



## SERVICES INFORMATION AND PRICING

### Lessons | Equestrian Coaching Edge

### Equestrian Trail Park Membership, Public Access, and Clinics

## Private and Semi-Private Lessons / Coaching Sessions

<b>Individual Private and Semi-Private Lesson Fees — Per Person</b>	<b>\$60 / Hour</b>
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<b>Individual Lesson Audit Fees — Per Person</b>	<b>\$20 / Hour</b>
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## Group Lessons / Coaching Sessions

Group Lessons are booked and managed by one person for friends, colleagues, and/or associates.

**Discount Packages are not applicable for Group Lessons.**

Number of Riders	1	2	3	4	5	6
Up to 6.5 Hours Cost per Rider	\$285.00 (6 Hours)	\$285.00 (6.5 Hours)	\$270.00 (6.5 Hours)	\$260.00 (6.5 Hours)	\$250.00 (6.5 Hours)	\$240.00* (6.5 Hours)
Up to 5.5 Hours Cost per Rider	\$255.00 (5 Hours)	\$255.00 (5.5 Hours)	\$245.00 (5.5 Hours)	\$235.00 (5.5 Hours)	\$225.00 (5.5 Hours)	\$215.00 (5.5 Hours)
Up to 4.5 Hours Cost per Rider	\$215.00 (4 Hours)	\$215.00 (4.5 Hours)	\$205.00 (4.5 Hours)	\$200.00 (4.5 Hours)	\$195.00 (4.5 Hours)	\$190.00 (4.5 Hours)
Up to 3.5 Hours Cost per Rider	\$165.00 (3 Hours)	\$165.00 (3.5 Hours)	\$155.00 (3.5 Hours)	\$150.00 (3.5 Hours)	N/A	N/A
Up to 2.5 Hours Cost per Rider	\$120.00 (2 Hours)	\$120.00 (2.5 Hours)	\$110.00 (2.5 Hours)	N/A	N/A	N/A
Up to 1.5 Hours Cost per Rider	\$60.00 (1 Hour)	\$60.00 (1.5 Hours)	N/A	N/A	N/A	N/A
Discount	0% to 20%	0% to 20%	8% to 25%	17% to 28%	19% to 30%	21% to 34%

### Disciplines:

- Extreme Mountain Trail and Mountain Trail (IMTCA)
- Competitive Trail — Arena Trail, Equine Trail Sports
- General Horsemanship and Pleasure Riding
- In-Hand Groundwork and Lunging
- Competitive Disciplines: Dressage; Western Equitation; Hunt Seat Equitation; Saddle Seat; Hunter Jumper Over Fences; Halter
- Team Penning, Gymkhana, and Speed Events
- Miniature Horses — In-Hand Trail and Driving
- Trailering and Hauling



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### Equestrian Trail Park Membership, Public Access, and Clinics

