

## TICA Solar Panel Project Briefing Notes

- The recently completed Forbes Hall project included many design features for energy savings and climate resiliency.
- Included in future plans was the provision to install solar panels to offset hydro purchase requirements.
- The Community Climate Resiliency Group (CCR) has researched and proposed a solar power project which fulfills Thetis Island Community Association's (TICA) longer-term objective to reduce exposure to grid-supplied power.
- The solar power project meets climate resilience goals and also provides an attractive financial return in most expected scenarios.
- After reviewing four proposals obtained by the CCR team, the TICA board selected a design proposed by Ocean Volt.
- The selected design will displace approximately 100% of the grid power used at Forbes Hall with solar-generated power. Future expansion potential also exists.
- With a 2025 installation, and the confirmed \$25,000 rebate from BC Hydro, the project has an attractive return on TICA members' investment of 15% and a payback of just over 8 years.
- With more grants (a modelled "best case" 2025 grant/donation assumption of \$50,000), returns exceed 50% and payback is in the order of 3 years. Even in an unfavourable or "worst case" scenario the project pays itself out in 14 years and generates a substantial value creation to TICA over the 25+ year modelled life of the installation.
- Pledges and donations are sought by July 31, 2025, and a decision on a late summer/fall 2025 installation will be made in the coming week, taking into consideration the financial support of this project by Thetis Islanders.
- Risks to the project are minimal. The technology is proven, there is a 25-year production guarantee from the vendor, and maintenance is minimal (and can be competed by volunteers annually). While a broad range of financial returns are possible, even modeled scenarios that had unfavourable assumptions generate value for TICA members.
- Once completed, the current project will be the launch pad for future solar power capacity expansion and other energy conservation initiatives.

## Financial Range of Outcomes for a 2025 Installation:

| 2025 Installation and Startup    |                     |                                 |                                    |
|----------------------------------|---------------------|---------------------------------|------------------------------------|
| <u>Key Assumption</u>            | <u>Base Case</u>    | <u>Favourable ("Best") Case</u> | <u>Unfavourable ("Worst") Case</u> |
| BC Hydro annual rate increases   | 3.00%               | 3.90%                           | 2.0%                               |
| Project capital cost             | No contingency used | No contingency used             | 10% contingency used               |
| BC Hydro Grant                   | \$25,000            | \$25,000                        | \$25,000                           |
| Other grants and pledges         | \$0                 | \$25,000                        | \$0                                |
| Energy displacement              | per OV proposal     | per OV proposal                 | per OV proposal                    |
| Annual operating cost increases  | Some insurance      | Some insurance                  | Some insurance, tree canopy        |
| Bridge loan terms                | 0% for 1 year       | 0% for 1 year                   | 2% for 14 years                    |
|                                  |                     |                                 |                                    |
| <u>Financial Indicators</u>      | <u>Base Case</u>    | <u>Favourable ("Best") Case</u> | <u>Unfavourable ("Worst") Case</u> |
|                                  |                     |                                 |                                    |
| Payback (Years)                  | 8+                  | 3+                              | 14+                                |
| Return on Investment (Annual)    | 15%                 | 50%                             | 9%                                 |
| Internal Rate of Return (Annual) | 12%                 | 33%                             | 6%                                 |
| Net Present Value                | \$ 69,166           | \$ 107,314                      | \$ 27,537                          |

A case was run with without funding from grants. Assumptions were as follows:

- 2% BC Hydro annual rate increases
- No spend of the contingency (hold firmly to project budget)
- No pledges (for model purposes)
- A bridge loan given at no interest until cumulative cashflow is neutral
- Minor allowance for insurance increase and some tree work

