund. The bonds carried by an outstanding majority, there being less...of votes cast against the...have....

...[?]vanced [?]posed of the entire bond...ideas [?]nium, the board of trus...the services of the well-...engineer, F. C. Finkle,...prepare plans and speci...superintend the construction of the proposed system of water works. Work was commenced immediately and pushed with great energy so that on the first day of October, 1890, the entire system was completed, tested and accepted by the board of city trustees. The system complete consists of:

1. The source of water supply.
2. Artesian wells.
3. A combined storage and distribution reservoir.
4. A pipe system connecting the wells and reservoir.
5. A main conduit from the reservoir to the city.
6. A distribution system within the city.

We will briefly describe these in the above order so that our readers may the more readily understand the admirable plan upon which our system of water works is constructed.

### 1. The Source Of Supply.

The source of water supply consists of ten acres of water bearing land in the Lytle creek artesian belt. This land is three miles northwest of the city and is the southeast ten acres of the McKenzie ranch. The city purchased this land from Mr. McKenzie through the board of city trustees, who, after consulting their engineer, Mr. Finkle, decided that this land was good artesian well land and at a sufficient elevation to give a gravity pressure ample for fire protection and domestic use in the city. The price paid for this valuable piece of property was \$8,500.

### 2. The Artesian Wells.

Upon the ten acres thus purchased the city let contracts for the sinking of artesian wells in accordance with specifications furnished by the engineer. Two contracts were let, one for wells three inches in diameter and the other for wells eleven inches in diameter. Of the former nine wells were sunk ranging in depth from ninety to 200 feet, and discharging all the way from .04 cubic feet of water per second to .2 cubic feet per second, or from two miner's inches under a four-inch pressure to ten miner's inches under the same pressure. The three-inch wells are all cased with standard lap welded screw pipe of iron, from the bottom up to a point one foot above the ground. There were two eleven-inch wells sunk—one 350 feet and the other 150 feet in depth—and each well has a discharge of 4 cubic inches of water per second, or twenty miner's inches under a four-inch pressure. All the wells together flow 1.7 cubic feet of water per second. The eleven-inch wells are cased with a...string of riveted sheet steel pipe of No. 12 Birmingham wire gauge, from the bottom to a point one foot above the ground surface.

Around each well is constructed a circular basin, of cement bottom and sides, which receives the water from the well before it enters the pipes which convey it to the reservoir. The basins around the three-inch wells are four feet in diameter, and those around the eleven-inch wells are six feet in diameter. The well basins are all covered with wooden covers, anchored to posts set into the ground, and as the doors in these covers are all locked with padlocks no one has access to them except the city officials who are provided with keys. The advantages of these well basins are threefold:

1. They allow the water from the wells to issue unobstructed without any loss due to friction on an elbow connection.
2. They collect and retain all particles of sand or fine gravel issuing from the wells.
3. They prevent the water from being polluted by contact with any foreign substances before entering the pipes.

### 3. The Reservoir.

The reservoir is situated on the lower corner of the ten acres of city land, and the top of the reservoir is just enough lower than the wells to allow the water from the well basins to flow by gravity into the reservoir. The bottom and sides of the reservoir are constructed of cement concrete and faced with one

inch of cement mortar. The concrete on the bottom is eight inches thick, and the side walls are three and one-half feet thick at the base and one foot thick on top. The net inside dimensions of the reservoir are 100 feet wide by 200 feet long, and eight feet deep.

The reservoir is divided into two equal compartments or chambers by means of a concrete wall five feet thick at the base and one foot thick on top. This center wall is used to aerate the water, which first enters the upper chamber and then flows in a thin sheet over the aerating wall into the lower chamber, from which it is drawn into the main conduit leading to the city. The two chambers are connected by means of a large gate, by means of which the two compartments can be thrown into one whenever necessary in case of a fire which might require more water than is stored in one chamber alone. The capacity of the reservoir is 1,125,000 gallons.

Connected with the reservoir on the upper side is a settling basin, six feet by ten feet and five feet deep, which receives the water before it enters the reservoir, allowing any sand or fine gravel not retained by the well basins to be deposited before the water enters the reservoir. The settling basin has a waste gate at the bottom, through which it can be cleaned by gravity and is covered with a...roof with door and lock to...exclude everything except air...the water.

...The corrugated iron is fastened to sheeting laid on the rafters, and covers the entire top as well as the ends of the roof. Between the eaves of the roof and the top of the reservoir is a two-foot space extending the entire distance around the reservoir, which is enclosed with coarse galvanized wire netting. This affords good ventilation, always keeping the inside of the reservoir cool and well aired. The entrance door to the reservoir is always securely locked, as are also the gates in the high fence surrounding it, which precaution insures the delivery of the water into the pipes leading to the city as pure as when it comes from the artesian wells.

#### 4. Pipe System from Wells to Reservoir.

The water is conveyed from the well basins to the reservoir by means of a system of iron pipes from four to sixteen inches in diameter. The main is sixteen inches, with branches to the different wells of the size required to convey the water from each well to the main. After being collected in this main pipe it is all delivered into the reservoir direct through the settling basin before described. The pipe system from the wells to the reservoir consists of riveted sheet steel pipe coated with asphaltum, and is not only of sufficient capacity to deliver the 1.7 cubic feet per second, or eighty-five miner's inches under a four-inch pressure, which the city has now developed, but is large enough to convey twice that amount should the future growth of the city require the development of more water by means of other wells.

