

# Tactical and Operational Dynamics of Cyber Conflict —

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#### Introduction

A recurring panel in the two-year history of the conference focuses on the tactical and operational dynamics of cyber conflict. The tactical and operational dynamics of cyber conflict deal with the mechanics of engagement, hewing away from issues like coercion and escalation towards the mechanics of capabilities development, employment, and maintenance. The operational focuses on the relationship between engagements and higher order processes like targeting, command & control, and training. The tactical emphasizes the minutiae of a single engagement, like the mechanics of a DNS reflection attack. Related panels covered Strategic Dynamics, as well as the Law, History, Intelligence processes, and Economics of cyber conflict.

The first conference in 2016 did as much to stoke discussion as organize the literature of cyber conflict. On tactical and operational dynamics, those assembled discussed the impact cyber operations would have on the tactical and operational levels of war as well as differences in the doctrinal development of different states and the relative offensive or defensive dominance of cyberspace. While there was mention of non-state actors, one of the biggest areas of expansion in the second year of the panel was to critically examine the role of the private sector in provisioning the infrastructure on which many of these engagements take place.

# About the State of the Field Series

This article is part of the 2017 Cyber Conflict State of the Field (SOTF) paper series, under the auspices of the Cyber Conflict Studies Association and Columbia University's School of International and Public Affairs.

The conference, held annually since 2016, brings together experts from various academic disciplines, including political science, law, economics, and policy research, to define key questions and map the research frontier in the emerging field of cyber conflict studies. The conference is cumulative: each year builds upon past discussions. As a result, discussions have necessarily matured at different rates as new topics are added.

The papers in this series are meant to capture the findings of the 2017 conference. Together, the papers represent the conference attendees' understanding of the present state of the field in the academic study of cyber conflict.

# **Transition from 2016**

In setting up the 2017 panel, we tried to bring together groups of questions that addressed similar topics while also focusing on the core of what tactics and operations would entail. We built on the topics above from the 2016 panel and modified them in expanding to the workshop outline for this year. The 2016 panel was broken into four sections: Cyber Power at the Tactical and Operational

# **Key Cross-Cutting Questions**

What aspects of tactical operations are physics, and cannot be changed, such as "speed of light" or "scale-free networks." What can we aspects change like "difficulty of attribution" or "offense dominance?" Indeed, what is the full set of all such aspects?

How do these dynamics drive tactical and operational behavior i.e. effective defense requiring timely intelligence collection?

How do these dynamics differ from the tactical and operational dynamics in other domains?

Levels, Legal and Ethical Considerations, Command & Control, and Organizational Considerations as well as discussion the formation of a cyber service. To adapt this organization, rather than create something new from whole cloth, we made two notable modifications to last year's organization. First, we reorganized some categories, breaking things down along more process-oriented lines so that concepts like Organizational Process didn't obscure meaningful internal distinctions. Second, we moved some literature to other panels; the discussion of both norms, a largely strategic issue, and law, self-evidently legal, fit better in the context of other panels.

# Takeaways from 2017

This year's panel on tactical and operational dynamics built on discussion from the previous year, taking key questions and literature and adding to them. In the discussion, we saw three overarching themes which reflect in our comments about how to structure this area of cyber conflict research going forward.

1. There were a multitude of questions about the nature of cyberspace and the how the environment of cyber conflict could impact everything from building offensive capabilities to attributing attacks. This addresses a dicey line between disciplines as social scholars are asking about the nature of the computing and networked environment. This is a valuable area of work but one that emphasize careful literature review and resist the temptation

- to reinvent basic concepts like Benkler's articulation of the infrastructure, logical, and content layers of the internet or Clark's control point analysis.<sup>1</sup>
- 2. This panel and Strategic Dynamics still share some overlapping concerns. Some of this is due to the fluidity of operations in cyberspace. Much like the strategic corporal concept in insurgency, much of what can take place on a computer system can have outsize political impact. Ideas like anarchy, while theoretically intriguing, are largely structural in nature and thus beyond a reasonable discussion of tactical behaviors. In the interests of research coherence, more can be done to specify where concepts lie at the Strategic level vice the Operational or Tactical. We have endeavored to do so here.
- 3. There is a tremendously intimate mix of technically focused work out of computer science and operations research with political science, doctrinal analysis, and military science. The resulting amalgamation of methods, questions, and topics is difficult to hone into a coherent research area but the full diversity of work deserves our attention as it often talks to each other, if unknowingly. It would benefit future discussion on these topics if they more directly included computer science alongside the other represented disciplines. Friction will be inevitable but both instructive and valuable.