#### Lesson Terms and Conditions:

- Lesson reservation requests must be made via an online [Lesson Reservation request form](#) on the HHB website
- HHB will not confirm reservation requests that are generated by regular email, phone calls/voicemails, on Facebook via posts or private messages, or text messages
- A reservation for a Lesson is not confirmed until a confirmation email has been sent to you; please follow up via email if you are unsure at [reservations@happyhoofbeats.com](mailto:reservations@happyhoofbeats.com)
- While Lesson reservations may be confirmed in less than 24 hours, based upon availability, riders and handlers are encouraged to request Lessons at least 48 hours in advance
- All riders, handlers, and guests must sign an unaltered HHB Liability Release; parents must sign unaltered releases for children 17 years old or younger; an unaltered release must be signed for each horse; the unaltered release must be notarized or accompanied by an unaltered copy of a valid driver's license
- All riders, handlers, and guests must sign an unaltered HHB Photo and an unaltered Video release; parents must sign unaltered releases for children 17 years old or younger; the unaltered release must be notarized or accompanied by an unaltered copy of a valid driver's license
- All riders and handlers 17 years old and younger must wear an approved ASTM/SEI safety helmet
- Adults who want an exception to wearing a helmet must sign a helmet liability exception waiver
- Happy Hoof Beats reserves the right to refuse services if the rider or handler is not wearing the appropriate attire; clients will be billed for these cancelled lessons.
- For all non-Mountain Trail lessons, an HHB school horse will be provided until riders can demonstrate comprehensive riding & safety skills to ride their own horse
- Riders and handlers may be grouped with one or two other riders/handlers who are at a similar skill level for lessons for a semi-private lesson; a two or three-person semi-private lesson may last up to 2 1/2 hours depending on a variety of safety and skill factors; many benefits can be experienced by participating in semi-private lessons with other riders/handlers of similar skill level and experience combining active participation with active observations
- A rider/handler may request a private lesson and must do so at the time of booking
- Riders and handlers may also book their own semi-private (group) lessons with friends and colleagues for up to three riders/handlers; a two or three-person semi-private lesson may last up to 2 1/2 hours depending on a variety of safety and skill factors
- There are no discounts for semi-private lessons; discounts for lessons are available by purchasing an HHB 12-Hour Discount Package; see information below
- Riders and handlers may receive verbal, written and demonstration tests to evaluate progress
- Guests, ages 6 and older — who are equestrian enthusiasts or supporting a rider, are welcome at HHB and are responsible for knowing and following all facility rules and regulations;
- HHB and it's staff does not have the bandwidth or ability to supervise or monitor the safety of children who accompany riders and handlers
- Riders and handlers are responsible for the behavior of their guests and request that they respect the property and be responsible for their own safety
- Guests of Mountain Trail riders and handlers are asked to give privacy to riders and handlers who are receiving lessons off of the Mountain Trail Park in the HHB Arena
- Riders and handlers are responsible for the behavior of their guests
- Happy Hoof Beats reserves the right to refuse services and ask riders and handlers to leave the property if they do not follow facility rules and regulations, or exhibit other inappropriate behavior



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### Individual Lesson Discount Packages

<b>12-Hour Discount Lesson Package Fees</b>	<b>\$660 / Package (\$55 / Hour)</b>
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HHB offers a 12-hour discount lesson package for riders and handlers who want to accelerate their equestrian journey and are ready to commit to at least one one-hour lesson per week.

#### Discount Package Terms and Conditions:

- Discount Packages must be purchased in advance and are non-refundable
- Discount Packages may only be assigned to and used by one rider or handler
- Discount Packages are non-transferable
- Discount Packages must be fully redeemed within 12 weeks of the date of purchase
- Redemption of lesson hours are tracked by Riders and Handlers on a special discount package worksheet onsite at HHB
- All general lesson terms are enforced for discount packages
- Non-transferable to Group Lessons



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### Equestrian Trail Park Membership, Public Access, and Clinics

#### Equestrian Coaching Edge

**Gather. Learn. Master.** The purpose of Equestrian Coaching Edge™ (ECE) is to build a community where equestrian riders gather and learn together in order to achieve personal horsemanship goals. This innovative and affordable program is designed to create new possibilities in horsemanship achievement across multiple disciplines by offering similarly-skilled riders unique cooperative learning opportunities. Each group coaching session delivers specific curriculum, and features personalized coaching and peer-to-peer activities in an environment that fosters confidence, safety, mastery, enjoyment, fellowship, and celebration.

Sessions Fees	
Participants	Auditors
\$75	\$25

**Session Schedule:** ECE Sessions may be scheduled once a month in the spring and fall. Check the HHB website for information.

**Session Size | 6 Participants on Horseback:** Each ECE session will allow a maximum of six participants on horseback, to ensure personalized coaching and to maximize peer-to-peer engagement.

**Session Length | 3 Hours+:** Each ECE session may last up to 3 or more hours. Some sessions may go longer, so that they end at an appropriate time—when all participants can celebrate successfully learning and employing demonstrated curriculum

**Session Summary:** Each ECE session features coaching and peer-to-peer activities focused on specific topics, techniques, and/or strategies that present participants the opportunity to achieve their personal horsemanship goals.