#### 5. The Main Conduit.

The main conduit from the reservoir to the city is three miles in length and one foot in diameter. It is built of sheet steel of Nos. 14, 12 and 10 Birmingham wire gauge, with straight seams double riveted and round seams single riveted, and all seams chipped and caulked. The conduit is well coated with asphaltum, both inside and outside, as a protection against rust. The main conduit has a Y branch to the upper chamber of the reservoir, so that if for any reason the supply from the lower chamber should be temporarily shut off, water can be turned in from the upper chamber to supply the consumption.

The main conduit does not take care of the surplus or waste water, which is discharged from the reservoir over a waste weir placed at the high water level of the reservoir and carried through a ditch into Lytle creek. The main conduit is well supplied with stop valves, air valves and blow-offs, and sustains a maximum pressure of seventy pounds per square inch at the point of lowest elevation.

## 6. The Distribution System.

The distribution system embraces about twenty miles of mains and laterals. The mains are from six to twelve inches in diameter, and the laterals three and four inches in diameter. The system has attached to it seventy-five double nozzle fire hydrants, and contains about eighty stop valves by means of which the water can be turned off from one-third of the system at a time without affecting the other two-thirds.

The character of pipe laid in the distribution system is the best obtainable in the market, being lap-welded wrought iron kalameined-pipe with converse joints. The pipe is very smooth and the kalamein coating prevents oxidation by contact with the soil and water, thus making its life longer than that of any other pipe. On account of its smooth inside surface, coated with the non-corrosive metal, kalamein, rust will not form on the inside of the pipe, causing it to tuberculate, as in the case of other iron pipes. Thus time does not decrease the inside diameter of the pipe, and the friction is reduced to a minimum, making this class of pipe capable of discharging more water under like conditions than ordinary iron pipes of the same diameter.

The twenty miles of mains and laterals are so distributed as to furnish domestic water and fire protection to all the thickly settled portions of the city. There are no dead ends in the distribution system, so that the circulation keeps the water pure throughout the entire system, even though no water should be drawn from some of the pipes for months at a time. The pressure on the mains is due to gravity, there being a fall from the reservoir of from 150 to 250 feet, to different parts of the city. This creates a pressure of from sixty to 110 pounds per square inch on the mains, so that half a dozen fire streams can be thrown simultaneously from 100 to 130 feet perpendicularly into the air by sheer force of gravity. It was said by representatives of the Pacific Insurance Union who witnessed the test with fire streams that it was the finest display ever made on the Pacific coast.

### Cost of the System.

The entire cost of the system, including artesian land, artesian wells and all the structures described above, was \$130,000, leaving a balance from the sale of bonds of \$30,000. This was entirely due to the ability, economy and honesty of the board of city trustees and their engineer, as nothing but first-class material and workmanship were used in the construction of the plant. The names of the board of trustees at that time are O. Newburg, A. M. Kenniston, Sydney Mee, W. E. W. Lightfoot and H. G. Leshner, and their engineer, F. C. Finkle.

### Cost of Operation.

The cost of operating the system is hardly anything. The water flows by gravity and no one is required to be in attendance, as everything about the system works automatically. During the year and three months which the works have been operated nothing has required repairs or to be replaced, and this shows how well the system was built.

The city engineer has charge of the works and no extra officers are required for the successful operation of the plant. Thus all money collected from the sale of water to consumers is clear gain to the city, which receives free fire protection, and the taxpayers receive great benefit from the reduction of insurance rates by reason of the excellent protection against fire. The city is justly proud of its system of water works, which is ample for a city of 30,000 people. The water is absolutely pure artesian water and no city in the world has a purer and more abundant water supply than has the favored city of San Bernardino.

## **G. T. SWITZER.**

The Business He Has Built Up in This City.

For anything in the line of harness and saddlery you can find no better place in the city to get them than at the shop of G. T. Switzer. Mr. Switzer has as thoroughly an equipped harness shop as can be found in this portion of the state, as his business warrants him in carrying an extra fine stock of goods in the above line.

Mr. Switzer has been in business in San Bernardino since 1881, having come to this city from Virginia. He has personal qualifications alone that have aided much in building up the trade he now has. Mr. Switzer for several years conducted his saddlery and harness business in the store adjoining the shop of Ben Baff, on the north side of Third street, between C and D. About two years ago he was burned out, but being a very energetic man he soon opened up his business again, opposite the old stand, and moved back again when that was rebuilt. Day after day his business grew, and he began looking around for a larger place in which to do business. Not seeing a vacancy he bought out the interest of C. F. Roe, in the latter's shop. Mr. Switzer immediately put in new goods and is now carrying over a \$3,000 stock.

## **A POPULAR CORPORATION.**

San Bernardino and Redlands Railroad Company.

The idea of the above named road was originated during the latter part of 1887 by three of San Bernardino's most enterprising citizens, O. Newburg, W. J. Curtis and W. N. Crandall. These gentlemen applied to the secretary of state for a charter, and filed papers of incorporation for a motor road to be operated by steam between San Bernardino and Redlands, a distance of ten miles. The county board of supervisors granted a franchise along the county road between the two points. Contracts were then entered into for ties, rails, bridge timber and all necessary material and rolling stock.

January 19, 1888, the stock company was organized, with a capital stock of 2,000 shares. The stockholders were M. B. Garner, W. J. Curtis, Dan Rathbun, George E. Otis, O. Newburg, W. N. Crandall, L. Jacobs and F. B. Garner, all home people and engaged locally in different vocations of life, all of whom are deserving of great credit both individually and collectively for their pluck and energy in projecting and carrying out an enterprise which has done so much toward developing our beautiful valley and the two sister cities.