The rest of the paper covers the major questions and literature brought up in this year's discussion and closes with several recommendations for next year. Each section outlines some of the topics included in the category then proceeds to summarize the key questions, a combination of those carried forward from the 2016 panel and those generated for and during the discussion in 2017. Based on the discussion at the 2017 event and a recent paper on core readings in cyber conflict course syllabi, the following have emerged as three canonical works in cyber conflict:

 Herbert S. Lin, Kenneth W. Dam, and William A. Owens, eds., Technology, Policy, Law, and Ethics Regarding U.S. Acquisition and Use of Cyberattack Capabilities (Washington, D.C.: National Academies Press, 2009)

- Thomas Rid. "Cyber War Will Not Take Place."
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# 2017 State of the Field: Tactical and Operational Dynamics in Cyber Conflict

#### Structural Issues and Predicate Questions

Across the discussion there were repeated questions about the structure of cyberspace and conflict that weren't well addressed by other sections of the panel, for example, the relative offensive dominance of cyberspace. What ties the structural issues topic together is their consideration of the underlying rules and phenomena in which tactics and operations exist. While not a discrete section in the original design of the 2017 panel, these questions cropped up repeatedly and deserve explicit treatment. Technical Foundations is split apart to emphasize the role that the computing and network environments play in enabling and constraining cyber operations.

- What new metaphors could be useful to describe the environment of cyber conflict?
   What are the advantages and disadvantages of these different approaches?
  - · humanitarian intervention
  - · insurgency/counter-insurgency
  - · climate change
  - · public health
- What advantages or disadvantages extend from using offense vs. defense as a metaphor in studying cyber conflict?
  - Will this be true in the next 5, 10, 15 years?

#### **Structural Issues and Assumptions**

 What would be included in a taxonomy of actors, threats, events, capabilities, and key processes for cyber conflict at the tactical and operational levels?

- How have scholars and/or practitioners differentiated and operationalized the varying levels of war in this research area?<sup>2</sup> What are the merits of different approaches?
- Is cyberspace offense dominant?<sup>3</sup> Will it remain so and what are the implications?
- How have scholars assessed that non-Western perspectives, especially Chinese and Russian, differ on the structure and fundamental behavior of cyberspace?<sup>4</sup>
  - How have the differences between these perspectives changed in the last decade?
  - Where is this understanding best applied in US defensive efforts? Technical foundations? Doctrine? Strategy?
- How have or could scholars evaluate the assumptions underlying these questions, to understand which might change and under what conditions that change might take place?
- What is the relationship between the structure of the environment of cyberspace and the structure of organizations which adapt or are created to operate within it?<sup>5</sup>
  - How is this relationship changing with new technology like cloud-computing and more accessible machine learning resources?

#### **Technical Foundations**

- Is cyberspace subject to basic physics or engineering rules scholars need to consider, common dynamics that can be agreed to?
  - How might certain versions of these rules better complement some metaphors describing cyberspace over others?
- Cyberspace is often fungible and can be shaped by the participants; what are the structure, roles, and varying strategies of engagement for these actors?
- How have scholars weighed or measured the competing interests of the private sector and the US Government?
  - Where have or could these interests align to present opportunities for leverage by one party or the other?

# **Techniques and Technology**

What are the key technologies and techniques that underpin tactical and operational cyber conflict? This section covers the specific processes used to identify, develop, deploy, maintain, and defend against cyber capabilities. Attribution deals with the range of methods used to identify and trace cyber operations, including the norms around conducting and publicizing this attribution. Generating and Maintaining Capabilities looks how the tools and material of cyber conflict is born, lives, and dies. This is a particularly expansive set of topics but combined here to promote the idea of these processes and technology interacting in a combined lifecycle.

#### Attribution6

- Under what conditions is attribution hard or easy?<sup>77</sup>
  - · What are the implications from this?
- How do actors distinguish between espionage and OPE?<sup>8</sup>
  - Under what circumstances are these distinctions useful, or not useful? And what are the implications?
- What is the role of the private sector in attribution vis a vis the state, particularly the US Government?
  - Does the state have primacy?
  - Are there underexplored benefits or costs to private sector attribution?<sup>9</sup>
- Are there different norms, rules of behavior, for attribution?
  - Do these norms differ between states and non-state actors?
- How many of these concepts are true now, only in this moment, vs. true for all time?
  - How could attribution change in the event of conflict e.g. between US and China in South China Sea?

