



ABACUS
FINANCE

CASH FLOW SENIOR LENDER LOWER-MIDDLE MARKET

EBITDA between \$3 and \$15 Million

Est. 2011

\$1.7
BILLION
OF LOANS

CERTAINTY
SPEED
FLEXIBILITY

ABACUS OVERVIEW

Abacus Finance Group, LLC is a New York-based direct lending company, focused exclusively on providing cash flow-based, senior secured debt to private equity-sponsored lower-middle market companies nationwide.

Our focus is the Lower Middle Market defined as privately held companies with less than \$150 Million in revenue and EBITDA between \$3 to \$15 Million.

Abacus is an affiliate of New York Private Bank & Trust, the holding company for Emigrant Bank, founded in 1850.

ABACUS ADVANTAGES

► CERTAINTY OF CLOSE

We close deals on time and keep our promises; this is our *No-Surprises Pledge*. We have the financial strength and track record of honoring every commitment and remaining with the sponsor through closing – all part of our **Total Partnership Approach™**.

► SPEED OF RESPONSE

Our business model includes the use of our *FastTrack Review* process on each new investment opportunity along with our flat decision-making structure. This ensures we deliver quick, thoughtful and actionable responses under our *72-hour Turnaround Pledge*.

► FLEXIBILITY OF STRUCTURE

We have a stable and significant source of committed capital, secured by an FDIC-insured depository base that allows us to offer flexible, reliable and cost-efficient cash flow-based financing solutions, including our *Senior-Stretch Solution*.

FINANCING CRITERIA

- **EBITDA:** \$3MM to \$15MM
- **EBITDA Margin:** 10% Minimum
- **Revenue:** \$10MM to \$150MM
- **Geography:** U.S. Based Businesses
- **Hold Size:** \$10MM to \$30MM
- **Underwriting Capabilities:** Up to \$60MM
- **Industry Focus:**
 - Aerospace / Defense
 - Consumer
 - Distribution
 - Healthcare
 - Manufacturing
 - Services
 - Technology

FEATURED INVESTMENT

Business Services

QUEST

St. Johns, MI

Sponsored By

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

April 2018

"Abacus lived up to its reputation as a firm absolutely focused on meeting sponsor firm's needs. They went out of their way to be super flexible in transaction structuring and were accommodating to our requests at every step of the process."

Bill Willhite
Managing Partner and Co-Founder
WILsquare Capital

INVESTMENT TEAM

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Niche Manufacturing

Diamond Power
Sioux Falls, SD

Sponsored By
LineageCapital

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

March 2018

Healthcare Products

MGC DIAGNOSTICS
Saint Paul, MN

Sponsored By
ALTUS

\$18,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

December 2017

Industrial Services

ARC
American Refrigeration Company, Inc.
Andover, MA

Sponsored By
SOUTHFIELD

\$20,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

November 2017

Software

BCC SOFTWARE
Rochester, NY

Sponsored By
THOMPSON STREET
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

October 2017

Food & Beverage

SCHLOTTERBECK & FOSB
Westbrook, ME

Sponsored By
Frontenac

\$21,700,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

September 2017

Niche Manufacturing

SAFE
Rockford, TN

Sponsored By
BLUEPOINT Capital Partners

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

August 2017

Medical Products

ZAVATION
Flowood, MS

Sponsored By
LVC
LONGVIEW CAPITAL

\$17,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

June 2017

Technology

abacus group inc.
New York, NY

Sponsored By
WESTVIEW
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

June 2017

Industrial Services

MECHANISBURG
Mechanicsburg, PA

Sponsored By
BRANDON CASTLE PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2017

Business Services

VITAC
Canonsburg, PA

Sponsored By
THE GORES GROUP

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

January 2017

Consumer Products

BEHRNS
Wenona, MN

Sponsored By
MILL CITY CAPITAL

\$14,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

December 2016

Software

ALPHA
Tallahassee, FL

Sponsored By
WESTVIEW
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

November 2016

Industrial Services

IN-PLACE
Machining Company
Milwaukee, WI

Sponsored By
THOMPSON STREET
CAPITAL PARTNERS

\$20,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

November 2016

IT Services

Right Networks
Hudson, NH

Sponsored By
bv
INVESTMENT PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