The stockholders held their first meeting January 31, 1888, electing George E. Otis, O. Newburg, Dan Rathbun, W. J. Curtis and Lewis Jacobs directors for the term of one year, or until their successors should be elected. The stockholders' meeting then adjourned, and the board of directors met and elected the following officers: O. Newburg, president; W. J. Curtis, vice-president; J. W. Curtis, secretary and First National bank treasurer.

Meanwhile the material began to arrive, and construction commenced, the work being pushed vigorously and completed the latter part of May, 1888, operation commencing during the first days of June of the same year under somewhat trying circumstances. The boom in real estate having collapsed about this time, the financial world became conservative, even reserved. Speculation died a natural death, but notwithstanding this, and the predictions of a great many that the little road would not make "axle grease," it tugged along, managing to get enough patronage to pay actual running expenses until

October 1, 1888, T. J. Wilson was elected to the dual position of secretary and superintendent, at which time the road had one engine and two coaches. The roadbed was new, without ballast, not on grade, and



the rainy season set in early, causing trouble generally, but Mr. Wilson was equal to the emergency, keeping the wheels turning and the credit of the corporation intact throughout the season. During the spring and summer of 1889, the roadbed was put in good shape, trains (ten in number) making regular trips on time. About this time a new Baldwin engine was added to the rolling stock, and later on a handsome new coach, both of which were fully equipped with all modern improvements, which added greatly to the service and convenience of the road. From this date the success of the company seemed assured and the little road to spring into popular favor with the traveling public; the receipts increased correspondingly, while expenses were kept down to the minimum, and after the necessary expenses were met, such as improving the rolling stock, roadbed, bridges, etc., the sinking fund began to take on a plethoric state.

The directors of the company wishing to have everything connected with the corporation equalized, seeing the bloated condition of this particular fund, began to declare dividends, and kept this up from time to time at regular intervals until about July 1, 1891, when the Pacific Improvement company of San Francisco purchased the property for the Southern Pacific system. This is a splendid property, the net profit from its earnings, being equal to if not better than any ten miles of road in the country. The Southern Pacific company realizing this fact, have already made, and will make large improvements. Property has been purchased between E and F and First and Second streets, this city, amounting to over \$8,000, and a depot to cost \$4,000, is now in course of construction, making about \$12,000 put into circulation among our citizens and working people during the past few months. A like amount will be spent at Redlands, besides giving the Redlands and Crafton people a branch of the main line of the Southern Pacific railroad, distributing in their midst \$75,000 for right of way, construction, etc.

It can readily be seen that the construction, operation and sale of this little road has added immensely to our circulating medium; in other words, this small artery has emptied over \$200,000 into the coffers of our business community within the short space of six months' time.

We bespeak for this line a successful future. It is a popular line, running over the very best portion of our beautiful valley, passing through an almost continuous orange grove from city to city.

In conclusion we vouch that the "Redlands motor" will be in the future, as it has been in the past, ever ready to accommodate and its trains always "on time."

## **JOSEPH CRAIG.**

The Pioneer Gunsmith of Southern California.

Perhaps no one is better known in San Bernardino county than is Joseph Craig, commonly called "Uncle Joe Craig." For over twenty years he has done business in the old stand, and day by day that business has grown. In the early mining days Mr. Craig did nearly the entire assay work of the whole county. He carries a large assortment and expensive stock of sporting goods, and if you wish anything in this line you can get it at Craig's. Here can be had all the finest rifles, shotguns and pistols. When you want a good shooting rifle or shotgun, go to Joseph Craig and get it. If he tells you the kind of shooting gun it is you may rely on it being just what he says. His prices for the stock he has on hand range, of course, with the quality of the goods. His stock of rifles, shotguns and pistols represent several manufactures. The quality of the goods in every instance warrants the price asked for the same.

Besides fire-arms and other sporting and hunting implements, and large quantities of ammunition, Mr. Craig carries a large supply of safes which he sells at reasonable figures. He has in his employ Mr. George Craig, one of the most expert locksmiths on the coast, besides being an expert gunsmith.

## **A. S. METTLER.**

What He Is Doing in His Tailor Establishment.

Among the numerous tailor establishments that are located in our city, there are none who do better work and as good a business as does A. S. Mettler. In cutting and fitting it would be hard to find a better tailor. His stock of goods from which to choose, and of which he has a large stock on hand, is the best in the city. Those who want a tasty business suit, and those who wish fashionable party and evening suits, can get them by calling and having their measure taken at Al Mettler's. Mr. Mettler is square and upright in all his dealings, and does his utmost to give those who patronize him entire satisfaction. This excellent qualification is what gives him the trade he now possesses. Mr. Mettler came to this city in 1888, and started his tailor business. At present he is running four tables and employing seven men. Mr. Mettler's tailor shop is situated on Third street, between C and D.

## **WILLIAM MEE.**

The Pioneer Blacksmith of San Bernardino County.

To William Mee can rightfully be given the title of the pioneer blacksmith of San Bernardino county, as he has been in the business in the same place for over twenty-nine years. Mr. Mee came to San Bernardino in the year 1857, when San Bernardino city was a place of very little importance; a time when the county knew no railroads, and when San Bernardino was about the only place in the county. He had great confidence in the future of San Bernardino and located here and started in the blacksmith business, which he has faithfully stuck to for over a quarter of a century, and at which he is at present engaged.

By his honest, straight-forward manner of treating every one who had any dealing with him he built up a trade that stays with him from year to year. He is an expert workman himself and employs only first-class workmen. All work is promptly attended to and is neatly and cheaply done. When you want an axle fixed so that it will stand against everything, or a tire set so you can rely on its remaining there, why, go to Billy Mee's and give him the job of fixing it. When he guarantees his work you can rely on it being just what he guarantees it to be.