#### Sessions Topics

- Cavalletti Work: Beginning, Intermediate, and Advanced
- Warm Up Series: Introduction to Core Work
- Warm Up Series: Bending, Flexing, and Softening
- Warm Up Series: Core, Balance, and Arm Work
- In-Hand Ground Work: Beginning and Intermediate
- Turn on the Forehand: My Secret Weapon
- Lateral Control: Beginning, Intermediate, and Advanced
- Cantering: Building Confidence
- Cantering: Distinguishing Leads
- Competitive Trail: Beginning, Intermediate, and Advanced (Arena Trail and Equine Trail Sports)



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### Equestrian Trail Park Membership, Public Access, and Clinics

## HHB Equestrian Trail Park of Southern Nevada

### Discover the unbridled joy of Extreme Mountain Trail.

Happy Hoof Beats Equestrian Trail Park of Southern Nevada is the Southwest's first state-of-the-art Extreme Mountain Trail Course. Designed and constructed by three-time national champion Mark H. Bolender, this premier facility is Nevada's first and only Extreme Mountain Trail Course and event center sanctioned by the International Mountain Trail Challenge Association (IMCTA). The park features 29 natural mountain obstacles that help horses, riders and handlers to develop the skills, confidence and strategies needed to navigate challenges they'd find on various trails around the world. Most importantly, the venue welcomes equestrians and horse enthusiasts from all skill levels and disciplines to celebrate Mountain Trail in a safe, fun, educational, recreational and competitive environment.

<b>Annual Park Membership Fee — Per Person</b>	<b>\$150.00</b>
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Annual Memberships are available to eligible rider/handlers and provide members special privileges and discounts. Annual Membership fees for HHB Equestrian Trail Park are set aside in a special maintenance fund to help maintain the park in excellent working condition. Membership is not required to use the Trail Park.

### General Membership Terms:

- Members in good standing are entitled to:
  - Discounts on park access, clinics, schooling challenges, and IMTCA sanctioned Challenges; there are no discounts on Lessons except through the purchase of a 12-hour discount package; discounts are not valid for IMTCA/Mountain Trail activities at other facilities
  - Park Private Access bookings for groups up to 6 Riders/Handlers
  - One free Day Pass for member and one friend during their birthday month
- Except for Mountain Trail Clinics, which prices are subject to change, discount prices stated on services for individual Members are guaranteed for two years for any Rider/Handler who signs up by December 31, 2017, or within 3 weeks of successfully completing an Introduction to Mountain Trail coaching clinic or equivalent private or semi-private lesson(s); this offer expires March 31, 2018
- Members in good standing will be part of the HHB Equestrian Trail Park Advisory Council; the purpose of the Council is to provide feedback and recommendations to contribute to the success of the park and to help build the Southern Nevada Mountain Trail Community
- Membership benefits are non-transferable to other riders or handlers
- Except as stated elsewhere, Member benefits may not be use for guests; all riders/handlers must be a Member in good standing to receive Member benefits including discount pricing
- Happy Hoof Beats reserves the right to refuse services and ask riders, handlers, and guests to leave the property if they do not follow facility rules and regulations, or exhibit other inappropriate behavior; multiple infractions will result in a termination of Membership and access to the Trail Park to be terminated; membership and other prepaid fees will not be refunded; Members are responsible for the behavior of all guests who accompany them
- A Member in good standing is defined as
  - a rider or handler whose Annual Membership fees are paid in full and have not lapsed; and
  - a rider or handler who has not violated the terms of the Membership agreement; and
  - a rider or handler who has not been negligent in adhering to facility rules and regulations



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### Equestrian Trail Park Membership, Public Access, and Clinics

## HHB Equestrian Trail Park of Southern Nevada

### Trail Park Public Access

Happy Hoof Beats Equestrian Trail Park of Southern Nevada is open for public use by eligible riders, handlers, and horses. Eligible riders, handlers, and horses will have successfully completed an 'Introduction to Mountain Trail' coaching clinic, or the equivalent individual lessons with an approved instructor and facility, including Mark H. Bolender or Barbara H. Callihan. An eligible rider or handler may not use the Trail Park with a horse that is not eligible (aka 'green').

