## **Development Economics**

Lecture 18: Education Professor Anant Nyshadham ECON 2273

## This lecture

- 1. Education as an investment
- 2. Returns to education
- 3. Education and growth
- 4. Education and health
- 5. Female education, gender bias, and the "Missing Women"

#### Different views on education

- Easterly in *Elusive Quest for Growth* has a negative view
  - Education has not done much for growth
- Case in "The Primacy of Education" a more positive view
  - Increases individual income
  - Increases health
  - Decreases fertility
- Todaro and Smith even more optimistic about education

### Education: investment or consumption?

- For an individual the "Human Capital" view of education thinks of education as an investment
  - Can be analyzed like any other investment
  - Compare costs and benefits
- Education may also be a goal in its own right
  - Improves the capabilities and functionings of an individual
  - Leads to a more satisfying and fulfilling life
- Education may be both consumption and investment

### Education as an investment

- How compare value of extra education?
  - Extra education has costs
    - Direct costs of school fees
    - Indirect costs of forgone earnings (opportunity cost of time)
  - Benefits of higher earnings
- Weight each year by how far away it is:
  - Net Present Value (NPV)



Source: Todaro and Smith (2009)

#### Education as an investment

- Rate of return *r*
- Investment gives a stream of payments
  - Sometimes positive, sometimes negative
  - Negatives often come first, and positives later
- $x_t = benefits_t costs_t$
- Net present value
  - NPV =  $\Sigma x_t / [(1+r)^{t-13}]$ , t=13 to T
    - Non-mandatory schooling vs. labor trade-off starts at age 13 and retire at time T

#### Education as an investment: Venezuela



*Source:* George Psacharopoulos, *The Profitability of Investment in Education: Concepts and Methods* (Washington, D.C.: World Bank, 1995). Reprinted with permission.

Source: Todaro and Smith (2009)

#### Education as an investment

- The NPV gives the total extra value of additional education today
- Rate of return of extra education:
  - The interest rate (or discount rate) *r* that makes the Net Present Value 0
    - NPV(r) =  $\sum x_t / [(1+r)^{t-13}] = 0$
    - Solve for r that makes NPV = 0

## Returns to education: the social return

	Social Rate of Return (%)			Private Rate of Return (%)		
Country Type and Region	Primary	Secondary	Higher	Primary	Secondary	Higher
Developing Sub-Saharan Africa Asia Latin America Developed	24 20 18 14	18 13 13 10	11 12 12 9	41 39 26 22	27 19 17 12	28 20 20 12

*Source:* George Psacharopoulous. "Returns to investment in education: A global update," *World Development* 22 (1994): 1325–1343, tab. 1. Copyright © 1994. Reprinted with the permission of Elsevier.

Note: How these rates of return were calculated is explained in note 20 at the end of this chapter.

- The social rate of return includes the costs of payments made by the state
- Public school is typically subsidized, so the individual faces costs that are smaller than the cost of the education
- □ For public policy, it is the social returns that matter

Source: Todaro and Smith (2009)

#### Overestimated returns to education

- Many efforts to calculate rates of return to education substantially overestimate the return
  - Which leads to overly optimistic policy
  - And puzzles of why the poor do not invest more in education—despite "returns" of 40%
- Why are returns overestimated?
  - Estimate returns by comparing the incomes of people with different levels of education
  - But people with different levels of education different for many reasons: better educated families, with better connections, higher health, and higher wealth
  - Attribute the benefits of all of the other factors to education, so education seems better investment than it is
- Credible estimates put returns around 10%, may be even lower.

## Education and growth

- Since 1950 substantial increases in education in developing world
- But until recently, and mostly in China, growth in developing world has been disappointing
  - And China was well educated *before* its growth occurred
- After all, if education has 10% (or much higher) returns, and everyone goes to school for a year, then the economy should improve by 10%
- Africa has been nearly stagnant, despite much more education

## Education and growth



Source: UNESCO. 2006. "EFA Global Monitoring Report 2006: Education for Life." http://www.unesco.org/en/efareport/reports/2006-literacy/

## Education and growth

- "Where has all the education gone?"
  - Large increases in education—but no corresponding increases in GDP
- Why so little relationship?
  - Quality may be very bad—there may have been very little increase in learning despite lots of "education"
  - No complementary inputs—education only useful with technology
  - Education as a sorting mechanism—better educated get better jobs, but are no more productive
    - Limited supply of jobs, education determines who gets what, but does not improve total output, despite being good for those who have more of it

#### Education and health

- Education may (or may not) improve productivity
- But it does seem to improve health
- How might education improve health?
  - Higher income
  - Better understanding of sanitation and hygiene
  - Ability to read labels and understand medicines, which often require complex doses,
  - Understand and avoid hazardous materials (pesticides, poisons . . .)
  - Better able to use health care system

### Education and health

- Example: germ theory of disease
  - Until late in 1800s, little knowledge about cause of diseases
  - Infant mortality among better educated, such as school teachers, no lower than rest of population
  - But when germ theory of disease started spreading, school teachers could understand the implications of the new approach
  - By 1920s mortality of teacher's children 40% lower than rest of population
  - Conclusion: education matters for health

#### Female education

- Educational gender gap: difference between the education of females and males
  - Often look at enrollment ratios: Female enrolment/Male enrolment
  - Parity is 1, often much worse than 1
- Has been improving, but still far from equal



#### Female education

# Why do we care about female education in particular?

- Care about equity—reason enough!
- Education may reduce fertility (and fertility reduces education)
- Female education seems to improve overall household and children's education and health
  - An inexpensive way to improve health, reduce poverty
- Evidence suggests (if believe it) that returns on female education are higher than for male education in many developing countries

#### Female education

# Why is female education so low in so many places?

- In much of Asia, girls are married off, and go to live with their husband's family, and sometimes require a dowry
- Boys stay with parents, often care for them in old age, and work on farm in rural areas
- Investment in boys can be recovered, while investment in girls benefits her husband's family
- Female education may even have a negative payoff sometimes better educated girls are considered "less marriageable" (unclear how widespread)

### Gender Bias and "Missing Women"

- Low female education is just one part of what seems to be pervasive gender bias
- Most obvious and stunning example is the "missing women"
  - In low discrimination societies typically 105 women for every 100 males



In many parts of Asia
Source: Amartya Sen, Development as Freedom (New York: Knopf, 1999), p. 104. Copyright © 1999 by Amartya Sen.
95 to 90 women for Reprinted with the permission of Alfred A. Knopf, a division of Random House, Inc..
every 100 males

 Approximately 100-200 million women are "missing"

### Gender Bias and "Missing Women"

- In 1990, the missing women were the result of:
  - Some infanticide (intentionally letting girls die)
  - Mostly lower inputs in health and education which left girls and women more likely to die
    - Female children had substantially higher mortality rates
    - Like education, investment in health expensive, and when female children not valued socially or valuable economically (to the parents), such investments do not take place
- In 2012, gender differences in child mortality much lower, but gender ratio is worse in many areas. Why?
  - Ultrasounds are now widely available even in rural areas
  - Allow parents to avoid the costly investment of even having a girl child by aborting before she is born

## Gender Bias and "Missing Women"

- Consequences of sex selective abortion are very complex:
  - Women who are born may be better off
    - With parental gender choice, they are born into families who care for daughters—which may explain the reduction in the gender bias in infant mortality
    - Women may become more valued socially—supply and demand
  - Many men will not be able to marry
    - Large, disaffected, group in China and India
    - Possible source of social unrest, crime, violence against women