No matter how many other blacksmith shops start up in the city, they cannot interfere with the trade that Mr. Mee has built for himself. He is a very pleasant man to deal with and one who will be found honest and upright in all his business and social transactions. In every instance you will find him a man of his word and a man easy to do business with. As a citizen a place could have no better one than Mr. Mee. He is a man who believes in public improvements and a liberal expenditure of public money. But aside from his qualifications as a model citizen you should always go to him for good work in the blacksmith line.

## **BRICK MAKING.**

William Goodcell Makes the Finest Bricks in Southern California.

No better pressed or common brick is made in southern California than those that come from the brick-kiln of William Goodcell, on G street, between First and Mill streets. Will learned the brick making business with his father, and in 1884 he went into the business under his own name. From that time up to the present he has built up as fine a trade in that line as any yard in southern California. He has turned out over a million brick per year, as he makes one of the finest articles of pressed and common brick. He employs a large number of men and only first-class workmen.

The class of brick that comes from Mr. Goodcell's brick yard can be seen in the numerous fine brick blocks that are built, and are now being built, throughout our city; in fact, the quality of his brick is so far superior to those of other manufacturers that no outside firms ever try to compete against him, nor do our contractors look any further than his kiln for their bricks.

Mr. Goodcell's business is made all the more solid owing to the manly way in which he treats all whom he chances to meet. He is a sound business man, and a man of his word. People will find him thus in all their business and social transactions with him.

Will Goodcell is an out and out Native Son of the Golden West. He was born in San Bernardino in 1859, and ever since he has been old enough to work and learn he has been studying the making of bricks that would be superior to all others. In this he has succeeded admirably. Again, for the best quality of bricks, call on Will Goodcell.

### **J. G. McLEAN.**

The Immense Business He Is Now Transacting.

There is not a firm in the city that is doing a better paying business than is J. G. McLean, who is now proprietor of the old El Dorado store. This store is as neatly fitted up as any in the county. Mr. McLean carries a twenty or thirty thousand-dollar stock of goods. This stock consists of as general an assortment as any one can wish to choose from. The bargains offered in the dress lines are more than reasonable. The finest of the finest of dress goods can be had in this store, down to the plainest neat calico dress. The dress patterns are varied and neat and of the very latest styles.

Mr. McLean has been in business in San Bernardino since March, 1890, and has got his business fairly established. He came from San Francisco, where he had been in the merchandise business for ten years. Mr. McLean came to our city believing in its future and the results so far have been most satisfactory. Day by day his business increases, this being due to the fact that whatever one wants in the dry goods line they can surely find it at the El Dorado.

The business in this store is so great that six clerks are employed, and they are kept on the go from morning until night. The public must not think that dress goods is the sole stock in this store, as Mr. McLean carries all lines of dry goods. The best of gentlemen's and ladies' underwear can be obtained here, all styles of table linen, such as napkins and table cloths can be had at bargains.

Those who visit the store are accorded the most courteous treatment by Mr. McLean and his clerks, all of whom are very obliging, which goes a long way toward building up a business. The El Dorado is one door west of Barnum & Grow's, in the Katz block. Do not forget the place, the old El Dorado store, on Third street.

### **H. L. PECK.**

What He Has Done Towards Building Up "The Fair."

Mr. H. L. Peck has built himself up a fine business in this city, and today has as fine a little store as can be found in the county. He has been in business in our city about five years, and has steadily increased the quantity and quality of his stock. Mr. Peck first opened up in a little building on Third street, between C and D, starting a novelty store. Having on hand a considerable variety of stock, the increase of business demanded a larger store, so Mr. Peck moved The Fair into its present quarters, the first door west of Towne's drug store. He now has on hand a splendid stock of crockery and glassware, and also a

large and varied stock of tinware. Mr. Peck sells his goods at very reasonable prices, and gives you goods that will give entire satisfaction.

### **FLAGG & WALKER.**

What They Are Doing in The Job Printing Line.

The first exclusive book and job printing business in this city was established in 1887, in a small way, and was succeeded by the present firm in 1888. By increasing business they were compelled to remove from their stand in the Ancker block, about one year and a half ago, to better and more commodious quarters, their present location in the Keir block, on D street, south of the opera house. This firm has, by their promptness and strict attention to business, as well as by their fine work, built up an enviable reputation, and are rewarded by a large and increasing trade. The large stock of new type, fine stationery and fast presses, which have lately been added enable them to more fully maintain their reputation as leaders in the finest artistic book and job printing in San Bernardino county.

### **J. G. BURT.**

Proprietor of the Best Stocked Hardware Stores in the City.

At No. 429 and 431 Third street in the city of San Bernardino, is to be found the large wholesale and retail hardware business of Mr. J. G. Burt. To this business this gentleman brings the ripe experience of over thirty consecutive years, the last ten years of which have been in the present location. His stock is now the largest strictly hardware stock outside of Los Angeles, in southern California, and covers a wider range than any one establishment in that city. The following enumeration will give some idea of the stock carried: Builders' hardware, mechanics tools, miners' supplies, blacksmith and wheelrights' stock; also all the usual miscellaneous sun-dries to be found in a well assorted stock of hardware, such as stoves, house-furnishing goods, tinware, table cutlery, plated ware, granite ironware, etc., etc.