Trail Park Public Access Hours - Summer		
Weekday	Open	Close
Monday	Closed	Closed
Tuesday	5 am	10 pm
Wednesday	5 am	10 pm
Thursday	Closed	Closed
Friday	5 am	10 pm
Saturday*	5 am	10 pm
Sunday*	5 am	10 pm

Lessons may occur on the Park during Public Access hours  
Park will not be available during Private Access group bookings.  
\*Except when Clinics, Challenges, and other events are scheduled.

Trail Park Public Access Fees — Individuals		
Usage	Members*	Non-Members
Full Day Rate (Up to 6 Hours)	\$30	\$35
Half Day Rate (Up to 3 Hours)	\$20	\$25

Members save more than 10%.





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## HHB Equestrian Trail Park of Southern Nevada

Trail Park Private Group Access Fees	
<b>Members may book Private Group Access usage to accommodate up to six Riders/Handlers for up to 6 hours. Members pay one fee for the entire group for the day. All riders/handlers must meet all the requirements to have access to the Trail Park.</b>	<b>Members Only</b>
Park Access Only (Includes up to 6 Riders/Handlers for up to 6 Hours)	\$110 / Group
Park Access Full Day (Includes up to 6 Riders/Handlers for up to 6 Hours)	\$165 / Group
Park Access + Coaching (Includes up to 6 Riders/Handlers for up to 6 Hours)	\$1250 / Group
Only Members can book Private Park Access for groups; non-members may use the Park as guest of a Member who books Private Park Access. All Park Access terms and facility rules and regulations apply to all riders, handlers, and guests.	

#### Park Private Access Terms:

- Only Members can book Park Private Access
- A 50% non-refundable deposit is due at time of booking
- Members will pay an additional cancellation fee of 10% of the booking fee for any bookings that are cancelled within 15 days of the booking date
- Balance is due upon arrival at Park on Private Access booking date
- The Member booking Park Private Access may invite up to five additional riders and handlers to join them at the Park for the booking date
- All riders and handlers must meet all Park Access requirements and following all facility rules and regulations
- All riders and handlers must submit an unaltered liability and photo/video releases either notarized or with unaltered copy of driver's license
- For riders 18 yrs and older who do not wear an approved ASTM helmet a helmet released must be signed
- All riders 17 and younger and must wear an approved ASTM helmet all times when mounted
- No other riders or handlers will be allowed in Park during the Private Access booking
- Other HHB lessons may occur in the HHB arena adjacent to the Park

#### General Park Access Terms:

- Park Access reservation requests must be made via an online [Park Access reservation request form](#) on the HHB website
- HHB will not confirm Park Access reservation requests that are generated by regular email, phone calls/voicemails, on Facebook via posts or private messages, or text messages
- A reservation for Park Access is not confirmed until a confirmation email has been sent to you; please follow up via email if you are unsure: [reservations@happyhoofbeats.com](mailto:reservations@happyhoofbeats.com)
- While Park Access reservations may be confirmed in less than 24 hours, upon availability, riders and handlers are encouraged to request Park Access at least 48 hours in advance
- Park Access is available to any eligible rider or handler, at least six years of age, who has successfully completed an 'Introduction to Mountain Trail' coaching clinic, or the equivalent individual lessons with an approved instructor and facility, including Mark H. Bolender or Barbara H. Callihan