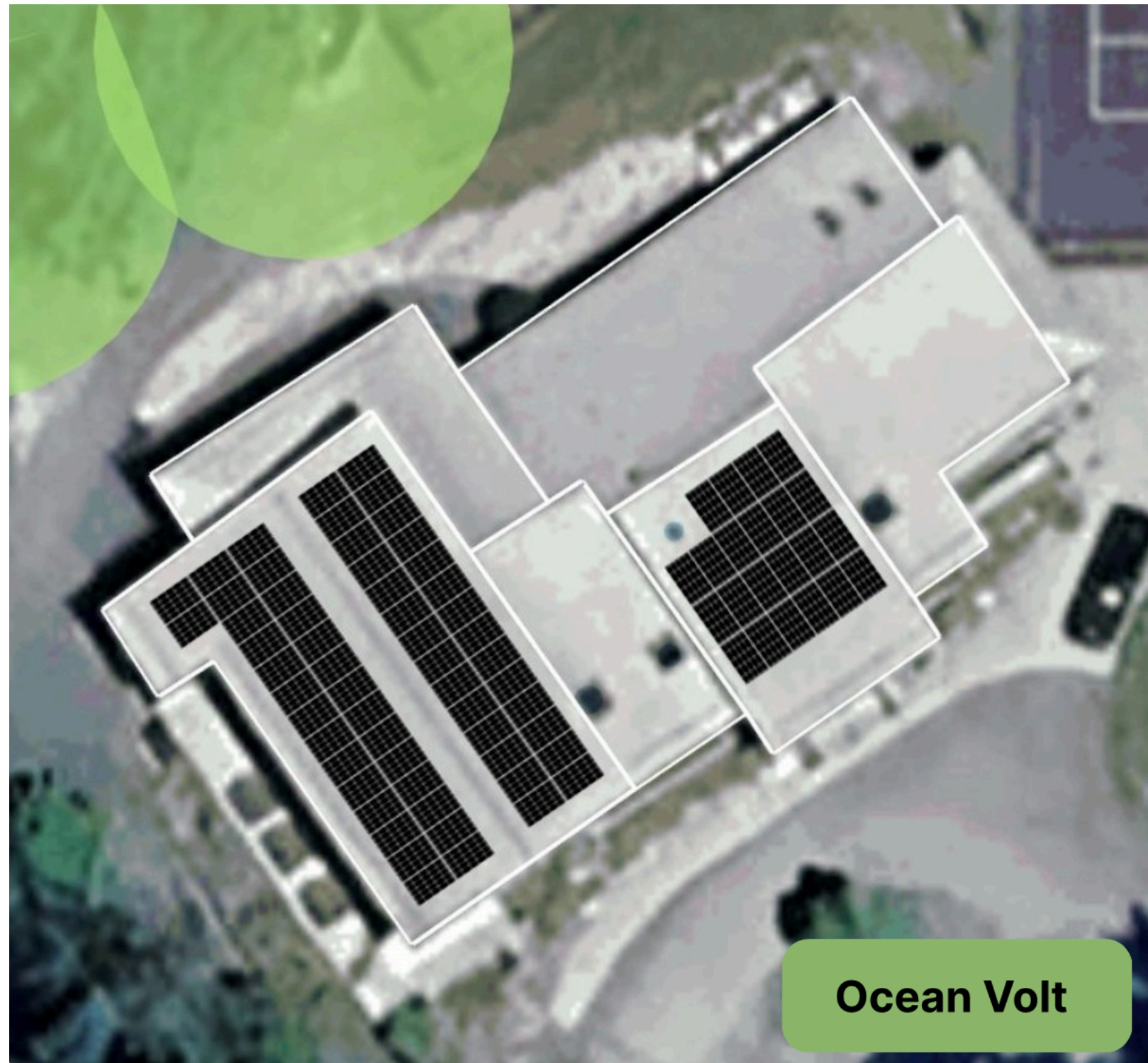
Results: 16+ year payback and ROI of 7% (IRR of 4% and a small net present value of about \$19k)

If we assume the same, but with a higher annual BC Hydro rate increase of 3.9%...

Results: 13+ year payback and ROI of 9% (IRR of 6% and a NPV of about \$46k).

