



*A tradition of excellence since 1969*



## Andrew P. Cilla

### President Luke Brown Associates

Andrew Cilla was born and raised on the shores of New Jersey. As a young boy, he spent most of his time on the water fishing and sailing. At the age of eleven, Andrew used his savings to buy his first boat, a 10' gaff rigged dinghy. Summers and holidays were spent working at local boat yards, marinas, as well as captaining fishing boats to earn money for college.

In 1972, Andrew graduated from college with a degree in Economics and Business Administration. He began his career in marketing for a boat manufacturing company.

In 1976, he joined Luke Brown Yachts. A year later the owner of LBY advised his brokers that he was closing the doors, due to a lack of profit. Seeing the potential, Andrew acquired the firm and assumed the role of President. Through hard work, dedication to his clients and brokers, and a commitment to integrity, Andrew has lead Luke Brown Yachts to turn a profit every year since his ownership.

Andrew's success is due, in part, to his wealth of experience in the boating/yachting industry. With over forty years as a yacht broker and thirty two as the owner of a major yacht brokerage firm, there are few, if any active brokers, who have more experience.

President of Freedom  
Waters Foundation

Former President of the Florida  
Yacht Broker's Association

Former Director of the Yacht  
Architects and Brokers Association

Former Officer in the Southern  
Yacht Broker's Association

Original member of the  
Super Yacht Network

### ANDREW CILLA HONORED WITH BROKER OF THE YEAR AWARD

Andrew Cilla of Luke Brown Yachts was presented with the second annual FYBA Broker of the Year Award at the FYBA Annual Dinner Meeting on January 29. Andrew was recognized by his peers for his dedication, professionalism and community service.

Andrew joined Luke Brown and Associates in 1977 and a year later took over the company and assumed the role as President. With over 35 years as a yacht broker, there are few, if any, active brokers who have more experience in the industry.

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Luke Brown Yachts Headquarters  
in Fort Lauderdale, FL



This sale represents Andrew's fourth transaction  
with this client over the past 20 years.



Andrew represents Peter Blake and the Cousteau  
Society in the sale of the research vessel "Antarctica."



Andrew completes his 50th Freedom Water's  
children with cancer trip. To learn more go to:  
[www.freedomwatersfoundation.org](http://www.freedomwatersfoundation.org)

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