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Washington

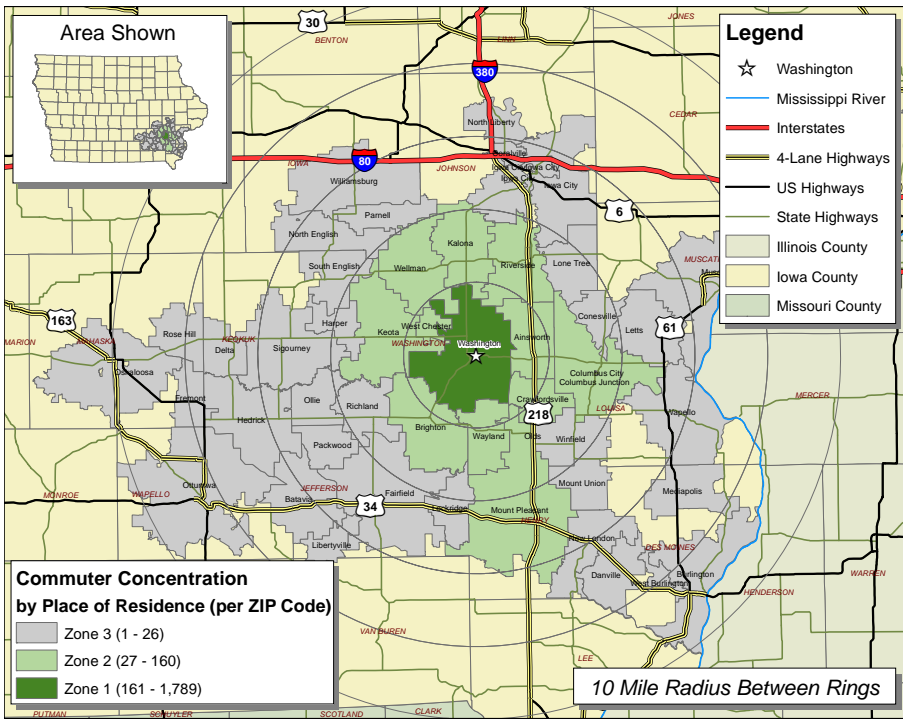


Laborshed Analysis

A Study of Workforce Characteristics

Released November 2012

Washington Laborshed Area



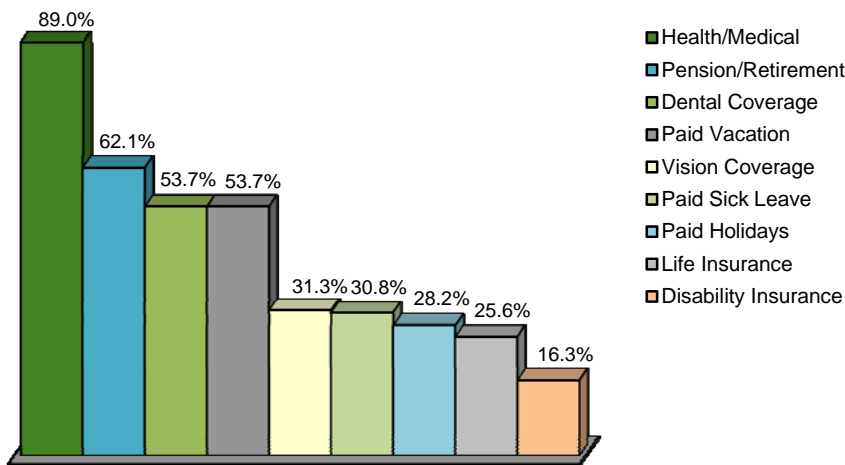
Commuting Statistics

The map at the left represents commuting patterns into Washington with the concentration per ZIP code represented in the legend.

Those who are willing to change/accept employment in the Washington Laborshed area are willing to commute an average of 23 miles one way for employment opportunities.



Benefits Currently Offered



The survey provides the respondents an opportunity to identify employment benefits they currently are offered. The chart at left provides the percentage of responses from those that are currently employed. The top nine benefits are shown.

The majority (72.5%) of respondents state they are currently sharing the cost of health/medical insurance premiums with their employer. However, 19.0 percent indicate their employer pays the entire cost of insurance premiums.