In addition to the business above indicated, Mr. Burt carries on extensive shops for the manufacture of galvanized iron cornice, sheet iron, well and water pipe, and sheet metal work of every description. Also a specialty is made of sanitary plumbing, gas, steam and water fittings.

It will perhaps be a matter of surprise to know that so large a business is carried on in our city, but the records of our freight office show that upwards of forty carloads of freight have been received by this house alone during the season just closed.

At the present time Mr. Burt has regularly employed fourteen men, and during especially busy seasons of the year often has many more employees.

### **H. ECKHART.**

What He Is Doing in the Meat Business.

Good meat is what every family wants on their table, and the butcher that furnishes them the best is the one that will get their patronage in almost every instance. Mr. Henry Eckhart, who keeps a butcher shop on Third, between E and F, can furnish you with the best meats on the market. Mr. Eckhart has as nicely a fitted up meat market as can be found in the county, and does an excellent business in that line. Ever since he has been in business in our city, it has been his special object to give the patrons of his market the best meats that the market afforded. This he does, and in consequence of this he has won the confidence of the people of our city.

Everything that can be found in a meat market Mr. Eckhart has in stock. He came to San Bernardino from the state of Ohio about six years ago, and started what is now known as the City Meat market in this city on Third street. Mr. Eckhart does all his own butchering, and kills per week about twelve head of beef and about fifty head of sheep, pork and veal, which will give an idea of the amount of business he does, where there are several markets in the city besides his own. So, for your fine meats of all kinds, go to Eckhart's.

### **JAMES A. SHEDD.**

An Experienced Assayer and Analytical Chemist.

There is not a county in the great state of California that can boast of the magnificent and diversified resources that San Bernardino county can. She has long since been awarded the palm as the banner orange county. Outside of agriculture and horticulture, however, she can claim to rank near the head of the list as a mineral producer.

Her vast territory of mineral land makes her the paradise of the prospector. The hardy and adventurous individual, after spending months in his search for gold and silver, returns to the county seat with the many specimens of ore gathered on his trip, for the purpose of ascertaining to a certainty the amount and the value of the mineral in the ore. In many cases he is disappointed but often his slightest hopes are realized as the history of mining in this county will prove. In fact many of our wealthy and prominent men made their "stake" in prospecting in this county.

One of the most necessary and important institutions for the prospector is the assay office. The assayer must be a careful, experienced and intelligent man. He should, although not absolutely necessary, be a chemist, but care, experience, honesty and a thorough knowledge of his business is imperative. In this respect the prospector is particularly fortunate. James A. Shedd is an assayer, analyst and metallurgist that has in an eminent degree the qualifications named above. His assays are invariably made with care and attention. In many instances he is called upon to make analyses of ores, coal, mineral products and earths. He has invariably given entire satisfaction. He has given particular attention to the analyses of tin, nickel and cobalt ores, and has consequently become an acknowledged expert and authority on this class of ore. Professor Shedd's office and laboratory is on Court street, first house west of the postoffice building.

### **W. R. WIGGINS.**

What He Is Doing in the Crockery and Grocery Business.

One of the handsomest and most neatly fitted up grocery and crockery stores in the city is the large store of Mr. W. R. Wiggins on Third street, near F street. The large show windows are a sight that will attract the eye of every passer-by. Every thing in the window is neatly and artistically arranged, but the greater variety and quality can be found inside the store.

Mr. Wiggins is what can be termed a successful business man and a man who runs his business to conform strictly with the wants of the people with whom he associates. Mr. Wiggins came to San Bernardino in 1875. After living here a year he saw that the city had a great future in store, and in 1876 he first opened in business. Mr. Wiggins has been in business in a great many portions of the city, but the store he now occupies is the largest he has ever run in the city. Mr. Wiggins carries a full line of the following lines of goods, all of excellent brands and quality: Jellies, jams, preserves, olives, prunes, raisins, figs; the best brands of capers, pickles and ketchups, the best quality and quantity of table butter from the different well-known dairies of the county; also a full line of foreign and domestic cheese,

giving you your choice from a large and varied stock; a full line of tallow and wax candles. In the tea and coffee stock he carries only the grades that have a well established reputation in all markets. In the shelf line of goods Mr. Wiggins carries the largest and best stock in the city.

Besides his grocery stock, Mr. Wiggins carries the largest and most carefully selected crockery stock of any firm in the city, also a large stock of glassware, chinaware, lamps and vases. You can go into W. R. Wiggins' store and fit up the largest house in the land in that line. Prompt attention and courteous treatment are accorded to all. Mr. Wiggins does a strictly cash business, and a successful business. He receives his goods direct from the manufacturers and consequently can afford to do a cash business. Mr. Wiggins carries over a \$7,000 stock of goods.

## **A THRIVING BUSINESS**

Is Done by E. R. Waite, at the Corner of Court and B Streets.

E. R. Waite is one of the best known fruit dealers in southern California, and does a business that is second to none. What tends to make Mr. Waite so successful is that he attends strictly to business, does business on a cash basis, and carries only a first-class stock of goods and none other. Another thing that makes his business a success is that when goods are purchased of him and ordered delivered they are there on time. The fruit he keeps on hand is the best the market affords, and he has every variety known to the fruit market.

Mr. Waite does a wholesale and retail business, while he ships load after load of fruits into New Mexico, Arizona and Kansas City, from which he realizes a handsome profit, all of which goes toward increasing his business here at home. He is constantly adding more capital to his already mammoth business. Mr. Waite, besides keeping a large stock of fruit, also has a varied stock of the best tobacco, cigars, nuts and candies, which cannot be excelled in any other place in the city. Outside of this he also has a fine poultry yard, in which he keeps the best breed of chickens and turkeys. So when Christmas, New Years and Thanksgiving come round, go to E. R. Waite for your turkeys. His store is at the corner of L and Court streets.