September 2016

Healthcare

MIRA
Acton, MA

Sponsored By
THOMPSON STREET
CAPITAL PARTNERS

\$21,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

September 2016

Niche Manufacturing

PERTONIX
San Dimas, CA

Sponsored By
LineageCapital

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

August 2016

Industrial Products

VEKTEK
St. Joseph, MO

Sponsored By
LFCcapital

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

August 2016

Niche Manufacturing

PHC
Irvine, CA

Sponsored By
LL
INVESTMENT PARTNERS

\$20,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

August 2016

E-Commerce

Lulus
Chicago, IL

Sponsored By
HLG
GROWTH PARTNERS

\$52,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

July 2016

Food & Beverage

Consumer Products Company

Sponsored By
BRS

\$35,000,000

Senior Secured Credit Facilities
Administrative Agent | Joint Lead Arranger

June 2016

Education and Training

GLOBAL-IT
Troy, MI

Sponsored By
vicente
capital partners

\$23,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

June 2016

Healthcare

KOVA
Garden Grove, CA

Sponsored By
ONE ROCK
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

June 2016

Technology

V3
Columbia, SC

Sponsored By
WESTVIEW
CAPITAL PARTNERS

\$14,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2016

Consumer

MARKETPLACE EVENTS
Solon, OH

Sponsored By
Sentinel
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Syndication Agent | Joint Lead Arranger

January 2016

Business Services

VITAC
Canonsburg, PA

Sponsored By
THE GORES GROUP

\$18,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2016

Business Services

ALKU
Andover, MA

Sponsored By
WESTVIEW
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Joint Lead Arranger

December 2015

Niche Manufacturing

M&R
Glen Ellyn, IL

Sponsored By
Corinthian Capital

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Joint Lead Arranger

October 2015

Technology

TAOS
San Jose, CA

Sponsored By
BUNKER HILL CAPITAL

\$37,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

August 2015

Business Services

QUEST EVENTS
Frisco, TX

Sponsored By
GHJM TB TONKA BAY

Undisclosed

Senior Secured Credit Facilities
Syndication Agent

August 2015

Industrial Products

ASPEQ
St. Louis, MO

Sponsored By
BUNKER HILL CAPITAL

\$47,000,000

Senior Secured Credit Facilities
Administrative Agent | Joint Lead Arranger

June 2015

Industrial Products

ALK-TA
Alcoaster, SD

Sponsored By
FULHAM & CO.

\$16,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

April 2015

Technology

R&D Altanova
South Plainfield, NJ

Sponsored By
Riverside PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

March 2015

Healthcare

MED emporium
Charlotte, NC

Sponsored By
Culbro, LLC.

\$18,500,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2015

Healthcare

INFINITY
Fort Lauderdale, FL

Sponsored By
THOMPSON STREET
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2015

Energy Services

GLOBAL ENERGY SOLUTIONS
Houston, TX

Sponsored By
THOMPSON STREET
CAPITAL PARTNERS

\$20,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

December 2014

Business Services

MINTZ GROUP
New York, NY

Sponsored By
WESTVIEW
CAPITAL PARTNERS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

December 2014

Software / SaaS

identityfinder
New York, NY

Sponsored By
INVERNESS GRAHAM
INVESTMENTS

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

December 2014

Tech-Enabled Services

LDISCOVERY / **RenewData**
McLean, VA

Sponsored By
WESTVIEW
CAPITAL PARTNERS

\$83,900,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

November 2014

Industrial Products

Metaltec Steel Abrasive Co.
Canton, MI

Sponsored By Management and
Corinthian Capital

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Joint Lead Arranger

October 2014

Technology Services

RIZING
Stamford, CT

Sponsored By
BUNKER HILL CAPITAL

\$29,500,000

Senior Secured Credit Facilities
Syndication Agent | Joint Lead Arranger

August 2014

E-Commerce

LuLu's
Chico, CA

Sponsored By
HLG
GROWTH PARTNERS

\$32,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

July 2014

Niche Manufacturing

Atronix
Billerica, MA

Sponsored By
WAFRA
PARTNERS

\$26,100,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

July 2014

Education and Training

GLOBAL-IT
Troy, MI

Sponsored By
vicente
capital partners

\$16,750,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

July 2014

Environmental Services

Columbus Recycling
Columbus, MS

Sponsored By
TRIVEST

\$55,300,000

Senior Secured Credit Facilities
Syndication Agent

May 2014

Industrial Products

Prater
Stirling

Sponsored By
Ever Associates Investment, LLC

Undisclosed

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

May 2014

Healthcare Outsourcing

Xtend Healthcare
Hendersonville, TN

Sponsored By
WESTVIEW
CAPITAL PARTNERS

\$45,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

March 2014

Packaging

DELPHON
Hayward, CA

Sponsored By
FULHAM & CO.

\$14,000,000

Senior Secured Credit Facilities
Administrative Agent | Sole Lead Arranger

February 2014