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- Riders and handlers may only use the Trail Park with a horse who has successfully completed an 'Introduction to Mountain Trail' coaching clinic, or the equivalent individual lessons with an approved instructor and facility, including Mark H. Bolender or Barbara H. Callihan; inexperienced and/or temperamental (Green) Mountain Trail horses will not be granted access to the Park
- All riders, handlers, and guests must sign an unaltered HHB Liability Release; parents must sign unaltered releases for children 17 years old or younger; an unaltered release must be signed for each horse; the unaltered release must be notarized or accompanied by an unaltered copy of a parents and minor's valid driver's license
- All riders, handlers, and guests must sign an unaltered HHB Photo and Video release; parents must sign unaltered releases for children 17 years old or younger; the unaltered release must be notarized or accompanied by an unaltered copy of a valid parent and minor's driver's license
- All riders and handlers 17 years old and younger must wear an approved ASTM/SEI safety helmet
- Adults who want an exception to wearing a helmet must sign a helmet liability exception waiver
- Guests of Mountain Trail riders and handlers are asked to give privacy to riders and handlers who are receiving lessons off of the Mountain Trail Park in the HHB Arena
- Guests, ages 6 and older — who are equestrian enthusiasts or supporting a rider, are welcome to HHB and are responsible for knowing and following all facility rules and regulations
- HHB and it's staff does not have the bandwidth or ability to supervise or monitor the safety of children who accompany riders and handlers
- Riders and handlers are responsible for the behavior of their guests and request that they respect the property and be responsible for their own safety
- Happy Hoof Beats reserves the right to refuse services and ask riders and handlers to leave the property if they do not follow facility rules and regulations, or exhibit other inappropriate behavior





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### HHB Equestrian Trail Park of Southern Nevada

#### Mountain Trail and IMTCA Sanctioned Clinics

<b>Intro to Mountain Trail Two-Day Coaching Clinic w/Barbara H. Callihan</b>		
Barbara H. Callihan is a sanctioned IMTCA / Mountain Trail coach and trainer, who has been studying under Mark H Bolender and competing in IMTCA Mountain Trail Challenges since 2016.		
	<b>Members</b>	<b>Non-Members</b>
Participant General	\$295	\$325
Auditor	\$45	\$50
Limited to 6 Participants (Riders/Handlers) and 15 Auditors. Members save 10% on all Clinics.		

<b>Intro to Mountain Trail Two-Day Coaching Clinic w/Mark H. Bolender</b>		
	<b>Members</b>	<b>Non-Members</b>
Participant General	\$445	\$495
Auditor	\$55	\$60
Limited to 12 Participants (Riders/Handlers) and 15 Auditors. Members save 10% on all Clinics.		

<b>Intermediate Mountain Trail Two-Day Coaching Clinic w/Mark H. Bolender</b>		
	<b>Members</b>	<b>Non-Members</b>
Participant General	\$445	\$495
Auditor	\$55	\$60
Limited to 12 Participants (Riders/Handlers) and 15 Auditors. Members save 10% on all Clinics.		



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<b>IMTCA Mountain Trail Two-Day Judge's Clinic w/Mark H. Bolender</b>		
	<b>Members</b>	<b>Non-Members</b>
Attendee	\$355	\$395
Members save 10% on all Clinics.		



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### Equestrian Trail Park Membership, Public Access, and Clinics

## General Terms and Small Print

### Communication Protocols

- All official HHB business is conducted via online reservations forms, email, and text messages
- All **reservation requests** must originate from an online reservation form on the [HHB website](#)
- All **cancellations** must occur via email or text message as follows to Barbara Callihan:
  - Email: [reservations@happyhoofbeats.com](mailto:reservations@happyhoofbeats.com) — this email distributes to several persons allowing us to better manage these types of communications
  - Primary Text: **Barbara H. Callihan at 702.327.2272**
  - Backup Text: If you do not feel like you are getting the response you need in a timely manner you may also text Operations Manager **P Tyrone Smith at 415.786.9611**
  - Do not leave voicemails when cancelling a lesson; please send a text and/or email.
- It is NEVER appropriate to conduct business on Facebook via posts and private messages, including requests for Lessons or Trail Park Access reservations, or for cancellations of any sort; Facebook will only be used as a GENERAL promotional and communication tool

### Lesson and Park Access Reservations

- Lesson and Park Access reservation requests must be made via online reservation request forms on the HHB website
  - [Lesson Reservations](#)
  - [Park Access Reservations](#)
- In order to be able to manage lesson and park access requests, HHB will not confirm reservation requests that are generated originally by regular email, phone calls, or text messages
- A reservation for a Lesson or Park Access is not confirmed until a confirmation email has been sent to you; please follow up via email if you are unsure: [reservations@happyhoofbeats.com](mailto:reservations@happyhoofbeats.com)
- HHB is currently researching a comprehensive, integrated reservation system and hopes to deploy something mid-2018; until that time please use the online reservation form

