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## PRESS RELEASE – IMMEDIATE RELEASE

## USDA National Finance Center Selects AINS' eCase<sup>®</sup> HR for Five Year, \$92 Million Blanket Purchase Agreement

Case-centric Applications for Onboarding, Performance Management, Employee Relations and Labor Relations will improve efficiency and employee engagement

**Gaithersburg, MD, April 19, 2016** — <u>AINS, Inc.</u>, a leading global provider of cloud-based, adaptive case management solutions, announced today that it has been awarded a Blanket Purchase Agreement (BPA) by the U.S. Department of Agriculture's National Finance Center (NFC) for Non-Core Human Resource (HR) Applications in the areas of *Onboarding, Performance Management, Employee Relations and Labor Relations.* 

AINS' <u>eCase HR</u> was selected as one of a few awardees across seven HR Solution categories. The five year, \$92 million BPA will serve over 170 agencies and 650,000 federal employees. This contract is available immediately to all NFC customers, as well as non-NFC government agencies, looking to automate and streamline HR functions. NFC is an Office of Personnel (OPM) certified Shared Service Center.

The four awarded eCase HR applications—*Onboarding, Performance Management, Employee Relations and Labor Relations*—are built on the <u>award-winning eCase Platform</u>. The applications can work independently or together as an integrated suite of tools to present a centralized view of employee interactions. Fully integrated with NFC's EmpowHR and core Human Capital Management (HCM) systems, these four applications can be deployed quickly in either AINS' FedRAMP-certified cloud or on premise, allowing NFC customers to realize immediate benefits throughout their HR processes.

"After a very rigorous multi-phase selection process, NFC chose the best of the best in human resource technology for its customers. We are honored that our continued innovation in these four critical areas was recognized," said Moe Goswami, CEO of AINS. "eCase HR will transform the way the Federal Government manages human capital. It makes HR processes more efficient, collaborative and transparent – shortening the timeframe to complete tasks and improving the employee experience. Shared data and a unified interface gives a big picture view of the agency allowing leaders to strategically align resources to meet their mission."



eCase HR is a workflow-driven, adaptive case management solution that unifies essential human resource functions. It puts employees' professional growth at the heart of an organization's HR processes to improve employee engagement, employee retention and streamline HR. From onboarding through retirement, eCase HR offers a highly flexible, case-centric approach to managing the complete employee lifecycle. As a low-code solution, eCase HR can be easily configured to adapt to the ever-changing needs of the federal government workforce.

Unlike other custom solutions, the eCase Platform is based on configuration and not coding. This adaptability allows for quick changes, agile implementation and simple maintenance to ensure NFC customers can evolve their solution as business, technical and operational demands change. "Agencies have seen measurable results from implementing these solutions. A NFC customer agency was able to migrate off of numerous legacy systems. eCase transformed its Human Capital Management processes which resulted in greater employee engagement and a 25% cost savings in the first year. The agency was able to get the system up quickly and modify it on demand with limited IT support. This equates to less risk, lower cost of ownership, and longer system life," said Goswami.

AINS is a FedRAMP<sup>SM</sup> certified non-core HR solution provider. FedRAMP lowers risk by ensuring compliance with stringent FISMA and NIST standards and saves significant Assessment & Authorization (A&A) costs. AINS has also been granted Authority to Operate (ATO) by USDA.

For more information about eCase HR and NFC's BPA for Non-Core HR Solutions, visit <u>www.ains.com/nationalfinancecenter</u>.

## About AINS, Inc.

AINS<sup>®</sup> is a leading global provider of cloud-based, adaptive case management solutions. Since 1988, AINS has empowered more than 380 organizations in 45 countries around the world to rethink how they work, and how they develop and deploy new technology, by providing innovative, agile software solutions and services to government and commercial markets. Designed since inception for case management, the eCase<sup>®</sup> Platform enables our customers to bring new products to market quickly, digitize customer engagement, and automate unique business processes across diverse lines of business without the constraints of custom coding. Out-of-the-box eCase Solutions for Human Resources, Audit, Inspections and Investigations, Correspondence and Open Government, via FOIAXpress<sup>®</sup> — further accelerate time to value, while providing organizations greater flexibility to adapt as their processes change. Together, these powerful solutions help our customers enhance productivity, reduce costs and achieve better outcomes. For more information, visit <u>www.ains.com</u>.

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