*Note: "Worst" case scenario showing a Hydro Rate increase of 2% which may look favourable to the general public but would lessen the ROI for TICA's Solar Panel Project.*

|                                   | 2025 Start<br>Base<br>Scenario |  | 2025 Start<br>Favourable<br>("Best") | 2025 Start<br>Unfavourable<br>("Worst") |  | 2026 Start<br>Favourable<br>("Best") | 2026 Start<br>Unfavourable<br>("Worst") |
|-----------------------------------|--------------------------------|--|--------------------------------------|---|--|--------------------------------------|---|
| BC Hydro Rate Increases           | 3.0%                           |  | 3.9%                                 | 2.0%                                    |  | 3.9%                                 | 2.0%                                    |
| Discount Rate                     | 2.0%                           |  | 2.0%                                 | 2.0%                                    |  | 2.0%                                 | 2.0%                                    |
| Inflation Rate                    | 2.0%                           |  | 2.0%                                 | 2.0%                                    |  | 2.0%                                 | 2.0%                                    |
| Proposal                          | \$ 63,211                      |  | \$ 63,211                            | \$ 63,211                               |  | \$ 63,211                            | \$ 63,211                               |
| Other, Contingency                |                                |  |                                      | \$ 6,321                                |  | \$ -                                 | \$ 6,321                                |
| Total Project Cost                | 63,211                         |  | 63,211                               | 69,532                                  |  | 63,211                               | 69,532                                  |
| Grant 1 - BC Hydro                | \$ 25,000                      |  | \$ 25,000                            | \$ 25,000                               |  | \$ 25,000                            | \$ 25,000                               |
| Grant 2                           | \$ -                           |  | \$ 10,000                            | \$ -                                    |  | \$ 31,606                            | \$ -                                    |
| Grant 3                           | \$ -                           |  | \$ -                                 | \$ -                                    |  | \$ -                                 | \$ -                                    |
| Pledges                           | \$ -                           |  | \$ 15,000                            | \$ -                                    |  | \$ 6,606                             | \$ -                                    |
| Total                             | \$ 25,000                      |  | \$ 50,000                            | \$ 25,000                               |  | \$ 63,211                            | \$ 25,000                               |
| Net TICA Investment               | \$ 38,211                      |  | \$ 13,211                            | \$ 44,532                               |  | \$ -                                 | \$ 44,532                               |
| <b>Cumulative Cost Savings:</b>   |                                |  |                                      |   |  |                                      |   |
| BC Hydro Consumption              | \$ 156,755                     |  | \$ 176,663                           | \$ 137,514                              |  | \$ 174,513                           | \$ 135,368                              |
| <b>Cumulative Cost Increases:</b> |                                |  |                                      |   |  |                                      |   |
| Insurance                         | \$ 13,068                      |  | \$ 13,068                            | \$ 13,068                               |  | \$ 13,068                            | \$ 13,068                               |
| Cleaning, Maintenance, Canopy     | \$ -                           |  | \$ -                                 | \$ 16,335                               |  | \$ -                                 | \$ 16,335                               |
| Other?                            | \$ -                           |  | \$ -                                 | \$ -                                    |  | \$ -                                 | \$ -                                    |
| Interest on Loan                  | \$ -                           |  | \$ -                                 | \$ 11,578                               |  | \$ -                                 | \$ 13,360                               |
| Net Savings                       | \$ 143,687                     |  | \$ 163,594                           | \$ 96,532                               |  | \$ 161,444                           | \$ 92,604                               |
| Net Cash Flow                     | \$ 105,476                     |  | \$ 150,383                           | \$ 52,000                               |  | \$ 161,444                           | \$ 48,072                               |
| <b>Simple Payback Years</b>       | 8+                             |  | 3+                                   | 14+                                     |  | Instantaneous                        | 15+                                     |
| ROI                               | 15.0%                          |  | 49.5%                                | 8.7%                                    |  | N/A - Immediate                      | 0                                       |
| IRR                               | 12.0%                          |  | 33.5%                                | 5.9%                                    |  | N/A - Immediate                      | 0                                       |
| NPV                               | \$ 69,166                      |  | \$ 107,314                           | \$ 27,537                               |  | \$ 120,564                           | \$ 25,519                               |



**Ocean Volt**