## **H. B. WESNER.**

The Leading Photographer of the City and County.

The people of San Bernardino have no need to go to Los Angeles or San Francisco to have their pictures taken, while San Bernardino has such studios as that run by Mr. H. B. Wesner. Mr. Wesner has one of the finest photo studios in southern California; it is situated in the Burt block, upstairs, and consists of two large and neatly fitted up rooms. The reception, or waiting room, is elegantly fitted up and one can easily spend an hour or so in looking over the many different kinds of pictures that Mr. Wesner has made.

Not alone does he do photographing, but also the finest of crayon work. When traveling artists visit your house and ask you to let them make enlarged crayon portraits of you or your family, tell them you have no cause to patronize outside artists, as Mr. Wesner, your home photographer, does the work as good as they can. Mr. Wesner has done some splendid work in this line, samples of which can be seen by calling at his studio.

Mr. Wesner can also take photos on silk celluloid linen and uses all the latest improvements in photography. You can rest assured that when you go to H. B. Wesner's for pictures he will turn you out

as good a photograph as can be procured of any gallery in this portion of the state. Mr. Wesner came to this city in 1881 and opened up business at his present stand in 1883.

### **L. T. OLSON.**

Cigars and Tobacco—A Very Popular House.

This cigar and tobacco house occupies a rank in San Bernardino county that any house might be proud of. Mr. Olson began in a small way in the tobacco business in this city and by a thorough knowledge of the business in which he was engaged he has built a trade for himself that is a high compliment to his business ability. Mr. Olson's place of business is now on Third street between D and E. He has by his desire to serve his patrons with the best article for the money succeeded in gaining the trade of an excellent class of customers.

Mr. Olson is agent for the American Tobacco company, which enables him to handle the best grades of cigars and tobacco at an advantage that is not possessed by any other house in San Bernardino.

Having been in the business so long, Mr. Olson has become an expert in buying. He makes no guesses about the quality of his purchases. Nothing comes into his store in the shape of stock without his knowing the quality and grade to be of the best. He has an excellent trade, which he richly deserves.

### **JOHN M. FOY.**

A Pioneer House—Harness, Saddlery and Horsemen's Supplies.

John M. Foy—who in San Bernardino does not know, respect and honor him? Surely no one who appreciates those qualities that go to make a polite gentleman and a man of honor, can but help to honor him. John Foy is a man so closely identified with the history, yes, the very life of San Bernardino, that his career is absolutely inseparable from the history of the city.

It has often been said by those who knew Mr. Foy in his younger days, that among the admirable traits of his character, and he had many, none had been so commented upon as his courtly grace and Chesterfieldian politeness. Some might think that accomplishments of this nature would be of more use to a courtier of a king's court than to a man engaged in commercial life. Not so in this case at least. Although, with Mr. Foy, this trait was second nature, it, unconsciously to him, was a very potent factor in bringing about his success. It was indeed a pleasure to transact business with this gentleman at any time. When one knows that he is getting a good article, honest treatment and polite attention he will return to that place when he wishes to purchase anything more in the same line.

Mr. Foy has for years been engaged in his present business. In all these years he has had the cream of the business of this valley. He was here in the days when honest, handmade work was about all there was. In after years, when the cheaper factory work began to crowd out the more costly handwork, Mr. Foy was exceedingly careful in the selection of his stock. He invariably made it a practice to tell his customer just what he was buying. If he sold a factory harness, he said so. He did not tell a customer that a \$15 factory article was as good as a handmade one, because he could make more money on the former. It was by this straightforward and manly course that Mr. Foy ingratiated himself in the confidence of those who met him socially and in business.

For years he has conducted an insurance business in connection with his other business. He is blessed with sons who will be a solace and a comfort to his declining years. For some time Mr. Foy has been in ill-health, during which time his son Oscar has conducted the business.

Such men as Mr. Foy are rarely met with in the every-day bustle and worry of business intercourse.

### **J. B. FRITH.**

The Largest Shoe House in San Bernardino.

This gentleman has been engaged in the shoe business in this city for a number of years. Before he launched his barque upon the troubled waters of the business sea in this city he examined with care the boats he saw floundering there. But to drop the metaphor. The houses doing business in the shoe line were critically examined by Mr. Frith. He also made a study of the class of customer, their tastes, etc. The result of this was that he came to the conclusion that a shoe house, where boots and shoes were handled exclusively, would prove a financial benefit to himself and a blessing to the people of the city and county.

He had had experience in the shoe business and was positive that the people of San Bernardino were shrewd and intelligent enough to know, or at least soon learn, that where a merchant's time and attention were concentrated upon one line of goods and the demand and distribution of the same, he would be able to give better satisfaction to his patrons than a merchant who carried two or three lines of merchandise.

With this idea uppermost he engaged in the shoe trade in this city. One by one he secured the exclusive right to handle the better makes of shoes until he had his store stocked with the best grades. He bought shoes in quantities larger than had ever been handled in San Bernardino before. It is a well-known fact among merchants that a shoe dealer cannot get the right to exclusively handle a celebrated brand of shoes unless his sales are very large. Fortunately Mr. Frith had no trouble in convincing eastern manufacturers that he did a business that was far in the lead of any other shoe dealer in San Bernardino.