#### Generating and Maintaining Capabilities

- What is necessary to generate a cyber capability?<sup>10</sup>
- What sort of offensive or defensive capabilities can be generated without advance preparation?<sup>11</sup>

- What knowledge and resources are required to create high levels of effect? What are barriers to entry?<sup>12</sup>
- What is the minimal amount of effort or resources for an organization to operate effectively?
  - How do the malware market and the behavior of non-state actors impact the generation of these capabilities by states?<sup>13</sup>
- How does the process to generate information or influence as an offensive cyber capability differ from the development of software?
  - What impact do these differences have on theorizing around either the process to generate capabilities or outcomes from that process?<sup>14</sup>
- What is necessary to sustain a cyber operation?<sup>15</sup>
- How can actors manage a stockpile/arsenal of capabilities in a way that differentiates between activities that need new engineering input and those that don't? [The Great Kitchen Analogy]
  - Like cooking—some things needed fresh, for some there are substitutes
  - UK and French use similar ingredients, but everyone prefers French
  - Key is that integration, not a black box → integration is where the human factor comes in
- What are our adversaries and allies learning from the US about the modularity in offensive capabilities and how does this learning advantage overall global stability?
- What distinguishes the generation of offensive or defensive cyber capabilities from their maintenance or regeneration?<sup>16</sup>
- What resources, skills, or incentives influence the process of code or exploit development, reuse or proliferation?<sup>17</sup>
  - How quickly do offensive cyber capabilities decay in value/utility?<sup>18</sup>
  - What is the relative importance of single vulnerabilities versus a chain of such flaws to techniques to discovery or exploit them?

- How do we define and categorize offensive capabilities in cyber conflict?<sup>19</sup>
- How can organizations engineer/employ cyber capabilities with consideration for proportionality and proliferation?<sup>20</sup>
- What assumptions about the process to develop or employ offensive capabilities in cyberspace will be voided or altered in a crisis vs. in peacetime?
- What characteristics define damage in cyberspace?<sup>21</sup>
  - Does a definition of damage include reversible effects? Can it be quantified?
- What would be included in a "strategic toolkit" for cyber conflict?

#### Doctrine

This section covers issues of force employment and doctrinal development. There is rich potential for comparative work to evaluate the relative development, overlap, and key distinctions between the cyber operations doctrine of major cyber powers. This is of particular value in distinguishing between Western conceptions of tactics and operations and those of other states like Russia and China in answering many of the questions posed above. As cyber evolves both as a domain for operations and a domain to be integrated to achieve national objectives, there is emerging opportunity to understand how and when cyber and other operating domains are best employed and aligned.

#### **Force Employment**

- What are prominent taxonomies for effects and capabilities in cyber conflict?<sup>22</sup>
  - What are advantages or disadvantages to each of these approaches?
  - What would a universal taxonomy for these effects and capabilities include? How would it be structured?
- How are cyber operations integrated with conventional military capabilities?<sup>23</sup>
  - How could they in future?<sup>24</sup>
  - How do these approaches vary between different national doctrine?<sup>25</sup>

- Should/does the central role of infrastructure providers and software vendors change our conception of what "warfighting" is?
- How do conventional military or cyber operations combine with information operations?<sup>26</sup>
- What is the relationship between tactical engagements and a campaign?<sup>27</sup>
- How does secrecy impact the development of doctrine for, and exercise of, offensive cyber operations?<sup>28</sup>
- How do researchers theorize about intermediaries or vendors, e.g. Amazon, as a combatant?
  - Are vendors more immediately in the 'line of fire' on offense or defense?
- What factors would influence the distribution of forces on the battlefield/what are the peculiarities of battlefield use?<sup>29</sup>
- What are the core differences in cyber operations doctrine between the major powers?<sup>30</sup>

# **Organizations and Process**

Who are the organizations involved in cyber conflict? This covers much more than what might be found on the battlefield given an environment built, shaped, and provisioned by people—largely the private sector. Considering the interests and behavior of actors like Microsoft and Akamai is as important for many tactical and operational questions of conflict. This section also contains more specifically battlefield issues including aspects of how to design and execute a Command & Control apparatus for cyber conflict at the tactical and operational levels.

#### **Process and Categorization Questions**

- What are the advantages and disadvantages of different approaches to categorizing the actors in cyber conflict?<sup>31</sup>
  - What can be learned from these varying approaches?
- How do scholars differentiate between information infrastructure firms involved in specific sectors vs. those with cross-

cutting impact? What are the advantages or disadvantages of these approaches?

- · How do the interests of these actors differ?32
- How do these differences have regulatory or governance significance?
- Where do the interests of infrastructure providers differ from those of combatants?
- What are the mechanics and effects of information sharing e.g. in the ISAC/ISAO model<sup>233</sup>
  - Under what conditions does information provide value to organizations? How does this value manifest and why?
- What is the influence of the intelligence community/culture on assumptions, beliefs, and expectations around cyber operations?
- How do states share cyber capabilities, offensive or defensive?
  - · Under what circumstances would they want to?
  - How would the incentives, or mechanics, of sharing capabilities change in crisis vs. in peacetime?