Education and Median Wage Characteristics by Industry

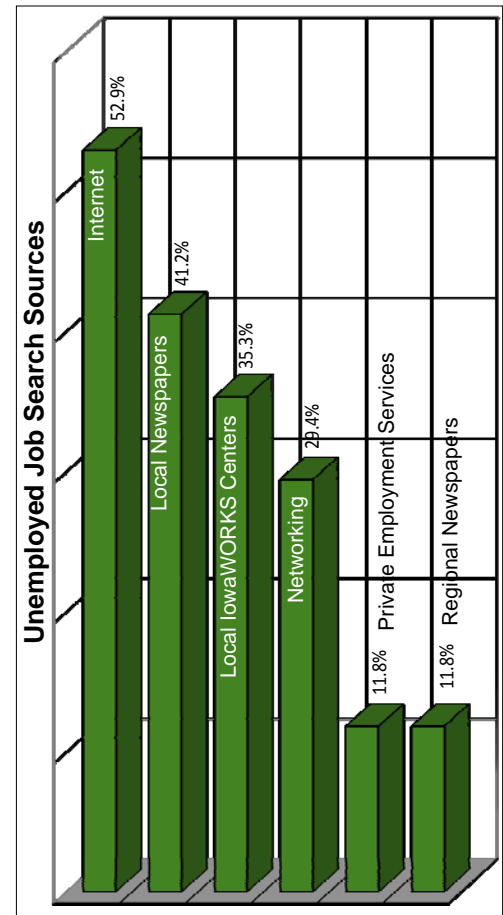
Industry	Education			Median Wages	
	Some Level Beyond High School	Associate Degree	Undergraduate Degree or Higher	Salary Wages (per year)	Non-Salary Wages (per hour)
Agriculture	*	*	*	*	*
Construction	30.8%	0.0%	7.7%	*	\$16.00
Manufacturing	28.2%	5.1%	12.8%	*	\$15.00
Transportation, Communication & Utilities	84.2%	21.1%	21.1%	\$53,500	\$23.00
Wholesale & Retail Trade	47.1%	13.7%	11.7%	\$48,000	\$9.73
Finance, Insurance & Real Estate	72.7%	9.1%	50.0%	\$60,000	\$15.05
Healthcare & Social Services	86.7%	28.9%	46.6%	\$48,500	\$23.00
Personal Services	61.5%	7.7%	26.9%	*	\$10.00
Entertainment & Recreation	*	*	*	*	*
Professional Services	76.5%	17.6%	23.6%	*	\$11.50
Public Administration & Government	77.8%	33.3%	29.6%	\$67,000	\$19.00
Education	88.6%	6.3%	65.9%	\$52,000	\$13.75

This table includes all respondents without consideration of employment status or willingness to change/enter employment.

*Insufficient survey data/refused

Unemployed - Those Willing to Enter/Re-enter Employment

- An estimated 810 unemployed individuals are willing to accept employment
- Average age is 46 years old
- 52.6% are male; 47.4% are female
- Education:
 - 31.6% have an education beyond high school
 - 10.5% have an associate degree
 - 15.8% have an undergraduate degree
- Estimated wage range to attract the upper 66-75% qualified hourly wage applicants is \$10.00 to \$10.50/hr. with a median of the lowest wage of \$9.00
- Willing to commute an average of 20 miles one way for the right opportunity
- 84.2% expressed interest in temporary and 68.4% in seasonal employment opportunities
- 52.6% expressed interest in working varied shifts (2nd, 3rd & split)
- Would prefer to enter employment that offers the following benefits:
 - Health/medical insurance - 87.5%
 - Dental coverage - 50.0%
 - Paid vacation - 37.5%
 - Vision coverage - 37.5%
 - Pension/retirement options - 25.0%
 - Life insurance - 18.8%
 - Paid holidays - 18.8%
 - Disability insurance - 12.5%
 - Paid sick leave - 12.5%
 - Prescription drug coverage - 12.5%
 - Incentive reward programs - 6.2%
- 84.6% indicated they are seeking employment offers where the employer/employee share the cost of medical insurance premiums.



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For more information regarding the Washington Laborshed Analysis, contact:

Washington Economic Development Group
 205 West Main Street
 Washington, IA 52353-1722
 Phone: (319) 653-3942
 Email: wedg@washingtioniowa.org
www.washingtioniowa.org