Handling a stock of this kind is what has made Mr. Frith's place famous with the people as well as famous in name. He has a wonderful faculty for remembering the style, size and quality of shoe his customers wear. He never misrepresents even in the mildest way. One can rely implicitly upon his word, and a customer knows what that means in buying shoes. Mr. Frith is a liberal advertiser and knows the value of printer's ink. He also realizes that money is thrown away advertising unless a merchant can convince his prospective patrons that he has just what he advertises. His method of doing business has proven itself the correct method. His store is on Third street, at number 417.

### **H. MEYERSTEIN.**

A Leading Clothier, Who Knows No Such Word as "Fail."

When a gentleman wishes to "rig" himself out in nice, comfortable "togs," he walks down Third from E street until he reaches the corner of D and Third street, where he finds an establishment replete with everything demanded by the increasing requirements of married or single masculine existence.

He also discovers, when he enters, that his presence is immediately noticed by one of the attentive clerks, who blandly asks what article or articles he longs to purchase, possess and wear, and deftly and rapidly proceeds to place upon the already crowded "mahogany" a tempting assortment of haberdashial habiliments or such other assortments and auxiliaries to manly appearance and deportment as form the quest of the much pleased and bright faced customer. A selection is soon made, for the goods are first-class and fashionable, and the salesman pertinaciously persuasive and polite. No wonder then, that the patronage thus secured, is repeated, until Mr. Meyerstein is aware that he has added another life-long



friend and fellow-citizen to his redundant list of visiting benefactors, and increased his balance in his banker's vaults.

By transacting business in this shrewdly astute but delightful manner he has built up a trade which is probably second to none in the county, and gained a name for himself which is synonymous with honor and honesty, and far better than rubies. Mr. Meyerstein today possesses a stock of goods which is thoroughly complete, as well as very large, and is always ready and willing to accommodate those who may favor him with a call, whether as purchasers or onlookers. Knowing that his shelves are filled with the best procurable garments and other male appendages and that his prices cannot be beaten even by his most formidable compeers he ever pursues most serenely the even-tenor of his way.

Well would it be for the world of business if every member of it was as conscientious and painstaking as Mr. Meyerstein, who can always be found at his post, smiling-faced and determined to do his utmost to please the inveterate bore equally with the quickly-suited and satisfied caller. The laboring man is treated with just as much respect and regard as the great landlord or millionaire, and no stone is left unturned to accommodate the wishes and suit the purses of those whose means are limited to the daily demands of life. Then again, the possessor of wealth and refinement will find a reception which will gratify him exceedingly, and be also led to sing the praises of one who has largely contributed to render him a conspicuously admirable object in the city pavements, and an adorable darling in the brilliant avenues of fashion.

If you want a strong pair of pants, or well-fitting overcoat of costly and glossy material, or, in fact, anything to adorn your figure and repel the depressing advances of Jack Frost, you can hardly do better than exchange your silver for some of our friend Meyerstein's comfortable and shapely attire. *Verbum sapienti satis est.*

## **F. BARUCH.**

A Liberal and Whole-Souled Distributor of Foods.

When a hungry man walks down Third street from E he is easily enticed by the superabundance of sacked, boxed and barreled provisions, into the grocery of the above-named gentleman, which is situated on the right-hand side of the main thoroughfare, and is noted for the diversity and superior excellence of its multifarious contents.

But that is not the sole inducement to enter and relieve the purse, for the genial, beaming face of the proprietor is ever on the alert to allure and welcome those whose stomachs are in excellent condition to receive and contain a respectable portion of his savory supplies, and he is indeed a hard-hearted or well-fed person who can refuse to succumb to the subtle influence. When Mr. Baruch greets his numerous patrons he does it in such a way as to make them feel inclined to lay out every cent for groceries, whether they urgently need them or not, and this frequently happens. But there is no dissatisfaction in the mind of the customer, in spite of his having given way to the temptation of the hour, for he has secured a supply of first-class groceries at bed-rock prices and can face his "sullen spouse" without much perceptible flinching.

## **BARTON & CATICK.**

Undertakers and Embalmers Exclusively The Only Firm in the City.

This firm, both of whom are young men, has been established but a short while compared with the length of time some of the merchants have been engaged in business here. Mr. Barton is an experienced

undertaker and embalmer and prefers to devote his time to that business exclusively. The firm's establishment is fitted up in excellent style. A quiet and pleasant room in the building has been reserved in which funeral services are held. It is so furnished that any society can use the hall for their services. The vaults, morgue and embalming rooms are conveniently situated. They have a large and well selected stock, of caskets, coffins and grave suits. Doing as they do an undertaking and embalming business exclusively, they can always be found ready to give their individual attention to the care of the dead they are called upon to bury. This is often of importance and has been the means of increasing their business largely.

## **R. ANKER.**

A Wide-Awake Dispenser of Head, Body and Foot Coverings.

This gentleman is so well known to every denizen of our beautiful mountain-encircled city, that it seems rather supererogatory for us to mention his name, occupation and business address, but simply as a matter of plain duty to our numerous readers, and intense satisfaction to ourselves, we feel it necessary to dilate at some length upon one who has made his mark—and a big one at that—in the everlasting march of progress, upon the broad page of fame.

Although a junior in years, as compared with other men in the same line, he is fully the peer of the ablest among them, and shows by his indomitable perseverance and superior acumen that he is fully in accord with the requirements of improved manners and customs, and keeps evenly abreast with the spirit and bustling activity of the age. In evidence of this we may mention that Mr. Anker has just added a new plate-glass front to his capacious entrepot, on Third street, between D and E, which is decidedly a wonderfully handsome and important improvement, increasing as it does the sidewalk interest in the show windows and the influx of paying admirers.

