



A tradition of integrity and excellence since 1969



Jason Dunbar

Certified Professional Yacht Broker

Jason Dunbar was introduced to the marine industry while working in boat yards in the Midwest. He worked in the boat yard while attending Heidelberg College and earned his Bachelor's degrees in both Psychology and Political Science. After graduating in 1992, he moved to Florida and began working at the Miami Beach Marina as a Yacht Broker and Captain.

In 1996, Jason moved to Ft. Lauderdale to work for Andrew Cilla at Luke Brown Yachts. Luke Brown Yachts has afforded Jason the opportunity to work with a wide range of yacht sizes, both sail and power. Since 1993, the yachting industry has enabled Jason to become familiar with the waters of the Americas, the Caribbean, and Europe.

Selling and operating yachts has kept Jason close to many of the people that contribute services to the yachting industry. Like all yacht brokers at Luke Brown Yachts, he aggressively works to provide ethical and fair service to the customers that make Florida the Yachting Capital of the World.

Licensed Florida Yacht Broker
since 1993

Marine Industries
Association Of South Florida
Board Member 2010-2012

Chairman Of Government
Relations 2010-2012

Florida Yacht Brokers
Association Board Member
2006-2011

USCG Licensed Captain
1994-Present



Legislative Work

In 2008 Jason and colleagues in the FYBA and MIAF spearheaded the legislative change in the Florida tax code on the sale of yachts. In March 2010, he testified in front of the Florida Senate on behalf of the Florida Yacht Brokers Association, Marine Industries Association Florida and the Marine Industries Association of South Florida. June of 2010, the Florida legislature capped sales and use tax at \$18,000.



Expert Witness & Court Appraisals

Jason's study of yachts began in 1993. Using his personal sales, Soldboats.com and Luke Brown Yachts proprietary data base on engineering and selling prices of yachts, he has been hired as expert witness and testified in the Southern District Court and Federal Court rooms on the values of yachts.

Law Firms Represented

- Houck Anderson Attorney at Law
- McAlpin & Conroy Attorney at Law
- Arnstein & Lehr LLP
- Steven H. Hibbe Maritime Attorneys
- Fertig and Gramling Law Partnership
- Kluger, Kaplan, Silverman, Katzen & Levine P.L.
- Bajo, Cuva, Cohen & Turkel P.A. Attorneys at Law
- Clyde & Co. US LLP
- Bluestein Law Firm, P.A.

In the 33 years that I have owned this firm I have never witnessed a broker who has worked harder, or done more for the marine industry than Jason Dunbar. – Andrew Cilla, President, Luke Brown Yachts

If it weren't for Jason Dunbar's vision, tenacity, and political acumen, I do not believe the Florida State Legislature would have ever passed the sales tax cap on yachts. – Bob Saxon, International Yacht Collection, past Executive Director Florida Yacht Brokers Association.