### Guests

- Guests, ages 6 and older — who are equestrian enthusiasts and/or supporting a rider, are welcome to HHB
- HHB and it's staff does not have the bandwidth or ability to supervise or monitor the safety of children who accompany riders and handlers
- Riders and handlers are responsible for the behavior of their guests and request that they respect the property and be responsible for their own safety
- Guests for Mountain Trail Clinics and Equestrian Coaching Edge Sessions will be asked to pay for Audit registrations for these instructional opportunities, unless they accompany riders and handlers mainly as support and do not Audit the clinics or sessions
- Guests are responsible for knowing and following all facility rules and regulations
- Guests of Mountain Trail riders and handlers are asked to give privacy to riders and handlers who are receiving private/semi-private lessons in the HHB Arena
- Riders and handlers are responsible for the behavior of their guests
- HHB reserves the right to ask Guests who do not follow facility rules and regulations to leave the property



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## General Terms and Small Print

### Payment Terms and Conditions

- All lessons and park access fees must be paid prior, unless other payment arrangements have been made
- Checks and cash are accepted legal tender
- Checks to be made out to **Barbara H. Callihan**
- Credit cards may be accepted in the near future for lessons and park use when a merchant account provider is selected and set up, credit card service fees will be passed along to riders and handlers
- Credit cards are accepted for Equestrian Coaching Edge sessions, Mountain Trail clinics and Challenges, and other special events through EventBrite's event management system, and include credit card and convenience fees

### Bounced Checks

- Clients will be charged \$50 or 10% of the amount of checks that bounce, whichever amount is greater
- Bounced check fees must be paid in advance of the next lesson, park access, group coaching session, or clinic

### Cancellation Policies for Lessons and Park Access

- Cancellations for lessons and park access must take place at least 48 hours in advance in writing via email or text message
  - Email: **reservations@happyhoofbeats.com** — this email distributes to several persons allowing us to better manage these types of communications
  - Email Subject Line: **Please include the word 'Cancellation' and your name in the email subject line**
  - Primary Text: **Barbara H. Callihan at 702.327.2272**
  - Backup Text: If you do not feel like you are getting the response you need in a timely manner you may also text Operations Manager **P Tyrone Smith at 415.786.9611**
- Cancellations may not be made via voicemail, or on Facebook via posts or private messages
- Clients will be responsible for paying for missed lessons and lessons cancelled less than 48 hours in advance; balances must be paid prior to a Client's next lesson or park access, or redeemed against a 12 hour discount package



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### Equestrian Trail Park Membership, Public Access, and Clinics

## General Terms and Small Print

### Cancellation Policies for Equestrian Coaching Edge Sessions and Mountain Trail Clinics

- Group Coaching Session and Clinic Registrants who cannot attend sessions for which they are registered into are required to give 15 days notice of their inability to attend, in writing via email or text message, in order for their fees to be credited towards a future group session or clinic
  - Email: **reservations@happyhoofbeats.com** — this email distributes to several persons allowing us to better manage these types of communications
  - Email Subject Line: **Please include the word ‘Cancellation’ and your name in the email subject line**
  - Primary Text: **Barbara H. Callihan at 702.327.2272**
  - Backup Text: If you do not feel like you are getting the response you need in a timely manner you may also text Operations Manager **P Tyrone Smith at 415.786.9611**
- Cancellations may not be made via voicemail, or on Facebook via posts or private messages,
- Registrants who do not give 15 days notice that they cannot attend will not receive a refund, nor will they receive credit for future group coaching sessions or clinics
- Credits may be transferred in writing to other Participants or Auditors
- No credits for sick or lame horses on the day of the clinic — riders are encouraged to Audit or use an approved substitute horse
- Special consideration is made for family and horse emergencies
- Refunds will not be issued for any reason

### Happy Hoof Beats Maintenance Fund

- 5% of all fees for services will be set aside in a special maintenance fund to help maintain the Equestrian Center and Trail Park in excellent working condition