Entering the lofty and elegantly equipped repository, the purse-laden citizen in search of pedal and other integuments, is immediately accosted by a prepossessing attendant and introduced to an array of masculine garments which is almost confusing in its quantity, beauty and excellence. No matter how close the customer may be the genteel manner of his reception and treatment is an open sesame to his buckskin sack, and the current coins of the republic soon change hands. A quid pro quo has been given and returned and the purchaser leaves the pile-laden counter in a satisfactory state of mind, and quite determined to advise all his acquaintances to bestow their patronage in the same direction, upon Mr. R. Anker.

## **H. D. ROOT.**

Harness, Saddlery and Horseman's Supplies.

Mr. Root is a native of the state of Vermont. A few years ago his health was in such a precarious condition that he decided to come west and see if the change would be beneficial. His first move was to Kansas. Here he located and began business, of course at his trade of harness making. He succeeded beyond his expectation.

An obstacle arose which prevented him continuing in business there. This was his continued ill-health. He resolved to make another change. While in Kansas he had seen some of the advertising matter of the board of trade of this city. This, with the other knowledge he had gained of southern California, decided him. He sold out his business to the best advantage he could and bent his way toward this earthly paradise. Arriving here, and feeling a decided change in his health for the better, he decided to remain. He opened up a harness and saddlery business on Third street between C and D, and was favored with

his usual success. Mr. Root is already recognized as one of the substantial citizens of this city. By his honest and straightforward conduct he has made a host of friends. We wish him success.

### **SMITH HAILE & CO.**

Wholesale and Retail Grocer, Hay, Grain and Produce.

Having been in business in our midst for a number of years, he has, in his straight business dealing, made friends on all sides. He carries a full line of goods which our people must have, and his prices are such as one will consider if they wish to take advantage of the low prices and hospitality which is extended to all. There have been times in the past when his smiling face has been missed from our business circles, but only to return with more beautiful stories to tell of our beautiful county, to which he has sojourned; whether they be of the fish or snake order, and having all his business interests in our midst, and looking to his many friends to sustain the business he has built up by his purchase of the very best goods the market affords.

Ranchers will find it to their interest to bring their butter and eggs, and deal with a grocer who will always give you the highest market prices for your produce. We will say this, in conclusion, that you will find Smith Haile & Co. some of the squarest men in this county to deal with. Their motto is quick sales and small profits.

This firm call special attention to the mines of Calico, Daggett, Barstow, Oro Grande and Victor to his low prices to camping outfits. His bacon, pickled pork and dried fish, are kept on hand for this class of trade. You will always find their stock of foreign and domestic goods complete. Cross & Blackwell's pickles, Durkee's salad dressing, and in fact all of the luxuries of the table.

They also keep on hand a full line of hay, grain, flour, mountain potatoes, etc. Call on this firm and we assure you that you will be pleased with your usage.

### **E. E. M'GIBBON.**

The Pioneer Druggist of the City—A Handsome Store.

Mr. Ernest E. McGibbon is so well and favorably known in San Bernardino that nothing can be said that will add to his popularity. He has long been a citizen of this city, where he has been known as the pioneer druggist. He is himself a thoroughly competent prescription druggist, and is very careful to trust no one, other than competent druggists to prepare prescriptions. A full line of drugs together with the most reliable of the patent medicines. He has always on hand the best of whiskies and brandies for medicinal uses. He is also agent for some of the more exquisite brands of perfume. During the holidays he carries a large assortment of appropriate goods for that season. Now would be an excellent time to procure these at reduced prices.

### **A. ANKER & CO.**

Leading Clothiers, Whose Word Is as Good as Their Bond.

This firm has been in existence for many years in our midst, and their business is ever on the increase. Carrying a large and costly stock, they endeavor to so serve their numerous patrons as to merit a large slice of public patronage, and retain, as steady customers, those who pay a first and well-chosen visit to their groaning and tempting counters. All that gentlemanly and polite assiduity can accomplish is done by these genial shopkeepers to attract and satisfy persons in need of showy and durable habiliments.

Many a hard-working man resorts to this emporium with the assurance that he will get his money's worth, and the precise article that he requires. Not only that, but, in addition, he possesses the joy of discovering that his cash has been exchanged for its full equivalent in good material and honest manufacture.

When a visitor enters the spacious store which bears the proud designation of the "White House" and is situated at Third and D, he is struck with amazement at the rich display which greets his gaze, and the number of his fellow-spectators and purchasers. As he stands observed, and, in a measure, fascinated by the plethora of visual objects, a courteous attendant approaches him, and respectfully desires to know his wants. No trouble is spared to accommodate the delighted guest, and, as he follows the sprightly Amphytrion, he wonders at the taste and patience unremittingly displayed and practiced for his comfort and convenience. He feels that he is being treated properly, and ought to purchase—more especially since the goods shown to him are precisely what he needs. He does so, and never regrets having entered the hospitable precincts of the "White House." He tells his friends and neighbors of his good fortune, and thus spreads the joyous news of fair-dealing and personal comfort—where they can be obtained, and what was done to bring them into complete realization.

The "proof of the pudding" is truly the "eating" thereof, and we may safely say that those who trade with Messrs. A. Anker & Co. will not be satisfied with "one taste" of their quality, or one "sampling" of their wares, but will continue to support a firm whose tact, taste and energy have done much to advance the best interest of our city, while bringing amply-deserved riches to themselves. We will conclude this short sketch by wishing those lively gentlemen who form its subject many years of continued health and prosperity, and a daily increasing host of callers for their every conceivable line of gentlemen's attire.