#### Command and Control (C2) Considerations

- How should authorization for cyber operations be structured? Offense? Defense?<sup>34</sup>
- Are command and control constructs for cyber operations the same as they are in physical operations?<sup>35</sup>
- How should planning and targeting for cyber operations be conducted?<sup>36</sup>
- How will states and other actors integrate autonomous and rapid, automated, systems into their C2 process?<sup>37</sup>
- What confidence levels or probabilities are necessary for decision-making by national authorities?<sup>38</sup>
- What models exist for coordination in C2 between the private sector and the state?
  - How might this influence offensive private sector activities in response to an attack?<sup>39</sup>

 What distinctions exist in theorizing over the C2 of cyber operations vs. the integration of cyber operations in C2 of existing military operations?

## **Training and Skills**

What are the educational processes required to develop skilled cyber operators? The key questions here are still developing but important enough to merit a distinct sub-category. These topics address the workforce involved in conflict. Some of the questions can go on to inform other topics like managing organizations responsible for cyber operations, like looking at the overlap of skills required for offense and defense.

- Are the skills and organizational capabilities required for offense and defense different?<sup>40</sup>
  - To what extent? How and where are skills different?
- What is the minimum level of training or skillset necessary for an individual to operate on offense, on defense?

# **Summary & Recommendations**

The conversation during the panel was wide-ranging. Specific questions on how a piece of malware might be built of proliferated quickly spiraled into the norms around attributing such software's use and how to distinguish between its various potential effects. There was a recurring theme of mixing what seemed to be strategic questions, issues of escalation and deterrence for instance, into the minutia of organizational process issues like authorizing cyber operations in the United States. There was also a repeated emphasis on highly securitized topics, perhaps owing political science playing a prominent role in the intellectual development of the panel and many in the room. There is a tremendous influence of technology on many of these questions and even more so the companies and individuals that develop and maintain it. Stemming from these observations, we make two recommendations for researchers generally and next year's State of the Field in particular.

# Split Tactical and Operational Research into Separate but Related Camps

The content covered by this paper should be split into two research areas-Tactical and Operational Cyber Conflict. Tactical should encompass all those activities and questions dealing with the conduct of a single engagement or activity while operational grapples with the ramifications and complexity of multiple engagements linked together. Deploying cyber capabilities on a battlefield works as a good example. The higher order planning issues, for example the question of how to integrate these capabilities within the planning process for a maneuver unit and matching cyber effects with supporting or direct fires—these are operational questions. Questions looking at lower level issues like the performance characteristics of deploying this capability over the Bluetooth protocol vs. 802.11g or the potential rate of decay in the utility of the vulnerability the capability depends on, are questions at the tactical level. Tactical thus encompasses a larger portion of the direct technical questions and conceptually sits closer to the metal. Operational deals with a higher level of abstraction and includes organizational, process, and many doctrinal issues.

There is a potential organizing logic between strategic, operational, and tactical levels.

- How do I build it? → Tactical
- How should I manage or employ it?→ Operational
- Why should I build or use it? → Strategic

#### Push Discussion Beyond the Battlefield

There is a major body of work to be done on the integration of cyber capabilities on the battlefield but these questions are not the whole or even most questions in tactical and operational cyber conflict. During the 2017 workshop, there was a recurring challenge to integrate private sector actors in the discussion as something more than a structural oddity. Cyber conflict as a broad and interdisciplinary area of research should not be limited to understanding how the military will behave in the

"cybered" era. Cyberspace is a man-made collection of technologies and standards, highly mutable compared to sea or space, and conceptually more complex with the asymmetrical power yielded by such groups as the IETF and criminal groups distributing ransomware. To study these topics, we argue that the technology vendors, non-governmental organizations, and intermediaries like cloud computing providers need to be made a more explicit topic of study. To this end, we have explicitly captured this dimension in the questions above.

#### Change over Time

How might these dynamics change over time? For example, will additional automation and AI drive transformational changes in defense and offense (as the radio, airplane, and tank did)? Or will they lead to more incremental changes (such as the switch from fourth- to fifth-generation fighters)?

Further, the rapidly evolving nature of the technology and introduction of machine learning and AI will require continued focus on these questions as it is unclear how the dynamics will change across the tactical, operational and strategic dimensions.

The tactical and operational dynamics of cyber conflict remain under-studied and broadly misunderstood by much of mainstream academia. Dismissing these topics as too grounded in technological minutia is a mistake for the social sciences. There is ample ground here for work by younger faculty and graduate students. Cyberspace is man-made and conflict over its boundaries or to kinetic effects through it must take that into consideration.

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# **End Notes**

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The Cyber Conflict Studies Association (CCSA) promotes and leads international intellectual development efforts to advance the field of cyber conflict research. These activities include workshops that bring together professionals from industry, academia and government to discuss strategic issues surrounding cyber conflict and the publication of insightful research articles and position papers and books. CCSA also plays an important role in our national cyber-readiness strategy, serving as a resource for national security decision-makers and helping to frame and promote national cyber conflict policy. CCSA brings together the best and the brightest individuals in the field of cyber conflict study to further the goals of national security and the field of cyber.

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